



## Supplemental Information Package and Non-GAAP Reconciliations

First Quarter • March 31, 2021

**TABLE OF CONTENTS**

	Page
<b>Company Overview</b>	
Company Profile	3
Strategy	3
AFFO per Share	5
Asset Portfolio Footprint	5
General Company Information	6
Research Coverage	7
Historical Common Stock Data	7
Portfolio and Financial Highlights	8
Outlook	9
<b>Financials &amp; Metrics</b>	
Condensed Consolidated Balance Sheet	11
Condensed Consolidated Statement of Operations	12
Segment Operating Results	13
Fiber Segment Site Rental Revenues Summary	13
FFO and AFFO Reconciliations	14
Condensed Consolidated Statement of Cash Flows	15
Components of Changes in Site Rental Revenues	16
Summary of Straight-Lined and Prepaid Rent Activity	16
Summary of Capital Expenditures	17
Lease Renewal and Lease Distribution	17
Consolidated Tenant Overview	18
Fiber Solutions Revenue Mix	18
Segment Cash Yields on Invested Capital	19
Consolidated Return on Invested Capital	19
<b>Asset Portfolio Overview</b>	
Summary of Tower Portfolio by Vintage	20
Portfolio Overview	21
Ground Interest Overview	23
Ground Interest Activity	23
<b>Capitalization Overview</b>	
Capitalization Overview	24
Debt Maturity Overview	25
Liquidity Overview	26
Maintenance and Financial Covenants	27
Interest Rate Sensitivity	28
Appendix	29

## Cautionary Language Regarding Forward-Looking Statements

This supplemental information package ("Supplement") contains forward-looking statements and information that are based on our management's current expectations as of the date of this Supplement. Statements that are not historical facts are hereby identified as forward-looking statements. Words such as "Outlook," "guide," "forecast," "estimate," "anticipate," "project," "plan," "intend," "believe," "expect," "likely," "predicted," "positioned," and any variations of these words and similar expressions are intended to identify such forward looking statements. Such statements include plans, projections and estimates regarding (1) demand for data and our communications infrastructure, and benefits derived therefrom, (2) cash flow growth, (3) tenant additions, (4) our Outlook for full year 2021, (5) our strategy, (6) strategic position of our assets, (7) revenues from tenant contracts, (8) the expansion of our small cells and fiber networks, including revenues generated therefrom, (9) ground lease expenses from existing ground leases, (10) the recurrence of Nontypical Items, (11) the impact of our recent tower leasing agreement with Verizon and (12) availability under our 2016 Revolver.

Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including, but not limited to, prevailing market conditions. Should one or more of these or other risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those expected. Crown Castle assumes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. More information about potential risk factors which could affect our results is included in our filings with the Securities and Exchange Commission ("SEC"). Our filings with the SEC are available through the SEC website at [www.sec.gov](http://www.sec.gov) or through our investor relations website at [investor.crowncastle.com](http://investor.crowncastle.com). We use our investor relations website to disclose information about us that may be deemed to be material. We encourage investors, the media and others interested in us to visit our investor relations website from time to time to review up-to-date information or to sign up for e-mail alerts to be notified when new or updated information is posted on the site.

The components of financial information presented herein, both historical and forward looking, may not sum due to rounding. Definitions and reconciliations of non-GAAP financial measures, segment measures and other calculations are provided in the Appendix to this Supplement.

As used herein, the term "including" and any variation thereof, means "including without limitation." The use of the word "or" herein is not exclusive.

<b>COMPANY OVERVIEW</b>	<b>FINANCIALS &amp; METRICS</b>	<b>ASSET PORTFOLIO OVERVIEW</b>	<b>CAPITALIZATION OVERVIEW</b>	<b>APPENDIX</b>
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## COMPANY PROFILE

Crown Castle International Corp. (to which the terms "Crown Castle," "CCIC," "we," "our," "the Company" or "us" as used herein refer) owns, operates and leases shared communications infrastructure that is geographically dispersed throughout the U.S., including (1) more than 40,000 towers and other structures, such as rooftops (collectively, "towers"), and (2) approximately 80,000 route miles of fiber primarily supporting small cell networks ("small cells") and fiber solutions. We refer to our towers, fiber and small cells assets collectively as "communications infrastructure," and to our customers on our communications infrastructure as "tenants." Our towers have a significant presence in each of the top 100 basic trading areas, and the majority of our small cells and fiber are located in major metropolitan areas, including a presence within every major U.S. market.

Our operating segments consist of (1) Towers and (2) Fiber, which includes both small cells and fiber solutions. Our core business is providing access, including space or capacity, to our shared communications infrastructure via long-term contracts in various forms, including lease, license, sublease and service agreements (collectively, "tenant contracts"). We seek to increase our site rental revenues by adding more tenants on our shared communications infrastructure, which we expect to result in significant incremental cash flows due to our low incremental operating costs.

We operate as a Real Estate Investment Trust ("REIT") for U.S. federal income tax purposes.

## STRATEGY

As a leading provider of shared communications infrastructure in the U.S., our strategy is to create long-term stockholder value via a combination of (1) growing cash flows generated from our existing portfolio of communications infrastructure, (2) returning a meaningful portion of our cash generated by operating activities to our common stockholders in the form of dividends and (3) investing capital efficiently to grow cash flows and long-term dividends per share. Our strategy is based, in part, on our belief that the U.S. is the most attractive market for shared communications infrastructure investment with the greatest long-term growth potential. We measure our efforts to create "long-term stockholder value" by the combined payment of dividends to stockholders and growth in our per-share results. The key elements of our strategy are to:

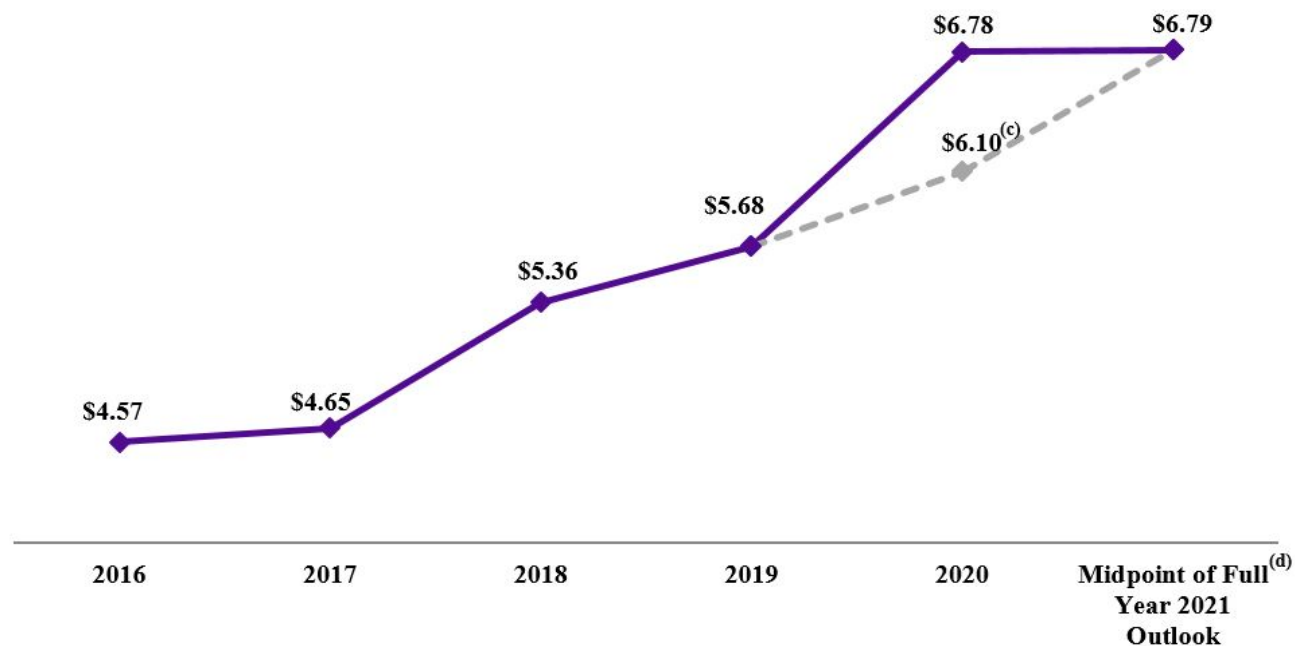
- *Grow cash flows from our existing communications infrastructure.* We are focused on maximizing the recurring site rental cash flows generated from providing our tenants with long-term access to our shared infrastructure assets, which we believe is the core driver of value for our stockholders. Tenant additions or modifications of existing tenant equipment (collectively, "tenant additions") enable our tenants to expand coverage and capacity in order to meet increasing demand for data, while generating high incremental returns for our business. We believe our product offerings of towers and small cells provide a comprehensive solution to our wireless tenants' growing network needs through our shared communications infrastructure model, which is an efficient and cost-effective way to serve our tenants. Additionally, we believe our ability to share our fiber assets across multiple tenants to deploy both small cells and offer fiber solutions allows us to generate cash flows and increase stockholder return.
- *Return cash generated by operating activities to common stockholders in the form of dividends.* We believe that distributing a meaningful portion of our cash generated by operating activities appropriately provides common stockholders with increased certainty for a portion of expected long-term stockholder value while still allowing us to retain sufficient flexibility to invest in our business and deliver growth. We believe this decision reflects the translation of the high-quality, long-term contractual cash flows of our business into stable capital returns to common stockholders.
- *Invest capital efficiently to grow cash flows and long-term dividends per share.* In addition to adding tenants to existing communications infrastructure, we seek to invest our available capital, including the net cash generated by our operating activities and external financing sources, in a manner that will increase long-term stockholder value on a risk-adjusted basis. These investments include constructing and acquiring new communications infrastructure that we expect will generate future cash flow growth and attractive long-term returns by adding tenants to those assets over time. Our historical investments have included the following (in no particular order):
  - construction of towers, fiber and small cells;
  - acquisitions of towers, fiber and small cells;
  - acquisitions of land interests (which primarily relate to land assets under towers);
  - improvements and structural enhancements to our existing communications infrastructure;
  - purchases of shares of our common stock from time to time; and
  - purchases, repayments or redemptions of our debt.

<b>COMPANY OVERVIEW</b>	<b>FINANCIALS &amp; METRICS</b>	<b>ASSET PORTFOLIO OVERVIEW</b>	<b>CAPITALIZATION OVERVIEW</b>	<b>APPENDIX</b>
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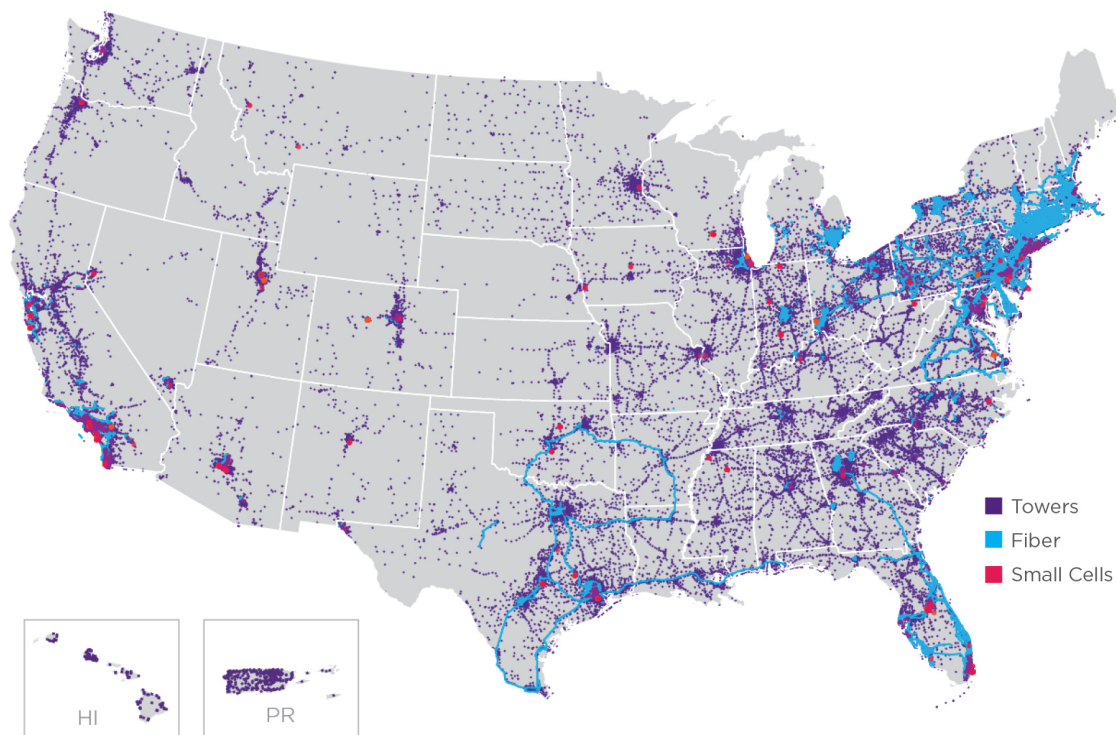
Our strategy to create long-term stockholder value is based on our belief that there will be considerable future demand for our communications infrastructure based on the location of our assets and the rapid growth in the demand for data. We believe that such demand for our communications infrastructure will continue, will result in growth of our cash flows due to tenant additions on our existing communications infrastructure, and will create other growth opportunities for us, such as demand for newly constructed or acquired communications infrastructure, as described above. Further, we seek to augment the long-term value creation associated with growing our recurring site rental cash flows by offering certain ancillary site development and installation services within our Towers segment.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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**AFFO PER SHARE<sup>(a)(b)</sup>**



**ASSET PORTFOLIO FOOTPRINT**



- (a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to net income (loss), as computed in accordance with GAAP.
- (b) Attributable to CCIC common stockholders.
- (c) Excludes the impact of nontypical items that were completed in fourth quarter 2020 ("Nontypical Items"), as described in our press release dated January 27, 2021 and reconciled in "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein.
- (d) Calculated based on midpoint of full year 2021 Outlook, issued on April 21, 2021.



<b>COMPANY OVERVIEW</b>	<b>FINANCIALS &amp; METRICS</b>	<b>ASSET PORTFOLIO OVERVIEW</b>	<b>CAPITALIZATION OVERVIEW</b>	<b>APPENDIX</b>
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### GENERAL COMPANY INFORMATION

Principal executive offices	1220 Augusta Drive, Suite 600, Houston, TX 77057
Common shares trading symbol	CCI
Stock exchange listing	New York Stock Exchange
Fiscal year ending date	December 31
Fitch - Long Term Issuer Default Rating	BBB+
Moody's - Long Term Corporate Family Rating	Baa3
Standard & Poor's - Long Term Local Issuer Credit Rating	BBB-

*Note: These credit ratings may not reflect the potential risks relating to the structure or trading of the Company's securities and are provided solely for informational purposes. Credit ratings are not recommendations to buy, sell or hold any security, and may be revised or withdrawn at any time by the issuing organization in its sole discretion. The Company does not undertake any obligation to maintain the ratings or to advise of any change in the ratings. Each agency's rating should be evaluated independently of any other agency's rating. An explanation of the significances of the ratings can be obtained from each of the ratings agencies.*

### EXECUTIVE MANAGEMENT TEAM

Name	Age	Years with Company	Position
Jay A. Brown	48	21	President and Chief Executive Officer
Daniel K. Schlanger	47	5	Executive Vice President and Chief Financial Officer
Robert C. Ackerman	68	22	Executive Vice President and Chief Operating Officer - Towers
Christopher D. Levandos	53	2	Executive Vice President and Chief Operating Officer - Fiber
Kenneth J. Simon	60	5	Executive Vice President and General Counsel
Michael J. Kavanagh	52	10	Executive Vice President and Chief Commercial Officer
Philip M. Kelley	48	23	Executive Vice President - Corporate Development and Strategy
Laura B. Nichol	60	6	Executive Vice President - Business Support

### BOARD OF DIRECTORS

Name	Position	Committees	Age	Years as Director
J. Landis Martin	Chair	NCG <sup>(a)</sup>	75	25
P. Robert Bartolo	Director	Audit, Compensation	49	7
Cindy Christy	Director	Compensation, NCG <sup>(a)</sup> , Strategy	55	13
Ari Q. Fitzgerald	Director	Compensation, NCG <sup>(a)</sup> , Strategy	58	18
Anthony J. Melone	Director	Audit, NCG <sup>(a)</sup> , Strategy	60	5
Jay A. Brown	Director		48	4
Robert E. Garrison II	Director	Audit, Compensation	79	15
Andrea J. Goldsmith	Director	NCG <sup>(a)</sup> , Strategy	56	3
Lee W. Hogan	Director	Audit, Compensation, Strategy	76	20
Edward C. Hutcheson Jr.	Director	Strategy	75	25
Tammy K. Jones	Director	Audit, NCG <sup>(a)</sup>	55	<1
Robert F. McKenzie	Director	Audit, Strategy	77	25
W. Benjamin Moreland	Director	Strategy	57	14
Kevin A. Stephens	Director	Audit, Strategy	59	<1
Matthew Thornton III	Director	Compensation, Strategy	62	<1

(a) Nominating & Corporate Governance Committee

<b>COMPANY OVERVIEW</b>	<b>FINANCIALS &amp; METRICS</b>	<b>ASSET PORTFOLIO OVERVIEW</b>	<b>CAPITALIZATION OVERVIEW</b>	<b>APPENDIX</b>
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**RESEARCH COVERAGE**

**Equity Research**

Bank of America David Barden (646) 855-1320	Barclays Tim Long (212) 526-4043	Citigroup Michael Rollins (212) 816-1116
Cowen and Company Colby Synesael (646) 562-1355	Credit Suisse Sami Badri (212) 538-1727	Deutsche Bank Matthew Niknam (212) 250-4711
Goldman Sachs Brett Feldman (212) 902-8156	Green Street David Guarino (949) 640-8780	Jefferies Jonathan Petersen (212) 284-1705
JPMorgan Philip Cusick (212) 622-1444	KeyBanc Brandon Nispel (503) 821-3871	LightShed Partners Walter Piecyk (646) 450-9258
MoffettNathanson Nick Del Deo (212) 519-0025	Morgan Stanley Simon Flannery (212) 761-6432	New Street Research Spencer Kurn (212) 921-2067
Oppenheimer & Co. Timothy Horan (212) 667-8137	Raymond James Ric Prentiss (727) 567-2567	RBC Capital Markets Jonathan Atkin (415) 633-8589
Truist Securities Greg Miller (212) 303-4169	UBS Batya Levi (212) 713-8824	Wells Fargo Securities, LLC Eric Luebchow (312) 630-2386
Wolfe Research Jeff Kvaal (646) 582-9350		

**Rating Agencies**

Fitch John Culver (312) 368-3216	Moody's Lori Marks (212) 553-1098	Standard & Poor's Ryan Gilmore (212) 438-0602
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**HISTORICAL COMMON STOCK DATA**

<i>(in millions, except per share amounts)</i>	<b>Three Months Ended</b>				
	<b>3/31/21</b>	<b>12/31/20</b>	<b>9/30/20</b>	<b>6/30/20</b>	<b>3/31/20</b>
High price <sup>(a)</sup>	\$ 175.34	\$ 169.25	\$ 175.76	\$ 171.43	\$ 162.26
Low price <sup>(a)</sup>	\$ 144.87	\$ 149.90	\$ 152.38	\$ 129.53	\$ 110.34
Period end closing price <sup>(b)</sup>	\$ 172.13	\$ 157.83	\$ 163.69	\$ 163.28	\$ 139.91
Dividends paid per common share	\$ 1.33	\$ 1.33	\$ 1.20	\$ 1.20	\$ 1.20
Volume weighted average price for the period <sup>(a)</sup>	\$ 158.79	\$ 159.13	\$ 161.51	\$ 156.57	\$ 141.84
Common shares outstanding, at period end	432	431	431	417	417
Market value of outstanding common shares, at period end <sup>(c)</sup>	\$ 74,392	\$ 68,074	\$ 70,597	\$ 68,047	\$ 58,309

(a) Based on the sales price, adjusted for common stock dividends, as reported by Bloomberg.

(b) Based on the period end closing price, adjusted for common stock dividends, as reported by Bloomberg.

(c) Period end market value of outstanding common shares is calculated as the product of (1) shares of common stock outstanding at period end and (2) closing share price at period end, adjusted for common stock dividends, as reported by Bloomberg.



COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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### SUMMARY PORTFOLIO HIGHLIGHTS

<i>(as of March 31, 2021)</i>	
<b>Towers</b>	
Number of towers (in thousands) <sup>(a)</sup>	40
Average number of tenants per tower	2.1
Remaining contracted tenant receivables (\$ in billions) <sup>(b)(c)</sup>	\$ 21
Weighted average remaining tenant contract term (years) <sup>(d)</sup>	5
Percent of towers in the Top 50 / 100 Basic Trading Areas	56% / 71%
Percent of ground leased / owned <sup>(e)</sup>	59% / 41%
Weighted average maturity of ground leases (years) <sup>(e)(f)</sup>	36
<b>Fiber</b>	
Number of route miles of fiber (in thousands)	80
Remaining contracted tenant receivables (\$ in billions) <sup>(b)</sup>	\$ 6
Weighted average remaining tenant contract term (years) <sup>(d)</sup>	5

### SUMMARY FINANCIAL HIGHLIGHTS

<i>(in millions, except per share amounts)</i>	Three Months Ended March 31,	
	2021	2020
<b>Operating Data:</b>		
Net revenues		
Site rental	\$ 1,369	\$ 1,310
Services and other	116	111
Net revenues	<u>\$ 1,485</u>	<u>\$ 1,421</u>
Costs of operations (exclusive of depreciation, amortization and accretion)		
Site rental	\$ 381	\$ 375
Services and other	81	99
Total cost of operations	<u>\$ 462</u>	<u>\$ 474</u>
Net income (loss) attributable to CCIC common stockholders	\$ 121	\$ 157
Net income (loss) attributable to CCIC common stockholders per share—diluted <sup>(g)</sup>	\$ 0.28	\$ 0.38
<b>Non-GAAP Data<sup>(h)</sup>:</b>		
Adjusted EBITDA	\$ 897	\$ 814
FFO <sup>(i)</sup>	519	547
AFFO <sup>(i)</sup>	738	593
AFFO per share <sup>(g)(i)</sup>	\$ 1.71	\$ 1.42

(a) Excludes third-party land interests.

(b) Excludes renewal terms at tenants' option.

(c) Excludes the impact of the Company's long-term tower leasing agreement with Verizon, effective April 1, 2021, which will be reflected beginning with the Company's second quarter 2021 Supplemental Information Package.

(d) Excludes renewal terms at tenants' option, weighted by site rental revenues.

(e) Weighted by Towers segment site rental gross margin exclusive of straight-lined revenues, amortization of prepaid rent, and straight-lined expenses.

(f) Includes all renewal terms at the Company's option.

(g) Based on diluted weighted-average common shares outstanding of 433 million and 418 million for the three months ended March 31, 2021 and 2020, respectively.

(h) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to net income (loss), as computed in accordance with GAAP.

(i) Attributable to CCIC common stockholders.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

**SUMMARY FINANCIAL HIGHLIGHTS (CONTINUED)**

<i>(in millions)</i>	Three Months Ended March 31,	
	2021	2020
<b>Summary Cash Flow Data<sup>(a)</sup>:</b>		
Net cash provided by (used for) operating activities	\$ 584	\$ 653
Net cash provided by (used for) investing activities <sup>(b)</sup>	(311)	(468)
Net cash provided by (used for) financing activities	(217)	(50)

<i>(in millions)</i>	March 31, 2021	December 31, 2020
<b>Balance Sheet Data (at period end):</b>		
Cash and cash equivalents	\$ 254	\$ 232
Property and equipment, net	15,149	15,162
Total assets	38,752	38,768
Total debt and other long-term obligations	19,872	19,280
Total CCIC stockholders' equity	8,986	9,461

	Three Months Ended March 31, 2021
<b>Other Data:</b>	
Net debt to last quarter annualized Adjusted EBITDA <sup>(c)</sup>	5.5 x
Dividend per common share	\$ 1.33

**OUTLOOK FOR FULL YEAR 2021**

<i>(in millions, except per share amounts)</i>	Full Year 2021 <sup>(d)</sup>
Site rental revenues	\$5,672 to \$5,717
Site rental cost of operations <sup>(e)</sup>	\$1,538 to \$1,583
Net income (loss)	\$1,044 to \$1,124
Net income (loss) per share—diluted <sup>(f)(g)</sup>	\$2.41 to \$2.59
Adjusted EBITDA <sup>(h)</sup>	\$3,734 to \$3,779
Interest expense and amortization of deferred financing costs <sup>(i)</sup>	\$633 to \$678
FFO <sup>(g)(h)</sup>	\$2,690 to \$2,735
AFFO <sup>(g)(h)</sup>	\$2,923 to \$2,968
AFFO per share <sup>(f)(g)(h)</sup>	\$6.74 to \$6.85

(a) Includes impacts of restricted cash. See the condensed consolidated statement of cash flows for further information.

(b) Includes net cash used for acquisitions of approximately \$4 million and \$13 million for the three months ended March 31, 2021 and 2020, respectively.

(c) See the "Net Debt to Last Quarter Annualized Adjusted EBITDA Calculation" in the Appendix.

(d) As issued on April 21, 2021.

(e) Exclusive of depreciation, amortization and accretion.

(f) The assumption for diluted weighted-average common shares outstanding for full year 2021 Outlook is based on the diluted common shares outstanding as of March 31, 2021.

(g) Attributable to CCIC common stockholders.

(h) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to net income (loss), as computed in accordance with GAAP.

(i) See the reconciliation of "Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs" in the Appendix.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

**COMPONENTS OF CHANGES IN SITE RENTAL REVENUES FOR FULL YEAR 2020 ACTUAL AND FULL YEAR 2021 OUTLOOK**

<i>(dollars in millions)</i>	Full Year 2020 Actual	Full Year 2021 Outlook <sup>(a)</sup>
<b>Components of changes in site rental revenues:</b>		
Prior year site rental revenues exclusive of straight-lined revenues associated with fixed escalators <sup>(b)(c)</sup>	\$5,013	\$5,298
New leasing activity <sup>(b)(c)</sup>	376	375-405
Escalators	90	90-100
Non-renewals	(183)	(180)-(160)
Organic Contribution to Site Rental Revenues <sup>(d)</sup>	283	295-335
Impact from full year straight-lined revenues associated with fixed escalators	22	60-80
Acquisitions <sup>(e)</sup>	2	<5
Other	—	—
Total GAAP site rental revenues	<u>\$5,320</u>	<u>\$5,672-\$5,717</u>
<b>Year-over-year changes in revenues:</b>		
Reported GAAP site rental revenues	4.5%	7.0% <sup>(f)</sup>
Organic Contribution to Site Rental Revenues <sup>(d)(g)</sup>	5.6%	5.9% <sup>(f)</sup>

(a) As issued on April 21, 2021.

(b) Includes revenues from amortization of prepaid rent in accordance with GAAP.

(c) Includes revenues from the construction of new small cell nodes, exclusive of straight-lined revenues related to fixed escalators.

(d) See "Non-GAAP Measures, Segment Measures and Other Calculations" for a discussion of our definition of Organic Contribution to Site Rental Revenues.

(e) Represents the contribution from recent acquisitions. The financial impact of recent acquisitions is excluded from Organic Contribution to Site Rental Revenues until the one-year anniversary of the acquisition.

(f) Calculated based on midpoint of full year 2021 Outlook, issued on April 21, 2021.

(g) Calculated as the percentage change from prior year site rental revenues, exclusive of straight-lined revenues associated with fixed escalations, compared to Organic Contribution to Site Rental Revenues for the current period.

<b>COMPANY OVERVIEW</b>	<b>FINANCIALS &amp; METRICS</b>	<b>ASSET PORTFOLIO OVERVIEW</b>	<b>CAPITALIZATION OVERVIEW</b>	<b>APPENDIX</b>
-------------------------	---------------------------------	---------------------------------	--------------------------------	-----------------

**CONDENSED CONSOLIDATED BALANCE SHEET (Unaudited)**

<i>(in millions, except par values)</i>	<b>March 31, 2021</b>	<b>December 31, 2020</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 254	\$ 232
Restricted cash	179	144
Receivables, net	412	431
Prepaid expenses	115	95
Other current assets	216	202
Total current assets	1,176	1,104
Deferred site rental receivables	1,389	1,408
Property and equipment, net	15,149	15,162
Operating lease right-of-use assets	6,514	6,464
Goodwill	10,078	10,078
Other intangible assets, net	4,324	4,433
Other assets, net	122	119
Total assets	\$ 38,752	\$ 38,768
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 187	\$ 230
Accrued interest	107	199
Deferred revenues	814	704
Other accrued liabilities	271	378
Current maturities of debt and other obligations	159	129
Current portion of operating lease liabilities	332	329
Total current liabilities	1,870	1,969
Debt and other long-term obligations	19,713	19,151
Operating lease liabilities	5,856	5,808
Other long-term liabilities	2,327	2,379
Total liabilities	29,766	29,307
Commitments and contingencies		
CCIC stockholders' equity:		
Common stock, \$0.01 par value; 600 shares authorized; shares issued and outstanding: March 31, 2021—432 and December 31, 2020—431	4	4
Additional paid-in capital	17,917	17,933
Accumulated other comprehensive income (loss)	(3)	(4)
Dividends/distributions in excess of earnings	(8,932)	(8,472)
Total equity	8,986	9,461
Total liabilities and equity	\$ 38,752	\$ 38,768

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
---------------------	----------------------	-----------------------------	----------------------------	----------

**CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)**

<i>(in millions, except per share amounts)</i>	Three Months Ended March 31,	
	2021	2020
Net revenues:		
Site rental	\$ 1,369	\$ 1,310
Services and other	116	111
Net revenues	<u>1,485</u>	<u>1,421</u>
Operating expenses:		
Costs of operations <sup>(a)</sup> :		
Site rental	381	375
Services and other	81	99
Selling, general and administrative	164	175
Asset write-down charges	3	4
Acquisition and integration costs	—	5
Depreciation, amortization and accretion	408	399
Total operating expenses	<u>1,037</u>	<u>1,057</u>
Operating income (loss)	448	364
Interest expense and amortization of deferred financing costs	(170)	(175)
Gains (losses) on retirement of long-term obligations	(143)	—
Interest income	1	1
Other income (expense)	(8)	—
Income (loss) before income taxes	128	190
Benefit (provision) for income taxes	(7)	(5)
Net income (loss)	121	185
Dividends/distributions on preferred stock	—	(28)
Net income (loss) attributable to CCIC common stockholders	<u>\$ 121</u>	<u>\$ 157</u>
Net income (loss) attributable to CCIC common stockholders, per common share:		
Net income (loss) attributable to CCIC common stockholders, basic	\$ 0.28	\$ 0.38
Net income (loss) attributable to CCIC common stockholders, diluted	\$ 0.28	\$ 0.38
Weighted-average common shares outstanding:		
Basic	432	416
Diluted	433	418

(a) Exclusive of depreciation, amortization and accretion shown separately.

<b>COMPANY OVERVIEW</b>	<b>FINANCIALS &amp; METRICS</b>	<b>ASSET PORTFOLIO OVERVIEW</b>	<b>CAPITALIZATION OVERVIEW</b>	<b>APPENDIX</b>
-------------------------	---------------------------------	---------------------------------	--------------------------------	-----------------

**SEGMENT OPERATING RESULTS**

<i>(in millions)</i>	Three Months Ended March 31, 2021				Three Months Ended March 31, 2020			
	Towers	Fiber	Other	Consolidated Total	Towers	Fiber	Other	Consolidated Total
Segment site rental revenues	\$ 895	\$ 474		\$ 1,369	\$ 867	\$ 443		\$ 1,310
Segment services and other revenues	111	5		116	108	3		111
Segment revenues	1,006	479		1,485	975	446		1,421
Segment site rental cost of operations	212	161		373	214	152		366
Segment services and other cost of operations	76	3		79	95	2		97
Segment cost of operations <sup>(a)(b)</sup>	288	164		452	309	154		463
Segment site rental gross margin <sup>(c)</sup>	683	313		996	653	291		944
Segment services and other gross margin <sup>(c)</sup>	35	2		37	13	1		14
Segment selling, general and administrative expenses <sup>(b)</sup>	25	45		70	24	51		75
Segment operating profit <sup>(c)</sup>	693	270		963	642	241		883
Other selling, general and administrative expenses <sup>(b)</sup>			\$ 66	66			\$ 70	70
Stock-based compensation expense			33	33			36	36
Depreciation, amortization and accretion			408	408			399	399
Interest expense and amortization of deferred financing costs			170	170			175	175
Other (income) expenses to reconcile to income (loss) before income taxes <sup>(d)</sup>			158	158			13	13
Income (loss) before income taxes				<u>\$ 128</u>				<u>\$ 190</u>

**FIBER SEGMENT SITE RENTAL REVENUES SUMMARY**

<i>(in millions)</i>	Three Months Ended March 31,								
	2021			2020					
	Fiber Solutions	Small Cells	Total	Fiber Solutions	Small Cells	Total			
Site rental revenues	\$ 331	\$ 143	\$ 474	\$ 312	\$ 131	\$ 443			443

(a) Exclusive of depreciation, amortization and accretion shown separately.

(b) Segment cost of operations excludes (1) stock-based compensation expense of \$5 million and \$6 million for the three months ended March 31, 2021 and 2020, respectively and (2) prepaid lease purchase price adjustments of \$5 million for each of the three months ended March 31, 2021 and 2020. Selling, general and administrative expenses exclude stock-based compensation expense of \$28 million and \$30 million for the three months ended March 31, 2021 and 2020, respectively.

(c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating profit.

(d) See condensed consolidated statement of operations for further information.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
---------------------	----------------------	-----------------------------	----------------------------	----------

**FFO AND AFFO RECONCILIATIONS**

<i>(in millions, except per share amounts)</i>	Three Months Ended March 31,	
	2021	2020
Net income (loss)	\$ 121	\$ 185
Real estate related depreciation, amortization and accretion	395	386
Asset write-down charges	3	4
Dividends/distributions on preferred stock	—	(28)
<b>FFO<sup>(a)(b)(c)(d)</sup></b>	<b>\$ 519</b>	<b>\$ 547</b>
Weighted-average common shares outstanding—diluted	433	418 <sup>(e)</sup>
<b>FFO per share<sup>(a)(b)(c)(d)</sup></b>	<b>\$ 1.20</b>	<b>\$ 1.31<sup>(e)</sup></b>
FFO (from above)	\$ 519	\$ 547
Adjustments to increase (decrease) FFO:		
Straight-lined revenue	10	(14)
Straight-lined expense	19	20
Stock-based compensation expense	33	36
Non-cash portion of tax provision	7	4
Non-real estate related depreciation, amortization and accretion	13	13
Amortization of non-cash interest expense	3	1
Other (income) expense	8	—
(Gains) losses on retirement of long-term obligations	143	—
Acquisition and integration costs	—	5
Sustaining capital expenditures	(17)	(21)
<b>AFFO<sup>(a)(b)(c)(d)</sup></b>	<b>\$ 738</b>	<b>\$ 593</b>
Weighted-average common shares outstanding—diluted	433	418 <sup>(e)</sup>
<b>AFFO per share<sup>(a)(b)(c)(d)</sup></b>	<b>\$ 1.71</b>	<b>\$ 1.42<sup>(e)</sup></b>

- (a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts.
- (b) FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.
- (c) Attributable to CCIC common stockholders.
- (d) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.
- (e) For the period ended March 31, 2020, the diluted weighted-average common shares outstanding does not include any assumed conversions of preferred stock in the share count.



<b>COMPANY OVERVIEW</b>	<b>FINANCIALS &amp; METRICS</b>	<b>ASSET PORTFOLIO OVERVIEW</b>	<b>CAPITALIZATION OVERVIEW</b>	<b>APPENDIX</b>
-------------------------	---------------------------------	---------------------------------	--------------------------------	-----------------

**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)**

<i>(in millions)</i>	<b>Three Months Ended March 31,</b>	
	<b>2021</b>	<b>2020</b>
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$ 121	\$ 185
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:		
Depreciation, amortization and accretion	408	399
(Gains) losses on retirement of long-term obligations	143	—
Amortization of deferred financing costs and other non-cash interest, net	3	1
Stock-based compensation expense	33	37
Asset write-down charges	3	4
Deferred income tax (benefit) provision	1	1
Other non-cash adjustments, net	10	—
Changes in assets and liabilities, excluding the effects of acquisitions:		
Increase (decrease) in liabilities	(146)	(68)
Decrease (increase) in assets	8	94
Net cash provided by (used for) operating activities	584	653
<b>Cash flows from investing activities:</b>		
Capital expenditures	(302)	(447)
Payments for acquisitions, net of cash acquired	(4)	(13)
Other investing activities, net	(5)	(8)
Net cash provided by (used for) investing activities	(311)	(468)
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of long-term debt	3,237	—
Principal payments on debt and other long-term obligations	(1,026)	(26)
Purchases and redemptions of long-term debt	(1,789)	—
Borrowings under revolving credit facility	580	1,340
Payments under revolving credit facility	(290)	(595)
Net borrowings (repayments) under commercial paper program	(245)	(155)
Payments for financing costs	(29)	—
Purchases of common stock	(67)	(73)
Dividends/distributions paid on common stock	(588)	(513)
Dividends/distributions paid on preferred stock	—	(28)
Net cash provided by (used for) financing activities	(217)	(50)
<b>Net increase (decrease) in cash, cash equivalents, and restricted cash</b>	<b>56</b>	<b>135</b>
<b>Effect of exchange rate changes on cash</b>	<b>1</b>	<b>(1)</b>
<b>Cash, cash equivalents, and restricted cash at beginning of period</b>	<b>381</b>	<b>338</b>
<b>Cash, cash equivalents, and restricted cash at end of period</b>	<b>\$ 438</b>	<b>\$ 472</b>
<b>Supplemental disclosure of cash flow information:</b>		
Interest paid	259	223
Income taxes paid	—	1

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
---------------------	----------------------	-----------------------------	----------------------------	----------

**COMPONENTS OF CHANGES IN SITE RENTAL REVENUES**

<i>(dollars in millions)</i>	Three Months Ended March 31,	
	2021	2020
Components of changes in site rental revenues:		
Prior year site rental revenues exclusive of straight-lined revenues associated with fixed escalators <sup>(a)(b)</sup>	\$ 1,296	\$ 1,225
New leasing activity <sup>(a)(b)</sup>	99	99
Escalators	23	22
Non-renewals	(40)	(51)
Organic Contribution to Site Rental Revenues <sup>(c)</sup>	82	71
Impact from straight-lined revenues associated with fixed escalators	(10)	14
Acquisitions <sup>(d)</sup>	1	—
Other	—	—
Total GAAP site rental revenues	<u>\$ 1,369</u>	<u>\$ 1,310</u>
<b>Year-over-year changes in revenue:</b>		
Reported GAAP site rental revenues	4.5 %	
Organic Contribution to Site Rental Revenues <sup>(c)(e)</sup>	6.3 %	

**SUMMARY OF SITE RENTAL STRAIGHT-LINED REVENUES AND EXPENSES ASSOCIATED WITH FIXED ESCALATORS<sup>(f)</sup>**

<i>(dollars in millions)</i>	Three Months Ended March 31,					
	2021			2020		
	Towers	Fiber	Total	Towers	Fiber	Total
Site rental straight-lined revenues	\$ (11)	\$ 1	\$ (10)	\$ 13	\$ 1	\$ 14
Site rental straight-lined expenses	19	—	19	20	—	20

**SUMMARY OF PREPAID RENT ACTIVITY<sup>(g)</sup>**

<i>(dollars in millions)</i>	Three Months Ended March 31,					
	2021			2020		
	Towers	Fiber	Total	Towers	Fiber	Total
Prepaid rent additions	\$ 26	\$ 59	\$ 85	\$ 64	\$ 71	\$ 135
Amortization of prepaid rent	79	57	136	73	53	126

(a) Includes revenues from amortization of prepaid rent in accordance with GAAP.

(b) Includes revenues from the construction of new small cell nodes, exclusive of straight-lined revenues related to fixed escalators.

(c) See "Non-GAAP Measures, Segment Measures and Other Calculations" for a discussion of our definition of Organic Contribution to Site Rental Revenues.

(d) Represents the initial contribution of recent acquisitions. The financial impact of recent acquisitions is excluded from Organic Contribution to Site Rental Revenues until the one-year anniversary of the acquisition.

(e) Calculated as the percentage change from prior year site rental revenues, exclusive of straight-lined revenues associated with fixed escalations, compared to Organic Contribution to Site Rental Revenues for the current period.

(f) In accordance with GAAP accounting, if payment terms call for fixed escalations or rent free periods, the revenue is recognized on a straight-line basis over the fixed, non-cancelable term of the contract. Since the Company recognizes revenue on a straight-line basis, a portion of the site rental revenue in a given period represents cash collected or contractually collectible in other periods.

(g) Reflects up-front consideration from long-term tenants and other deferred credits (commonly referred to as prepaid rent), and the amortization thereof for GAAP revenue recognition purposes.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
---------------------	----------------------	-----------------------------	----------------------------	----------

**SUMMARY OF CAPITAL EXPENDITURES**

<i>(dollars in millions)</i>	Three Months Ended March 31,							
	2021				2020			
	Towers	Fiber	Other	Total	Towers	Fiber	Other	Total
Discretionary:								
Purchases of land interests	\$ 14	\$ —	\$ —	\$ 14	\$ 13	\$ —	\$ —	\$ 13
Communications infrastructure improvements and other capital projects	35	225	11	271	87	319	7	413
Sustaining	2	12	3	17	5	9	7	21
<b>Total</b>	<b>\$ 51</b>	<b>\$ 237</b>	<b>\$ 14</b>	<b>\$ 302</b>	<b>\$ 105</b>	<b>\$ 328</b>	<b>\$ 14</b>	<b>\$ 447</b>

**PROJECTED REVENUES FROM TENANT CONTRACTS<sup>(a)(b)</sup>**

<i>(as of March 31, 2021; dollars in millions)</i>	Remaining Nine Months	Years Ending December 31,			
	2021	2022	2023	2024	2025
Components of site rental revenues:					
Site rental revenues exclusive of straight-line associated with fixed escalators	\$ 4,155	\$ 5,624	\$ 5,666	\$ 5,670	\$ 5,725
Straight-lined site rental revenues associated with fixed escalators	(62)	(157)	(173)	(150)	(142)
<b>GAAP site rental revenues</b>	<b>\$ 4,093</b>	<b>\$ 5,467</b>	<b>\$ 5,493</b>	<b>\$ 5,520</b>	<b>\$ 5,583</b>

**PROJECTED GROUND LEASE EXPENSES FROM EXISTING GROUND LEASES<sup>(c)</sup>**

<i>(as of March 31, 2021; dollars in millions)</i>	Remaining Nine Months	Years Ending December 31,			
	2021	2022	2023	2024	2025
Components of ground lease expenses:					
Ground lease expenses exclusive of straight-line associated with fixed escalators	\$ 684	\$ 929	\$ 948	\$ 967	\$ 986
Straight-lined site rental ground lease expenses associated with fixed escalators	52	57	45	34	23
<b>GAAP ground lease expenses</b>	<b>\$ 736</b>	<b>\$ 986</b>	<b>\$ 993</b>	<b>\$ 1,001</b>	<b>\$ 1,009</b>

(a) Based on tenant licenses as of March 31, 2021. All tenant licenses are assumed to renew for a new term no later than the respective current term end date, and as such, projected revenues does not reflect the impact of estimated annual churn. CPI-linked tenant contracts are assumed to escalate at 3% per annum.

(b) Excludes the impact of the Company's long-term tower leasing agreement with Verizon, effective April 1, 2021, which will be reflected beginning with the Company's second quarter 2021 Supplemental Information Package.

(c) Based on existing ground leases as of March 31, 2021. CPI-linked leases are assumed to escalate at 3% per annum.

<b>COMPANY OVERVIEW</b>	<b>FINANCIALS &amp; METRICS</b>	<b>ASSET PORTFOLIO OVERVIEW</b>	<b>CAPITALIZATION OVERVIEW</b>	<b>APPENDIX</b>
-------------------------	---------------------------------	---------------------------------	--------------------------------	-----------------

**ANNUALIZED RENTAL CASH PAYMENTS AT TIME OF RENEWAL<sup>(a)</sup>**

<i>(as of March 31, 2021; dollars in millions)</i>	Remaining Nine Months	Years Ending December 31,				
	2021	2022	2023	2024	2025	
AT&T	\$20	\$28	\$334	\$20	\$22	
T-Mobile	37	352	261	75	89	
Verizon <sup>(b)</sup>	29	46	50	507	80	
All Others Combined	149	178	198	96	87	
<b>Total</b>	<b>\$235</b>	<b>\$604</b>	<b>\$843</b>	<b>\$698</b>	<b>\$278</b>	

**LEGACY SPRINT RENTAL PAYMENTS AT TIME OF RENEWAL<sup>(a)(c)</sup>**

<i>(as of March 31, 2021; dollars in millions)</i>	Remaining Nine Months	Years Ending December 31,				
	2021	2022	2023	2024	2025	Thereafter
Sprint collocated on sites with T-Mobile	\$15	\$21	\$105	\$14	\$23	\$180
Other Sprint	10	13	105	8	21	187
<b>Total legacy Sprint</b>	<b>\$25</b>	<b>\$34</b>	<b>\$210</b>	<b>\$22</b>	<b>\$44</b>	<b>\$367</b>

**CONSOLIDATED TENANT OVERVIEW**

<i>(as of March 31, 2021)</i>	Percentage of Q1 2021 LQA Site Rental Revenues	Weighted Average Current Term Remaining <sup>(d)</sup>	Long-Term Credit Rating (S&P / Moody's)
T-Mobile	34%	5	BB / Ba2
AT&T	22%	6	BBB / Baa2
Verizon	18%	4 <sup>(b)</sup>	BBB+ / Baa1
All Others Combined	26%	3	N/A
<b>Total / Weighted Average</b>	<b>100%</b>	<b>5</b>	

**FIBER SOLUTIONS REVENUE MIX**

<i>(as of March 31, 2021)</i>	Percentage of Q1 2021 LQA Site Rental Revenues
Carrier <sup>(e)</sup>	39%
Education	13%
Healthcare	10%
Financial Services	10%
Other	28%
<b>Total</b>	<b>100%</b>

- (a) Reflects lease renewals by year by tenant; dollar amounts represent annualized cash site rental revenues from assumed renewals or extensions as reflected in the table "Projected Revenues from Tenant Contracts."  
(b) Excludes the impact of the Company's long-term tower leasing agreement with Verizon, effective April 1, 2021, which will be reflected beginning with the Company's second quarter 2021 Supplemental Information Package.  
(c) As of March 31, 2021, there is a weighted average current term remaining of 5 years, weighted by site rental revenues, exclusive of straight-lined revenues and amortization of prepaid rent, on Sprint licenses collocated on tower and small cell sites with T-Mobile.  
(d) Weighted by site rental revenue revenues; excludes renewals at the tenants' option.  
(e) Includes revenues derived from both wireless carriers and wholesale carriers.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

**SEGMENT CASH YIELDS ON INVESTED CAPITAL<sup>(a)</sup>**

<i>(as of March 31, 2021; dollars in millions)</i>	Q1 2021 LQA	
	Towers	Fiber
Segment site rental gross margin <sup>(b)</sup>	\$ 2,732	\$ 1,252
Less: Amortization of prepaid rent	(316)	(228)
Less: Site rental straight-lined revenues	44	(4)
Add: Site rental straight-lined expenses	76	—
Add: Indirect labor costs <sup>(c)</sup>	—	87
Numerator	\$ 2,536	\$ 1,107
Segment net investment in property and equipment <sup>(d)</sup>	\$ 12,972	\$ 7,485
Segment investment in site rental contracts and tenant relationships	4,512	3,287
Segment investment in goodwill <sup>(e)</sup>	5,351	4,073
Segment net invested capital <sup>(a)</sup>	\$ 22,835	\$ 14,845
Segment Cash Yield on Invested Capital <sup>(a)</sup>	11.1 %	7.5 %

**CONSOLIDATED RETURN ON INVESTED CAPITAL<sup>(a)</sup>**

<i>(as of March 31, 2021; dollars in millions)</i>	Q1 2021 LQA
Adjusted EBITDA <sup>(f)</sup>	\$ 3,588
Cash taxes refunded (paid)	1
Numerator	\$ 3,589
Historical gross investment in property and equipment <sup>(g)</sup>	\$ 25,251
Historical gross investment in site rental contracts and tenant relationships	7,799
Historical gross investment in goodwill	10,078
Consolidated invested capital <sup>(a)</sup>	\$ 43,128
Consolidated Return on Invested Capital <sup>(a)</sup>	8.3 %

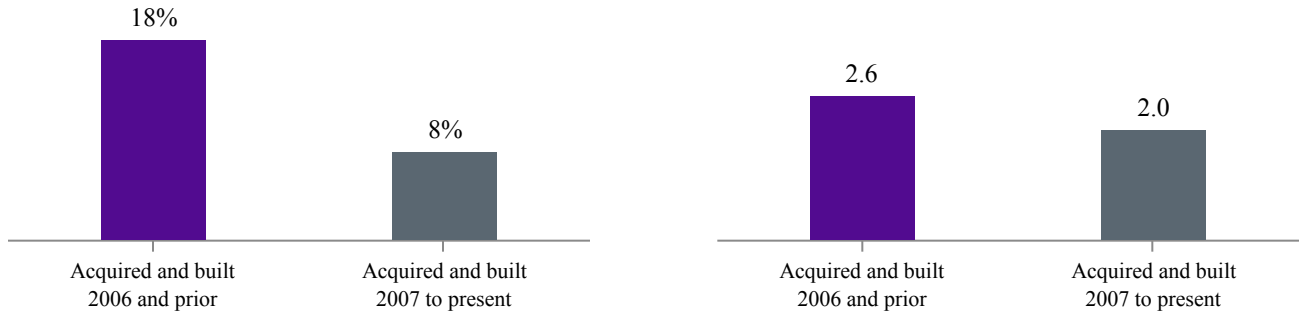
- (a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information on, and definition and our calculation of segment cash yields on invested capital, segment net invested capital, consolidated return on invested capital and consolidated invested capital.
- (b) See "Segment Operating Results" and "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information on, and definition and our calculation of segment site rental gross margin.
- (c) This adjustment represents indirect labor costs in the Fiber segment that are not capitalized, but that primarily support the Company's ongoing expansion of its small cells and fiber networks that management expects to generate future revenues for the Company. Removal of these indirect labor costs presents segment cash yield on invested capital on a direct cost basis, consistent with the methodology used by management when evaluating project-level investment opportunities.
- (d) Segment investment in property and equipment excludes the impact of construction in process and non-productive assets (such as information technology assets and buildings) and is reduced by the amount of prepaid rent received from customers (excluding any deferred credits recorded in connection with acquisitions).
- (e) Segment investment in goodwill excludes the impact of certain assets and liabilities recorded in connection with acquisitions (primarily deferred credits).
- (f) See "Reconciliations of Non-GAAP Financial Measures to Comparable GAAP Financial Measures and Other Calculations" for further information and reconciliation of this non-GAAP financial measure to net income (loss). See also "Non-GAAP Financial Measures, Segment Measures and Other Calculations" in the Appendix for a discussion of our definition of Adjusted EBITDA.
- (g) Historical gross investment in property and equipment excludes the impact of construction in process.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

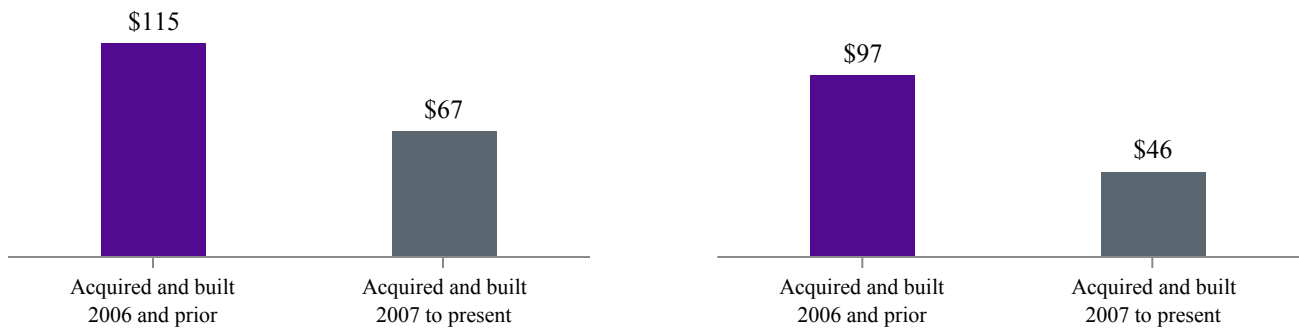
**SUMMARY OF TOWER PORTFOLIO BY VINTAGE<sup>(a)</sup>**

*(as of March 31, 2021; dollars in thousands)*

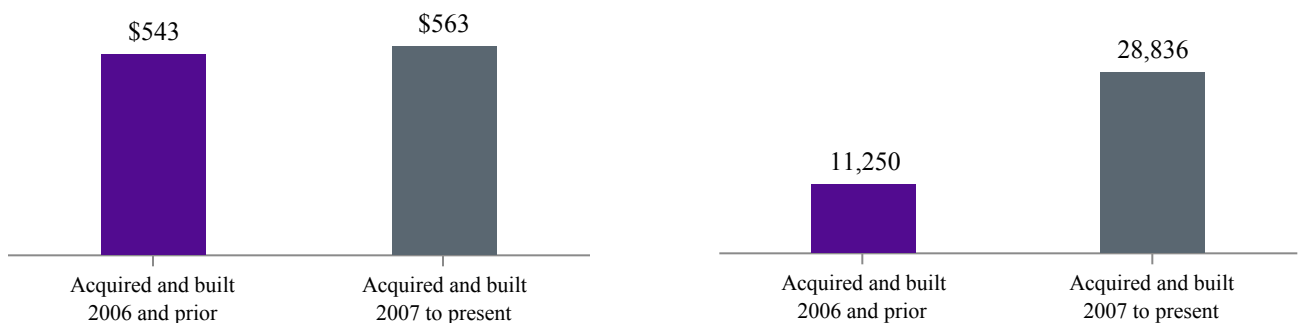
<b>CASH YIELD<sup>(b)</sup></b>	<b>NUMBER OF TENANTS PER TOWER</b>
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<b>LQA CASH SITE RENTAL REVENUE PER TOWER<sup>(c)</sup></b>	<b>LQA TOWERS SEGMENT SITE RENTAL GROSS CASH MARGIN PER TOWER<sup>(d)</sup></b>
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<b>NET INVESTED CAPITAL PER TOWER<sup>(e)</sup></b>	<b>NUMBER OF TOWERS</b>
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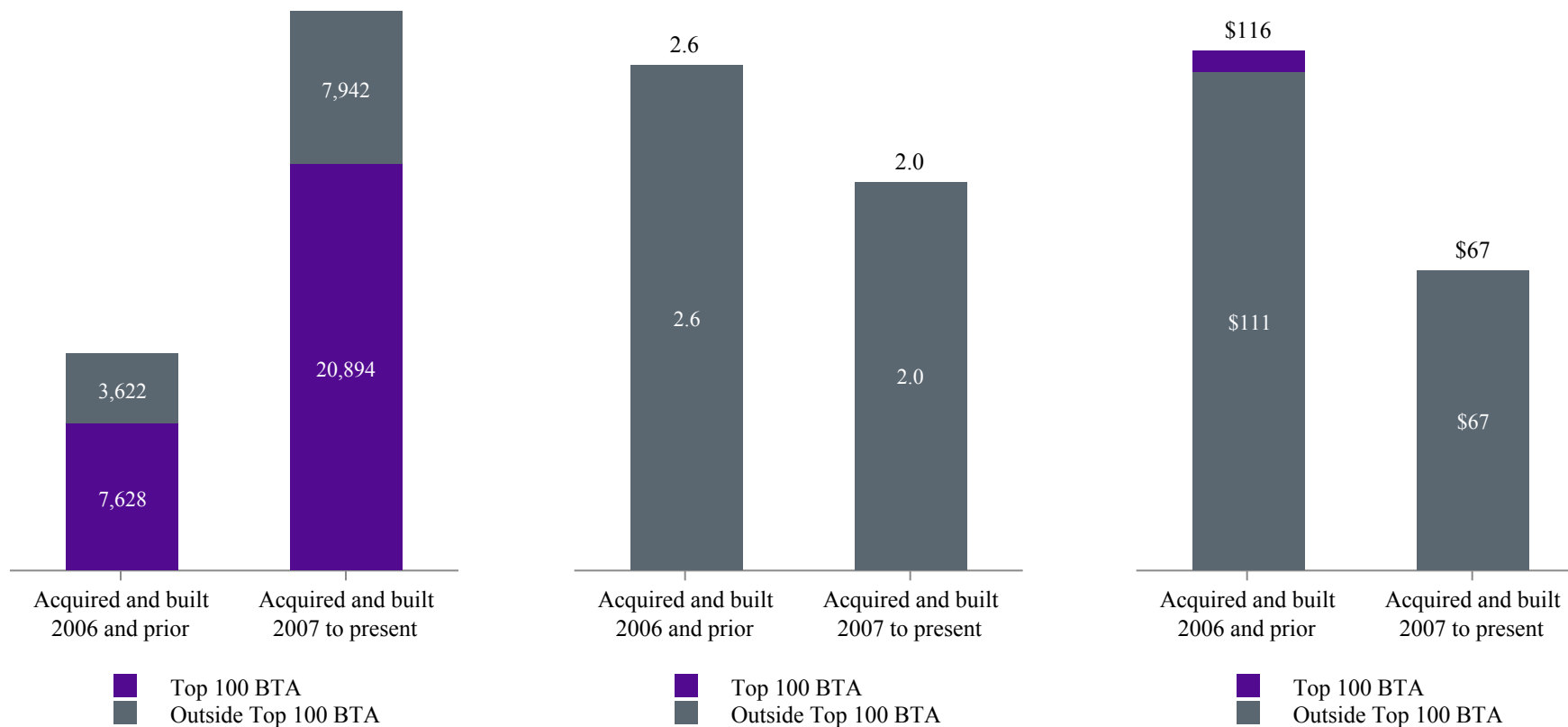
- (a) All tower portfolio figures are calculated exclusively for the Company's towers and rooftops and do not give effect to other activities within the Company's Towers segment.
- (b) Yield is calculated as LQA Towers segment site rental gross margin, exclusive of straight-lined revenues and amortization of prepaid rent, divided by invested capital net of the amount of prepaid rent received from customers.
- (c) Exclusive of straight-lined revenues and amortization of prepaid rent.
- (d) Exclusive of straight-lined revenues, amortization of prepaid rent, and straight-lined expenses.
- (e) Reflects gross total assets (including incremental capital invested by the Company since time of acquisition or construction completion), less any prepaid rent. Inclusive of invested capital related to land at the tower site.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

**TOWER PORTFOLIO OVERVIEW<sup>(a)</sup>**

*(as of March 31, 2021; dollars in thousands)*

NUMBER OF TOWERS	TENANTS PER TOWER	LQA CASH SITE RENTAL REVENUE PER TOWER <sup>(b)</sup>
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(a) All tower portfolio figures are calculated exclusively for the Company's towers and rooftops and do not give effect to other activities within the Company's Towers segment.

(b) Exclusive of straight-lined revenues and amortization of prepaid rent.



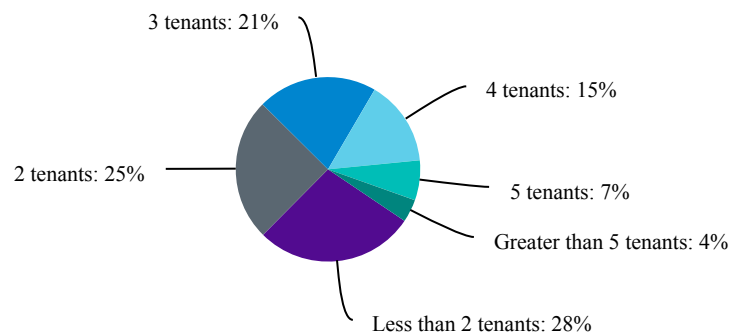
COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

**DISTRIBUTION OF TOWER TENANCY (as of March 31, 2021)<sup>(a)</sup>**

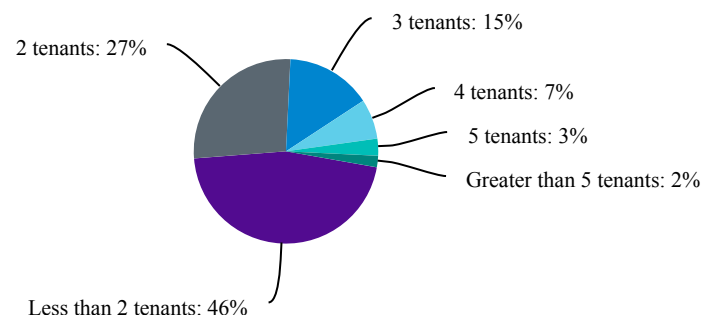
**PERCENTAGE OF TOWERS BY TENANTS PER TOWER**

SITES ACQUIRED AND BUILT 2006 AND PRIOR

SITES ACQUIRED AND BUILT 2007 TO PRESENT



Average: 2.6

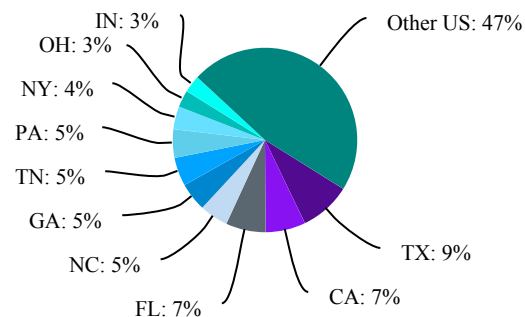
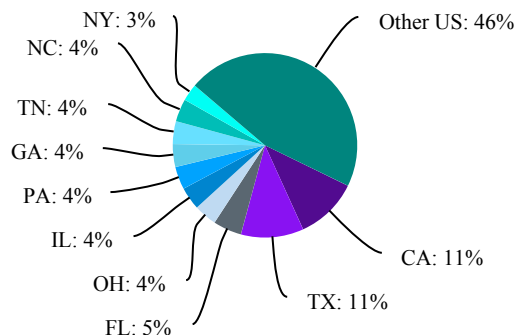


Average: 2.0

**GEOGRAPHIC TOWER DISTRIBUTION (as of March 31, 2021)<sup>(a)</sup>**

PERCENTAGE OF TOWERS BY GEOGRAPHIC LOCATION

PERCENTAGE OF LQA CASH SITE RENTAL REVENUE BY GEOGRAPHIC LOCATION<sup>(b)</sup>



(a) All tower portfolio figures are calculated exclusively for the Company's towers and rooftops and do not give effect to other activities within the Company's Towers segment.

(b) Exclusive of straight-lined revenues and amortization of prepaid rent.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
---------------------	----------------------	-----------------------------	----------------------------	----------

### GROUND INTEREST OVERVIEW

<i>(as of March 31, 2021; dollars in millions)</i>	LQA Cash Site Rental Revenues <sup>(a)</sup>	Percentage of LQA Cash Site Rental Revenues <sup>(a)</sup>	LQA Towers Segment Site Rental Gross Cash Margin <sup>(b)</sup>	Percentage of LQA Towers Segment Site Rental Gross Cash Margin <sup>(b)</sup>	Number of Towers <sup>(c)</sup>	Percentage of Towers	Weighted Average Term Remaining (by years) <sup>(d)</sup>
Less than 10 years	\$ 342	10 %	\$ 178	7 %	5,144	13 %	
10 to 20 years	423	13 %	247	10 %	6,017	15 %	
Greater than 20 years	1,412	44 %	1,009	42 %	17,857	44 %	
Total leased	\$ 2,177	67 %	\$ 1,434	59 %	29,018	72 %	36
Owned	\$ 1,050	33 %	\$ 983	41 %	11,068	28 %	
Total / Average	\$ 3,227	100 %	\$ 2,417	100 %	40,086	100 %	

### GROUND INTEREST ACTIVITY

<i>(dollars in millions)</i>	Three Months Ended March 31, 2021
<b>Ground Extensions Under Crown Castle Towers:</b>	
Number of ground leases extended	162
Average number of years extended	27
Percentage increase in consolidated cash ground lease expense due to extension activities <sup>(e)</sup>	0.1 %
<b>Ground Purchases Under Crown Castle Towers:</b>	
Number of ground leases purchased	41
Ground lease purchases (including capital expenditures, acquisitions and installment purchases)	\$ 15
Percentage of Towers segment site rental gross margin from towers on purchased land	<1 %

(a) Exclusive of straight-lined revenues and amortization of prepaid rent.

(b) Exclusive of straight-lined revenues, amortization of prepaid rent, and straight-lined expenses.

(c) Excludes small cells, fiber and third-party land interests.

(d) Includes all renewal terms at the Company's option; weighted by Towers segment site rental gross margin exclusive of straight-lined revenues, amortization of prepaid rent, and straight-lined expenses.

(e) Includes the impact from the amortization of lump sum payments.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

CAPITALIZATION OVERVIEW

(As of March 31, 2021; dollars in millions)	Face Value	Fixed vs. Variable	Interest Rate <sup>(a)</sup>	Net Debt to LQA Adjusted EBITDA <sup>(b)</sup>	Maturity
<b>Cash, cash equivalents and restricted cash</b>	<b>\$ 438</b>				
3.849% Secured Notes	1,000	Fixed	3.9%		2023
Senior Secured Notes, Series 2009-1, Class A-2	59	Fixed	9.0%		2029
Senior Secured Tower Revenue Notes, Series 2015-1 <sup>(c)</sup>	300	Fixed	3.2%		2042 <sup>(c)</sup>
Senior Secured Tower Revenue Notes, Series 2018-1 <sup>(c)</sup>	250	Fixed	3.7%		2043 <sup>(c)</sup>
Senior Secured Tower Revenue Notes, Series 2015-2 <sup>(c)</sup>	700	Fixed	3.7%		2045 <sup>(c)</sup>
Senior Secured Tower Revenue Notes, Series 2018-2 <sup>(c)</sup>	750	Fixed	4.2%		2048 <sup>(c)</sup>
Finance leases and other obligations	231	Various	Various		Various
<b>Total secured debt</b>	<b>\$ 3,290</b>		<b>3.9%</b>	<b>0.9x</b>	
2016 Revolver <sup>(d)</sup>	580	Variable	1.2%		2024
2016 Term Loan A	1,238	Variable	1.2%		2024
Commercial Paper Notes <sup>(e)</sup>	40	Variable	0.4%		2021
3.150% Senior Notes	750	Fixed	3.2%		2023
3.200% Senior Notes	750	Fixed	3.2%		2024
1.350% Senior Notes	500	Fixed	1.4%		2025
4.450% Senior Notes	900	Fixed	4.5%		2026
3.700% Senior Notes	750	Fixed	3.7%		2026
1.050% Senior Notes	1,000	Fixed	1.1%		2026
4.000% Senior Notes	500	Fixed	4.0%		2027
3.650% Senior Notes	1,000	Fixed	3.7%		2027
3.800% Senior Notes	1,000	Fixed	3.8%		2028
4.300% Senior Notes	600	Fixed	4.3%		2029
3.100% Senior Notes	550	Fixed	3.1%		2029
3.300% Senior Notes	750	Fixed	3.3%		2030
2.250% Senior Notes	1,100	Fixed	2.3%		2031
2.100% Senior Notes	1,000	Fixed	2.1%		2031
4.750% Senior Notes	350	Fixed	4.8%		2047
2.900% Senior Notes	1,250	Fixed	2.9%		2041
5.200% Senior Notes	400	Fixed	5.2%		2049
4.000% Senior Notes	350	Fixed	4.0%		2049
4.150% Senior Notes	500	Fixed	4.2%		2050
3.250% Senior Notes	900	Fixed	3.3%		2051
<b>Total unsecured debt</b>	<b>\$ 16,758</b>		<b>3.0%</b>	<b>4.7x</b>	
<b>Total net debt</b>	<b>\$ 19,610</b>		<b>3.1%</b>	<b>5.5x</b>	
<b>Market Capitalization<sup>(f)</sup></b>	<b>74,392</b>				
<b>Firm Value<sup>(g)</sup></b>	<b>\$ 94,002</b>				

(a) Represents the weighted-average stated interest rate, as applicable.

(b) Represents the applicable amount of debt divided by LQA consolidated Adjusted EBITDA. See the "Net Debt to Last Quarter Annualized Adjusted EBITDA Calculation" in the Appendix.

(c) If the respective series of such debt is not paid in full on or prior to an applicable date, then the Excess Cash Flow (as defined in the indenture) of the issuers of such notes will be used to repay principal of the applicable series, and additional interest (of an additional approximately 5% per annum) will accrue on the respective series. The Senior Secured Tower Revenue Notes, Series 2015-1 and 2015-2 have anticipated repayment dates in 2022 and 2025, respectively. The Senior Secured Tower Revenue Notes, 2018-1 and 2018-2 have anticipated repayment dates in 2023 and 2028, respectively. Notes are prepayable at par if voluntarily repaid six months or less prior to maturity; earlier prepayment may require additional consideration.

(d) As of March 31, 2021, the undrawn availability under the \$5.0 billion 2016 Revolver was \$4.4 billion.

(e) As of March 31, 2021, the Company had \$960 million available for issuance under the \$1.0 billion unsecured commercial paper program ("CP Program"). The maturities of commercial paper notes under the CP Program, when outstanding, may vary but may not exceed 397 days from the date of issue.

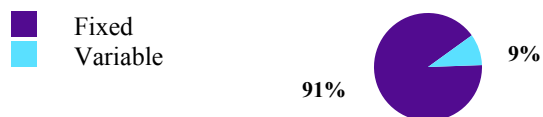
(f) Market capitalization calculated based on \$172.13 closing price and 432 million shares outstanding as of March 31, 2021.

(g) Represents the sum of net debt and market capitalization.

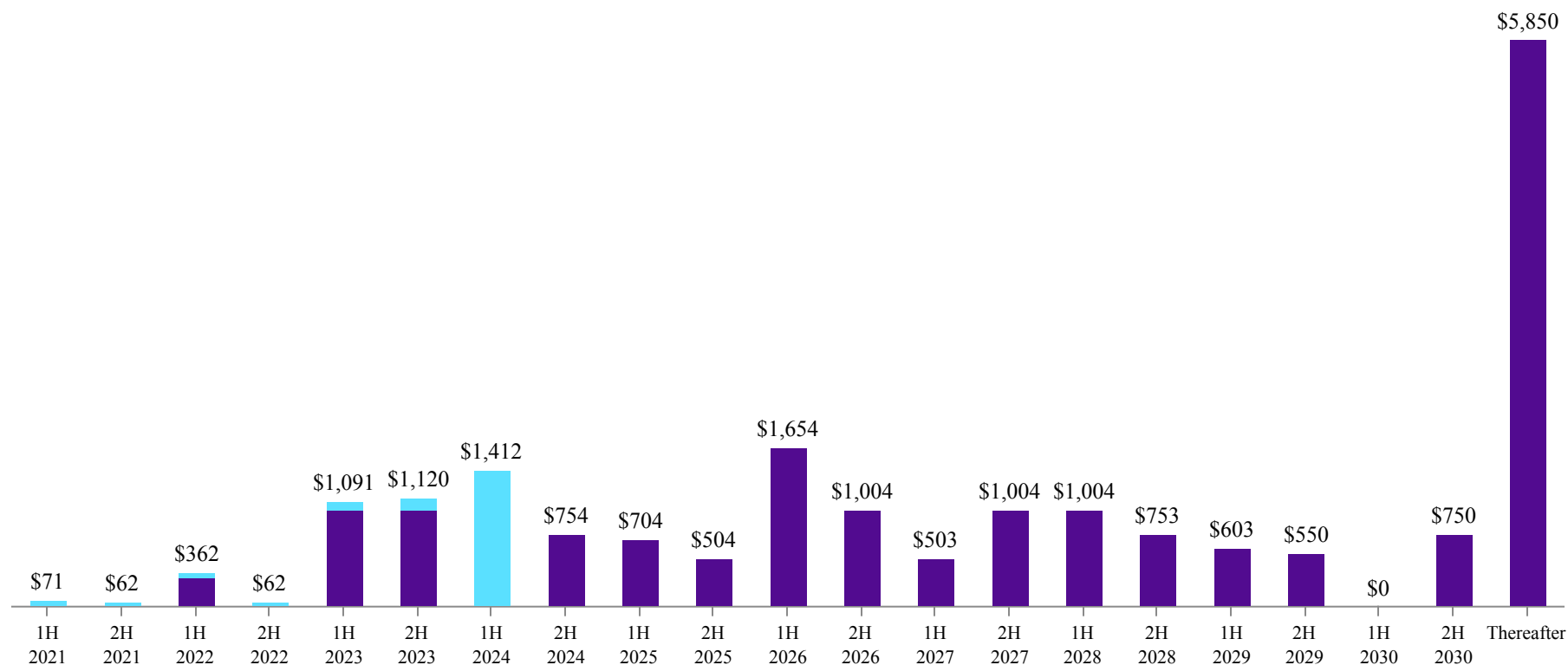
COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

### DEBT MATURITY OVERVIEW<sup>(a)(b)</sup>

% of Debt Outstanding



(as of March 31, 2021; dollars in millions)



(a) Where applicable, maturities reflect the Anticipated Repayment Date, as defined in the respective debt agreement; excludes finance leases and other obligations; amounts presented at face value, net of repurchases held at CCIC.  
 (b) Debt maturities reflected in 1H 2021 are predominantly comprised of \$40 million outstanding in commercial paper notes. Amounts available under the CP Program may be borrowed, repaid and re-borrowed from time to time.

<b>COMPANY OVERVIEW</b>	<b>FINANCIALS &amp; METRICS</b>	<b>ASSET PORTFOLIO OVERVIEW</b>	<b>CAPITALIZATION OVERVIEW</b>	<b>APPENDIX</b>
-----------------------------	---------------------------------	-------------------------------------	------------------------------------	-----------------

**LIQUIDITY OVERVIEW<sup>(a)</sup>**

<i>(dollars in millions)</i>	<b>March 31, 2021</b>
Cash, cash equivalents, and restricted cash <sup>(b)</sup>	\$ 438
Undrawn 2016 Revolver availability <sup>(c)</sup>	4,387
Debt and other long-term obligations	19,872
<b>Total equity</b>	<b>8,986</b>

(a) In addition, we have the following sources of liquidity:

- i. In March 2021, we established an at-the-market stock offering program ("ATM Program") through which we may, from time to time, issue and sell shares of our common stock having an aggregate gross sales price of up to \$750 million to or through sales agents. No shares of common stock have been sold under the ATM Program.
- ii. In April 2019, we established a CP Program through which we may issue short term, unsecured commercial paper notes ("CP Notes"). Amounts available under the CP Program may be issued, repaid and re-issued from time to time, with the aggregate principal amount of CP Notes outstanding under the CP Program at any time not to exceed \$1.0 billion. As of March 31, 2021, there were \$40 million of CP Notes outstanding under our CP Program. We intend to maintain available commitments under our 2016 Revolver in an amount at least equal to the amount of CP Notes outstanding at any point in time.

(b) Inclusive of \$5 million included within "Other assets, net" on our condensed consolidated balance sheet.

(c) Availability at any point in time is subject to reaffirmation of the representations and warranties in, and there being no default under, the credit agreement governing our 2016 Revolver.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

**SUMMARY OF MAINTENANCE AND FINANCIAL COVENANTS**

Debt	Borrower / Issuer	Covenant <sup>(a)</sup>	Covenant Level Requirement	As of March 31, 2021
<b>Maintenance Financial Covenants<sup>(b)</sup></b>				
2016 Credit Facility	CCIC	Total Net Leverage Ratio	≤ 6.50x	5.2x
2016 Credit Facility	CCIC	Total Senior Secured Leverage Ratio	≤ 3.50x	0.8x
2016 Credit Facility	CCIC	Consolidated Interest Coverage Ratio <sup>(c)</sup>	N/A	N/A
<b>Restrictive Negative Financial Covenants</b>				
<i>Financial covenants restricting ability to incur additional debt</i>				
2012 Secured Notes	CC Holdings GS V LLC and Crown Castle GS III Corp.	Debt to Adjusted Consolidated Cash Flow Ratio	≤ 3.50x	2.1x
<i>Financial covenants requiring excess cash flows to be deposited in a cash trap reserve account and not released</i>				
2015 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	> 1.75x	<sup>(d)</sup> 11.6x
2018 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	> 1.75x	<sup>(d)</sup> 11.6x
2009 Securitized Notes	Pinnacle Towers Acquisition Holdings LLC and its Subsidiaries	Debt Service Coverage Ratio	> 1.30x	<sup>(d)</sup> 14.3x
<i>Financial covenants restricting ability of relevant issuer to issue additional notes under the applicable indenture</i>				
2015 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	≥ 2.00x	<sup>(e)</sup> 11.6x
2018 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	≥ 2.00x	<sup>(e)</sup> 11.6x
2009 Securitized Notes	Pinnacle Towers Acquisition Holdings LLC and its Subsidiaries	Debt Service Coverage Ratio	≥ 2.34x	<sup>(e)</sup> 14.3x

- (a) As defined in the respective debt agreement. In the indentures for the 2015 Tower Revenue Notes, 2018 Tower Revenue Notes and the 2009 Securitized Notes, the defined term for Debt Service Coverage Ratio is "DSCR."
- (b) Failure to comply with the financial maintenance covenants would, absent a waiver, result in an event of default under the credit agreement governing our 2016 Credit Facility.
- (c) Applicable solely to the extent that the senior unsecured debt rating by any two of S&P, Moody's and Fitch is lower than BBB-, Baa3 or BBB-, respectively. If applicable, the consolidated interest coverage ratio must be greater than or equal to 2.50.
- (d) The 2015 Tower Revenue Notes, 2018 Tower Revenue Notes and 2009 Securitized Notes also include the potential for amortization events, which could result in applying current and future cash flow to the prepayment of debt with applicable prepayment consideration. An amortization event occurs when the Debt Service Coverage Ratio falls below 1.45x, 1.45x or 1.15x, in each case as described under the indentures for the 2015 Tower Revenue Notes, 2018 Tower Revenue Notes or 2009 Securitized Notes, respectively.
- (e) Rating Agency Confirmation (as defined in the respective debt agreement) is also required.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
---------------------	----------------------	-----------------------------	----------------------------	----------

**INTEREST RATE SENSITIVITY<sup>(a)(b)</sup>**

<i>(as of March 31, 2021; dollars in millions)</i>	Remaining Nine Months	Years Ending December 31,	
	2021	2022	2023
<b>Fixed Rate Debt:</b>			
Face Value of Principal Outstanding <sup>(c)</sup>	\$ 17,954	\$ 17,947	\$ 17,940
Current Interest Payment Obligations <sup>(d)</sup>	449	598	597
Effect of 0.125% Change in Interest Rates <sup>(e)</sup>	\$ —	\$ —	\$ —
<b>Floating Rate Debt:</b>			
Face Value of Principal Outstanding <sup>(c)</sup>	\$ 1,771	\$ 1,654	\$ 1,449
Current Interest Payment Obligations <sup>(f)</sup>	17	24	25
Effect of 0.125% Change in Interest Rates <sup>(g)</sup>	\$ 2	\$ 2	\$ 2

(a) Excludes finance leases and other obligations.

(b) Excludes the commitment fee the Company pays on the undrawn available amount under the 2016 Revolver. The commitment fee ranges from 0.125% to 0.350%, based on the Company's senior unsecured debt rating, per annum.

(c) Face value, net of required amortizations; assumes no maturity or balloon principal payments; excludes finance leases.

(d) Interest expense calculated based on current interest rates.

(e) Interest expense calculated based on current interest rates until the sooner of the (1) stated maturity date or (2) the Anticipated Repayment Date, at which time the face value amount outstanding of such indebtedness is refinanced at current interest rates as of March 31, 2021, plus 12.5 bps.

(f) Interest expense calculated based on current interest rates as of March 31, 2021. Calculation assumes no changes to future interest rate margin spread over LIBOR due to changes in the borrower's senior unsecured credit rating.

(g) Interest expense calculated based on current interest rates as of March 31, 2021, plus 12.5 bps.



COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

## DEFINITIONS

### Non-GAAP Financial Measures, Segment Measures and Other Calculations

This Supplement includes presentations of Net income (as adjusted), including per share—diluted amounts, Adjusted EBITDA, Adjusted Funds from Operations ("AFFO"), including per share amounts, Funds from Operations ("FFO"), including per share amounts, and Organic Contribution to Site Rental Revenues, which are non-GAAP financial measures. These non-GAAP financial measures are not intended as alternative measures of operating results or cash flow from operations (as determined in accordance with Generally Accepted Accounting Principles ("GAAP")).

Our non-GAAP financial measures may not be comparable to similarly titled measures of other companies, including other companies in the communications infrastructure sector or other REITs. Our definition of FFO is consistent with guidelines from the National Association of Real Estate Investment Trusts.

In addition to the non-GAAP financial measures used herein, we also provide Segment Site Rental Gross Margin, Segment Services and Other Gross Margin and Segment Operating Profit, which are key measures used by management to evaluate our operating segments. These segment measures are provided pursuant to GAAP requirements related to segment reporting. In addition, we provide the components of certain GAAP measures, such as capital expenditures.

Our non-GAAP financial measures are presented as additional information because management believes these measures are useful indicators of the financial performance of our business. Among other things, management believes that:

- Net Income (as adjusted), including per share—diluted amounts, is useful to investors and other interested parties in evaluating our financial performance. Management believes that this measure is meaningful to investors as it adjusts net income to exclude the impact of the Nontypical Items (as defined in this Supplemental Information Package and described further in our press release dated January 27, 2021), which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides more transparency and comparability across periods. There can be no assurances that such items will not recur in future periods. Net income (as adjusted), including per share—diluted amounts should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.
- Adjusted EBITDA is useful to investors or other interested parties in evaluating our financial performance. Adjusted EBITDA is the primary measure used by management (1) to evaluate the economic productivity of our operations and (2) for purposes of making decisions about allocating resources to, and assessing the performance of, our operations. Management believes that Adjusted EBITDA helps investors or other interested parties meaningfully evaluate and compare the results of our operations (1) from period to period and (2) to our competitors, by removing the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our financial results. Management also believes Adjusted EBITDA is frequently used by investors or other interested parties in the evaluation of the communications infrastructure sector and other REITs to measure financial performance without regard to items such as depreciation, amortization and accretion which can vary depending upon accounting methods and the book value of assets. In addition, Adjusted EBITDA is similar to the measure of current financial performance generally used in our debt covenant calculations. Separately, we are also disclosing Adjusted EBITDA as adjusted to exclude the impact of Nontypical Items, which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides increased transparency and comparability across periods. There can be no assurances that such items will not recur in future periods. Adjusted EBITDA (including as further adjusted to exclude Nontypical Items) should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.
- AFFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that AFFO helps investors or other interested parties meaningfully evaluate our financial performance as it includes (1) the impact of our capital structure (primarily interest expense on our outstanding debt and dividends on our preferred stock (in periods where applicable)) and (2) sustaining capital expenditures, and excludes the impact of our (a) asset base (primarily depreciation, amortization and accretion) and (b) certain non-cash items, including straight-lined revenues and expenses related to fixed escalations and rent free periods. GAAP requires rental revenues and expenses related to leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. In accordance with GAAP, if payment terms call for fixed escalations, or rent free periods, the revenue or expense is recognized on a straight-lined basis over the fixed, non-cancelable term of the contract. Management notes that Crown Castle uses AFFO

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

only as a performance measure. Separately, we are also disclosing AFFO as adjusted to exclude the impact of Nontypical Items, which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides increased transparency and comparability across periods. There can be no assurances that such items will not recur in future periods. AFFO (including as further adjusted to exclude Nontypical Items) should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flows from operations or as residual cash flow available for discretionary investment.

- FFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that FFO may be used by investors or other interested parties as a basis to compare our financial performance with that of other REITs. FFO helps investors or other interested parties meaningfully evaluate financial performance by excluding the impact of our asset base (primarily depreciation, amortization and accretion). FFO is not a key performance indicator used by Crown Castle. FFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flow from operations.
- Organic Contribution to Site Rental Revenues is useful to investors or other interested parties in understanding the components of the year-over-year changes in our site rental revenues computed in accordance with GAAP. Management uses the Organic Contribution to Site Rental Revenues to assess year-over-year growth rates for our rental activities, to evaluate current performance, to capture trends in rental rates, new leasing activities and tenant non-renewals in our core business, as well to forecast future results. Organic Contribution to Site Rental Revenues is not meant as an alternative measure of revenue and should be considered only as a supplement in understanding and assessing the performance of our site rental revenues computed in accordance with GAAP.
- Consolidated Return on Invested Capital and Segment Cash Yield are useful to investors or other interested parties in evaluating the financial performance of our assets. Management believes that these metrics are useful in assessing our efficiency at allocating capital to generate returns over time. Consolidated Return on Invested Capital and Segment Cash Yield are not meant as alternatives to GAAP measures such as revenues, operating income, Segment Site Rental Gross Margin, and certain asset classes (such as property and equipment, site rental contracts and tenant relationships, and goodwill) computed in accordance with GAAP. Such non-GAAP metrics should be considered only as a supplement in understanding and assessing the performance of our assets.

We define our non-GAAP financial measures, segment measures and other calculations as follows:

Non-GAAP Financial Measures

*Net Income (as adjusted).* We define Net Income (as adjusted) as net income (loss) less other operating income resulting from the Nontypical Items, plus incremental operating expenses and asset write-downs as a result of the Nontypical Items.

*Net Income (as adjusted) per share—diluted.* We define net income (as adjusted) per share—diluted as Net Income (as adjusted), divided by diluted weighted-average common shares outstanding.

*Adjusted EBITDA.* We define Adjusted EBITDA as net income (loss) plus restructuring charges (credits), asset write-down charges, acquisition and integration costs, depreciation, amortization and accretion, amortization of prepaid lease purchase price adjustments, interest expense and amortization of deferred financing costs, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, interest income, other (income) expense, (benefit) provision for income taxes, cumulative effect of a change in accounting principle, (income) loss from discontinued operations and stock-based compensation expense. Separately, Adjusted EBITDA, as adjusted to exclude the impact of Nontypical Items, reflects Adjusted EBITDA, less other operating income resulting from the Nontypical Items, plus incremental operating expenses as a result of the Nontypical Items.

*Adjusted Funds from Operations.* We define Adjusted Funds from Operations as FFO before straight-lined revenue, straight-lined expense, stock-based compensation expense, non-cash portion of tax provision, non-real estate related depreciation, amortization and accretion, amortization of non-cash interest expense, other (income) expense, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, acquisition and integration costs, restructuring charges (credits), cumulative effect of a change in accounting principle, (income) loss from discontinued operations and adjustments for noncontrolling interests, less sustaining capital expenditures. Separately, Adjusted Funds

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

from Operations, as adjusted to exclude the impact of Nontypical Items, reflects Adjusted Funds from Operations, less other operating income resulting from the Nontypical Items, plus incremental operating expenses as a result of the Nontypical Items.

*AFFO per share.* We define AFFO per share as AFFO, including as adjusted to exclude the impact of Nontypical Items, divided by diluted weighted-average common shares outstanding.

*Funds from Operations.* We define Funds from Operations as net income plus real estate related depreciation, amortization and accretion and asset write-down charges, less noncontrolling interest and cash paid for preferred stock dividends (in periods where applicable), and is a measure of funds from operations attributable to CCIC common stockholders.

*FFO per share.* We define FFO per share as FFO divided by the diluted weighted-average common shares outstanding.

*Organic Contribution to Site Rental Revenues.* We define the Organic Contribution to Site Rental Revenues as the sum of the change in GAAP site rental revenues related to (1) new leasing activity, including revenues from the construction of small cells and the impact of prepaid rent, (2) escalators and less (3) non-renewals of tenant contracts.

*Consolidated Invested Capital.* We define Consolidated Invested Capital as gross investment in 1) property and equipment (excluding construction in process), 2) site rental contracts and tenant relationships, and 3) goodwill.

*Consolidated Return on Invested Capital.* We define Return on Invested Capital as Adjusted EBITDA less cash taxes divided by Consolidated Invested Capital.

*Segment Net Invested Capital.* We define Segment Net Invested Capital as gross investment in 1) property and equipment, excluding the impact of construction in process and non-productive assets (such as information technology assets and buildings), reduced by the amount of prepaid rent received from customers (excluding any deferred credits recorded in connection with acquisitions), 2) site rental contracts and tenant relationships, and 3) goodwill, excluding the impact of certain assets and liabilities recorded in connection with acquisitions (primarily deferred credits).

*Segment Cash Yield on Invested Capital.* We define Segment Cash Yield on Invested Capital as Segment Site Rental Gross Margin adjusted for the impacts of 1) amortization of prepaid rent, 2) straight-lined revenues, 3) straight-lined expenses, and 4) indirect labor costs related to the Fiber segment divided by Segment Net Invested Capital.

#### Segment Measures

*Segment Site Rental Gross Margin.* We define Segment Site Rental Gross Margin as segment site rental revenues less segment site rental cost of operations, excluding stock-based compensation expense and prepaid lease purchase price adjustments recorded in consolidated site rental cost of operations.

*Segment Services and Other Gross Margin.* We define Segment Services and Other Gross Margin as segment services and other revenues less segment services and other cost of operations, excluding stock-based compensation expense recorded in consolidated services and other cost of operations.

*Segment Operating Profit.* We define Segment Operating Profit as segment site rental gross margin plus segment services and other gross margin, and segment other operating (income) expense, less selling, general and administrative expenses attributable to the respective segment.

All of these measurements of profit or loss are exclusive of depreciation, amortization and accretion, which are shown separately. Additionally, certain costs are shared across segments and are reflected in our segment measures through allocations that management believes to be reasonable.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

Other Calculations

*Discretionary capital expenditures.* We define discretionary capital expenditures as those capital expenditures made with respect to activities which we believe exhibit sufficient potential to enhance long-term stockholder value. They primarily consist of expansion or development of communications infrastructure (including capital expenditures related to (1) enhancing communications infrastructure in order to add new tenants for the first time or support subsequent tenant equipment augmentations or (2) modifying the structure of a communications infrastructure asset to accommodate additional tenants) and construction of new communications infrastructure. Discretionary capital expenditures also include purchases of land interests (which primarily relates to land assets under towers as we seek to manage our interests in the land beneath our towers), certain technology-related investments necessary to support and scale future customer demand for our communications infrastructure, and other capital projects.

*Sustaining capital expenditures.* We define sustaining capital expenditures as those capital expenditures not otherwise categorized as either discretionary or integration capital expenditures, such as (1) maintenance capital expenditures on our communications infrastructure assets that enable our tenants' ongoing quiet enjoyment of the communications infrastructure and (2) ordinary corporate capital expenditures.

The tables set forth on the following pages reconcile certain non-GAAP financial measures used herein to comparable GAAP financial measures. The components in these tables may not sum to the total due to rounding.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

## Reconciliations of Non-GAAP Financial Measures to Comparable GAAP Financial Measures and Other Calculations:

### Reconciliation of Historical Adjusted EBITDA:

<i>(dollars in millions)</i>	Three Months Ended March 31,	
	2021	2020
Net income (loss)	\$ 121	\$ 185
Adjustments to increase (decrease) net income (loss):		
Asset write-down charges	3	4
Acquisition and integration costs	—	5
Depreciation, amortization and accretion	408	399
Amortization of prepaid lease purchase price adjustments	5	5
Interest expense and amortization of deferred financing costs <sup>(a)</sup>	170	175
(Gains) losses on retirement of long-term obligations	143	—
Interest income	(1)	(1)
Other (income) expense	8	—
(Benefit) provision for income taxes	7	5
Stock-based compensation expense	33	36
<b>Adjusted EBITDA<sup>(b)(c)</sup></b>	<b>\$ 897</b>	<b>\$ 814</b>

### Reconciliation of Current Outlook for Adjusted EBITDA:

<i>(dollars in millions)</i>	Full Year 2021 Outlook <sup>(d)</sup>
Net income (loss)	\$1,044 to \$1,124
Adjustments to increase (decrease) net income (loss):	
Asset write-down charges	\$15 to \$25
Acquisition and integration costs	\$0 to \$8
Depreciation, amortization and accretion	\$1,615 to \$1,710
Amortization of prepaid lease purchase price adjustments	\$17 to \$19
Interest expense and amortization of deferred financing costs <sup>(a)</sup>	\$633 to \$678
(Gains) losses on retirement of long-term obligations	\$143 to \$143
Interest income	\$(3) to \$0
Other (income) expense	\$1 to \$8
(Benefit) provision for income taxes	\$18 to \$26
Stock-based compensation expense	\$134 to \$149
<b>Adjusted EBITDA<sup>(b)(c)</sup></b>	<b>\$3,734 to \$3,779</b>

### Components of Historical Interest Expense and Amortization of Deferred Financing Costs:

<i>(dollars in millions)</i>	Three Months Ended March 31,	
	2021	2020
Interest expense on debt obligations	\$ 167	\$ 174
Amortization of deferred financing costs and adjustments on long-term debt, net	6	5
Other, net	(3)	(4)
<b>Interest expense and amortization of deferred financing costs</b>	<b>\$ 170</b>	<b>\$ 175</b>

(a) See reconciliation of "Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense.

(b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definition of Adjusted EBITDA.

(c) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

(d) As issued on April 21, 2021.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

### Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs:

<i>(dollars in millions)</i>	Full Year 2021 Outlook <sup>(a)</sup>
Interest expense on debt obligations	\$638 to \$658
Amortization of deferred financing costs and adjustments on long-term debt, net	\$21 to \$26
Other, net	\$(17) to \$(12)
<b>Interest expense and amortization of deferred financing costs</b>	<b>\$633 to \$678</b>

(a) As issued on April 21, 2021.

### Reconciliation of Historical FFO and AFFO:

<i>(amounts in millions, except per share amounts)</i>	Three Months Ended March 31,	
	2021	2020
Net income (loss)	\$ 121	\$ 185
Real estate related depreciation, amortization and accretion	395	386
Asset write-down charges	3	4
Dividends/distributions on preferred stock	—	(28)
<b>FFO<sup>(a)(b)(c)(d)</sup></b>	<b>\$ 519</b>	<b>\$ 547</b>
Weighted-average common shares outstanding—diluted	433	418 <sup>(e)</sup>
<b>FFO per share<sup>(a)(b)(c)(d)(e)</sup></b>	<b>\$ 1.20</b>	<b>\$ 1.31<sup>(e)</sup></b>
FFO (from above)	\$ 519	\$ 547
Adjustments to increase (decrease) FFO:		
Straight-lined revenue	10	(14)
Straight-lined expense	19	20
Stock-based compensation expense	33	36
Non-cash portion of tax provision	7	4
Non-real estate related depreciation, amortization and accretion	13	13
Amortization of non-cash interest expense	3	1
Other (income) expense	8	—
(Gains) losses on retirement of long-term obligations	143	—
Acquisition and integration costs	—	5
Sustaining capital expenditures	(17)	(21)
<b>AFFO<sup>(a)(b)(c)(d)</sup></b>	<b>\$ 738</b>	<b>\$ 593</b>
Weighted-average common shares outstanding—diluted	433	418 <sup>(e)</sup>
<b>AFFO per share<sup>(a)(b)(c)(d)</sup></b>	<b>\$ 1.71</b>	<b>\$ 1.42<sup>(e)</sup></b>

- (a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts.
- (b) FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.
- (c) Attributable to CCIC common stockholders.
- (d) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.
- (e) For the period ended March 31, 2020, the diluted weighted-average common shares outstanding does not include any assumed conversions of preferred stock in the share count.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

**Reconciliation of Historical FFO and AFFO:**

<i>(amounts in millions, except per share amounts)</i>	Year Ended December 31,			
	2020	2019	2018	2017
Net income (loss)	\$ 1,056	\$ 860	\$ 622	\$ 366
Real estate related depreciation, amortization and accretion	1,555	1,517	1,471	1,210
Asset write-down charges	74	19	26	17
Dividends/distributions on preferred stock	(85)	(113)	(113)	(30)
<b>FFO<sup>(a)(b)(c)(d)</sup></b>	<b>\$ 2,600</b>	<b>\$ 2,284</b>	<b>\$ 2,005</b>	<b>\$ 1,563</b>
Weighted-average common shares outstanding—diluted <sup>(e)</sup>	425	418	415	383
<b>FFO per share<sup>(a)(b)(c)(d)(e)</sup></b>	<b>\$ 6.12</b>	<b>\$ 5.47</b>	<b>\$ 4.83</b>	<b>\$ 4.08</b>
FFO (from above)	\$ 2,600	\$ 2,284	\$ 2,005	\$ 1,563
Adjustments to increase (decrease) FFO:				
Straight-lined revenue	(22)	(80)	(72)	—
Straight-lined expense	83	93	90	93
Stock-based compensation expense	133	116	108	96
Non-cash portion of tax provision	1	5	2	9
Non-real estate related depreciation, amortization and accretion	53	55	56	31
Amortization of non-cash interest expense	6	1	7	9
Other (income) expense	5	(1)	(1)	(1)
(Gains) losses on retirement of long-term obligations	95	2	106	4
Acquisition and integration costs	10	13	27	61
Sustaining capital expenditures	(86)	(117)	(105)	(85)
<b>AFFO<sup>(a)(b)(c)(d)</sup></b>	<b>\$ 2,878</b>	<b>\$ 2,371</b>	<b>\$ 2,223</b>	<b>\$ 1,781</b>
Weighted-average common shares outstanding—diluted <sup>(e)</sup>	425	418	415	383
<b>AFFO per share<sup>(a)(b)(c)(d)(e)</sup></b>	<b>\$ 6.78</b>	<b>\$ 5.68</b>	<b>\$ 5.36</b>	<b>\$ 4.65</b>

- (a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts.
- (b) FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.
- (c) Attributable to CCIC common stockholders.
- (d) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.
- (e) For all periods prior to the year ended December 31, 2020, the diluted weighted-average common shares outstanding does not include any conversions of preferred stock in the share count.



COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

**Reconciliation of Current Outlook for FFO and AFFO:**

<i>(amounts in millions, except per share amounts)</i>	<b>Full Year 2021 Outlook<sup>(a)</sup></b>
Net income (loss)	\$1,044 to \$1,124
Real estate related depreciation, amortization and accretion	\$1,569 to \$1,649
Asset write-down charges	\$15 to \$25
<b>FFO<sup>(b)(c)(d)</sup></b>	<b>\$2,690 to \$2,735</b>
Weighted-average common shares outstanding—diluted <sup>(e)</sup>	434
<b>FFO per share<sup>(b)(c)(d)(e)</sup></b>	<b>\$6.21 to \$6.31</b>
FFO (from above)	\$2,690 to \$2,735
Adjustments to increase (decrease) FFO:	
Straight-lined revenue	\$(102) to \$(82)
Straight-lined expense	\$58 to \$78
Stock-based compensation expense	\$134 to \$149
Non-cash portion of tax provision	\$(7) to \$8
Non-real estate related depreciation, amortization and accretion	\$46 to \$61
Amortization of non-cash interest expense	\$4 to \$14
Other (income) expense	\$1 to \$8
(Gains) losses on retirement of long-term obligations	\$143 to \$143
Acquisition and integration costs	\$0 to \$8
Sustaining capital expenditures	\$(104) to \$(94)
<b>AFFO<sup>(b)(c)(d)</sup></b>	<b>\$2,923 to \$2,968</b>
Weighted-average common shares outstanding—diluted <sup>(e)</sup>	434
<b>AFFO per share<sup>(b)(c)(d)(e)</sup></b>	<b>\$6.74 to \$6.85</b>

(a) As issued on April 21, 2021.

(b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO, including per share amounts, and AFFO, including per share amounts.

(c) Attributable to CCIC common stockholders.

(d) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

(e) The assumption for diluted weighted-average common shares outstanding for full year 2021 Outlook is based on the diluted common shares outstanding as of March 31, 2021.



COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

**Reconciliation of Results Adjusted for Nontypical Items to As Reported Results:**

	Midpoint of Current Full Year 2021 <sup>(e)</sup>	Full Year 2020			Full Year 2021 Growth Rates (Outlook at the Midpoint)		
		As Reported	Less: Impact from Nontypical Items	Exclusive of Impact from Nontypical Items	As Reported	Less: Impact from Nontypical Items	Exclusive of Impact from Nontypical Items
<i>(dollars in millions, except per share amounts)</i>	Outlook	As Reported	Less: Impact from Nontypical Items	Exclusive of Impact from Nontypical Items	As Reported	Less: Impact from Nontypical Items	Exclusive of Impact from Nontypical Items
Site rental revenues	\$ 5,695	\$ 5,320	\$ —	\$ 5,320	7 %	— %	7 %
Net income (loss) <sup>(a)</sup>	1,084	1,056	(223) <sup>(c)</sup>	833	3 %	27 % <sup>(c)</sup>	30 %
Net income (loss) per share—diluted <sup>(a)(b)</sup>	2.50	2.35	(0.52) <sup>(c)</sup>	1.83	6 %	31 % <sup>(c)</sup>	37 %
Adjusted EBITDA <sup>(a)</sup>	3,757	3,706	(286) <sup>(d)</sup>	3,420	1 %	9 % <sup>(d)</sup>	10 %
AFFO <sup>(a)(b)</sup>	2,946	2,878	(286) <sup>(d)</sup>	2,592	2 %	12 % <sup>(d)</sup>	14 %
AFFO per share <sup>(a)(b)</sup>	\$ 6.79	\$ 6.78	\$ (0.68) <sup>(d)</sup>	\$ 6.10	— %	11 % <sup>(d)</sup>	11 %

- (a) See reconciliations herein for further information and reconciliation of non-GAAP financial measures to net income (loss), as computed in accordance with GAAP.
- (b) Attributable to CCIC common stockholders.
- (c) Impact from Nontypical Items on net income (loss) and net income (loss) per share—diluted included in the 2020 fourth quarter operating results is comprised of other operating income of \$362 million, offset by incremental operating expenses of \$76 million and associated asset write-downs of \$63 million.
- (d) Impact from Nontypical Items on Adjusted EBITDA, AFFO and AFFO per share included in the 2020 fourth quarter operating results is comprised of other operating income of \$362 million, offset by incremental operating expenses of \$76 million.
- (e) The Nontypical Items do not have a material impact on the full year 2021 Outlook, which previously contemplated the deployment of approximately 1,000 Sprint Corporation small cells, which were among the small cells that were cancelled by T-Mobile US, Inc. in the fourth quarter 2020, as described further in our press release dated January 27, 2021.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
------------------	----------------------	--------------------------	-------------------------	----------

**Net Debt to Last Quarter Annualized Adjusted EBITDA Calculation:**

<i>(dollars in millions)</i>	Three Months Ended March 31,	
	2021	2020
Total face value of debt	\$ 20,048	\$ 18,804
Less: Ending cash, cash equivalents and restricted cash	438	472
<b>Total net debt</b>	<b>\$ 19,610</b>	<b>\$ 18,332</b>
Adjusted EBITDA	\$ 897	\$ 814
Last quarter annualized Adjusted EBITDA	3,588	3,256
<b>Net debt to Last Quarter Annualized Adjusted EBITDA</b>	<b>5.5 x</b>	<b>5.6 x</b>

**Cash Interest Coverage Ratio Calculation:**

<i>(dollars in millions)</i>	Three Months Ended March 31,	
	2021	2020
Adjusted EBITDA	\$ 897	\$ 814
Interest expense on debt obligations	167	174
	<b>5.4 x</b>	<b>4.7 x</b>