

CROWN CASTLE INTERNATIONAL CORP.
Summary Fact Sheet
dollars in millions

	Quarter Ended											
	6/30/2011			9/30/2011			12/31/2011			3/31/2012		
	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC
Revenues												
Site Rental	\$ 429.5	\$ 27.6	\$ 457.1	\$ 441.1	\$ 27.8	\$ 468.9	\$ 443.8	\$ 27.6	\$ 471.3	\$ 468.1	\$ 29.4	\$ 497.5
Services	40.0	3.2	43.2	40.9	4.1	45.0	43.0	5.2	48.1	47.0	7.2	54.2
Total Revenues	469.5	30.9	500.3	482.0	31.9	513.9	486.7	32.7	519.5	515.1	36.7	551.7
Operating Expenses												
Site Rental	112.2	9.0	121.1	112.8	8.9	121.8	111.4	8.6	120.1	113.9	8.9	122.9
Services	23.6	2.3	25.9	22.7	2.4	25.1	25.8	3.0	28.8	26.8	4.7	31.5
Total Operating Expenses	135.7	11.3	147.0	135.6	11.3	146.8	137.3	11.6	148.9	140.7	13.6	154.4
General & Administrative	36.7	4.6	41.3	37.3	5.6	42.9	38.1	6.4	44.6	43.7	7.3	51.0
Add: Amortization of prepaid lease purchase price adjustments	—	—	—	—	—	—	—	—	—	2.5	—	2.5
Add: Stock-Based Compensation	7.8	0.1	7.9	7.7	0.6	8.3	7.7	1.5	9.2	9.0	2.1	11.2
Adjusted EBITDA	\$ 304.8	\$ 15.1	\$ 319.9	\$ 316.8	\$ 15.6	\$ 332.4	\$ 319.0	\$ 16.2	\$ 335.2	\$ 342.3	\$ 17.8	\$ 360.1

	Quarter Ended											
	6/30/2011			9/30/2011			12/31/2011			3/31/2012		
	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC
Gross Margins:												
Site Rental	74%	67%	73%	74%	68%	74%	75%	69%	75%	76%	70%	75%
Services	41%	28%	40%	44%	42%	44%	40%	42%	40%	43%	35%	42%
Adjusted EBITDA	65%	49%	64%	66%	49%	65%	66%	50%	65%	66%	49%	65%

Reconciliation of Non-GAAP Financial Measure (Adjusted EBITDA) to GAAP Financial Measure:
dollars in millions

	Quarter Ended			
	6/30/2011	9/30/2011	12/31/2011	3/31/2012
Net income (loss)	\$ 31.0	\$ 51.4	\$ 48.9	\$ 50.3
Adjustments to increase (decrease) net income (loss):				
Asset write-down charges	6.2	3.1	8.6	3.0
Acquisition and integration costs	0.5	0.6	1.6	1.7
Depreciation, amortization and accretion	138.2	138.5	139.0	139.4
Amortization of prepaid lease purchase price adjustments	—	—	—	2.5
Interest expense, amortization of deferred financing costs	126.5	127.1	127.3	137.5
Gains (losses) on retirement of long-term obligations	—	—	—	7.1
Interest income	(0.2)	(0.2)	(0.1)	(0.4)
Other income (expense)	4.1	0.8	0.1	1.1
Benefit (provision) for income taxes	5.8	2.8	0.6	6.7
Stock-based compensation	7.9	8.3	9.2	11.2
Adjusted EBITDA	\$ 319.9	\$ 332.4	\$ 335.2	\$ 360.1

Note: Components may not sum to total due to rounding.