## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

## CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 18, 2022

### **Crown Castle Inc.**

	(Exact name of registrant as specified in its	charter)
Delaware	001-16441	76-0470458
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
	8020 Katy Freeway, Houston, Texas 77 (Address of principal executive offices) (Zip	
Regis	trant's telephone number, including area code:	(713) 570-3000
<del></del>	ormer name or former address, if changed since	e last report.)
Check the appropriate box below if the Form 8-K filing is int General Instruction A.2. below):	rended to simultaneously satisfy the filing oblig	gation of the registrant under any of the following provisions (see
Written communications pursuant to Rule 425 under Soliciting material pursuant to Rule 14a-12 under the Pre-commencement communications pursuant to Rule Pre-commencement communications pursuant to Rule Securities registered pursuant to Section 12(b) of the Act:	e Exchange Act (17 CFR 240.14a-12) le 14d-2(b) under the Exchange Act (17 CFR 2 le 13e-4(c) under the Exchange Act (17 CFR 2	40.13e-4(c))
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	CCI	New York Stock Exchange
Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company □	e registrant has elected not to use the extended	e Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the transition period for complying with any new or revised financial

#### ITEM 2.02 — RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On October 19, 2022, Crown Castle Inc. ("Company") issued a press release disclosing its financial results for the third quarter ended September 30, 2022. A copy of the press release is furnished herewith as Exhibit 99.1.

### ITEM 5.02 — DEPARTURE OF DIRECTORS OR CERTAIN OFFICERS; ELECTION OF DIRECTORS; APPOINTMENT OF CERTAIN OFFICERS; COMPENSATORY ARRANGEMENTS OF CERTAIN OFFICERS

(e) 2023 EMT Annual Incentive Plan. On October 18, 2022, the Board of Directors ("Board") of the Company, following approval by the Compensation Committee of the Board, approved the Crown Castle Inc. 2023 EMT Annual Incentive Plan ("2023 Incentive Plan") for the Company's executive management team ("EMT"), including Jay A. Brown (the Company's President and Chief Executive Officer) and the Company's other executive officers. The 2023 Incentive Plan is intended to provide incentives to members of the Company's EMT in the form of cash payments for achieving certain performance goals established under the 2023 Incentive Plan. Under the 2023 Incentive Plan, each eligible participant has an assigned target incentive level, expressed as a percentage of base salary. Depending on the achievement of specified levels of corporate financial performance goals, each eligible participant may earn a portion or multiple of the target incentive. The Board's approval of the 2023 Incentive Plan does not create a guarantee of an incentive award to any eligible participant, and the Compensation Committee retains discretion to discontinue or amend the 2023 Incentive Plan at any time. A copy of the 2023 Incentive Plan is filed herewith as Exhibit 10.1 to this Current Report on Form 8-K.

#### ITEM 7.01 — REGULATION FD DISCLOSURE

The press release referenced in Item 2.02 above refers to certain supplemental information that was posted as a supplemental information package on the Company's website on October 19, 2022. The supplemental information package is furnished herewith as Exhibit 99.2.

#### ITEM 9.01 — FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

#### **Exhibit Index**

Exhibit No.	Description
10.1	Crown Castle Inc. 2023 EMT Annual Incentive Plan
99.1	Press Release dated October 19, 2022
99.2	Supplemental Information Package for period ended September 30, 2022
104	Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document

The information in Items 2.02 and 7.01 of this Current Report on Form 8-K ("Form 8-K") and Exhibits 99.1 and 99.2 attached hereto are furnished as part of this Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information or exhibits be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### CROWN CASTLE INC.

By: /s/ Kenneth J. Simon

Name: Kenneth J. Simon
Title: Executive Vice President and General Counsel

Date: October 19, 2022

#### CROWN CASTLE INC. 2023 EMT ANNUAL INCENTIVE PLAN

(Effective January 1, 2023)

#### Overview

This Plan Document is designed to outline the provisions of the Crown Castle Inc. ("CCI" or "Company") 2023 Executive Management Team (EMT) Annual Incentive Plan (the "Plan") effective as of the 1st day of January 2023, in accordance with the terms provided herein.

The Company hereby adopts the terms of the Plan as follows:

#### I. Objectives

The Company's main objectives for the Plan are:

- To provide a compensation package that is competitive with the market.
- To motivate executives by providing an appropriate reward ("Incentive Award") for corporate performance based on Company goals and objectives.
- · To focus executives on maximizing results and reinforce the importance of teamwork at the corporate level.
- To link the Plan's financial measures with investor expectations.

#### II. Plan Year

The effective date of this Plan is January 1, 2023. The Plan will remain in effect from January 1, 2023 to December 31, 2023 (the "Plan Year").

#### III. Administration

The Plan shall be administered by the Compensation Committee (the "Committee") of the Board of Directors (the "Board") with oversight by the Board. The Committee shall have the authority to review and approve: (a) the Participants as defined in Section IV, (b) the incentive opportunities for each Participant as defined in Section VII, (c) the methodology for determining the Performance Goals as defined in Section VII, (d) the minimum performance requirements as described in Section VIII, and (e) the final calculation of Incentive Awards for the Participants as described in Section IX. The Committee shall also have the authority to review and approve any proposed amendments to the Plan throughout the Plan Year. The Committee retains the right to discontinue or amend this Plan at any time. The Committee may use discretion to adjust the Incentive Award levels to account for events that impact the ability to meet the Performance Goals described in Section VII.

The President and Chief Executive Officer of the Company (the "CEO") will be responsible for the interpretation and the day-to-day management of the Plan. The CEO shall also make recommendations to the Committee for review and approval.

Nothing in this Plan is to be construed as a guarantee of an Incentive Award.

#### IV. Eligibility

Executive employees who are selected by the CEO and approved by the Committee will be eligible to participate in the Plan (the "Participants").

#### V. Change in Eligibility Status

In making decisions regarding employees' participation in the Plan, the CEO may consider any factors that he or she may consider relevant. The following guidelines are provided as general information regarding employee status changes upon the occurrence of the events described below, provided that recommendation to include an employee in the Plan originates from the CEO, and the Committee may, in its sole discretion, exercise its authority to apply alternate treatment to any Participant experiencing a change in eligibility status during the Plan Year:

- (a) New Hires. A newly hired employee selected and approved as a Participant in the Plan prior to March 1 of the Plan Year may participate in the Plan based on a full Plan Year. A newly hired employee selected and approved as a Participant in the Plan on or after March 1 and before November 1 of the Plan Year may participate in the Plan on a pro rata basis as of the date the Participant was first approved as a Participant in the Plan with respect to the Plan Year. A newly hired employee selected and approved as a Participant in the Plan on or after November 1 of the Plan Year will not be eliqible to participate in the Plan until a new Plan Year begins the following January 1.
- (b) <u>Change in Position, Promotion</u>. A Participant that experiences a change in position or promotion during the Plan Year may participate in the Plan on a pro rata basis, with a portion of the Incentive Award tied to time spent in the former position and the balance of the Incentive Award tied to time spent in the latter position.
- (c) <u>Demotion</u>. An Incentive Award will generally not be made to an employee who has been demoted during the Plan Year due to performance.
- (d) <u>Termination</u>. An Incentive Award will generally not be made to any Participant whose services are terminated prior to the payment of the Incentive Award for reasons of misconduct, failure to perform or other cause.
- (e) <u>Resignation</u>. An Incentive Award will generally not be made to any Participant who resigns for any reason before the Incentive Award is paid. However, if the Participant has voluntarily terminated his or her employment with the Company's consent, the Participant may be considered for a pro rata Incentive Award, provided the Participant otherwise qualifies for the Incentive Award.
- (f) <u>Death and Disability</u>. A Participant whose status as an active employee is changed prior to the payment of the Incentive Award for any reason other than the reasons cited above may be considered for a pro rata Incentive Award, provided the Participant otherwise qualifies for the Incentive Award. In the event that an Incentive Award is made on behalf of an employee who has terminated employment by reason of death, any such payments or other amounts due will generally be paid to the Participant's estate.

The above guidelines are subject to the terms of any applicable severance or similar agreements. Nothing in the Plan shall confer any right to any employee to continue in the employ of the Company.

#### VI. Incentive Opportunity

The CEO will determine, and recommend to the Committee for approval, incentive opportunities for each Participant. The incentive opportunities will be defined by a range of threshold, target and maximum performance outcomes for which incremental increases in performance will result in incremental increases in the Incentive Award.

Threshold, target and maximum incentive opportunities have been established with respect to each performance goal. The Participant's target incentive opportunity will be based on the Participant's role and responsibilities, and will be expressed as a percentage of the Participant's base salary. The Participant's threshold and maximum incentive opportunities will be expressed as a Payout Multiple of the target incentive opportunity and will also be based on the Participant's role and responsibilities. The tables set forth on <a href="Exhibit A">Exhibit A</a> outline the target Payout Multiples for each Participant.

The target incentive opportunity, expressed as a multiple of base salary, and the resulting threshold and maximum opportunities will be determined and approved in writing and kept on file for each Participant in the Business Support department.

#### VII. Performance Goals

Each Participant's Incentive Award shall be determined based on the Company's performance relative to specific performance goals (the "Performance Goals") for the Plan Year. These Performance Goals will be based on certain financial performance measures that support the approved business plan of the Company.

Corporate performance will be assessed utilizing one or more performance measures with equal or different weighting, including without limitation any one or more of the performance criteria described below:

- Adjusted EBITDA
- · Adjusted Funds from Operations per Share

The Performance Goals for these financial measures will generally be based on the Company's 2023 financial budget/forecasts as approved by the Board, and the definition of each is as set forth on <u>Exhibit B</u>.

The target mix and weighting of the Performance Goals for each Participant may vary depending on the Participant's role and responsibilities, as set forth on Exhibit C.

The threshold, target, and maximum Performance Goals for the financial performance measures, based on the Company's budget/forecast for 2023, are set forth on Exhibit D.

#### VIII. Minimum Performance Requirements

There are two minimum performance requirements in order to receive a full Annual Incentive in accordance with the Plan:

- 1. The Minimum Financial Performance Target level set forth on Exhibit D must be achieved for Participants to be eligible for the Annual Incentive.
- 2. The business units or departments for which the Participants are responsible must receive an acceptable 404 assessment of applicable internal controls. The receipt of a 404 assessment with a material weakness may result in a reduction or elimination of the potential 2023 Annual Incentive for the responsible Participants and potentially all Participants.

#### IX. Incentive Award Calculation

The Incentive Awards will be calculated based on the Performance Goals established for each Participant at the beginning of the Plan Year.

At Plan Year-end, the following steps will occur to calculate each Participant's final Incentive Award:

- If actual performance results fall between the threshold and target, or the target and maximum Performance Goals, the Payout Multiples will be calculated by interpolating the actual performance results with the threshold, target, and maximum Payout Multiples. However, no incentive will be paid if actual results fall below the threshold Performance Goal.
- Each of the resulting Payout Multiples will then be multiplied by the weighted percentage for the applicable Performance Goal.
- The products of each will then be added together to determine the total Payout Multiple for the Participant.
- The total Payout Multiple will then be applied to the Participant's target Incentive Award as a percentage of base salary to determine the total Incentive Award.

#### X. Incentive Award Payments

Incentive Award payments in accordance with this Plan will be processed by March 15, 2024 following the Board of Directors' approval of the Plan Year's financial statements.



FOR IMMEDIATE RELEASE

Contacts: Dan Schlanger, CFO
Ben Lowe, SVP & Treasurer
Crown Castle Inc.
713-570-3050

# CROWN CASTLE REPORTS THIRD QUARTER 2022 RESULTS, PROVIDES OUTLOOK FOR FULL YEAR 2023 AND ANNOUNCES 6.5% INCREASE TO COMMON STOCK DIVIDEND

October 19, 2022 - HOUSTON, TEXAS - Crown Castle Inc. (NYSE: CCI) ("Crown Castle") today reported results for the third quarter ended September 30, 2022, maintained its full year 2022 outlook and issued its full year 2023 outlook, as reflected in the table below.

	Full Y	Year 2023	Full Year 2022			
(dollars in millions, except per share amounts)	Current Outlook Midpoint <sup>(a)</sup>	Midpoint Growth Rate Compared to Previous Year Outlook	Current Outlook Midpoint <sup>(a)</sup>	Midpoint Growth Rate Compared to Previous Year Actual		
Site rental revenues	\$6,511	4%	\$6,265	10%		
Income (loss) from continuing operations	\$1,636	(3)%	\$1,694	46%		
Income (loss) from continuing operations per share—diluted	\$3.76	(4)%	\$3.90	46%		
Adjusted EBITDA(b)	\$4,472	3%	\$4,352	14%		
AFFO <sup>(b)</sup>	\$3,319	4%	\$3,201	6%		
AFFO per share <sup>(b)</sup>	\$7.63	4%	\$7.36	6%		

- (a) As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.
- (b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to income (loss) from continuing operations, as computed in accordance with GAAP.

"We delivered strong results in the third quarter and increased our annualized common stock dividend by 6.5% to \$6.26 per share," stated Jay Brown, Crown Castle's Chief Executive Officer. "Since we established our long-term annual dividend per share growth target of 7% to 8% in 2017 and inclusive of the increase announced today, we have grown dividends per share at a compound annual growth rate of 9%. The dividend increase is supported by the expected growth in cash flows in 2023 and reflects our confidence in the strength of our business model despite the challenging global macroeconomic environment. I believe we remain in the early stages of 5G development in the U.S., providing a long runway of growth in demand for our comprehensive communications infrastructure offering across towers, small cells and fiber. Our customers continue to upgrade their macro tower networks, and we expect another year of strong growth in 2023 with 5% organic revenue growth in our Towers segment. Further, we expect small cell growth to accelerate in 2023 by doubling our small cell deployments to 10,000 nodes, more than half of which will be collocated on existing fiber with returns in line with our expectations for lease-up economics.

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"I believe the positive operating trends across the business position us well to navigate some challenges with higher interest rates and the previously disclosed rationalization of a portion of Sprint's legacy network that will impact our growth in the near-term. Looking out beyond those challenges, I believe our domestic portfolio of 40,000 towers, 115,000 small cells on air or under contract and 85,000 route miles of fiber provides a great opportunity to benefit from the development of next-generation wireless networks in the best market in the world and extends our ability to create value for our shareholders."

#### RESULTS FOR THE QUARTER

The table below sets forth select financial results for the quarter ended September 30, 2022 and September 30, 2021.

(dollars in millions, except per share amounts)	Q3 2022	Q3 2021	Change	Change %
Site rental revenues	\$1,568	\$1,451	\$117	8%
Income (loss) from continuing operations	\$419	\$351	\$68	19%
Income (loss) from continuing operations per share—diluted	\$0.97	\$0.81	\$0.16	20%
Adjusted EBITDA <sup>(a)</sup>	\$1,077	\$976	\$101	10%
AFFO <sup>(a)</sup>	\$804	\$767	\$37	5%
AFFO per share <sup>(a)</sup>	\$1.85	\$1.77	\$0.08	5%

<sup>(</sup>a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to income (loss) from continuing operations, as computed in accordance with GAAP.

#### HIGHLIGHTS FROM THE QUARTER

- Site rental revenues. Site rental revenues grew 8%, or \$117 million, from third quarter 2021 to third quarter 2022, inclusive of approximately \$67 million in Organic Contribution to Site Rental Billings and a \$52 million increase in straight-lined revenues. The \$67 million in Organic Contribution to Site Rental Billings represents 5.3% growth, comprised of 8.6% growth from core leasing activity and contracted tenant escalations, net of 3.3% from tenant non-renewals.
- Income from continuing operations. Income from continuing operations for the third quarter 2022 was \$419 million compared to \$351 million for the third quarter 2021.
- Adjusted EBITDA. Third quarter 2022 Adjusted EBITDA was \$1.1 billion compared to \$976 million for the third quarter 2021, representing 10% growth from the third quarter 2021, primarily as a result of the growth in site rental revenues and higher services contribution.
- AFFO and AFFO per share. Third quarter 2022 AFFO was \$804 million, or \$1.85 per share, representing growth from the third quarter 2021 of 5% for each.
- Capital expenditures. Capital expenditures during the quarter were \$337 million, comprised of \$23 million of sustaining capital expenditures and \$314 million of discretionary capital expenditures. Discretionary capital expenditures during the quarter primarily included approximately \$267 million attributable to Fiber and approximately \$42 million attributable to Towers.
- Common stock dividend. During the quarter, Crown Castle paid common stock dividends of approximately \$637 million in the aggregate, or \$1.47 per common share, an increase of approximately 11% on a per share basis compared to the same period a year ago.

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"We are excited about the activity levels across our business as our customers are deploying 5G at scale, highlighted by the nearly 6.5% organic revenue growth in our Towers segment year to date," stated Dan Schlanger, Crown Castle's Chief Financial Officer. "In the near term, the rapidly rising interest rate environment has accelerated an increase in our expected 2023 interest expense, causing some headwinds to our growth in 2023. These headwinds are largely offset by an expected acceleration of future billings resulting from the Sprint network decommissioning work, allowing us to maintain our annual dividend per share growth in line with our long-term 7% to 8% target.

"Longer term, I believe the combination of persistent growth in mobile data demand in the U.S., our long-term customer contracts that include more than \$40 billion in remaining contracted tenant receivables, a cost structure that is largely fixed in nature, and our lack of exposure to higher risk international markets provides a solid foundation to support growing cash flows through various economic cycles. In addition, we have an investment grade balance sheet with nearly 85% fixed-rate debt, a weighted average maturity across our debt of approximately nine years, limited debt maturities through 2024 and more than \$4.5 billion in available liquidity under our revolving credit facility. As a result, I believe we are well positioned to pursue investment opportunities that are consistent with our strategy and support our ability to deliver attractive risk-adjusted returns through a combination of dividends and growth."

#### **OUTLOOK**

This Outlook section contains forward-looking statements, and actual results may differ materially. Information regarding potential risks which could cause actual results to differ from the forward-looking statements herein is set forth below and in Crown Castle's filings with the SEC.

The following table sets forth Crown Castle's current outlook for full year 2022, which is unchanged from the previous full year 2022 Outlook, and Crown Castle's full year 2023 Outlook.

(in millions, except per share amounts)	Full Year 2022	Full Year 2023
Site rental revenues	\$6,242 to \$6,287	\$6,488 to \$6,533
Site rental costs of operations <sup>(a)</sup>	\$1,548 to \$1,593	\$1,643 to \$1,688
Income (loss) from continuing operations	\$1,654 to \$1,734	\$1,596 to \$1,676
Adjusted EBITDA <sup>(b)</sup>	\$4,329 to \$4,374	\$4,449 to \$4,494
Interest expense and amortization of deferred financing costs <sup>(c)</sup>	\$680 to \$725	\$814 to \$859
FFO <sup>(b)</sup>	\$3,343 to \$3,388	\$3,350 to \$3,395
AFFO <sup>(b)</sup>	\$3,178 to \$3,223	\$3,296 to \$3,341
AFFO per share <sup>(b)</sup>	\$7.31 to \$7.41	\$7.58 to \$7.68

- (a) Exclusive of depreciation, amortization and accretion.
- (b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to income (loss) from continuing operations, as computed in accordance with GAAP.
- (c) See reconciliation of "Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense.
- The table below compares the results for full year 2021, the midpoint of the current full year 2022 Outlook and the midpoint of the current full year 2023 Outlook for select metrics.

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	Full Year 2023	Full Year 2022	Full Year 202
(dollars in millions, except per share amounts)	Current Outlook Midpoint <sup>(a)</sup>	Current Outlook Midpoint <sup>(a)</sup>	Actual
Site rental revenues	\$6,511	\$6,265	\$5,719
Income (loss) from continuing operations	\$1,636	\$1,694	\$1,158 <sup>(b)</sup>
Income (loss) from continuing operations per share—diluted	\$3.76	\$3.90	\$2.67 <sup>(b)</sup>
Adjusted EBITDA(c)	\$4,472	\$4,352	\$3,816
AFFO(c)	\$3,319	\$3,201	\$3,013
AFFO per share <sup>(c)</sup>	\$7.63	\$7.36	\$6.95

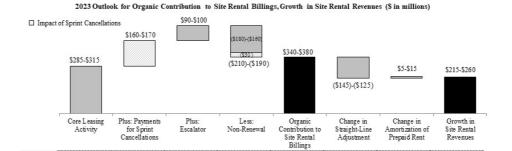
- As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.

  Does not reflect the impact related to the ATO Settlement (as defined in the Form 8-K filed with the Securities and Exchange Commission on April 26, 2021 ("April 2021 8-K")), which is attributable to discontinued operations in the first quarter of 2021 as discussed in the April 2021 8-K
- See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to income (loss) from continuing operations, as computed in accordance with GAAP.

#### Full Year 2023 Impact from Sprint Cancellations

The full year 2023 Outlook includes certain impacts from the expected small cell and fiber solutions lease cancellations related to the previously disclosed T-Mobile US. Inc. ("T-Mobile") and Sprint network consolidation ("Sprint Cancellations"). These expected cancellations impact run-rate site rental revenues by \$30 million and are offset by cash payments of approximately \$165 million to satisfy the remaining rental obligations associated with the Sprint Cancellations. The net \$135 million impact of the cancellations and the cash payments is referred to herein as "Impact of Sprint Cancellations." Additionally, the 2023 Outlook includes approximately \$50 million in expected accelerated amortization of prepaid rent from the remaining deferred revenues associated with the Sprint Cancellations.

• The chart below reconciles the expected growth in site rental revenues from 2022 to 2023 of \$215 million to \$260 million, inclusive of expected Organic Contribution to Site Rental Billings during 2023 of \$340 million to \$380 million, or approximately 7%. The expected consolidated growth includes approximately 5% from towers, approximately 25% from small cells, and approximately 5% from fiber solutions. Normalized for the expected Impact of Sprint Cancellations, consolidated growth of approximately 4% includes approximately 5% from towers, approximately 8% from small cells and flat fiber solutions revenue.



(\$195)-(\$175)

\$320-\$350

FY 2022

\$95-\$105

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\$230-\$270

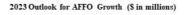
\$290-\$310

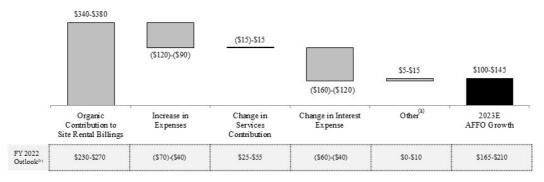
\$535-\$580

<sup>:</sup> Components may not sum due to rounding As issued on October 20, 2022, and unchanged from the prior full year 2022 Outlook issued on July 20, 2022

• Core leasing activity for full year 2023 is expected to contribute \$285 million to \$315 million, consisting of \$135 million to \$145 million from towers (compared to \$150 million to \$160 million expected in full year 2022), \$30 million to \$40 million from small cells (compared to \$25 million to \$35 million expected in full year 2022), and \$120 million to \$130 million from fiber solutions (compared to \$145 million to \$155 million expected in full year 2022).

- The expected full year 2023 non-renewal of \$190 million to \$210 million includes approximately \$30 million from Sprint Cancellations.
- The full year 2023 straight-line site rental revenue is expected to be approximately \$125 million to \$145 million lower than expected full year 2022, reflecting the significant portion of the expected 5% growth from towers that is contracted.
- Prepaid rent amortization is expected to increase by approximately \$10 million for full year 2023, with approximately \$60 million in expected growth from the Fiber segment (including \$50 million associated with the Sprint Cancellations) offset by an expected \$50 million reduction in Towers segment.
- The chart below reconciles the components of expected growth in AFFO from 2022 to 2023 of \$100 million to \$145 million.





Note: Components may not sum due to rounding

(a) Includes: (a) sustaining capital expenditures, cash taxes, amortization of prepaid rent, (b) incremental contributions from acquisitions and (c) other adjustments.
 (b) As issued on October 20, 2022, and unchanged from the prior full year 2022 Outlook issued on July 20, 2022.

- (b) As issued on October 20, 2022 and originating about the prior tail year 2022 Ostrook issued on July 20, 2022.
- The expected increase in expenses includes approximately \$20 million in higher labor-related and other operating expenses associated with the higher inflationary environment.
- The expected growth in full year 2023 AFFO includes the impact of approximately \$120 million to \$160 million of additional interest expense related to higher expected interest rates.
- In addition, discretionary capital expenditures are expected to be \$1.4 billion to \$1.5 billion in 2023, which compares to approximately \$1.2 billion expected for full year 2022. The increase in discretionary capital expenditures for full year 2023 primarily reflects the expected acceleration in small cell deployments to approximately 10,000 in 2023 compared to approximately 5,000 deployed in 2022. Prepaid rent additions are expected to be approximately \$450 million in 2023 compared to approximately \$300 million expected in 2022.

Additional information is available in Crown Castle's quarterly Supplemental Information Package posted in the Investors section of our website.

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#### DIVIDEND INCREASE ANNOUNCEMENT

Crown Castle's Board of Directors has declared a quarterly cash dividend of \$1.565 per common share, representing an increase of approximately 6.5% over the previous quarterly dividend of \$1.47 per share. The quarterly dividend will be payable on December 30, 2022 to common stockholders of record at the close of business on December 15, 2022. Future dividends are subject to the approval of Crown Castle's Board of Directors.

#### CONFERENCE CALL DETAILS

Crown Castle has scheduled a conference call for Thursday, October 20, 2022, at 10:30 a.m. Eastern time to discuss its third quarter 2022 results. The conference call may be accessed by dialing 866-571-0905 and asking for the Crown Castle call (access code 7701942) at least 30 minutes prior to the start time. The conference call may also be accessed live over the Internet at <a href="investor.crowncastle.com">investor.crowncastle.com</a>. Supplemental materials for the call have been posted on the Crown Castle website at <a href="investor.crowncastle.com">investor.crowncastle.com</a>.

A telephonic replay of the conference call will be available from 1:30 p.m. Eastern time on Thursday, October 20, 2022, through 1:30 p.m. Eastern time on Wednesday, January 25, 2023, and may be accessed by dialing 866-583-1035 and using access code 7701942. An audio archive will also be available on Crown Castle's website at <a href="investor.crowncastle.com">investor.crowncastle.com</a> shortly after the call and will be accessible for approximately 90 days.

#### ABOUT CROWN CASTLE

Crown Castle owns, operates and leases more than 40,000 cell towers and approximately 85,000 route miles of fiber supporting small cells and fiber solutions across every major U.S. market. This nationwide portfolio of communications infrastructure connects cities and communities to essential data, technology and wireless service - bringing information, ideas and innovations to the people and businesses that need them. For more information on Crown Castle, please visit <a href="https://www.crowncastle.com">www.crowncastle.com</a>.

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#### Non-GAAP Financial Measures, Segment Measures and Other Calculations

This press release includes presentations of Adjusted EBITDA, Adjusted Funds from Operations ("AFFO"), including per share amounts, Funds from Operations ("FFO"), including per share amounts, and Organic Contribution to Site Rental Billings, which are non-GAAP financial measures. These non-GAAP financial measures are not intended as alternative measures of operating results or cash flow from operations (as determined in accordance with Generally Accepted Accounting Principles ("GAAP")).

Our non-GAAP financial measures may not be comparable to similarly titled measures of other companies, including other companies in the communications infrastructure sector or other real estate investment trusts ("REITs").

In addition to the non-GAAP financial measures used herein, we also provide segment site rental gross margin, segment services and other gross margin and segment operating profit, which are key measures used by management to evaluate our operating segments. These segment measures are provided pursuant to GAAP requirements related to segment reporting. In addition, we provide the components of certain GAAP measures, such as site rental revenues and capital expenditures.

Our non-GAAP financial measures are presented as additional information because management believes these measures are useful indicators of the financial performance of our business. Among other things, management believes that:

- Adjusted EBITDA is useful to investors or other interested parties in evaluating our financial performance. Adjusted EBITDA is the primary measure used by management (1) to evaluate the economic productivity of our operations and (2) for purposes of making decisions about allocating resources to, and assessing the performance of, our operations. Management believes that Adjusted EBITDA helps investors or other interested parties meaningfully evaluate and compare the results of our operations (1) from period to period and (2) to our competitors, by removing the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our financial results. Management also believes Adjusted EBITDA is frequently used by investors or other interested parties in the evaluation of the communications infrastructure sector and other REITs to measure financial performance without regard to items such as depreciation, amortization and accretion, which can vary depending upon accounting methods and the book value of assets. In addition, Adjusted EBITDA is similar to the measure of current financial performance generally used in our debt covenant calculations. Adjusted EBITDA should be considered only as a supplement to income (loss) from continuing operations computed in accordance with GAAP as a measure of our performance.
- AFFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that AFFO helps investors or other interested parties meaningfully evaluate our financial performance as it includes (1) the impact of our capital structure (primarily interest expense on our outstanding debt and dividends on our preferred stock (in periods where applicable)) and (2) sustaining capital expenditures, and excludes the impact of our (1) asset base (primarily depreciation, amortization and accretion) and (2) certain non-cash items, including straight-lined revenues and expenses related to fixed escalations and rent free periods. GAAP requires rental revenues and expenses related to leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. In accordance with GAAP, if payment terms call for fixed escalations or rent free periods, the revenues or expenses are recognized on a straight-lined basis over the fixed, non-cancelable term of the contract. Management notes that Crown Castle uses AFFO only as a performance measure. AFFO should be considered only as a supplement to income (loss) from continuing operations computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flow from operations or as residual cash flow available for discretionary investment.
- FFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that FFO may be used by investors or other interested parties as a basis to compare our financial performance with that of other REITs. FFO helps investors or other interested parties meaningfully evaluate financial performance by excluding the impact of our asset base (primarily real estate depreciation, amortization and accretion). FFO is not a key performance indicator used by Crown Castle. FFO should be considered only as a supplement to income (loss) from continuing operations computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flow from operations.

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• Organic Contribution to Site Rental Billings is useful to investors or other interested parties in understanding the components of the year-over-year changes in our site rental revenues computed in accordance with GAAP. Management uses Organic Contribution to Site Rental Billings to assess year-over-year growth rates for our rental activities, to evaluate current performance, to capture trends in rental rates, core leasing activities and tenant non-renewals in our core business, as well as to forecast future results. Organic Contribution to Site Rental Billings is not meant as an alternative measure of revenue and should be considered only as a supplement in understanding and assessing the performance of our site rental revenues computed in accordance with GAAP.

We define our non-GAAP financial measures, segment measures and other calculations as follows:

#### Non-GAAP Financial Measures

Adjusted EBITDA. We define Adjusted EBITDA as income (loss) from continuing operations plus restructuring charges (credits), asset write-down charges, acquisition and integration costs, depreciation, amortization and accretion, amortization of prepaid lease purchase price adjustments, interest expense and amortization of deferred financing costs, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, interest income, other (income) expense, (benefit) provision for income taxes, cumulative effect of a change in accounting principle and stock-based compensation expense.

Adjusted Funds from Operations. We define Adjusted Funds from Operations as FFO before straight-lined revenues, straight-lined expenses, stock-based compensation expense, non-cash portion of tax provision, non-real estate related depreciation, amortization and accretion, amortization of non-cash interest expense, other (income) expense, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, acquisition and integration costs, restructuring charges (credits), cumulative effect of a change in accounting principle and adjustments for noncontrolling interests, less sustaining capital expenditures.

AFFO per share. We define AFFO per share as AFFO divided by diluted weighted-average common shares outstanding.

Funds from Operations. We define Funds from Operations as income (loss) from continuing operations plus real estate related depreciation, amortization and ascertion and asset write-down charges, less noncontrolling interest and cash paid for preferred stock dividends (in periods where applicable), and is a measure of funds from operations attributable to common stockholders.

FFO per share. We define FFO per share as FFO divided by diluted weighted-average common shares outstanding.

Organic Contribution to Site Rental Billings. We define Organic Contribution to Site Rental Billings as the sum of the change in GAAP site rental revenues related to core leasing activity, escalators, and the payments for Sprint Cancellations, less non-renewals of tenant contracts.

#### Segment Measures

Segment site rental gross margin. We define segment site rental gross margin as segment site rental revenues less segment site rental costs of operations, excluding stock-based compensation expense and amortization of prepaid lease purchase price adjustments recorded in consolidated site rental costs of operations.

Segment services and other gross margin. We define segment services and other gross margin as segment services and other revenues less segment services and other costs of operations, excluding stock-based compensation expense recorded in consolidated services and other costs of operations.

Segment operating profit. We define segment operating profit as segment site rental gross margin plus segment services and other gross margin, and segment other operating (income) expense, less selling, general and administrative expenses attributable to the respective segment.

All of these measurements of profit or loss are exclusive of depreciation, amortization and accretion, which are shown separately. Additionally, certain costs are shared across segments and are reflected in our segment measures through allocations that management believes to be reasonable.

#### Other Calculations

Site rental billings. We define site rental billings as site rental revenues exclusive of the impacts from (1) straight-lined revenues, (2) amortization of prepaid rent in accordance with GAAP and (3) contribution from recent acquisitions until the one-year anniversary of such acquisitions.

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Core leasing activity. We define core leasing activity as site rental revenues growth from tenant additions across our entire portfolio and renewals or extensions of tenant contracts, exclusive of the impacts from both straight-lined revenues and amortization of prepaid rent in accordance with GAAP.

Non-renewals. We define non-renewals of tenant contracts as the reduction in site rental revenues as a result of tenant churn, terminations and, in limited circumstances, reductions of existing lease rates.

Discretionary capital expenditures. We define discretionary capital expenditures as those capital expenditures made with respect to activities which we believe exhibit sufficient potential to enhance long-term stockholder value. They primarily consist of expansion or development of communications infrastructure (including capital expenditures related to (1) enhancing communications infrastructure in order to add new tenants for the first time or support subsequent tenant equipment augmentations or (2) modifying the structure of a communications infrastructure asset to accommodate additional tenants) and construction of new communications infrastructure. Discretionary capital expenditures also include purchases of land interests (which primarily relates to land assets under towers as we seek to manage our interests in the land beneath our towers), certain technology-related investments necessary to support and scale future customer demand for our communications infrastructure, and other capital projects.

Sustaining capital expenditures. We define sustaining capital expenditures as those capital expenditures not otherwise categorized as discretionary capital expenditures, such as (1) maintenance capital expenditures on our communications infrastructure assets that enable our tenants' ongoing quiet enjoyment of the communications infrastructure and (2) ordinary corporate capital expenditures.

The tables set forth on the following pages reconcile the non-GAAP financial measures used herein to comparable GAAP financial measures.

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#### Reconciliations of Non-GAAP Financial Measures, Segment Measures and Other Calculations to Comparable GAAP Financial Measures:

#### **Reconciliation of Historical Adjusted EBITDA:**

	For the Three Months Ended			For the Nine Months Ended				For the Twelve Months Ended		
(in millions)	September 30, 2022		September 30, 2021		September 30, 2022		September 30, 2021		December 31, 2021	
Income (loss) from continuing operations	\$	419	\$	351	\$	1,261	\$	805 (a)	\$	1,158 <sup>(a)</sup>
Adjustments to increase (decrease) income (loss) from continuing operations:										
Asset write-down charges		3		_		26		9		21
Acquisition and integration costs		_		_		1		1		1
Depreciation, amortization and accretion		430		413		1,276		1,229		1,644
Amortization of prepaid lease purchase price adjustments		4		4		12		14		18
Interest expense and amortization of deferred financing costs <sup>(b)</sup>		177		163		506		493		657
(Gains) losses on retirement of long-term obligations		2		1		28		145		145
Interest income		(1)		_		(1)		(1)		(1)
Other (income) expense		2		4		5		16		21
(Benefit) provision for income taxes		3		7		14		20		21
Stock-based compensation expense		38		33		121		100		131
Adjusted EBITDA <sup>(c)(d)</sup>	\$	1,077	\$	976	\$	3,249	\$	2,831	\$	3,816

#### Reconciliation of Current Outlook for Adjusted EBITDA:

	Full	Full Year 2022				2023		
(in millions)	O	Outlook <sup>(f)</sup>			Outlook <sup>(f)</sup>			
Income (loss) from continuing operations	\$1,654	to	\$1,734	\$1,596	to	\$1,676		
Adjustments to increase (decrease) income (loss) from continuing operations:								
Asset write-down charges	\$20	to	\$30	\$26	to	\$36		
Acquisition and integration costs	\$1	to	\$9	\$0	to	\$8		
Depreciation, amortization and accretion	\$1,650	to	\$1,745	\$1,712	to	\$1,807		
Amortization of prepaid lease purchase price adjustments	\$16	to	\$18	\$15	to	\$17		
Interest expense and amortization of deferred financing costs(e)	\$680	to	\$725	\$814	to	\$859		
(Gains) losses on retirement of long-term obligations	\$25	to	\$75	\$0	to	\$0		
Interest income	\$(3)	to	\$(2)	\$(4)	to	\$(3)		
Other (income) expense	\$0	to	\$5	\$2	to	\$7		
(Benefit) provision for income taxes	\$20	to	\$28	\$16	to	\$24		
Stock-based compensation expense	\$135	to	\$139	\$165	to	\$169		
Adjusted EBITDA <sup>(c)(d)</sup>	\$4,329	to	\$4,374	\$4,449	to	\$4,494		

<sup>(</sup>a) Does not reflect the impact related to the ATO Settlement (as defined in the April 2021 8-K), which is attributable to discontinued operations in the first quarter of 2021 as discussed in the April 2021 8-K.

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See reconciliation of "Components of Historical Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense. See "Non-GAAP Financial Measures, Seement Measures and Other Calculations" for a discussion of our definition of Adjusted EBITDA. The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

See reconciliation of "Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense. As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.

#### **Reconciliation of Historical FFO and AFFO:**

		For the Three	Months End	ed		For the Nine	Months End	ded		ne Twelve ths Ended
(in millions, except per share amounts)	Septemb	per 30, 2022	Septemb	per 30, 2021	Septem	ber 30, 2022	Septen	nber 30, 2021	Decem	per 31, 2021
Income (loss) from continuing operations	\$	419	\$	351	\$	1,261	\$	805 (a)	\$	1,158 (a)
Real estate related depreciation, amortization and accretion		416		400		1,236		1,190		1,593
Asset write-down charges		3				26		9		21
FFO(b)(c)	8	838	S	751	S	2,523	S	2,004	S	2,772
Weighted-average common shares outstanding—diluted		434	9	434		434	<u> </u>	434	<u> </u>	434
FFO per share <sup>(b)(c)</sup>	\$	1.93	s	1.73	<u>s</u>	5.81	<u>s</u>	4.62	S	6.39
PPO per snare			-						<u> </u>	
FFO (from above)	\$	838	\$	751	\$	2,523	\$	2,004	\$	2,772
Adjustments to increase (decrease) FFO:										
Straight-lined revenues		(90)		(38)		(325)		(73)		(111)
Straight-lined expenses		18		18		56		58		76
Stock-based compensation expense		38		33		121		100		131
Non-cash portion of tax provision		2		3		4		3		1
Non-real estate related depreciation, amortization and										
accretion		14		13		40		39		51
Amortization of non-cash interest expense		3		3		10		9		13
Other (income) expense		2		4		5		16		21
(Gains) losses on retirement of long-term obligations		2		1		28		145		145
Acquisition and integration costs		_		_		1		1		1
Sustaining capital expenditures		(23)		(21)		(65)		(56)		(87)
$\mathbf{AFFO}^{(\mathbf{b})(\mathbf{c})}$	\$	804	\$	767	\$	2,398	\$	2,246	\$	3,013
Weighted-average common shares outstanding— diluted		434		434		434		434		434
AFFO per share(b)(c)	\$	1.85	\$	1.77	\$	5.52	\$	5.18	\$	6.95

<sup>(</sup>a) Does not reflect the impact related to the ATO Settlement (as defined in the April 2021 8-K.), which is attributable to discontinued operations in the first quarter of 2021 as discussed in the April 2021 8-K.

(b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts.

(c) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

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#### **Reconciliation of Current Outlook for FFO and AFFO:**

	Full Year 2022	Full Year 2023
(in millions, except per share amounts)	Outlook <sup>(a)</sup>	Outlook <sup>(a)</sup>
Income (loss) from continuing operations	\$1,654 to \$1,734	\$1,596 to \$1,676
Real estate related depreciation, amortization and accretion	\$1,607 to \$1,687	\$1,666 to \$1,746
Asset write-down charges	\$20 to \$30	\$26 to \$36
$FFO^{(b)(c)}$	\$3,343 to \$3,388	\$3,350 to \$3,395
Weighted-average common shares outstanding—diluted <sup>(d)</sup>	435	435
FFO per share <sup>(b)(c)(d)</sup>	\$7.69 to \$7.79	\$7.70 to \$7.80
FFO (from above)	\$3,343 to \$3,388	\$3,350 to \$3,395
Adjustments to increase (decrease) FFO:		
Straight-lined revenues	\$(419) to \$(399)	\$(284) to \$(264)
Straight-lined expenses	\$56 to \$76	\$61 to \$81
Stock-based compensation expense	\$135 to \$139	\$165 to \$169
Non-cash portion of tax provision	\$0 to \$15	\$0 to \$8
Non-real estate related depreciation, amortization and accretion	\$43 to \$58	\$47 to \$62
Amortization of non-cash interest expense	\$5 to \$15	\$7 to \$17
Other (income) expense	\$0 to \$5	\$2 to \$7
(Gains) losses on retirement of long-term obligations	\$25 to \$75	\$0 to \$0
Acquisition and integration costs	\$1 to \$9	\$0 to \$8
Sustaining capital expenditures	\$(98) to \$(78)	\$(103) to \$(83)
$\mathbf{AFFO^{(b)(c)}}$	\$3,178 to \$3,223	\$3,296 to \$3,341
Weighted-average common shares outstanding—diluted <sup>(d)</sup>	435	435
AFFO per share(b)(c)(d)	\$7.31 to \$7.41	\$7.58 to \$7.68

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<sup>(</sup>a) As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.
(b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts.
(c) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.
(d) The assumption for diluted weighted-average common shares outstanding for full year 2022 and 2023 Outlooks is based on the diluted common shares outstanding as of September 30, 2022.

#### Components of Changes in Site Rental Revenues for the Quarters Ended September 30, 2022 and 2021:

(dollars in millions)		2022	2021		
Components of changes in site rental revenues: <sup>(a)</sup>					
Prior year site rental billings <sup>(b)</sup>	\$	1,270	\$	1,204	
Core leasing activity <sup>(b)</sup>		79		86	
Escalators		30		23	
Non-renewals <sup>(b)(c)</sup>		(42)		(44)	
Organic Contribution to Site Rental Billings <sup>(b)</sup>		67		65	
Impact from straight-lined revenues associated with fixed escalators		90		38	
Impact from prepaid rent amortization		140		143	
Acquisitions <sup>(c)</sup>		1		1	
Other					
Total GAAP site rental revenues	\$	1,568	\$	1,451	
Year-over-year changes in revenues:					
Reported GAAP site rental revenues		8.1 %			
Contribution from core leasing activity and escalators <sup>(b)(d)</sup>		8.6 %			
Organic Contribution to Site Rental Billings <sup>(b)(e)</sup>		5.3 %			
Components of Changes in Site Rental Revenues for Current Full Year 2022 and 2023 Outlooks:					
(dollars in millions)	Full Yea	ar 2022 Outlook <sup>(g)</sup>	Full Year 20	23 Outlook <sup>(g)</sup>	
Components of changes in site rental revenues:(a)					
Prior year site rental billings <sup>(b)</sup>		\$5,048	\$5,2	291 <sup>(f)</sup>	
Core leasing activity <sup>(b)</sup>	\$3	20 to \$350	\$285 1	to \$315	
Payments for Sprint Cancellations		_	\$160 t	to \$170	
Escalators	\$	95 to \$105	\$90 t	to \$100	
Non-renewals <sup>(b)</sup>	\$(19	5) to \$(175)	\$(210) t	to \$(190)	

Additional information regarding our site rental revenues, including projected revenues from tenant contracts, straight-lined revenues and prepaid rent is available in our quarterly Supplemental Information Package posted in the Investors section of our website.

See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for our definitions of site rental billings, core leasing activity, non-renewals and Organic Contribution to Site Rental Billings.

Represents the contribution from recent acquisitions. The financial impact of recent acquisitions is excluded from Organic Contribution to Site Rental Billings until the one-year anniversary of such acquisitions. Calculated as the percentage change from prior year site rental billings compared to the sum of core leasing activity and escalators for the current period.

Calculated as the percentage change from prior year site rental billings compared to Organic Contribution to Site Rental Billings for the current period.

Calculated based on midpoint of respective full year Outlook.

Contribution from core leasing activity and  $\operatorname{escalators}^{(b)(d)(f)}$ 

Organic Contribution to Site Rental Billings(b)(e)(f)

Organic Contribution to Site Rental Billings(b)

Impact from prepaid rent amortization

Total GAAP site rental revenues

Year-over-year changes in revenues:

Reported GAAP site rental revenues(f)

Acquisitions(c) Other

Impact from straight-lined revenues associated with fixed escalators

As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.

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\$340 to \$380

\$264 to \$284

\$570 to \$580

\$6,488 to \$6,533

3.9%

7.5%

6.8%

Three Months Ended September 30,

\$230 to \$270

\$399 to \$419

\$560 to \$570

\$6,242 to \$6,287

9.5%

8.6%

5.0%

#### **Components of Historical Interest Expense and Amortization of Deferred Financing Costs:**

		For the Three Months Ended				
(in millions)		r 30, 2022	September 30, 2021			
Interest expense on debt obligations	\$	174	\$	160		
Amortization of deferred financing costs and adjustments on long-term debt, net		6		6		
Capitalized interest		(3)		(3)		
Interest expense and amortization of deferred financing costs	\$	177	\$	163		

#### $\underline{\textbf{Components of Current Outlook for Interest Expense and Amortization of Deferred Financing} \ \underline{\textbf{Costs:}}$

(in millions)	Full Year 2022 Outlook(a)	Full Year 2023 Outlook <sup>(a)</sup>
Interest expense on debt obligations	\$682 to \$702	\$804 to \$844
Amortization of deferred financing costs and adjustments on long-term debt, net	\$25 to \$30	\$20 to \$30
Capitalized interest	\$(20) to \$(15)	\$(18) to \$(8)
Interest expense and amortization of deferred financing costs	\$680 to \$725	\$814 to \$859

(a) As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.

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#### **Debt Balances and Maturity Dates as of September 30, 2022:**

(in millions)	Face Value			
Cash, cash equivalents and restricted cash	\$	347		
Senior Secured Notes, Series 2009-1, Class A-2 <sup>(a)</sup>		48	Aug. 2029	
Senior Secured Tower Revenue Notes, Series 2015-2 <sup>(b)</sup>		700	May 2045	
Senior Secured Tower Revenue Notes, Series 2018-2 <sup>(b)</sup>		750	July 2048	
Finance leases and other obligations		239	Various	
Total secured debt	\$	1,737		
2016 Revolver <sup>(c)</sup>		710	July 2027	
2016 Term Loan A		1,200	July 2027	
Commercial Paper Notes <sup>(d)</sup>		1,594	Various	
3.150% Senior Notes		750	July 2023	
3.200% Senior Notes		750	Sept. 2024	
1.350% Senior Notes		500	July 2025	
4.450% Senior Notes		900	Feb. 2026	
3.700% Senior Notes		750	June 2026	
1.050% Senior Notes		1,000	July 2026	
2.900% Senior Notes		750	Mar. 2027	
4.000% Senior Notes		500	Mar. 2027	
3.650% Senior Notes		1,000	Sept. 2027	
3.800% Senior Notes		1,000	Feb. 2028	
4.300% Senior Notes		600	Feb. 2029	
3.100% Senior Notes		550	Nov. 2029	
3.300% Senior Notes		750	July 2030	
2.250% Senior Notes		1,100	Jan. 2031	
2.100% Senior Notes		1,000	Apr. 2031	
2.500% Senior Notes		750	July 2031	
2.900% Senior Notes		1,250	Apr. 2041	
4.750% Senior Notes		350	May 2047	
5.200% Senior Notes		400	Feb. 2049	
4.000% Senior Notes		350	Nov. 2049	
4.150% Senior Notes		500	July 2050	
3.250% Senior Notes		900	Jan. 2051	
Total unsecured debt	\$	19,904		
Total net debt	\$	21,294		

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 <sup>(</sup>a) The Senior Secured Notes, 2009-1, Class A-2 principal amortizes over a period ending in August 2029.
 (b) If the respective series of Tower Revenue Notes are not paid in full on or prior to an applicable anticipated repayment date, then the Excess Cash Flow (as defined in the indenture) of the issuers of such notes will be used to repay principal of the applicable series, and additional interest (of an additional approximately 5% per annum) will accrue on the respective series. The Senior Secured Tower Revenue Notes, 2015-2 and 2018-

<sup>2</sup> have anticipated repayment dates in 2025 and 2028, respectively. Notes are prepayable at par if voluntarily repaid within eighteen months of maturity; earlier prepayment may require additional consideration.

As of September 30, 2022, the undrawn availability under the \$7.0 billion 2016 Revolver was \$6.3 billion.

As of September 30, 2022, the Company had \$0.4 billion available for issuance under the \$2.0 billion unsecured commercial paper program. The maturities of the Commercial Paper Notes, when outstanding, may vary but may not exceed 397 days from the date of issue.

#### Net Debt to Last Quarter Annualized Adjusted EBITDA Calculation:

(dollars in millions)	onths Ended September 0, 2022
Total face value of debt	\$ 21,641
Less: Ending cash, cash equivalents and restricted cash	347
Total Net Debt	\$ 21,294
Adjusted EBITDA for the three months ended September 30, 2022	\$ 1,077
Last quarter annualized Adjusted EBITDA	4,308
Net Debt to Last Quarter Annualized Adjusted EBITDA	4.9 x

#### Components of Capital Expenditures:(a)

	For the Three Months Ended											
(in millions)			September 30	), 2022				September 30	), 2021	_		
		Towers	Fiber	Other	Total		Towers	Fiber	Other	Total		
Discretionary:												
Purchases of land interests	\$	12 \$	— \$	— \$	12	\$	11 \$	— \$	— \$	11		
Communications infrastructure improvements and other capital projects		30	267	5	302		31	217	3	251		
Sustaining		3	10	10	23		4	12	5	21		
Total	\$	45 \$	277 \$	15 \$	337	\$	46 \$	229 \$	8 \$	283		
(in millions)			September 30		For the Nine	Months Ended September 30, 2021						
(iii muuons)	_	Towers	Fiber	Other	Total	_	Towers	Fiber	Other	Total		
Discretionary:		10.1.015	11001	- Curer	10111	_	10 615	11001	- Curer	10111		
Purchases of land interests	\$	37 \$	— \$	— \$	37	\$	46 \$	— \$	— \$	46		
Communications infrastructure improvements and other capital projects		92	711	16	819		104	666	20	790		
Sustaining		8	35	22	65		10	35	11	56		
Total	\$	137 \$	746 \$	38 \$	921	\$	160 S	701 \$	31 \$	892		

<sup>(</sup>a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further discussion of our components of capital expenditures.

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#### Cautionary Language Regarding Forward-Looking Statements

This news release contains forward-looking statements and information that are based on our management's current expectations as of the date of this news release. Statements that are not historical facts are hereby identified as forward-looking statements. In addition, words such as "estimate," "see," "anticipate," "project," "plan," "intend," "believe," "expect," "likely," "predicted," "positioned," "continue," "focus," and any variations of these words and similar expressions are intended to identify forward-looking statements. Such statements include our full year 2022 and 2023 Outlooks and plans, projections, and estimates regarding (1) potential benefits, growth, returns, capabilities, opportunities and shareholder value which may be derived from our business, strategy, risk profile, assets and customer solutions, investments, acquisitions and dividends, (2) our business, strategy, strategic position, business model and capabilities and the strength thereof, (3) 5G deployment in the United States and our customers' strategy and plans with respect thereto and demand for our assets and solutions created by such deployment, (4) our long- and near-term prospects and challenges (including the global macroeconomic environment), and the trends, events and industry activities affecting our business, including the impact on our business therefrom, (5) opportunities we see to deliver value to our shareholders, (6) our dividends (including timing of payment thereof), dividend targets, dividend payout ratio, and our long- and short-term dividend (including on a per share basis) growth rate (including compound annual growth rate), and its driving factors, (7) our debt and debt maturities, (8) cash flows, including growth thereof, (9) leasing environment and the leasing activity, including core leasing activity, we see in our business, and the benefits and opportunities created thereby and the impacts therefrom, (10) tenant non-renewals, including the impact and timing thereof, (11) capital expenditures, including sustaining and discretionary capital expenditures, the timing and funding thereof and any benefits that may result therefrom, (12) revenues and growth thereof (including with respect to our Towers business) and benefits derived therefrom, (13) income (loss) from continuing operations (including on a per share basis), (14) Adjusted EBITDA, including components thereof and growth thereof, (15) costs and expenses, including interest expense (and the increase thereof) and amortization of deferred financing costs, (16) FFO (including on a per share basis) and growth thereof, (17) AFFO (including on a per share basis) and its components and growth thereof and corresponding driving factors, (18) Organic Contribution to Site Rental Billings and its components, including growth thereof and contributions therefrom, (19) our weighted-average common shares outstanding (including on a diluted basis) and growth thereof, (20) site rental revenues and the growth thereof, (21) annual small cell deployment and the impacts therefrom, including its driving factors, (22) prepaid rent, including the additions and the amortization and growth thereof, (23) the strength of the U.S. market for communications infrastructure ownership, (24) the strength of our balance sheet, (25) investment opportunities and the benefits that may be derived therefrom, (26) interest rates, including the increase thereof, and the impacts therefrom, (27) services contribution, (28) the impact of Sprint network decommissioning, including the impact of T-Mobile payments in connection therewith and (29) the utility of certain financial measures, including non-GAAP financial measures. All future dividends are subject to declaration by our board of directors.

Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including prevailing market conditions and the following:

- Our business depends on the demand for our communications infrastructure, driven primarily by demand for data, and we may be adversely affected by any slowdown in such demand. Additionally, a reduction in the amount or change in the mix of network investment by our tenants may materially and adversely affect our business (including reducing demand for our communications infrastructure or services).
- A substantial portion of our revenues is derived from a small number of tenants, and the loss, consolidation or financial instability of any of such tenants may materially decrease revenues or reduce demand for our communications infrastructure and services.
- The expansion or development of our business, including through acquisitions, increased product offerings or other strategic growth opportunities, may cause disruptions in our business, which may have an adverse effect on our business, operations or financial results.
- Our Fiber segment has expanded rapidly, and the Fiber business model contains certain differences from our Towers business model, resulting in different operational
  risks. If we do not successfully operate our Fiber business model or identify or manage the related operational risks, such operations may produce results that are lower
  than anticipated.
- · Failure to timely, efficiently and safely execute on our construction projects could adversely affect our business.
- New technologies may reduce demand for our communications infrastructure or negatively impact our revenues.
- If we fail to retain rights to our communications infrastructure, including the rights to land under our towers and the right-of-way and other agreements related to our small cells and fiber, our business may be adversely affected.
- · Our services business has historically experienced significant volatility in demand, which reduces the predictability of our results.
- If radio frequency emissions from wireless handsets or equipment on our communications infrastructure are demonstrated to cause negative health effects, potential future claims could adversely affect our operations, costs or revenues.

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- · Cybersecurity breaches or other information technology disruptions could adversely affect our operations, business and reputation.
- · Our business may be adversely impacted by climate-related events, natural disasters, including wildfires, and other unforeseen events.
- The impact of COVID-19 and related risks could materially affect our financial position, results of operations and cash flows.
- · As a result of competition in our industry, we may find it more difficult to negotiate favorable rates on our new or renewing tenant contracts.
- New wireless technologies may not deploy or be adopted by tenants as rapidly or in the manner projected.
- Our substantial level of indebtedness could adversely affect our ability to react to changes in our business, and the terms of our debt instruments limit our ability to take a
  number of actions that our management might otherwise believe to be in our best interests. In addition, if we fail to comply with our covenants, our debt could be
  accelerated.
- We have a substantial amount of indebtedness. In the event we do not repay or refinance such indebtedness, we could face substantial liquidity issues and might be required to issue equity securities or securities convertible into equity securities, or sell some of our assets to meet our debt payment obligations.
- Sales or issuances of a substantial number of shares of our common stock or securities convertible into shares of our common stock may adversely affect the market price of our common stock.
- Certain provisions of our restated certificate of incorporation, amended and restated by-laws and operative agreements, and domestic and international competition laws
  may make it more difficult for a third party to acquire control of us or for us to acquire control of a third party, even if such a change in control would be beneficial to our
  stockholders.
- If we fail to comply with laws or regulations which regulate our business and which may change at any time, we may be fined or even lose our right to conduct some of our business.
- Future dividend payments to our stockholders will reduce the availability of our cash on hand available to fund future discretionary investments, and may result in a need to incur indebtedness or issue equity securities to fund growth opportunities. In such event, the then current economic, credit market or equity market conditions will impact the availability or cost of such financing, which may hinder our ability to grow our per share results of operations.
- Remaining qualified to be taxed as a REIT involves highly technical and complex provisions of the U.S. Internal Revenue Code. Failure to remain qualified as a REIT would result in our inability to deduct dividends to stockholders when computing our taxable income, which would reduce our available cash.
- Complying with REIT requirements, including the 90% distribution requirement, may limit our flexibility or cause us to forgo otherwise attractive opportunities, including certain discretionary investments and potential financing alternatives.
- · REIT related ownership limitations and transfer restrictions may prevent or restrict certain transfers of our capital stock.

Should one or more of these or other risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those expected. More information about potential risk factors which could affect our results is included in our filings with the SEC. Our filings with the SEC are available through the SEC website at www.sec.gov or through our investor relations website at investor.crowncastle.com. We use our investor relations website to disclose information about us that may be deemed to be material. We encourage investors, the media and others interested in us to visit our investor relations website from time to time to review up-to-date information or to sign up for e-mail alerts to be notified when new or updated information is posted on the site.

As used in this release, the term "including," and any variation thereof, means "including without limitation."

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# CROWN CASTLE INC. CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED) (Amounts in millions, except par values)

	Se	ptember 30, 2022	mber 31, 2021
ASSETS			
Current assets:			
Cash and cash equivalents	\$	174	\$ 292
Restricted cash		168	169
Receivables, net		535	543
Prepaid expenses		111	105
Other current assets		194	145
Total current assets		1,182	1,254
Deferred site rental receivables		1,880	1,588
Property and equipment, net		15,265	15,269
Operating lease right-of-use assets		6,613	6,682
Goodwill		10,087	10,078
Other intangible assets, net		3,699	4,046
Other assets, net		135	123
Total assets	\$	38,861	\$ 39,040
LIABILITIES AND EQUITY			
Current liabilities:			
Accounts payable	\$	229	\$ 246
Accrued interest		119	182
Deferred revenues		686	776
Other accrued liabilities		387	401
Current maturities of debt and other obligations		819	72
Current portion of operating lease liabilities		344	349
Total current liabilities		2,584	2,026
Debt and other long-term obligations		20,664	20,557
Operating lease liabilities		5,941	6,031
Other long-term liabilities		1,993	2,168
Total liabilities		31,182	30,782
Commitments and contingencies			
Stockholders' equity:			
Common stock, \$0.01 par value; 1,200 shares authorized; shares issued and outstanding: September 30, 2022—433 and December 31, 2021—432		4	4
Additional paid-in capital		18,087	18,011
Accumulated other comprehensive income (loss)		(7)	(4)
Dividends/distributions in excess of earnings		(10,405)	(9,753)
Total equity		7,679	8,258
Total liabilities and equity	\$	38,861	\$ 39,040

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# CROWN CASTLE INC. CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (UNAUDITED) (Amounts in millions, except per share amounts)

	Т	Three Months Ended September 30,				Nine Months Ended September 30,			
		2022		2021		2022		2021	
Net revenues:									
Site rental	\$	1,568	\$	1,451	\$	4,711	\$	4,245	
Services and other		178		167		511		441	
Net revenues	<u>-</u>	1,746		1,618		5,222		4,686	
Operating expenses:	·								
Costs of operations: <sup>(a)</sup>									
Site rental		405		397		1,204		1,168	
Services and other		119		115		344		301	
Selling, general and administrative		187		167		558		500	
Asset write-down charges		3		_		26		9	
Acquisition and integration costs		_		_		1		1	
Depreciation, amortization and accretion		430		413		1,276		1,229	
Total operating expenses		1,144		1,092		3,409		3,208	
Operating income (loss)		602		526		1,813		1,478	
Interest expense and amortization of deferred financing costs		(177)		(163)		(506)		(493)	
Gains (losses) on retirement of long-term obligations		(2)		(1)		(28)		(145)	
Interest income		1		_		1		1	
Other income (expense)		(2)		(4)		(5)		(16)	
Income (loss) before income taxes		422		358		1,275		825	
Benefit (provision) for income taxes		(3)		(7)		(14)		(20)	
Income (loss) from continuing operations		419		351		1,261		805	
Discontinued operations:									
Net gain (loss) from disposal of discontinued operations, net of tax		_		_		_		(62)	
Income (loss) from discontinued operations, net of tax		_				_		(62)	
Net income (loss)	\$	419	\$	351	\$	1,261	\$	743	
Net income (loss), per common share:									
Income (loss) from continuing operations, basic	\$	0.97	\$	0.81	S	2.91	\$	1.86	
Income (loss) from discontinued operations, basic	•	_		_	-	_	•	(0.14)	
Net income (loss), basic	\$	0.97	\$	0.81	\$	2.91	\$	1.72	
Income (loss) from continuing operations, diluted	\$	0.97	\$	0.81	\$	2.91	\$	1.85	
Income (loss) from discontinued operations, diluted		_		_		_		(0.14)	
Net income (loss), diluted	\$	0.97	\$	0.81	\$	2.91	\$	1.71	
W. L. L.									
Weighted-average common shares outstanding:		422		422		122		422	
Basic		433		432		433		432	
Diluted		434		434		434		434	

(a) Exclusive of depreciation, amortization and accretion shown separately.

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# CROWN CASTLE INC. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED) (In millions of dollars)

	1	Nine Months Ended September 30,		
		2022	2021	
Cash flows from operating activities:				
Income (loss) from continuing operations	\$	1,261	\$ 8	
Adjustments to reconcile income (loss) from continuing operations to net cash provided by (used for) operating activities:				
Depreciation, amortization and accretion		1,276	1,2	
(Gains) losses on retirement of long-term obligations		28	1	
Amortization of deferred financing costs and other non-cash interest, net		10		
Stock-based compensation expense		120	1	
Asset write-down charges		26		
Deferred income tax (benefit) provision		2		
Other non-cash adjustments, net		6		
Changes in assets and liabilities, excluding the effects of acquisitions:				
Increase (decrease) in liabilities		(329)	(1	
Decrease (increase) in assets		(362)	(1	
Net cash provided by (used for) operating activities		2,038	2,0	
Cash flows from investing activities:				
Capital expenditures		(921)	(8	
Payments for acquisitions, net of cash acquired		(15)	(	
Other investing activities, net		(10)		
Net cash provided by (used for) investing activities		(946)	(9	
Cash flows from financing activities:			· · · · · · · · · · · · · · · · · · ·	
Proceeds from issuance of long-term debt		748	3,9	
Principal payments on debt and other long-term obligations		(55)	(1,0	
Purchases and redemptions of long-term debt		(1,274)	(2,0	
Borrowings under revolving credit facility		2,625	5	
Payments under revolving credit facility		(2,580)	(8	
Net borrowings (repayments) under commercial paper program		1,329	3	
Payments for financing costs		(14)	(	
Purchases of common stock		(64)	ĺ	
Dividends/distributions paid on common stock		(1,924)	(1,7	
Net cash provided by (used for) financing activities		(1,209)	(9	
Net increase (decrease) in cash, cash equivalents, and restricted cash - continuing operations		(117)		
Discontinued operations:		( ')		
Net cash provided by (used for) operating activities		_	(	
Net increase (decrease) in cash, cash equivalents and restricted cash - discontinued operations				
Effect of exchange rate changes on cash		(2)	`	
Cash, cash equivalents, and restricted cash at beginning of period		466	3	
Cash, cash equivalents, and restricted cash at end of period	<u>s</u>	347	\$ 5	
Supplemental disclosure of cash flow information:	<u> </u>			
Interest paid		559	5	
Income taxes paid		10	3	
income taxes paid		10		

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# CROWN CASTLE INC. SEGMENT OPERATING RESULTS (UNAUDITED) (In millions of dollars)

#### SEGMENT OPERATING RESULTS

	Thr	ee Months Ende	d September 30,	2022	Three Months Ended September 30, 2021							
	Towers	Towers Fiber		Consolidated Total	Towers	Fiber	Other	Consolidated Total				
Segment site rental revenues	\$ 1,084	\$ 484		\$ 1,568	\$ 972	\$ 479		\$ 1,451				
Segment services and other revenues	175	3		178	162	5		167				
Segment revenues	1,259	487		1,746	1,134	484		1,618				
Segment site rental costs of operations	230	166		396	227	163		390				
Segment services and other costs of operations	114	3		117	108	4		112				
Segment costs of operations(a)(b)	344	169		513	335	167		502				
Segment site rental gross margin(c)	854	318		1,172	745	316		1,061				
Segment services and other gross margin <sup>(c)</sup>	61	_		61	54	1		55				
Segment selling, general and administrative expenses <sup>(b)</sup>	28	47		75	27	44		71				
Segment operating profit(c)	887	271		1,158	772	273		1,045				
Other selling, general and administrative expenses(b)			\$ 81	81			\$ 69	69				
Stock-based compensation expense			38	38			33	33				
Depreciation, amortization and accretion			430	430			413	413				
Interest expense and amortization of deferred financing costs			177	177			163	163				
Other (income) expenses to reconcile to income (loss) before income taxes <sup>(d)</sup>			10	10			9	9				
Income (loss) before income taxes				\$ 422				\$ 358				

#### FIBER SEGMENT SITE RENTAL REVENUES SUMMARY

		Three Months Ended September 30,											
		2022						2021					
	Fiber S	Fiber Solutions		Small Cells		Total		Fiber Solutions		Small Cells		Total	
Site rental revenues	\$	330	\$	154	\$	4	84	\$ 327	\$	152	\$		479

profit.
See condensed consolidated statement of operations for further information. (d)

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<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.
(b) Segment costs of operations exclude (1) stock-based compensation expense of \$7 million and \$6 million for the three months ended September 30, 2022 and 2021, respectively, (2) prepaid lease purchase price adjustments of \$4 million for each of the three months ended September 30, 2022 and 2021. Selling, general and administrative expenses exclude stock-based compensation expense of \$31 million and \$27 million for the three months ended September 30, 2022 and 2021, respectively.
(c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating

#### SEGMENT OPERATING RESULTS

	Nin	e Months Ended	September 30,	2022	Nir	Nine Months Ended September 30, 2021						
	Towers	Fiber	Other	Consolidated Total	Towers	Fiber	Other	Consolidated Total				
Segment site rental revenues	\$ 3,237	\$ 1,474		\$ 4,711	\$ 2,819	\$ 1,426		\$ 4,245				
Segment services and other revenues	502	9		511	427	14		441				
Segment revenues	3,739	1,483		5,222	3,246	1,440		4,686				
Segment site rental costs of operations	689	490		1,179	659	485		1,144				
Segment services and other costs of operations	329	7		336	285	10		295				
Segment costs of operations(a)(b)	1,018	497		1,515	944	495		1,439				
Segment site rental gross margin <sup>(c)</sup>	2,548	984		3,532	2,160	941		3,101				
Segment services and other gross margin <sup>(c)</sup>	173	2		175	142	4		146				
Segment selling, general and administrative expenses(b)	84	140		224	78	133		211				
Segment operating profit(c)	2,637	846		3,483	2,224	812		3,036				
Other selling, general and administrative expenses <sup>(b)</sup>			\$ 234	234			\$ 205	205				
Stock-based compensation expense			121	121			100	100				
Depreciation, amortization and accretion			1,276	1,276			1,229	1,229				
Interest expense and amortization of deferred financing costs			506	506			493	493				
Other (income) expenses to reconcile to income (loss) before income taxes(d)			71	71			184	184				
Income (loss) before income taxes				\$ 1,275				\$ 825				

#### FIBER SEGMENT SITE RENTAL REVENUES SUMMARY

		Nine Months Ended September 30,										
		2022								2021		
	Fibe	Fiber Solutions		Small Cells		Total		Fiber Solutions		Small Cells		Total
Site rental revenues	\$	1,009	\$	465	\$	1,474	\$	987	\$	439	\$	1,426

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<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.
(b) Segment costs of operations exclude (1) stock-based compensation expense of \$21 million and \$16 million for the nine months ended September 30, 2022 and 2021, respectively, and (2) prepaid lease purchase price adjustments of \$12 million and \$14 million for the nine months ended September 30, 2022 and 2021, respectively. Selling, general and administrative expenses exclude stock-based compensation expense of \$100 million and \$84 million for the nine months ended September 30, 2022 and 2021, respectively. See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating

Profit.
See condensed consolidated statement of operations for further information.





Supplemental Information Package and Non-GAAP Reconciliations

Third Quarter • September 30, 2022

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Crown Castle Inc. Third Quarter 2022

#### **Cautionary Language Regarding Forward-Looking Statements**

This supplemental information package ("Supplement") contains forward-looking statements and information that are based on our management's current expectations as of the date of this Supplement. Statements that are not historical facts are hereby identified as forward-looking statements. Words such as "Outlook," "guide," "forecast," "estimate," "anticipate," "project," "plan," "intend," "believe," "expect," "likely," "predicted," "positioned," and any variations of these words and similar expressions are intended to identify such forward looking statements. Such statements include plans, projections and estimates regarding (1) demand for data and our communications infrastructure, and benefits derived therefrom, (2) cash flow growth, (3) tenant additions, (4) our Outlook for full year 2022 and 2023, (5) our business and strategy and the potential benefits and stockholder value derived therefrom, (6) strategic position of our assets, (7) revenues from tenant contracts, (8) expenses from existing ground leases and fiber access agreements, (9) the recurrence and impact of Nontypical Items, (10) availability under our 2016 Revolver, (11) growth in the Fiber segment and any benefits derived therefrom, (12) impact of Sprint Cancellations (as defined in the press release dated October 19, 2022) and (13) the utility of certain financial measures, including non-GAAP financial measures.

Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including, but not limited to, prevailing market conditions. Should one or more of these or other risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those expected. Crown Castle assumes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. More information about potential risk factors which could affect our results is included in our filings with the Securities and Exchange Commission ("SEC"). Our filings with the SEC are available through the SEC website at www.sec.gov or through our investor relations website at investor.crowncastle.com. We use our investor relations website to disclose information about us that may be deemed to be material. We encourage investors, the media and others interested in us to visit our investor relations website from time to time to review up-to-date information or to sign up for e-mail alerts to be notified when new or updated information is posted on the site.

This Supplement contains certain figures, projections and calculations based in part on management's underlying assumptions. Management believes these assumptions are reasonable; however, other reasonable assumptions could provide differing outputs.

The components of financial information presented herein, both historical and forward looking, may not sum due to rounding. Definitions and reconciliations of non-GAAP financial measures, segment measures and other calculations are provided in the Appendix to this Supplement.

As used herein, the term "including" and any variation thereof, means "including without limitation." The use of the word "or" herein is not exclusive.

COMPANY
OVERVIEW
FINANCIALS & METRICS
ASSET PORTFOLIO OVERVIEW
CAPITALIZATION OVERVIEW
APPENDIX

#### **COMPANY PROFILE**

Crown Castle Inc., formerly, Crown Castle International Corp., (to which the terms "Crown Castle," "CCI," "we," "our," "the Company" or "us" as used herein refer) owns, operates and leases shared communications infrastructure that is geographically dispersed throughout the U.S., including (1) more than 40,000 towers and other structures, such as rooftops (collectively, "towers"), and (2) approximately 85,000 route miles of fiber primarily supporting small cell networks ("small cells") and fiber solutions. We refer to our towers, fiber and small cell assets collectively as "communications infrastructure," and to our customers on our communications infrastructure as "tenants." Our towers have a significant presence in each of the top 100 basic trading areas, and the majority of our small cells and fiber are located in major metropolitan areas, including a presence within every major U.S. market.

Our operating segments consist of (1) Towers and (2) Fiber, which includes both small cells and fiber solutions. Our core business is providing access, including space or capacity, to our shared communications infrastructure via long-term contracts in various forms, including lease, license, sublease and service agreements (collectively, "tenant contracts"). We seek to increase our site rental revenues by adding more tenants on our shared communications infrastructure, which we expect to result in significant incremental cash flows due to our low incremental operating costs.

We operate as a Real Estate Investment Trust ("REIT") for U.S. federal income tax purposes.

#### STRATEGY

As a leading provider of shared communications infrastructure in the U.S., our strategy is to create long-term stockholder value via a combination of (1) growing cash flows generated from our existing portfolio of communications infrastructure, (2) returning a meaningful portion of our cash generated by operating activities to our common stockholders in the form of dividends and (3) investing capital efficiently to grow cash flows and long-term dividends per share. Our strategy is based, in part, on our belief that the U.S. is the most attractive market for shared communications infrastructure investment with the greatest long-term growth potential. We measure our efforts to create "long-term stockholder value" by the combined payment of dividends to stockholders and growth in our per-share results. The key elements of our strategy are to:

- Grow cash flows from our existing communications infrastructure. We are focused on maximizing the recurring site rental cash flows generated from providing our tenants with long-term access to our shared infrastructure assets, which we believe is the core driver of value for our stockholders. Tenant additions or modifications of existing tenant equipment (collectively, "tenant additions") enable our tenants to expand coverage and capacity in order to meet increasing demand for data, while generating high incremental returns for our business. We believe our product offerings of towers and small cells provide a comprehensive solution to our wireless tenants' growing network needs through our shared communications infrastructure model, which is an efficient and cost-effective way to serve our tenants. Additionally, we believe our ability to share our fiber assets across multiple tenants to deploy both small cells and offer fiber solutions allows us to generate cash flows and increase stockholder return.
- Return cash generated by operating activities to common stockholders in the form of dividends. We believe that distributing a meaningful portion of our cash generated by operating activities appropriately provides common stockholders with increased certainty for a portion of expected long-term stockholder value while still allowing us to retain sufficient flexibility to invest in our business and deliver growth. We believe this decision reflects the translation of the high-quality, long-term contractual cash flows of our business into stable capital returns to common stockholders.
- Invest capital efficiently to grow cash flows and long-term dividends per share. In addition to adding tenants to existing communications infrastructure, we seek to invest our available capital, including the net cash generated by our operating activities and external financing sources, in a manner that will increase long-term stockholder value on a risk-adjusted basis. These investments include constructing and acquiring new communications infrastructure that we expect will generate future cash flow growth and attractive long-term returns by adding tenants to those assets over time. Our historical investments have included the following (in no particular order):
  - construction of towers, fiber and small cells;
  - acquisitions of towers, fiber and small cells;
  - · acquisitions of land interests (which primarily relate to land assets under towers);
  - improvements and structural enhancements to our existing communications infrastructure;
  - o purchases of shares of our common stock from time to time; and
  - o purchases, repayments or redemptions of our debt.

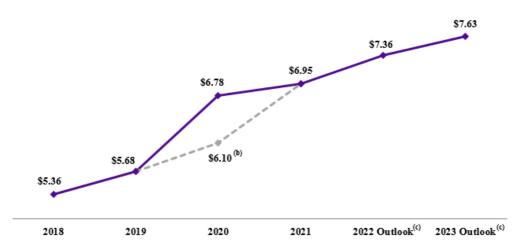
Crown Castle Inc. Third Quarter 2022

	COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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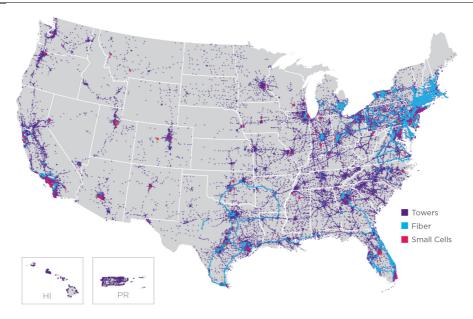
Our strategy to create long-term stockholder value is based on our belief that there will be considerable future demand for our communications infrastructure based on the location of our assets and the rapid growth in the demand for data. We believe that such demand for our communications infrastructure will continue, will result in growth of our cash flows due to tenant additions on our existing communications infrastructure, and will create other growth opportunities for us, such as demand for newly constructed or acquired communications infrastructure, as described above. Further, we seek to augment the long-term value creation associated with growing our recurring site rental cash flows by offering certain ancillary site development and installation services within our Towers segment.

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#### AFFO PER SHARE(a)



#### ASSET PORTFOLIO FOOTPRINT



- See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to income (loss) from continuing operations, as computed in accordance with GAAP.
- In accordance with GAAP.

  Excludes the impact of nontypical items that were completed in fourth quarter 2020 ("Nontypical Items"), as described in our press release dated January 27, 2021 and reconciled in "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein.

  Calculated based on midpoint of respective full year Outlook as issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.

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#### GENERAL COMPANY INFORMATION

Principal executive offices	8020 Katy Freeway, Houston, TX 77024
Common shares trading symbol	CCI
Stock exchange listing	New York Stock Exchange
Fiscal year ending date	December 31
Fitch - Long-term Issuer Default Rating	BBB+
Moody's - Long-term Corporate Family Rating	Baa3
Standard & Poor's - Long-term Local Issuer Credit Rating	BBB-

Note: These credit ratings may not reflect the potential risks relating to the structure or trading of the Company's securities and are provided solely for informational purposes. Credit ratings are not recommendations to buy, sell or hold any security, and may be revised or withdrawn at any time by the issuing organization in its sole discretion. The Company does not undertake any obligation to maintain the ratings or to advise of any change in the ratings. Each agency's rating should be evaluated independently of any other agency's rating. An explanation of the significances of the ratings can be obtained from each of the ratings agencies.

#### EXECUTIVE MANAGEMENT TEAM

Name	Age	Years with Company	Position
Jay A. Brown	49	23	President and Chief Executive Officer
Daniel K. Schlanger	48	6	Executive Vice President and Chief Financial Officer
Catherine Piche	51	11	Executive Vice President and Chief Operating Officer - Towers
Christopher D. Levendos	55	4	Executive Vice President and Chief Operating Officer - Fiber
Kenneth J. Simon	61	7	Executive Vice President and General Counsel
Michael J. Kavanagh	54	12	Executive Vice President and Chief Commercial Officer
Philip M. Kelley	49	25	Executive Vice President - Corporate Development and Strategy
Laura B. Nichol	62	8	Executive Vice President - Business Support

#### BOARD OF DIRECTORS

Name	Position	Committees	Age	Years as Director
P. Robert Bartolo	Chair	Audit, Compensation, Strategy	50	8
Cindy Christy	Director	Compensation, NESG <sup>(a)</sup> , Strategy	56	15
Ari Q. Fitzgerald	Director	Compensation, NESG <sup>(a)</sup> , Strategy	59	20
Anthony J. Melone	Director	Audit, NESG <sup>(a)</sup> , Strategy	62	7
Jay A. Brown	Director		49	6
Andrea J. Goldsmith	Director	NESG <sup>(a)</sup> , Strategy	58	4
Tammy K. Jones	Director	Audit, NESG <sup>(a)</sup> , Strategy	57	1
W. Benjamin Moreland	Director	Strategy	59	16
Kevin A. Stephens	Director	Audit, Compensation, Strategy	61	1
Matthew Thornton III	Director	Compensation, Strategy	64	1

<sup>(</sup>a) Nominating, Environmental, Social and Governance Committee

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#### RESEARCH COVERAGE

	Equity Research				
Bank of America	Barclays	Citigroup			
David Barden	Tim Long	Michael Rollins			
(646) 855-1320	(212) 526-4043	(212) 816-1116			
Cowen and Company	Credit Suisse	Deutsche Bank			
Gregory Williams	Sami Badri	Matthew Niknam			
(646) 562-1367	(212) 538-1727	(212) 250-4711			
Goldman Sachs	Green Street	Jefferies			
Brett Feldman	David Guarino	Jonathan Petersen			
(212) 902-8156	(949) 640-8780	(212) 284-1705			
JPMorgan	KeyBanc	LightShed Partners			
Philip Cusick	Brandon Nispel	Walter Piecyk			
(212) 622-1444	(503) 821-3871	(646) 450-9258			
MoffettNathanson	Morgan Stanley	New Street Research			
Nick Del Deo	Simon Flannery	Jonathan Chaplin			
(212) 519-0025	(212) 761-6432	(212) 921-9876			
Raymond James	RBC Capital Markets	Truist Securities			
Ric Prentiss	Jonathan Atkin	Greg Miller			
(727) 567-2567	(415) 633-8589	(212) 303-4169			
UBS	Wells Fargo Securities, LLC	Wolfe Research			
Batya Levi	Eric Luebchow	Andrew Rosivach			
(212) 713-8824	(312) 630-2386	(646) 582-9350			
Rating Agencies					
Fitch	Moody's	Standard & Poor's			
John Culver	Lori Marks	Ryan Gilmore			
(312) 368-3216	(212) 553-1098	(212) 438-0602			

#### HISTORICAL COMMON STOCK DATA

		Three Months Ended					
(in millions, except per share amounts)		9/30/22	6/30/22	3/31/22	12/31/21	9/30/21	
High price <sup>(a)</sup>	\$	183.32 \$	196.54 \$	203.64 \$	204.49 \$	196.54	
Low price <sup>(a)</sup>	\$	143.18 \$	152.35 \$	152.91 \$	160.71 \$	167.42	
Period end closing price <sup>(b)</sup>	\$	144.55 \$	166.92 \$	181.38 \$	203.36 \$	167.60	
Dividends paid per common share	\$	1.47 \$	1.47 \$	1.47 \$	1.47 \$	1.33	
Volume weighted average price for the period <sup>(a)</sup>	\$	168.22 \$	177.38 \$	172.95 \$	177.68 \$	185.12	
Common shares outstanding, at period end		433	433	433	432	432	
Market value of outstanding common shares, at period end <sup>(c)</sup>	\$	62,597 \$	72,281 \$	78,541 \$	87,894 \$	72,437	

- (a) Based on the sales price, adjusted for common stock dividends, as reported by Bloomberg.
  (b) Based on the period end closing price, adjusted for common stock dividends, as reported by Bloomberg.
  (c) Period end market value of outstanding common shares is calculated as the product of (1) shares of common stock outstanding at period end and (2) closing share price at period end, adjusted for common stock dividends, as reported by Bloomberg.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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#### SUMMARY PORTFOLIO HIGHLIGHTS

(as of September 30, 2022)	
Towers	
Number of towers (in thousands) <sup>(a)</sup>	40
Average number of tenants per tower	2.4
Remaining contracted tenant receivables (\$ in billions) <sup>(b)</sup>	\$ 36
Weighted average remaining tenant contract term (years) <sup>(b)(c)</sup>	7
Percent of towers in the Top 50 / 100 Basic Trading Areas	56% / 71%
Percent of ground leased / owned <sup>(d)</sup>	58% / 42%
Weighted average maturity of ground leases (years) <sup>(d)(e)</sup>	36
Fiber	
Number of route miles of fiber (in thousands)	85
Remaining contracted tenant receivables (\$ in billions) <sup>(b)</sup>	\$ 5
Weighted average remaining tenant contract term (years) <sup>(b)(c)</sup>	4

#### SUMMARY FINANCIAL HIGHLIGHTS

SUMMAR	Y FINANCIAI	HIGHLIGHT	3				
	T	hree Months En	ded Se	ptember 30,	Nine Months End	led Sep	tember 30,
(in millions, except per share amounts)		2022		2021	2022		2021
Operating Data:							
Net revenues							
Site rental	\$	1,568	\$	1,451	\$ 4,711	\$	4,245
Services and other		178		167	511		441
Net revenues	\$	1,746	\$	1,618	\$ 5,222	\$	4,686
Costs of operations (exclusive of depreciation, amortization and accretion)							
Site rental	\$	405	\$	397	\$ 1,204	\$	1,168
Services and other		119		115	344		301
Total costs of operations	\$	524	\$	512	\$ 1,548	\$	1,469
Income (loss) from continuing operations	\$	419	\$	351	\$ 1,261	\$	805 <sup>(h)</sup>
Income (loss) from continuing operations per share—diluted <sup>(f)</sup>	\$	0.97	\$	0.81	\$ 2.91	\$	1.85 <sup>(h)</sup>
Non-GAAP Data:(g)							
Adjusted EBITDA	\$	1,077	\$	976	\$ 3,249	\$	2,831
FFO		838		751	2,523		2,004
AFFO		804		767	2,398		2,246
AFFO per share <sup>(f)</sup>	\$	1.85	\$	1.77	\$ 5.52	\$	5.18

- (a) Excludes third-party land interests.(b) Excludes renewal terms at tenants' option.
- Weighted by site rental revenues.

- Weighted by Towers segment site rental gross margin exclusive of straight-lined revenues, amortization of prepaid rent and straight-lined expenses.

  Includes all renewal terms at the Company's option.

  Based on diluted weighted-average common shares outstanding of 434 million for each of the three and nine months ended September 30, 2022 and 2021.

  See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to income (loss) from continuing operations, as computed in accordance with GAAP.
- (h) Does not reflect the impact related to the ATO Settlement (as defined in the Form 8-K filed with the Securities and Exchange Commission on April 26, 2021 ("April 2021 8-K")), which is attributable to discontinued operations in the first quarter of 2021 as discussed in the April 2021 8-K.

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#### SUMMARY FINANCIAL HIGHLIGHTS (CONTINUED)

	Nine Months Ended September 30,			
(in millions)	2022	2021		
Summary Cash Flow Data:(a)				
Net cash provided by (used for) operating activities	\$ 2,038 \$	2,055		
Net cash provided by (used for) investing activities <sup>(b)</sup>	(946)	(911)		
Net cash provided by (used for) financing activities	(1,209)	(921)		

(in millions)	Septem	December 31, 2021		
Balance Sheet Data (at period end):				
Cash and cash equivalents	\$	174 \$	292	
Property and equipment, net		15,265	15,269	
Total assets		38,861	39,040	
Total debt and other obligations		21,483	20,629	
Total stockholders' equity		7,679	8,258	

	Three Months End 202	
Other Data:		<u>.</u>
Net debt to last quarter annualized Adjusted EBITDA <sup>(c)</sup>		4.9 x
Dividend per common share	\$	1.47

#### CURRENT OUTLOOK FOR FULL YEAR 2022 AND FULL YEAR 2023

(in millions, except per share amounts)	Full Year 2022 <sup>(d)</sup>	Full Year 2023 <sup>(d)</sup>
Site rental revenues	\$6,242 to \$6,287	\$6,488 to \$6,533
Site rental costs of operations <sup>(e)</sup>	\$1,548 to \$1,593	\$1,643 to \$1,688
Income (loss) from continuing operations	\$1,654 to \$1,734	\$1,596 to \$1,676
Income (loss) from continuing operations per share—diluted <sup>(f)</sup>	\$3.80 to \$3.99	\$3.67 to \$3.85
Adjusted EBITDA <sup>(g)</sup>	\$4,329 to \$4,374	\$4,449 to \$4,494
Interest expense and amortization of deferred financing costs <sup>(h)</sup>	\$680 to \$725	\$814 to \$859
$FFO^{(g)}$	\$3,343 to \$3,388	\$3,350 to \$3,395
AFFO <sup>(g)</sup>	\$3,178 to \$3,223	\$3,296 to \$3,341
AFFO per share <sup>(f)(g)</sup>	\$7.31 to \$7.41	\$7.58 to \$7.68

- Includes impacts of restricted cash. See the condensed consolidated statement of cash flows for further information.

  Includes net cash used for acquisitions of approximately \$15 million and \$27 million for the nine months ended September 30, 2022 and 2021, respectively. See the "Net Debt to Last Quarter Annualized Adjusted EBITDA Calculation" in the Appendix.
- As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.
- Exclusive of depreciation, amortization and accretion.
- The assumption for diluted weighted-average common shares outstanding for full year 2022 and 2023 Outlooks is based on the diluted common shares outstanding as of September 30, 2022. See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to income (loss) from continuing operations, as computed (g) in accordance with GAAP.
- (h) See reconciliation of "Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense.

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COMPONENTS OF CHANGES IN SITE RENTAL REVENUES FOR FULL YEAR 2021 ACTUAL RESULTS AND CURRENT FULL YEAR 2022 AND 2023 OUTLOOKS

(dollars in millions)	Full Year 2021	Full Year 2022 Outlook(a)	Full Year 2023 Outlook(a)
Components of changes in site rental revenues:			
Prior year site rental billings <sup>(b)</sup>	\$4,779	\$5,048	\$5,291 <sup>(g)</sup>
Core leasing activity <sup>(b)</sup>	343	\$320 to \$350	\$285 to \$315
Payments for Sprint Cancellations(c)	_	_	\$160 to \$170
Escalators	93	\$95 to \$105	\$90 to \$100
Non-renewals <sup>(b)</sup>	(170)	\$(195) to \$(175)	\$(210) to \$(190)
Organic Contribution to Site Rental Billings <sup>(b)</sup>	266	\$230 to \$270	\$340 to \$380
Impact from straight-lined revenues associated with fixed escalators	111	\$399 to \$419	\$264 to \$284
Impact from prepaid rent amortization	560	\$560 to \$570	\$570 to \$580
Acquisitions <sup>(d)</sup>	3	_	_
Other			
Total GAAP site rental revenues	\$5,719	\$6,242 to \$6,287	\$6,488 to \$6,533
	<u>-</u>		
Year-over-year changes in revenues:			
Reported GAAP site rental revenues	7.5%	9.5% <sup>(g)</sup>	3.9% <sup>(g)</sup>
Contribution from core leasing activity and escalators(b)(e)	9.1%	8.6% <sup>(g)</sup>	7.5% <sup>(g)</sup>
Organic Contribution to Site Rental Billings(b)(f)	5.6%	5.0% <sup>(g)</sup>	6.8% <sup>(g)</sup>

#### CORE LEASING ACTIVITY BY SEGMENT FOR CURRENT FULL YEAR 2022 AND 2023 OUTLOOKS

(in millions)	Full Year 2022 Outlook <sup>(a)</sup>	Full Year 2023 Outlook <sup>(a)</sup>
Towers	\$150 to \$160	\$135 to \$145
Fiber		
Small cells	\$25 to \$35	\$30 to \$40
Fiber solutions	\$145 to \$155	\$120 to \$130
Total core leasing activity <sup>(b)</sup>	\$320 to \$350	\$285 to \$315

- (a) As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.
  (b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for our definitions of site rental billings, core leasing activity, non-renewals and Organic Contribution to Site Rental Billings.
  (c) As discussed in our press release dated October 19, 2022.
- Represents the contribution from recent acquisitions. The financial impact of recent acquisitions is excluded from Organic Contribution to Site Rental Billings until the one-year anniversary of such acquisitions. Calculated as the percentage change from prior year site rental billings compared to the sum of core leasing activity and escalators for the current period.

  Calculated as the percentage change from prior year site rental billings compared to Organic Contribution to Site Rental Billings for the current period.

- Calculated based on midpoint of respective full year Outlook.

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#### CONDENSED CONSOLIDATED BALANCE SHEET (Unaudited)

(in millions, except par values)	September 30, 2022			December 31, 2021		
ASSETS						
Current assets:						
Cash and cash equivalents	\$	174	\$	292		
Restricted cash		168		169		
Receivables, net		535		543		
Prepaid expenses		111		105		
Other current assets		194		145		
Total current assets		1,182		1,254		
Deferred site rental receivables		1,880		1,588		
Property and equipment, net		15,265		15,269		
Operating lease right-of-use assets		6,613		6,682		
Goodwill		10,087		10,078		
Other intangible assets, net		3,699		4,046		
Other assets, net		135		123		
Total assets	\$	38,861	\$	39,040		
LIABILITIES AND EQUITY						
Current liabilities:						
Accounts payable	\$	229	\$	246		
Accrued interest	Ψ	119	Ψ	182		
Deferred revenues		686		776		
Other accrued liabilities		387		401		
Current maturities of debt and other obligations		819		72		
Current portion of operating lease liabilities		344		349		
Total current liabilities		2,584		2,026		
Debt and other long-term obligations		20,664		20,557		
Operating lease liabilities		5,941		6,031		
Other long-term liabilities		1,993		2,168		
Total liabilities		31,182		30,782		
Commitments and contingencies		31,102		30,702		
Stockholders' equity:						
Common stock, \$0.01 par value; 1,200 shares authorized; shares issued and outstanding: September 30, 2022—433 and December 31, 2021—432		4		4		
Additional paid-in capital		18,087		18,011		
Accumulated other comprehensive income (loss)		(7)		(4)		
Dividends/distributions in excess of earnings		(10,405)		(9,753)		
Total equity		7,679		8,258		
	\$		¢	39,040		
Total liabilities and equity	3	38,861	\$	39,040		

COMPANY OVERVIEW FINANCIALS & METRICS ASSET PORTFOLIO OVERVIEW CAPITALIZATION OVERVIEW APPENDIX

#### CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)

	Three Months Ended September 30,			Nine Months En	ded Sep	tember 30,	
(in millions, except per share amounts)		2022		2021	2022		2021
Net revenues:							
Site rental	\$	1,568	\$	1,451	\$ 4,711	\$	4,245
Services and other		178		167	511		441
Net revenues		1,746		1,618	5,222		4,686
Operating expenses:							
Costs of operations: <sup>(a)</sup>							
Site rental		405		397	1,204		1,168
Services and other		119		115	344		301
Selling, general and administrative		187		167	558		500
Asset write-down charges		3		_	26		9
Acquisition and integration costs		_		_	1		1
Depreciation, amortization and accretion		430		413	1,276		1,229
Total operating expenses		1,144		1,092	3,409		3,208
Operating income (loss)		602		526	1,813		1,478
Interest expense and amortization of deferred financing costs		(177)		(163)	(506)		(493
Gains (losses) on retirement of long-term obligations		(2)		(1)	(28)		(145
Interest income		1		_	1		1
Other income (expense)		(2)		(4)	(5)		(16
Income (loss) before income taxes		422		358	1,275		825
Benefit (provision) for income taxes		(3)		(7)	(14)		(20
Income (loss) from continuing operations		419		351	1,261		805
Discontinued operations:							
Net gain (loss) from disposal of discontinued operations, net of tax		_		_	_		(62
Income (loss) from discontinued operations, net of tax					_		(62
Net income (loss)	\$	419	\$	351	\$ 1,261	\$	743
Net income (loss), per common share:							
Income (loss) from continuing operations, basic	\$	0.97	\$	0.81	\$ 2.91	\$	1.86
Income (loss) from discontinued operations, basic		_		_	_		(0.14
Net income (loss), basic	\$	0.97	\$	0.81	\$ 2.91	\$	1.72
Income (loss) from continuing operations, diluted	\$	0.97	\$	0.81	\$ 2.91	S	1.85
Income (loss) from discontinued operations, diluted	Ψ	0.51	Ψ	0.01	Ψ 2.71	Ψ	(0.14
Net income (loss), diluted	\$	0.97	\$	0.81	\$ 2.91	\$	1.71
rect meome (ross), unuted	Ψ	0.97	Ψ	0.01	Ψ 2.91	Ψ	1./1
Weighted-average common shares outstanding:							
Basic		433		432	433		432
Diluted		434		434	434		434

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

FINANCIALS & METRICS ASSET PORTFOLIO OVERVIEW CAPITALIZATION OVERVIEW APPENDIX

#### SEGMENT OPERATING RESULTS

	Thr	ee Months Ende	d September 30	, 2022	Thr	ee Months Ende	d September 30.	50, 2021		
(in millions)	Towers			Consolidated Total	Towers	Fiber	Other	Consolidated Total		
Segment site rental revenues	\$ 1,084	\$ 484		\$ 1,568	\$ 972	\$ 479		\$ 1,451		
Segment services and other revenues	175	3	_	178	162	5		167		
Segment revenues	1,259	487	-	1,746	1,134	484		1,618		
Segment site rental costs of operations	230	166	-	396	227	163	•	390		
Segment services and other costs of operations	114	3		117	108	4		112		
Segment costs of operations <sup>(a)(b)</sup>	344	169		513	335	167		502		
Segment site rental gross margin <sup>(c)</sup>	854	318		1,172	745	316		1,061		
Segment services and other gross margin(c)	61	_		61	54	1		55		
Segment selling, general and administrative expenses <sup>(b)</sup>	28	47		75	27	44		71		
Segment operating profit(c)	887	271	_	1,158	772	273		1,045		
Other selling, general and administrative expenses <sup>(b)</sup>			\$ 81	81			\$ 69	69		
Stock-based compensation expense			38	38			33	33		
Depreciation, amortization and accretion			430	430			413	413		
Interest expense and amortization of deferred financing costs			177	177			163	163		
Other (income) expenses to reconcile to income (loss) before income $taxes^{(d)}$			10	10			9	9		
Income (loss) before income taxes				\$ 422				\$ 358		

#### FIBER SEGMENT SITE RENTAL REVENUES SUMMARY

	_	Three Months Ended September 30,										
		2022			2021							
(in millions)	_	Fiber Solutions		Small Cells		Total		Fiber Solutions		Small Cells	Total	
Site rental revenues	9	330	\$	154	\$	484	\$	327	\$	152	\$	479

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

Segment costs of operations exclude (1) stock-based compensation expense of \$7 million and \$6 million for the three months ended September 30, 2022 and 2021, respectively, and (2) prepaid lease purchase price adjustments of \$4 million for each of the three months ended September 30, 2022 and 2021. Selling, general and administrative expenses exclude stock-based compensation expense of \$31 million and \$27 million for the three months ended September 30, 2022 and 2021, respectively.

<sup>(</sup>c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating profit.

(d) See condensed consolidated statement of operations for further information.

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#### SEGMENT OPERATING RESULTS

	Nin	e Months Ended	d September 30,	2022	Nine Months Ended September 30, 2021							
(in millions)	Towers	Fiber	Other	Consolidated Total	Towers	Fiber	Other	Consolidated Total				
Segment site rental revenues	\$ 3,237	\$ 1,474		\$ 4,711	\$ 2,819	\$ 1,426		\$ 4,245				
Segment services and other revenues	502	9		511	427	14		441				
Segment revenues	3,739	1,483	-	5,222	3,246	1,440		4,686				
Segment site rental costs of operations	689	490		1,179	659	485		1,144				
Segment services and other costs of operations	329	7		336	285	10		295				
Segment costs of operations <sup>(a)(b)</sup>	1,018	497		1,515	944	495		1,439				
Segment site rental gross margin <sup>(c)</sup>	2,548	984		3,532	2,160	941		3,101				
Segment services and other gross margin <sup>(c)</sup>	173	2		175	142	4		146				
Segment selling, general and administrative expenses <sup>(b)</sup>	84	140		224	78	133		211				
Segment operating profit <sup>(c)</sup>	2,637	846	_	3,483	2,224	812		3,036				
Other selling, general and administrative expenses <sup>(b)</sup>			\$ 234	234			\$ 205	205				
Stock-based compensation expense			121	121			100	100				
Depreciation, amortization and accretion			1,276	1,276			1,229	1,229				
Interest expense and amortization of deferred financing costs			506	506			493	493				
Other (income) expenses to reconcile to income (loss) before income taxes $^{(d)}$			71	71			184	184				
Income (loss) before income taxes				\$ 1,275	•			\$ 825				

#### FIBER SEGMENT SITE RENTAL REVENUES SUMMARY

		Nine Months Ended September 30,												
		2022 2021												
(in millions)	Fiber 5	Solutions	Small Cells		Total	Fiber Solutions	1	Small Cells	Total					
Site rental revenues	\$	1,009	3 465	\$	1,474	\$ 987	\$	439 \$	1,426					

- (a) Exclusive of depreciation, amortization and accretion shown separately.
  (b) Segment costs of operations exclude (1) stock-based compensation expense of \$21 million and \$16 million for the nine months ended September 30, 2022 and 2021, respectively, and (2) prepaid lease purchase price adjustments of \$12 million and \$14 million for the nine months ended September 30, 2022 and 2021, respectively. Selling, general and administrative expenses exclude stock-based compensation expense of \$100 million and \$84 million for the nine months ended September 30, 2022 and 2021, respectively.
  (c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating
- profit.
  See condensed consolidated statement of operations for further information.
- (d)

COMPANY OVERVIEW FINANCIALS & METRICS ASSET PORTFOLIO OVERVIEW CAPITALIZATION OVERVIEW APPENDIX

#### FFO AND AFFO RECONCILIATIONS

	7	Three Months E	nded Sept	ember 30,	Nine Months Ended September 30,						
(in millions, except per share amounts)		2022		2021		2022		2021			
Income (loss) from continuing operations	\$	419	\$	351	\$	1,261	\$	805 (a)			
Real estate related depreciation, amortization and accretion		416		400		1,236		1,190			
Asset write-down charges		3		<u> </u>		26		9			
FFO <sup>(b)(c)</sup>	\$	838	\$	751	\$	2,523	\$	2,004			
Weighted-average common shares outstanding—diluted		434		434		434		434			
FFO per share <sup>(b)(c)</sup>	\$	1.93	\$	1.73	\$	5.81	\$	4.62			
FFO (from above)	\$	838	\$	751	\$	2,523	\$	2,004			
Adjustments to increase (decrease) FFO:											
Straight-lined revenues		(90)		(38)		(325)		(73)			
Straight-lined expenses		18		18		56		58			
Stock-based compensation expense		38		33		121		100			
Non-cash portion of tax provision		2		3		4		3			
Non-real estate related depreciation, amortization and accretion		14		13		40		39			
Amortization of non-cash interest expense		3		3		10		9			
Other (income) expense		2		4		5		16			
(Gains) losses on retirement of long-term obligations		2		1		28		145			
Acquisition and integration costs		_		_		1		1			
Sustaining capital expenditures		(23)		(21)		(65)		(56)			
AFFO(b)(c)	\$	804	\$	767	\$	2,398	\$	2,246			
Weighted-average common shares outstanding—diluted		434		434		434		434			
AFFO per share <sup>(b)(c)</sup>	\$	1.85	\$	1.77	\$	5.52	\$	5.18			

<sup>(</sup>a) Does not reflect the impact related to the ATO Settlement (as defined in the April 2021 8-K.), which is attributable to discontinued operations in the first quarter of 2021 as discussed in the April 2021 8-K.
(b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts.
(c) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

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#### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

	Nine Months Ended September 30,						
(in millions)		2022	2021				
Cash flows from operating activities:							
Income (loss) from continuing operations	\$	1,261	\$				
Adjustments to reconcile income (loss) from continuing operations to net cash provided by (used for) operating activities:							
Depreciation, amortization and accretion		1,276	1,2				
(Gains) losses on retirement of long-term obligations		28	1-				
Amortization of deferred financing costs and other non-cash interest, net		10					
Stock-based compensation expense		120	1				
Asset write-down charges		26					
Deferred income tax (benefit) provision		2					
Other non-cash adjustments, net		6					
Changes in assets and liabilities, excluding the effects of acquisitions:							
Increase (decrease) in liabilities		(329)	(10				
Decrease (increase) in assets		(362)	(10				
Net cash provided by (used for) operating activities		2,038	2,0				
Cash flows from investing activities:							
Capital expenditures		(921)	(89				
Payments for acquisitions, net of cash acquired		(15)	(2				
Other investing activities, net		(10)					
Net cash provided by (used for) investing activities		(946)	(9				
Cash flows from financing activities:							
Proceeds from issuance of long-term debt		748	3,9				
Principal payments on debt and other long-term obligations		(55)	(1,0:				
Purchases and redemptions of long-term debt		(1,274)	(2,08				
Borrowings under revolving credit facility		2,625	5				
Payments under revolving credit facility		(2,580)	(8'				
Net borrowings (repayments) under commercial paper program		1,329	3				
Payments for financing costs		(14)	(4				
Purchases of common stock		(64)	(0				
Dividends/distributions paid on common stock		(1,924)	(1,7)				
Net cash provided by (used for) financing activities		(1,209)	(92				
Net increase (decrease) in cash, cash equivalents, and restricted cash - continuing operations	·	(117)	2				
Discontinued operations:		,					
Net cash provided by (used for) operating activities		_	((				
Net increase (decrease) in cash, cash equivalents and restricted cash - discontinued operations		_	((				
Effect of exchange rate changes on cash		(2)					
Cash, cash equivalents, and restricted cash at beginning of period		466	3				
Cash, cash equivalents, and restricted cash at end of period	\$	347	\$ 5				
Supplemental disclosure of cash flow information:							
Interest paid		559	5-				
Income taxes paid		10					

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#### COMPONENTS OF CHANGES IN SITE RENTAL REVENUES

	Three Months End	ed September 30,
(dollars in millions)	 2022	2021
Components of changes in site rental revenues:		
Prior year site rental billings <sup>(a)</sup>	\$ 1,270	\$ 1,204
Core leasing activity <sup>(a)</sup>	79	86
Escalators	30	23
Non-renewals <sup>(a)</sup>	(42)	(44)
Organic Contribution to Site Rental Billings <sup>(a)</sup>	 67	65
Impact from straight-lined revenues associated with fixed escalators	90	38
Impact from prepaid rent amortization	140	143
Acquisitions <sup>(b)</sup>	1	1
Other	 	
Total GAAP site rental revenues	\$ 1,568	\$ 1,451
Year-over-year changes in revenues:		
Reported GAAP site rental revenues	8.1 %	
Contribution from core leasing activity and escalators <sup>(a)(c)</sup>	8.6 %	
Organic Contribution to Site Rental Billings <sup>(a)(d)</sup>	5.3 %	

#### SUMMARY OF SITE RENTAL STRAIGHT-LINED REVENUES AND EXPENSES ASSOCIATED WITH FIXED ESCALATORS<sup>(c)</sup>

		Three Months Ended September 30,												
		2022 2021												
(in millions)	To	wers	Fil	ber	Total		Towers		Fiber		Total			
Site rental straight-lined revenues	\$	89	\$	1	\$	90	\$	38 \$	_	\$	38			
Site rental straight-lined expenses		18		_		18		18	_		18			

		Nine Months Ended September 30,												
		2022 2021												
(in millions)	To	wers	Fiber	Total	Towers	Fiber	Total							
Site rental straight-lined revenues	\$	325 \$	— \$	325	\$ 72	\$ 1	\$ 73							
Site rental straight-lined expenses		55	1	56	57	1	58							

- (a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for our definitions of site rental billings, core leasing activity, non-renewals and Organic Contribution to Site Rental Billings.

  (b) Represents the contribution from recent acquisitions. The financial impact of recent acquisitions is excluded from Organic Contribution to Site Rental Billings until the one-year anniversary of such acquisitions.

  (c) Calculated as the percentage change from prior year site rental billings compared to the sum of core leasing activity and escalators for the current period.
- Calculated as the percentage change from prior year site rental billings compared to Organic Contribution to Site Rental Billings for the current period.
- In accordance with GAAP accounting, if payment terms call for fixed escalations or rent free periods, the revenues are recognized on a straight-line basis over the fixed, non-cancelable term of the contract. Since the Company recognizes revenues on a straight-line basis, a portion of the site rental revenues in a given period represents cash collected or contractually collectible in other periods.

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#### SUMMARY OF PREPAID RENT ACTIVITY(a)

					T	hree Months E	ided S	September 30,				
		2022 2021										
(in millions)	1	Towers		Fiber		Total		Towers		Fiber		Total
Prepaid rent additions	\$	20	\$	43	\$	63	\$	25	\$	87	\$	112
Amortization of prepaid rent		80		60		140		81		62		143

					]	Nine Months En	ded S	September 30,				
		2022 2021										
(in millions)	Т	owers		Fiber		Total		Towers		Fiber		Total
Prepaid rent additions	\$	64	\$	132	\$	196	\$	80	\$	182	\$	262
Amortization of prepaid rent		240		184		424		239		176		415

#### SUMMARY OF CAPITAL EXPENDITURES(b)

					Т	hree	Months En	ded	September 3	30,					
			20	22				2021							
(in millions)	Towers Fiber Other Total Tow									Fiber Other			Other	Total	
Discretionary:															
Purchases of land interests	\$ 12	\$	_	\$	_	\$	12	\$	11	\$	_	\$	_	\$	11
Communications infrastructure improvements and other capital projects	30		267		5		302		31		217		3		251
Sustaining	3		10		10		23		4		12		5		21
Total	\$ 45	\$	277	\$	15	\$	337	\$	46	\$	229	\$	8	\$	283

	Nine Months Ended September 30,														
			20	)22				2021							
(in millions)	Towers		Fiber		Other		Total		Towers Fiber			Other		Total	
Discretionary:															
Purchases of land interests	\$ 37	\$	_	\$	_	\$	37	\$	46	\$	_	\$	_	\$	46
Communications infrastructure improvements and other capital projects	92		711		16		819		104		666		20		790
Sustaining	8		35		22		65		10		35		11		56
Total	\$ 137	\$	746	\$	38	\$	921	\$	160	\$	701	\$	31	\$	892

#### PROJECTED REVENUES FROM TENANT CONTRACTS(c)

	Years Ending December 31,								
(as of September 30, 2022; in millions)		2023	2024	2025	2026				
Components of site rental revenues:									
Site rental billings <sup>(d)</sup>	\$	5,447 \$	5,614 \$	5,557 \$	5,665				
Amortization of prepaid rent		464	336	260	218				
Straight-lined site rental revenues associated with fixed escalators		257	155	37	(62)				
GAAP site rental revenues	\$	6,168 \$	6,105 \$	5,854 \$	5,821				

- (a) Reflects up-front consideration from long-term tenants and other deferred credits (commonly referred to as prepaid rent), and the amortization thereof for GAAP revenue recognition purposes.
   (b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further discussion of our components of capital expenditures.
   (c) Based on tenant licenses in place as of September 30, 2022. All tenant licenses are assumed to renew for a new term no later than the respective current term end date, and as such, projected revenues do not reflect the impact of estimated annual churn. CPI-linked tenant contracts are assumed to escalate at 3% per annum.
   (d) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for our definition of site rental billings.

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#### PROJECTED EXPENSES FROM EXISTING GROUND LEASES AND FIBER ACCESS AGREEMENTS(a)

	Years Ending December 31,				
(as of September 30, 2022; in millions)		2023	2024	2025	2026
Components of ground lease and fiber access agreement expenses:					
Ground lease and fiber access agreement expenses exclusive of straight-line associated with fixed escalators	\$	979 \$	999 \$	1,019 \$	1,040
Straight-lined site rental lease expenses associated with fixed escalators		58	46	35	23
GAAP ground lease and fiber access agreement expenses	\$	1,037 \$	1,045 \$	1,054 \$	1,063

#### ANNUALIZED RENTAL CASH PAYMENTS AT TIME OF RENEWAL $^{(b)}$

	Years Ending December 31,								
(as of September 30, 2022; in millions)		2023	2024	2025	2026				
T-Mobile	\$	26 \$	37 \$	240 \$	52				
AT&T		329	17	19	30				
Verizon		19	19	32	35				
All Others Combined		236	179	152	102				
Total	\$	610 \$	252 \$	443 \$	219				

#### CONSOLIDATED TENANT OVERVIEW

(as of September 30, 2022)	Percentage of Q3 2022 LQA Site Rental Revenues	Weighted Average Current Term Remaining <sup>(c)</sup>	Long-Term Credit Rating (S&P / Moody's)
T-Mobile	36%	9	BBB- / Baa3
AT&T	19%	5	BBB / Baa2
Verizon	20%	8	BBB+ / Baa1
All Others Combined	25%	3	N/A
Total / Weighted Average	100%	7	

#### FIBER SOLUTIONS REVENUE MIX

(as of September 30, 2022)	Percentage of Q3 2022 LQA Site Rental Revenues
Carrier <sup>(d)</sup>	36%
Education	13%
Healthcare	11%
Financial Services	9%
Other	31%
Total	100%

- (a) Based on existing ground leases and fiber access agreements as of September 30, 2022. CPI-linked leases are assumed to escalate at 3% per annum.

  (b) Reflects lease renewals by year by tenant; dollar amounts represent annualized cash site rental revenues from assumed renewals or extensions as reflected in "Projected Revenues from Tenant Contracts" above.

  (c) Weighted by site rental revenues and excludes renewals at the tenants' option.

  (d) Includes revenues derived from both wireless carriers and wholesale carriers.

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#### SEGMENT CASH YIELDS ON INVESTED CAPITAL(a)

		Q3 2022 LQA					
(as of September 30, 2022; dollars in millions)	· · · · · · · · · · · · · · · · · · ·	Towers		Fiber			
Segment site rental gross margin <sup>(b)</sup>	\$	3,416	\$	1,272			
Less: Amortization of prepaid rent		(320)		(240)			
Less: Site rental straight-lined revenues		(356)		(4)			
Add: Site rental straight-lined expenses		72		_			
Add: Indirect labor costs <sup>(c)</sup>		_		116			
Numerator	\$	2,812	\$	1,144			
Segment net investment in property and equipment <sup>(d)</sup>	\$	13,205	\$	8,537			
Segment investment in site rental contracts and tenant relationships		4,554		3,287			
Segment investment in goodwill <sup>(e)</sup>		5,351		4,082			
Segment Net Invested Capital <sup>(a)</sup>	\$	23,110	\$	15,906			
Segment Cash Yield on Invested Capital <sup>(a)</sup>		12.2 %	)	7.2 %			

#### CONSOLIDATED RETURN ON INVESTED CAPITAL<sup>(a)</sup>

(as of September 30, 2022; dollars in millions)	Q3 2022 LQA
Adjusted EBITDA <sup>(f)</sup>	\$ 4,308
Cash taxes refunded (paid)	(6)
Numerator	\$ 4,302
Historical gross investment in property and equipment <sup>(g)</sup>	\$ 27,187
Historical gross investment in site rental contracts and tenant relationships	7,841
Historical gross investment in goodwill	10,087
Consolidated Invested Capital <sup>(a)</sup>	\$ 45,115

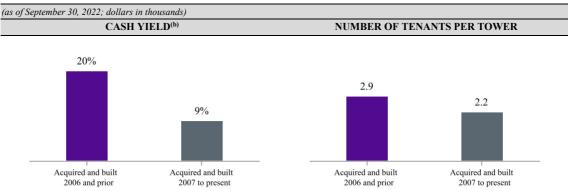
Consolidated Return on Invested Capital(a) 9.5 %

- (a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information on, and our definitions and calculations of, Segment Cash Yield on Invested Capital, Segment Net Invested Capital, Consolidated Return on Invested Capital and Consolidated Invested Capital.
- See "Segment Operating Results" and "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information on, and our definition and calculation of, segment site rental gross margin. This adjustment represents indirect labor costs in the Fiber segment that are not capitalized, but that primarily support the Company's ongoing expansion of its Fiber segment that management expects to generate future revenues for the Company. Removal of these indirect labor costs presents Segment Cash Yield on Invested Capital on a direct cost basis, consistent with the methodology used by management when evaluating projectlevel investment opportunities.
- Segment net investment in property and equipment excludes the impact of construction in process and non-productive assets (such as information technology assets and buildings) and is reduced by the amount of prepaid rent received from tenants (excluding any deferred credits recorded in connection with acquisitions).
- Segment investment in goodwill excludes the impact of certain assets and liabilities recorded in connection with acquisitions (primarily deferred credits).

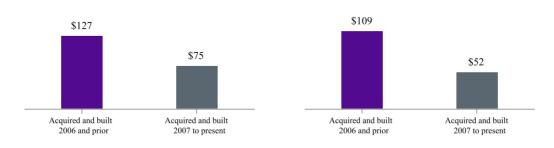
  See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of Adjusted EBITDA to income (loss) from continuing operations, as computed in accordance with GAAP.
- (g) Historical gross investment in property and equipment excludes the impact of construction in process

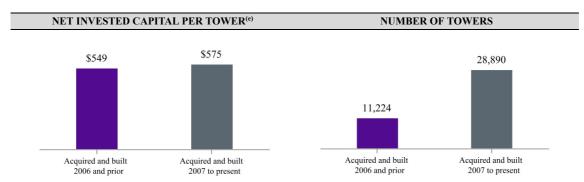
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#### SUMMARY OF TOWER PORTFOLIO BY VINTAGE(a)



## LQA CASH SITE RENTAL REVENUES PER TOWER<sup>(c)</sup> LQA TOWERS SEGMENT SITE RENTAL GROSS CASH MARGIN PER TOWER<sup>(d)</sup>

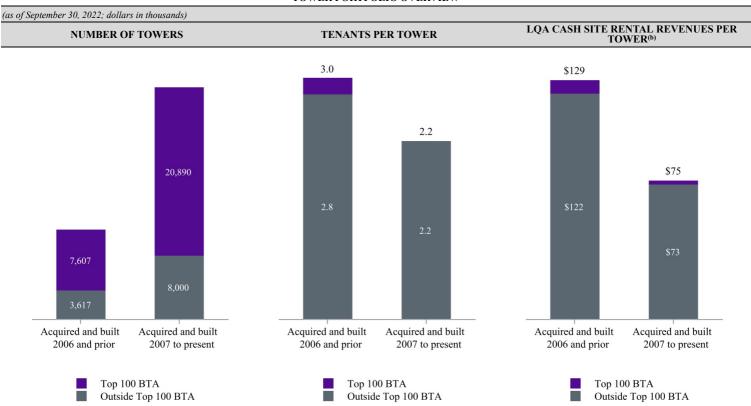




- a) All tower portfolio figures are calculated exclusively for the Company's towers and rooftops and do not give effect to other activities within the Company's Towers segment.
- Cash yield is calculated as LQA Towers segment site rental gross margin, exclusive of straight-lined revenues and amortization of prepaid rent, divided by invested capital net of the amount of prepaid rent received from tenants.
- c) Exclusive of straight-lined revenues and amortization of prepaid rent.
- d) Exclusive of straight-lined revenues, amortization of prepaid rent and straight-lined expenses.
- (e) Reflects gross total assets (including incremental capital invested by the Company since time of acquisition or construction completion), less any prepaid rent. Inclusive of invested capital related to land at the tower site.

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#### TOWER PORTFOLIO OVERVIEW(a)



<sup>(</sup>a) All tower portfolio figures are calculated exclusively for the Company's towers and rooftops and do not give effect to other activities within the Company's Towers segment. (b) Exclusive of straight-lined revenues and amortization of prepaid rent.

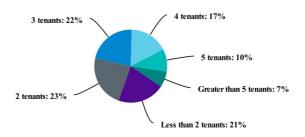
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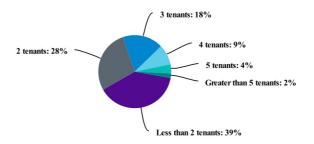
#### DISTRIBUTION OF TOWER TENANCY (as of September 30, 2022)<sup>(a)</sup>

#### PERCENTAGE OF TOWERS BY TENANTS PER TOWER

SITES ACQUIRED AND BUILT 2006 AND PRIOR

SITES ACQUIRED AND BUILT 2007 TO PRESENT



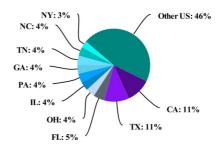


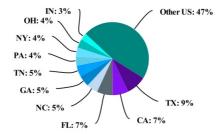
Average: 2.9 Average: 2.2

### GEOGRAPHIC TOWER DISTRIBUTION (as of September 30, 2022)<sup>(a)</sup>

PERCENTAGE OF TOWERS BY GEOGRAPHIC LOCATION

PERCENTAGE OF LQA CASH SITE RENTAL REVENUES BY GEOGRAPHIC LOCATION  $^{(b)}$ 





- a) All tower portfolio figures are calculated exclusively for the Company's towers and rooftops and do not give effect to other activities within the Company's Towers segment.
- (b) Exclusive of straight-lined revenues and amortization of prepaid rent.

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#### GROUND INTEREST OVERVIEW

(as of September 30, 2022; dollars in millions)	QA Cash Site tal Revenues <sup>(a)</sup>	Percentage of LQA S Cash Site Rental Revenues <sup>(a)</sup>	LQA Towers Segment Site Rental Gross Cash Margin <sup>(b)</sup>	Percentage of LQA Towers Segment Site Rental Gross Cash Margin <sup>(b)</sup>	Number of Towers <sup>(c)</sup>	Percentage of Towers	Weighted Average Term Remaining (by years) <sup>(d)</sup>
Less than 10 years	\$ 388	11 % 5	201	7 %	5,435	14 %	
10 to 20 years	482	14 %	294	11 %	5,864	15 %	
Greater than 20 years	1,518	42 %	1,100	40 %	17,461	43 %	
Total leased	\$ 2,388	67 % 9	1,595	58 %	28,760	72 %	36
Owned	\$ 1,194	33 % \$	1,138	42 %	11,354	28 %	
Total / Average	\$ 3,582	100 % 5	2,733	100 %	40,114	100 %	

GROUND INTEREST ACTIVITY		
(dollars in millions)	Three Months Ended September 30, 2022	Nine Months Ended September 30, 2022
Ground Extensions Under Crown Castle Towers:		
Number of ground leases extended	142	418
Average number of years extended	30	28
Percentage increase in consolidated cash ground lease expenses due to extension activities(e)	0.1 %	— %
Ground Purchases Under Crown Castle Towers:		
Number of ground leases purchased	48	133
Ground lease purchases (including capital expenditures, acquisitions and installment purchases)	\$ 24	\$ 56
Percentage of Towers segment site rental gross margin from towers on purchased land	< 1 %	< 1 %

- (a) Exclusive of straight-lined revenues and amortization of prepaid rent.
   (b) Exclusive of straight-lined revenues, amortization of prepaid rent and straight-lined expenses.
   (c) Excludes small cells, fiber and third-party land interests.
   (d) Includes all renewal terms at the Company's option and weighted by Towers segment site rental gross margin, exclusive of straight-lined revenues, amortization of prepaid rent and straight-lined expenses.
   (e) Includes the impact from the amortization of lump sum payments.

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#### CAPITALIZATION OVERVIEW

(as of September 30, 2022; dollars in millions)	Fa	ce Value	Fixed vs. Variable	Interest Rate(a)	Net Debt to LQA Adjusted EBITDA <sup>(b)</sup>	Maturity
Cash, cash equivalents and restricted cash	<u> </u>	347	, u. i u. j. c	Interest rate	Tujusteu EBIIBII	1,14,411,10,1
· · · · · · · · · · · · · · · · · · ·	•					
Senior Secured Notes, Series 2009-1, Class A-2 <sup>(c)</sup>		48	Fixed	9.0%		2029
Senior Secured Tower Revenue Notes, Series 2015-2 <sup>(d)</sup>		700	Fixed	3.7%		2045
Senior Secured Tower Revenue Notes, Series 2018-2 <sup>(d)</sup>		750	Fixed	4.2%		2048
Finance leases and other obligations		239	Fixed	Various		Various
Total secured debt	<u>\$</u>	1,737		4.1%	0.4x	
2016 Revolver <sup>(e)</sup>	Ψ	710	Variable	4.1%	VV 1.12	2027
2016 Term Loan A		1,200	Variable	3.8%		2027
Commercial Paper Notes <sup>(f)</sup>		1,594	Variable	3.8%		2022
3.150% Senior Notes		750	Fixed	3.2%		2023
3.200% Senior Notes		750	Fixed	3.2%		2024
1.350% Senior Notes		500	Fixed	1.4%		2025
1.450% Senior Notes		900	Fixed	4.5%		2026
3.700% Senior Notes		750	Fixed	3.7%		2026
1.050% Senior Notes		1,000	Fixed	1.1%		2026
2.900% Senior Notes		750	Fixed	2.9%		2027
1.000% Senior Notes		500	Fixed	4.0%		2027
3.650% Senior Notes		1,000	Fixed	3.7%		2027
3.800% Senior Notes		1,000	Fixed	3.8%		2028
1.300% Senior Notes		600	Fixed	4.3%		2029
3.100% Senior Notes		550	Fixed	3.1%		2029
3.300% Senior Notes		750	Fixed	3.3%		2030
2.250% Senior Notes		1,100	Fixed	2.3%		2031
2.100% Senior Notes		1,000	Fixed	2.1%		2031
2.500% Senior Notes		750	Fixed	2.5%		2031
2.900% Senior Notes		1,250	Fixed	2.9%		2041
4.750% Senior Notes		350	Fixed	4.8%		2047
5.200% Senior Notes		400	Fixed	5.2%		2049
4.000% Senior Notes		350	Fixed	4.0%		2049
4.150% Senior Notes		500	Fixed	4.2%		2050
3.250% Senior Notes		900	Fixed	3.3%		2051
Total unsecured debt	\$	19,904		3.3%	4.6x	
Total net debt	\$	21,294		3.4%	4.9x	
Market Capitalization <sup>(g)</sup>		62,597				
Firm Value <sup>(h)</sup>	\$	83,891				

- (a) Represents the weighted-average stated interest rate, as applicable.
   (b) Represents the applicable amount of debt divided by LQA consolidated Adjusted EBITDA. See the "Net Debt to Last Quarter Annualized Adjusted EBITDA Calculation" in the Appendix.
   (c) The Senior Secured Notes, 2009-1, Class A-2 principal amortizes over a period ending in August 2029.
- If the respective series of Tower Revenue Notes are not paid in full on or prior to an applicable anticipated repayment date, then the Excess Cash Flow (as defined in the indenture) of the issuers of such notes will be used to repay principal of the applicable series, and additional interest (of an additional approximately 5% per annum) will accrue on the respective series. The Senior Secured Tower Revenue Notes, 2015-2 and 2018-2 have anticipated repayment dates in 2025 and 2028, respectively. Notes are prepayable at par if voluntarily repaid within eighteen months of maturity; earlier prepayment may require additional consideration. As of September 30, 2022, the undrawn availability under the \$7.0 billion 2016 Revolver was \$6.3 billion.
- As of September 30, 2022, the Company had \$0.4 billion available for issuance under the \$2.0 billion unsecured commercial paper program ("CP Program"). The maturities of the Commercial Paper Notes ("CP Notes"), when outstanding, may vary but may not exceed 397 days from the date of issue.
- Market capitalization calculated based on \$144.55 closing price and 433 million shares outstanding as of September 30, 2022.
- Represents the sum of net debt and market capitalization.

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#### DEBT MATURITY OVERVIEW(a)(b)

(as of September 30, 2022; dollars in millions)

Fixed

# Variable

% of Debt Outstanding



Where applicable, maturities reflect the Anticipated Repayment Date, as defined in the respective debt agreement; excludes finance leases and other obligations; amounts presented at face value, net of repurchases held at the Company. The \$1.6 billion outstanding in CP Notes have been excluded from this overview. Amounts available under the CP Program may be borrowed, repaid and re-borrowed from time to time. We intend to maintain available commitments under our 2016 Revolver in an amount at least equal to the amount of CP Notes outstanding at any point in time.

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#### LIQUIDITY OVERVIEW(a)

(in millions)	September 30, 2022
Cash, cash equivalents, and restricted cash <sup>(b)</sup>	\$ 347
Undrawn 2016 Revolver availability <sup>(c)</sup>	6,254
Total debt and other obligations	21,483
Total equity	7,679

#### SUMMARY OF MAINTENANCE AND FINANCIAL COVENANTS

Debt	Borrower / Issuer Covenant <sup>(d)</sup>		Covenant Level Requirement	As of September 30, 2022		
Maintenance Financial Covenar	nts <sup>(e)</sup>			·		
2016 Credit Facility	CCI	Total Net Leverage Ratio	≤ 6.50x	5.0x		
2016 Credit Facility	CCI	Total Senior Secured Leverage Ratio	$\leq 3.50x$	0.4x		
2016 Credit Facility	CCI	Consolidated Interest Coverage Ratio <sup>(f)</sup>	N/A	N/A		
Financial covenants requiring ex	xcess cash flows to be deposited in a cash trap reserve accou	nt and not released				
2015 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	> 1.75x (g)	17.8x		
2018 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	> 1.75x (g)	17.8x		
2009 Securitized Notes	Pinnacle Towers Acquisition Holdings LLC and its Subsidiaries	Debt Service Coverage Ratio	> 1.30x (g)	20.0x		
Financial covenants restricting a	bility of relevant issuer to issue additional notes under the a	applicable indenture				
2015 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	$\geq 2.00x$ (h)	17.8x		
2018 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	$\geq 2.00x$ (h)	17.8x		
2009 Securitized Notes	Pinnacle Towers Acquisition Holdings LLC and its Subsidiaries	Debt Service Coverage Ratio	$\geq 2.34x$ (h)	20.0x		

- (a) In addition, we have the following sources of liquidity:
  - In March 2021, we established an at-the-market stock offering program ("ATM Program") through which we may, from time to time, issue and sell shares of our common stock having an aggregate gross sales price of up to \$750 million to or through sales agents. No shares of common stock have been sold under the ATM Program.
  - In April 2019, we established a CP Program through which we may issue short term, unsecured CP Notes. Amounts available under the CP Program may be issued, repaid and re-issued from time to time, with the aggregate principal amount of CP Notes outstanding under the CP Program at any time not to exceed \$2.0 billion. As of September 30, 2022, there were \$1.6 billion of CP Notes outstanding under our CP Program. We intend to maintain available commitments under our 2016 Revolver in an amount at least equal to the amount of CP Notes outstanding at any point in time.
- (b) Inclusive of \$5 million included within "Other assets, net" on our condensed consolidated balance sheet.
- Availability at any point in time is subject to reaffirmation of the representations and warranties in, and there being no default under, the credit agreement governing our 2016 Revolver.

  As defined in the respective debt agreement. In the indentures for the 2015 Tower Revenue Notes, 2018 Tower Revenue Notes and the 2009 Securitized Notes, the defined term for Debt Service Coverage Ratio is "DSCR." Total Net Leverage Ratio, Total Senior Secured Leverage Ratio and all DSCR ratios are calculated using the trailing twelve months.
- Failure to comply with the financial maintenance covenants would, absent a waiver, result in an event of default under the credit agreement governing our 2016 Credit Facility.

  Applicable solely to the extent that the senior unsecured debt rating by any two of S&P, Moody's and Fitch is lower than BBB-, Baa3 or BBB-, respectively. If applicable, the consolidated interest coverage ratio must
- be greater than or equal to 2.50.
- The 2015 Tower Revenue Notes, 2018 Tower Revenue Notes and 2009 Securitized Notes also include the potential for amortization events, which could result in applying current and future cash flow to the prepayment of debt with applicable prepayment consideration. An amortization event occurs when the Debt Service Coverage Ratio falls below 1.45x, 1.45x or 1.15x, in each case as described under the indentures for the 2015 Tower Revenue Notes, 2018 Tower Revenue Notes or 2009 Securitized Notes, respectively.
- Rating Agency Confirmation (as defined in the respective debt agreement) is also required

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#### INTEREST RATE SENSITIVITY(a)

	Years Ending December 31,			
(as of September 30, 2022; in millions)		2023	2024	
Fixed Rate Debt:				
Face Value of Principal Outstanding <sup>(b)</sup>	\$	17,890	\$	17,883
Current Interest Payment Obligations <sup>(c)</sup>		580		579
Effect of 0.125% Change in Interest Rates <sup>(d)</sup>		_		_
Floating Rate Debt:(e)(f)				
Face Value of Principal Outstanding <sup>(b)</sup>	\$	3,467	\$	3,421
Current Interest Payment Obligations <sup>(g)</sup>		140		139
Effect of 0.125% Change in Interest Rates <sup>(h)</sup>		4		4

- Excludes finance leases and other obligations.
- Face value, net of required amortizations; assumes no maturity or balloon principal payments; excludes finance leases.
- Interest expense calculated based on current interest rates.
- Interest expense calculated based on current interest rates until the sooner of the (1) stated maturity date or (2) the Anticipated Repayment Date, at which time the face value amount outstanding of such indebtedness is refinanced at current interest rates as of September 30, 2022, plus 12.5 bps.
- Excludes the commitment fee the Company pays on the undrawn available amount under the 2016 Revolver. As of September 30, 2022, the commitment fee ranged from 0.080% to 0.300%, based on the Company's senior unsecured debt rating, per annum.

  In June 2021, the Company entered into an amendment to the credit agreement governing our 2016 Credit Facility that provided for, among other things, reductions to the interest rate spread ("Spread") and unused
- commitment fee ("Commitment Fee") percentage upon meeting specified annual sustainability targets ("Targets") and increases to the Spread and Commitment Fee percentage upon the failure to meet specified annual sustainability thresholds ("Thresholds"). The Spread and Commitment Fee are subject to an upward adjustment of up to 0.05% and 0.01%, respectively, if the Company fails to achieve the Thresholds. The Spread and Commitment Fee are subject to a downward adjustment of up to 0.05% and 0.01%, respectively, if the Company achieves the Targets. In January 2022, the Company submitted the required documentation and received confirmation from its administrative agent that all Targets were met as of December 31, 2021, and, as such, the Spread and Commitment Fee percentage were reduced for 2022. The reduction of the Spread on the 2016 Credit Facility is not reflected in the table above for the year ending December 31, 2023 and 2024.

  Interest expense calculated based on interest rates as of September 30, 2022. Calculation assumes no changes in the borrower's senior unsecured credit rating. Interest expense calculated based on interest rates as of September 30, 2022, plus 12.5 bps.

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#### DEFINITIONS

#### Non-GAAP Financial Measures, Segment Measures and Other Calculations

This Supplement includes presentations of Income (Loss) from Continuing Operations (As Adjusted), Adjusted EBITDA, Adjusted Funds from Operations ("AFFO"), including per share amounts, Funds from Operations ("FFO"), including per share amounts, Organic Contribution to Site Rental Billings, Consolidated Return on Invested Capital and Segment Cash Yield on Invested Capital, which are non-GAAP financial measures. These non-GAAP financial measures are not intended as alternative measures of operating results or cash flow from operations (as determined in accordance with Generally Accepted Accounting Principles ("GAAP")).

Our non-GAAP financial measures may not be comparable to similarly titled measures of other companies, including other companies in the communications infrastructure sector or other REITs.

In addition to the non-GAAP financial measures used herein, we also provide segment site rental gross margin, segment services and other gross margin and segment operating profit, which are key measures used by management to evaluate our operating segments. These segment measures are provided pursuant to GAAP requirements related to segment reporting. In addition, we provide the components of certain GAAP measures, such as site rental revenues and capital expenditures.

Our non-GAAP financial measures are presented as additional information because management believes these measures are useful indicators of the financial performance of our business. Among other things, management believes that:

- Income (Loss) from Continuing Operations (As Adjusted) is useful to investors and other interested parties in evaluating our financial performance. Management believes that this measure is meaningful to investors as it adjusts income (loss) from continuing operations to exclude the impact of the Nontypical Items (as defined in this Supplemental Information Package and described further in our press release dated January 27, 2021), which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides more transparency and comparability across periods. There can be no assurances that such items will not recur in future periods. Income (Loss) from Continuing Operations (As Adjusted) should be considered only as a supplement to income (loss) from continuing operations computed in accordance with GAAP as a measure of our performance.
- Adjusted EBITDA is useful to investors or other interested parties in evaluating our financial performance. Adjusted EBITDA is the primary measure used by management (1) to evaluate the economic productivity of our operations and (2) for purposes of making decisions about allocating resources to, and assessing the performance of, our operations. Management believes that Adjusted EBITDA helps investors or other interested parties meaningfully evaluate and compare the results of our operations (1) from period to period and (2) to our competitors, by removing the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our financial results. Management also believes Adjusted EBITDA is frequently used by investors or other interested parties in the evaluation of the communications infrastructure sector and other REITs to measure financial performance without regard to items such as depreciation, amortization and accretion, which can vary depending upon accounting methods and the book value of assets. In addition, Adjusted EBITDA is similar to the measure of current financial performance generally used in our debt covenant calculations. Adjusted EBITDA should be considered only as a supplement to income (loss) from continuing operations computed in accordance with GAAP as a measure of our performance.
- AFFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that AFFO helps investors or other interested parties meaningfully evaluate our financial performance as it includes (1) the impact of our capital structure (primarily interest expense on our outstanding debt and dividends on our preferred stock (in periods where applicable)) and (2) sustaining capital expenditures, and excludes the impact of our (a) asset base (primarily depreciation, amortization and accretion) and (b) certain non-cash items, including straight-lined revenues and expenses related to fixed escalations and rent free periods. GAAP requires rental revenues and expenses related to leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. In accordance with GAAP, if payment terms call for fixed escalations, or rent free periods, the revenues or expenses are recognized on a straight-lined basis over the fixed, non-cancelable term of the contract. Management notes that Crown Castle uses AFFO only as a performance measure. Separately, we are also disclosing AFFO as adjusted to exclude the impact of Nontypical Items, which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides increased transparency and comparability across periods. There can be no assurances that such items will not recur in future periods.

#### Crown Castle Inc. Third Quarter 2022

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AFFO (including as further adjusted to exclude Nontypical Items) should be considered only as a supplement to income (loss) from continuing operations computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flow from operations or as residual cash flow available for discretionary investment.

- FFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that FFO may be used by investors or other interested parties as a basis to compare our financial performance with that of other REITs. FFO helps investors or other interested parties meaningfully evaluate financial performance by excluding the impact of our asset base (primarily real estate depreciation, amortization and accretion). FFO is not a key performance indicator used by Crown Castle. FFO should be considered only as a supplement to income (loss) from continuing operations computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flow from operations.
- Organic Contribution to Site Rental Billings is useful to investors or other interested parties in understanding the components of the year-over-year changes in our site
  rental revenues computed in accordance with GAAP. Management uses Organic Contribution to Site Rental Billings to assess year-over-year growth rates for our rental
  activities, to evaluate current performance, to capture trends in rental rates, core leasing activities and tenant non-renewals in our core business, as well as to forecast
  future results. Organic Contribution to Site Rental Billings is not meant as an alternative measure of revenue and should be considered only as a supplement in
  understanding and assessing the performance of our site rental revenues computed in accordance with GAAP.
- Consolidated Return on Invested Capital and Segment Cash Yield on Invested Capital are useful to investors or other interested parties in evaluating the financial performance of our assets. Management believes that these metrics are useful in assessing our efficiency at allocating capital to generate returns over time. Consolidated Return on Invested Capital and Segment Cash Yield on Invested Capital are not meant as alternatives to GAAP measures such as revenues, operating income, segment site rental gross margin, and certain asset classes (such as property and equipment, site rental contracts and tenant relationships, and goodwill) computed in accordance with GAAP. Such non-GAAP metrics should be considered only as a supplement in understanding and assessing the performance of our assets.

We define our non-GAAP financial measures, segment measures and other calculations as follows:

#### Non-GAAP Financial Measures

Income (Loss) from Continuing Operations (As Adjusted). We define Income (Loss) from Continuing Operations (As Adjusted) as income (loss) from continuing operations less other operating income resulting from the Nontypical Items, plus incremental operating expenses and asset write-downs as a result of the Nontypical Items.

Adjusted EBITDA. We define Adjusted EBITDA as income (loss) from continuing operations plus restructuring charges (credits), asset write-down charges, acquisition and integration costs, depreciation, amortization and accretion, amortization of prepaid lease purchase price adjustments, interest expense and amortization of deferred financing costs, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, interest income, other (income) expense, (benefit) provision for income taxes, cumulative effect of a change in accounting principle and stock-based compensation expense.

Adjusted Funds from Operations. We define Adjusted Funds from Operations as FFO before straight-lined revenues, straight-lined expenses, stock-based compensation expense, non-cash portion of tax provision, non-real estate related depreciation, amortization and accretion, amortization of non-cash interest expense, other (income) expense, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, acquisition and integration costs, restructuring charges (credits), cumulative effect of a change in accounting principle and adjustments for noncontrolling interests, less sustaining capital expenditures. Separately, Adjusted Funds from Operations, as adjusted to exclude the impact of Nontypical Items, reflects Adjusted Funds from Operations, less other operating income resulting from the Nontypical Items, plus incremental operating expenses as a result of the Nontypical Items.

AFFO per share. We define AFFO per share as AFFO, including as adjusted to exclude the impact of Nontypical Items, divided by diluted weighted-average common shares outstanding.

Funds from Operations. We define Funds from Operations as income (loss) from continuing operations plus real estate related depreciation, amortization and accretion and asset write-down charges, less noncontrolling interest and cash paid for preferred stock dividends (in periods where applicable), and is a measure of funds from operations attributable to common stockholders.

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FFO per share. We define FFO per share as FFO divided by diluted weighted-average common shares outstanding.

Organic Contribution to Site Rental Billings. We define Organic Contribution to Site Rental Billings as the sum of the change in GAAP site rental revenues related to core leasing activity, escalators, and the payments for Sprint Cancellations as defined and further discussed in our press release dated October 19, 2022, less non-renewals of tenant contracts.

Consolidated Invested Capital. We define Consolidated Invested Capital as the historical gross investment in (1) property and equipment (excluding the impact of construction in process), (2) site rental contracts and tenant relationships and (3) goodwill.

Consolidated Return on Invested Capital. We define Consolidated Return on Invested Capital as Adjusted EBITDA less cash taxes paid divided by Consolidated Invested Capital.

Segment Net Invested Capital. We define Segment Net Invested Capital as the investment in (1) property and equipment, excluding the impact of construction in process and non-productive assets (such as information technology assets and buildings), reduced by the amount of prepaid rent received from tenants (excluding any deferred credits recorded in connection with acquisitions), (2) site rental contracts and tenant relationships, and (3) goodwill, excluding the impact of certain assets and liabilities recorded in connection with acquisitions (primarily deferred credits).

Segment Cash Yield on Invested Capital. We define Segment Cash Yield on Invested Capital as segment site rental gross margin adjusted for the impacts of (1) amortization of prepaid rent, (2) straight-lined revenues, (3) straight-lined expenses and (4) indirect labor costs related to the Fiber segment divided by Segment Net Invested Capital.

#### Segment Measures

Segment site rental gross margin. We define segment site rental gross margin as segment site rental revenues less segment site rental costs of operations, excluding stock-based compensation expense and amortization of prepaid lease purchase price adjustments recorded in consolidated site rental costs of operations.

Segment services and other gross margin. We define segment services and other gross margin as segment services and other revenues less segment services and other costs of operations, excluding stock-based compensation expense recorded in consolidated services and other costs of operations.

Segment operating profit. We define segment operating profit as segment site rental gross margin plus segment services and other gross margin, and segment other operating (income) expense, less selling, general and administrative expenses attributable to the respective segment.

All of these measurements of profit or loss are exclusive of depreciation, amortization and accretion, which are shown separately. Additionally, certain costs are shared across segments and are reflected in our segment measures through allocations that management believes to be reasonable.

#### Other Calculations

Site rental billings. We define site rental billings as site rental revenues exclusive of the impacts from (1) straight-lined revenues, (2) amortization of prepaid rent in accordance with GAAP and (3) contribution from recent acquisitions until the one-year anniversary of such acquisitions.

Core leasing activity. We define core leasing activity as site rental revenues growth from tenant additions across our entire portfolio and renewals or extensions of tenant contracts, exclusive of the impacts from both straight-lined revenues and amortization of prepaid rent in accordance with GAAP.

Non-renewals. We define non-renewals of tenant contracts as the reduction in site rental revenues as a result of tenant churn, terminations and, in limited circumstances, reductions of existing lease rates.

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Discretionary capital expenditures. We define discretionary capital expenditures as those capital expenditures made with respect to activities which we believe exhibit sufficient potential to enhance long-term stockholder value. They primarily consist of expansion or development of communications infrastructure (including capital expenditures related to (1) enhancing communications infrastructure in order to add new tenants for the first time or support subsequent tenant equipment augmentations or (2) modifying the structure of a communications infrastructure asset to accommodate additional tenants) and construction of new communications infrastructure. Discretionary capital expenditures also include purchases of land interests (which primarily relates to land assets under towers as we seek to manage our interests in the land beneath our towers), certain technology-related investments necessary to support and scale future customer demand for our communications infrastructure, and other capital projects.

Sustaining capital expenditures. We define sustaining capital expenditures as those capital expenditures not otherwise categorized as discretionary capital expenditures, such as (1) maintenance capital expenditures on our communications infrastructure assets that enable our tenants' ongoing quiet enjoyment of the communications infrastructure and (2) ordinary corporate capital expenditures.

The tables set forth on the following pages reconcile certain non-GAAP financial measures used herein to comparable GAAP financial measures. The components in these tables may not sum to the total due to rounding.

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#### Reconciliations of Non-GAAP Financial Measures to Comparable GAAP Financial Measures and Other Calculations:

#### Reconciliation of Historical Adjusted EBITDA:

	Thr	Three Months Ended September 30,			Nine Months Ended September 30,			
(in millions)		2022		2021		2022		2021
Income (loss) from continuing operations	\$	419	\$	351	\$	1,261	\$	805 <sup>(a)</sup>
Adjustments to increase (decrease) income (loss) from continuing operations:								
Asset write-down charges		3		_		26		9
Acquisition and integration costs		_		_		1		1
Depreciation, amortization and accretion		430		413		1,276		1,229
Amortization of prepaid lease purchase price adjustments		4		4		12		14
Interest expense and amortization of deferred financing costs <sup>(b)</sup>		177		163		506		493
(Gains) losses on retirement of long-term obligations		2		1		28		145
Interest income		(1)		_		(1)		(1)
Other (income) expense		2		4		5		16
(Benefit) provision for income taxes		3		7		14		20
Stock-based compensation expense		38		33		121		100
Adjusted EBITDA <sup>(c)(d)</sup>	\$	1,077	\$	976	\$	3,249	\$	2,831

#### Reconciliation of Current Outlook for Adjusted EBITDA:

(in millions)	Full Year 2022 Outlook <sup>(f)</sup>	Full Year 2023 Outlook <sup>(f)</sup>
Income (loss) from continuing operations	\$1,654 to \$1,734	\$1,596 to \$1,676
Adjustments to increase (decrease) income (loss) from continuing operations:		
Asset write-down charges	\$20 to \$30	\$26 to \$36
Acquisition and integration costs	\$1 to \$9	\$0 to \$8
Depreciation, amortization and accretion	\$1,650 to \$1,745	\$1,712 to \$1,807
Amortization of prepaid lease purchase price adjustments	\$16 to \$18	\$15 to \$17
Interest expense and amortization of deferred financing costs <sup>(e)</sup>	\$680 to \$725	\$814 to \$859
(Gains) losses on retirement of long-term obligations	\$25 to \$75	\$0 to \$0
Interest income	\$(3) to \$(2)	\$(4) to \$(3)
Other (income) expense	\$0 to \$5	\$2 to \$7
(Benefit) provision for income taxes	\$20 to \$28	\$16 to \$24
Stock-based compensation expense	\$135 to \$139	\$165 to \$169
Adjusted EBITDA <sup>(c)(d)</sup>	\$4,329 to \$4,374	\$4,449 to \$4,494

<sup>(</sup>a) Does not reflect the impact related to the ATO Settlement (as defined in the April 2021 8-K), which is attributable to discontinued operations in the first quarter of 2021 as discussed in the April 2021 8-K.

See reconciliation of "Components of Historical Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense

See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definition of Adjusted EBITDA.

The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

See reconciliation of "Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense. As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.

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#### Components of Historical Interest Expense and Amortization of Deferred Financing Costs:

	Three Months Ended September 30,		
(in millions)		2022	2021
Interest expense on debt obligations	\$	174	\$ 160
Amortization of deferred financing costs and adjustments on long-term debt, net		6	6
Capitalized interest		(3)	(3)
Interest expense and amortization of deferred financing costs	\$	177	\$ 163

#### Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs:

(in millions)	Full Year 2022 Outlook <sup>(a)</sup>	Full Year 2023 Outlook <sup>(a)</sup>
Interest expense on debt obligations	\$682 to \$702	\$804 to \$844
Amortization of deferred financing costs and adjustments on long-term debt, net	\$25 to \$30	\$20 to \$30
Capitalized interest	\$(20) to \$(15)	\$(18) to \$(8)
Interest expense and amortization of deferred financing costs	\$680 to \$725	\$814 to \$859

<sup>(</sup>a) As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.

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#### Reconciliation of Historical FFO and AFFO:

	Thi	Three Months Ended September 30,						Nine Months Ended September 30,			
(in millions, except per share amounts)		2022	2021		2022		2021				
Income (loss) from continuing operations	\$	419	\$	351	\$	1,261	\$	805	(		
Real estate related depreciation, amortization and accretion		416		400		1,236		1,190			
Asset write-down charges		3		_		26		9			
$FFO^{(b)(c)}$	\$	838	\$	751	\$	2,523	\$	2,004			
Weighted-average common shares outstanding—diluted		434		434		434		434			
FFO per share <sup>(b)(c)</sup>	\$	1.93	\$	1.73	\$	5.81	\$	4.62			
FFO (from above)	\$	838	\$	751	\$	2,523	\$	2,004			
Adjustments to increase (decrease) FFO:											
Straight-lined revenues		(90)		(38)		(325)		(73)			
Straight-lined expenses		18		18		56		58			
Stock-based compensation expense		38		33		121		100			
Non-cash portion of tax provision		2		3		4		3			
Non-real estate related depreciation, amortization and accretion		14		13		40		39			
Amortization of non-cash interest expense		3		3		10		9			
Other (income) expense		2		4		5		16			
(Gains) losses on retirement of long-term obligations		2		1		28		145			
Acquisition and integration costs		_		_		1		1			
Sustaining capital expenditures		(23)		(21)		(65)		(56)			
AFFO <sup>(b)(c)</sup>	\$	804	\$	767	\$	2,398	\$	2,246			
Weighted-average common shares outstanding—diluted	_	434		434		434		434			
AFFO per share(b)(c)	\$	1.85	\$	1.77	\$	5.52	\$	5.18			
-											

<sup>(</sup>a) Does not reflect the impact related to the ATO Settlement (as defined in the April 2021 8-K), which is attributable to discontinued operations in the first quarter of 2021 as discussed in the April 2021 8-K. (b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts.

(c) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

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#### Reconciliation of Historical FFO and AFFO:

		Year Ended December 31,						
(in millions, except per share amounts)	2021		2020			2019		2018
Income (loss) from continuing operations	\$	1,158	(a) \$	1,056	\$	860	\$	622
Real estate related depreciation, amortization and accretion		1,593		1,555		1,517		1,471
Asset write-down charges		21		74		19		26
Dividends/distributions on preferred stock		_		(85)		(113)		(113
$FFO^{(b)(c)(d)(e)}$	\$	2,772	\$	2,600	\$	2,284	\$	2,005
Weighted-average common shares outstanding—diluted(f)		434		425		418	-	415
FFO per share <sup>(b)(c)(d)(e)(f)</sup>	\$	6.39	\$	6.12	\$	5.47	\$	4.83
FFO (from above)	\$	2,772	\$	2,600	\$	2,284	\$	2,005
Adjustments to increase (decrease) FFO:								
Straight-lined revenues		(111)		(22)		(80)		(72
Straight-lined expenses		76		83		93		90
Stock-based compensation expense		131		133		116		108
Non-cash portion of tax provision		1		1		5		2
Non-real estate related depreciation, amortization and accretion		51		53		55		56
Amortization of non-cash interest expense		13		6		1		7
Other (income) expense		21		5		(1)		(1
(Gains) losses on retirement of long-term obligations		145		95		2		106
Acquisition and integration costs		1		10		13		27
Sustaining capital expenditures		(87)		(86)		(117)		(105
$\mathbf{AFFO}^{(b)(c)(d)(e)}$	\$	3,013	\$	2,878	\$	2,371	\$	2,223
Weighted-average common shares outstanding—diluted(f)		434		425		418		415
AFFO per share(b)(c)(d)(e)(f)	\$	6.95	\$	6.78	\$	5.68	\$	5.36

<sup>(</sup>a) Does not reflect the impact related to the ATO Settlement (as defined in the April 2021 8-K), which is attributable to discontinued operations in the first quarter of 2021 as discussed in the April 2021 8-K.

(b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts.

(c) FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.

(d) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

Attributable to CCI common shareholders.

For all periods prior to the year ended December 31, 2020, the diluted weighted-average common shares outstanding does not include any conversions of preferred stock in the share count.

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#### Reconciliation of Current Outlook for FFO and AFFO:

(in millions, except per share amounts)	Full Year 2022 Outlook <sup>(d)</sup>	Full Year 2023 Outlook(d)
Income (loss) from continuing operations	\$1,654 to \$1,734	\$1,596 to \$1,676
Real estate related depreciation, amortization and accretion	\$1,607 to \$1,687	\$1,666 to \$1,746
Asset write-down charges	\$20 to \$30	\$26 to \$36
FFO(a)(b)	\$3,343 to \$3,388	\$3,350 to \$3,395
Weighted-average common shares outstanding—diluted(c)	435	435
FFO per share <sup>(a)(b)(c)</sup>	\$7.69 to \$7.79	\$7.70 to \$7.80
FFO (from above)	\$3,343 to \$3,388	\$3,350 to \$3,395
Adjustments to increase (decrease) FFO:		
Straight-lined revenues	\$(419) to \$(399)	\$(284) to \$(264)
Straight-lined expenses	\$56 to \$76	\$61 to \$81
Stock-based compensation expense	\$135 to \$139	\$165 to \$169
Non-cash portion of tax provision	\$0 to \$15	\$0 to \$8
Non-real estate related depreciation, amortization and accretion	\$43 to \$58	\$47 to \$62
Amortization of non-cash interest expense	\$5 to \$15	\$7 to \$17
Other (income) expense	\$0 to \$5	\$2 to \$7
(Gains) losses on retirement of long-term obligations	\$25 to \$75	\$0 to \$0
Acquisition and integration costs	\$1 to \$9	\$0 to \$8
Sustaining capital expenditures	\$(98) to \$(78)	\$(103) to \$(83)
$\mathbf{AFFO}^{(\mathbf{a})(\mathbf{b})}$	\$3,178 to \$3,223	\$3,296 to \$3,341
Weighted-average common shares outstanding—diluted(c)	435	435
AFFO per share <sup>(a)(b)(c)</sup>	\$7.31 to \$7.41	\$7.58 to \$7.68

<sup>(</sup>a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO, including per share amounts, and AFFO, including per share amounts.
(b) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.
(c) The assumption for diluted weighted-average common shares outstanding for full year 2022 and 2023 Outlooks is based on the diluted common shares outstanding as of September 30, 2022.
(d) As issued on October 19, 2022, and, with respect to the current full year 2022 Outlook, unchanged from the previous full year 2022 Outlook issued on July 20, 2022.

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#### Reconciliation of Results Adjusted for Nontypical Items to As Reported Results:

	Full Year 2020					
(dollars in millions, except per share amounts)		As Reported		Less: Impact from Nontypical Items	Exclusive of Impact from Nontypical Items	
Income (loss) from continuing operations	\$	1,056	\$	(223) (b)	\$	833
$\mathrm{AFFO^{(a)}}$		2,878		(286) (c)		2,592
AFFO per share <sup>(a)</sup>		6.78		(0.68) (c)		6.10

#### Net Debt to Last Quarter Annualized Adjusted EBITDA Calculation:

	 Three Months Ended September 3			
(dollars in millions)	2022	2021		
Total face value of debt	\$ 21,641	\$	20,541	
Less: Ending cash, cash equivalents and restricted cash	347		542	
Total net debt	\$ 21,294	\$	19,999	
Adjusted EBITDA	\$ 1,077	\$	976	
Last quarter annualized Adjusted EBITDA	4,308		3,904	
Net debt to Last Ouarter Annualized Adjusted EBITDA	4.9 x			

#### **Cash Interest Coverage Ratio Calculation:**

	Three Months Ended September 30,							
(dollars in millions)	2022		2021					
Adjusted EBITDA	\$ 1,077	\$	976					
Interest expense on debt obligations	174		160					
	6.2 x		6.1 x					

<sup>(</sup>a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to income (loss) from continuing operations, as computed in accordance with GAAP.

<sup>(</sup>b) Impact from Nontypical Items on income (loss) from continuing operations included in the 2020 fourth quarter operating results is comprised of other operating income of \$362 million, offset by incremental operating expenses of \$76 million and associated asset write-downs of \$63 million.

<sup>(</sup>c) Impact from Nontypical Items on AFFO and AFFO per share included in the 2020 fourth quarter operating results is comprised of other operating income of \$362 million, offset by incremental operating expenses of \$76 million