

**CROWN CASTLE INTERNATIONAL CORP.**

**Summary Fact Sheet**

(dollars in millions)

	Quarter Ended											
	12/31/2011			3/31/2012			6/30/2012			9/30/2012		
	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC
Revenues												
Site Rental	\$ 443.8	\$ 27.6	\$ 471.3	\$ 468.1	\$ 29.4	\$ 497.5	\$ 487.8	\$ 29.8	\$ 517.6	\$ 507.2	\$ 31.5	\$ 538.8
Services	43.0	5.2	48.1	47.0	7.2	54.2	62.0	5.9	67.9	78.3	4.3	82.6
Total Revenues	486.7	32.7	519.5	515.1	36.7	551.7	549.8	35.7	585.5	585.5	35.8	621.3
Operating Expenses												
Site Rental	111.4	8.6	120.1	113.9	8.9	122.9	123.1	8.5	131.6	126.1	9.3	135.3
Services	25.8	3.0	28.8	26.8	4.7	31.5	36.8	3.4	40.3	46.6	3.4	50.0
Total Operating Expenses	137.3	11.6	148.9	140.7	13.6	154.4	159.9	11.9	171.8	172.7	12.7	185.3
General & Administrative	38.1	6.4	44.6	43.7	7.3	51.0	41.5	5.5	47.1	50.5	5.4	55.9
Add: Stock-Based Compensation	7.7	1.5	9.2	9.0	2.1	11.2	8.1	—	8.0	16.3	(0.1)	16.2
Add: Amortization of prepaid lease purchase price adjustments	—	—	—	2.5	—	2.5	3.9	—	3.9	3.9	—	3.9
<b>Adjusted EBITDA</b>	<b>\$ 319.0</b>	<b>\$ 16.2</b>	<b>\$ 335.2</b>	<b>\$ 342.3</b>	<b>\$ 17.8</b>	<b>\$ 360.1</b>	<b>\$ 360.3</b>	<b>\$ 18.2</b>	<b>\$ 378.5</b>	<b>\$ 382.6</b>	<b>\$ 17.6</b>	<b>\$ 400.2</b>

	Quarter Ended											
	12/31/2011			3/31/2012			6/30/2012			9/30/2012		
	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC	CCUSA	CCAL	CCIC
<b>Gross Margins:</b>												
Site Rental	75%	69%	75%	76%	70%	75%	75%	71%	75%	75%	71%	75%
Services	40%	42%	40%	43%	35%	42%	41%	42%	41%	40%	20%	39%
<b>Adjusted EBITDA</b>	<b>66%</b>	<b>50%</b>	<b>65%</b>	<b>66%</b>	<b>49%</b>	<b>65%</b>	<b>66%</b>	<b>51%</b>	<b>65%</b>	<b>65%</b>	<b>49%</b>	<b>64%</b>

**Reconciliation of Non-GAAP Financial Measure (Adjusted EBITDA) to GAAP Financial Measure:**

(dollars in millions)

	Quarter Ended			
	12/31/2011	3/31/2012	6/30/2012	9/30/2012
Net income (loss)	\$ 48.9	\$ 50.3	\$ 117.1	\$ 43.2
Adjustments to increase (decrease) net income (loss):				
Asset write-down charges	8.6	3.0	3.6	1.6
Acquisition and integration costs	1.6	1.7	7.5	2.9
Depreciation, amortization and accretion	139.0	139.4	152.5	154.9
Gains (losses) on retirement of long-term obligations	—	7.1	7.5	—
Interest income	(0.1)	(0.4)	(0.4)	(0.3)
Other income (expense)	0.1	1.1	2.2	0.6
Interest expense, amortization of deferred financing costs	127.3	137.5	144.9	144.9
Benefit (provision) for income taxes	0.6	6.7	(68.4)	32.3
Amortization of prepaid lease purchase price adjustment	—	2.5	3.9	3.9
Stock-based compensation	9.2	11.2	8.0	16.2
<b>Adjusted EBITDA</b>	<b>\$ 335.2</b>	<b>\$ 360.1</b>	<b>\$ 378.5</b>	<b>\$ 400.2</b>

Note: Components may not sum to total due to rounding.