# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 21, 2021

# **Crown Castle International Corp.**

	(Exact name of registrant as specified in	its charter)
Delaware	001-16441	
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
	8020 Katy Freeway, Houston, Texas (Address of principal executive offices) (	Zip Code)
	Registrant's telephone number, including area coo	le: <b>(713) 570-3000</b>
	(Former name or former address, if changed si	nce last report.)
Check the appropriate box below if the Form 8-K filing General Instruction A.2. below):	g is intended to simultaneously satisfy the filing ol	bligation of the registrant under any of the following provisions (see
	` ,	` ''
Securities registered pursuant to Section 12(b) of the A	ct:	
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value	e CCI	New York Stock Exchange
Securities Exchange Act of 1934 (17 CFR §240.12b-2) Emerging growth company □	k if the registrant has elected not to use the extend	the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the

# ITEM 2.02 — RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On July 21, 2021, Crown Castle International Corp. ("Company") issued a press release disclosing its financial results for second quarter 2021. A copy of the press release is furnished herewith as Exhibit 99.1.

# ITEM 7.01 — REGULATION FD DISCLOSURE

The press release referenced in Item 2.02 above refers to certain supplemental information that was posted as a supplemental information package on the Company's website on July 21, 2021. The supplemental information package is furnished herewith as Exhibit 99.2.

# ITEM 9.01 — FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

# **Exhibit Index**

Exhibit No.	Description
99.1	Press Release dated July 21, 2021
99.2	Supplemental Information Package for period ended June 30, 2021
104	Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document

The information in Items 2.02 and 7.01 of this Current Report on Form 8-K ("Form 8-K") and Exhibits 99.1 and 99.2 attached hereto are furnished as part of this Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended ("Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information or exhibits be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# CROWN CASTLE INTERNATIONAL CORP.

By: /s/ Kenneth J. Simon

Name: Kenneth J. Simon
Title: Executive Vice President and General Counsel

Date: July 21, 2021



FOR IMMEDIATE RELEASE

Contacts: Dan Schlanger, CFO Ben Lowe, VP & Treasurer Crown Castle International Corp. 713-570-3050

# CROWN CASTLE REPORTS SECOND QUARTER 2021 RESULTS AND RAISES OUTLOOK FOR **FULL YEAR 2021**

July 21, 2021 - HOUSTON, TEXAS - Crown Castle International Corp. (NYSE: CCI) ("Crown Castle") today reported results for the second quarter ended June 30, 2021 and increased its full year 2021 Outlook.

	Full Year 2021					
	Current Outlook	Change to Midpoint from Previous		Compared to Previous Year cual <sup>(b)</sup>		
(dollars in millions, except per share amounts)	Midpoint	Outlook <sup>(a)</sup>	As Reported	As Adjusted(c)		
Site rental revenues	\$5,700	+\$5	7%	7%		
Income (loss) from continuing operations <sup>(d)(e)</sup>	\$1,114	+\$30	5%	34%		
Income (loss) from continuing operations per share —diluted <sup>(d)(e)(f)</sup>	\$2.57	+\$0.07	9%	40%		
Adjusted EBITDA <sup>(e)</sup>	\$3,787	+\$30	2%	11%		
AFFO <sup>(e)(f)</sup>	\$2,966	+\$20	3%	14%		
AFFO per share <sup>(e)(f)</sup>	\$6.83	+\$0.04	1%	12%		

- As issued on April 21, 2021 and updated, in part, in our Form 8-K filed with the SEC on April 26, 2021 ("April 8-K"). See "Full Year 2021 Outlook" below for our previous full year 2021 Outlook.
- See "Full Year 2021 Outlook" below for our full year 2020 actual results.

  As Adjusted growth rates exclude the impact of the cancellation of certain small cells previously contracted with Sprint Corporation and a reduction in staffing that occurred in fourth quarter 2020 (collectively, "Nontypical Items"), as further described in our press release dated January 27, 2021 and reconciled in "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein. Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K.
- See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to Income (loss) from continuing operations, as computed in accordance with GAAP.
- Attributable to CCIC common stockholders.

"Capitalizing on the momentum created by a robust 5G leasing environment, we were able to deliver another solid quarter in the second quarter and increase our full year 2021 Outlook for AFFO per share growth to 12%," stated Jay Brown, Crown Castle's Chief Executive Officer. "We are seeing the highest level of tower activity in our history as our customers are focusing on utilizing towers in the first phase of deploying their 5G networks nationwide. This initial focus on towers has led to delays in some of our small cell deployments that impact the timing of when we expect to complete the nearly 30,000 small cells currently in our backlog. We continue to believe the deployment of 5G in the U.S. will extend our opportunity to create value for our shareholders as our ability to offer towers, small cells and fiber solutions, which are all integral components of communications networks, will be critical as our customers densify their networks to deliver 5G. Our diverse portfolio of assets and customer solutions has enabled us to outperform our long-term target growth rate of 7% to 8% since we established the target in 2017, demonstrating how well positioned Crown Castle is to capitalize on the robust demand for connectivity. During that period, we have grown dividends per share at a compounded annual growth rate of 9%,

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and, going forward, we believe our strategy will allow us to deliver on our long-term target dividend per share growth of 7% to 8% per year."

# RESULTS FOR THE QUARTER

The table below sets forth select financial results for the quarter ended June 30, 2021 and June 30, 2020.

(dollars in millions, except per share amounts)	Q2 2021	Q2 2020	Change	% Change
Site rental revenues	\$1,425	\$1,319	+\$106	+8%
Income (loss) from continuing operations	\$333	\$200	+\$133	+67%
Income (loss) from continuing operations per share—diluted <sup>(a)</sup>	\$0.77	\$0.41	+\$0.36	+88%
Adjusted EBITDA <sup>(b)</sup>	\$958	\$831	+\$127	+15%
AFFO(a)(b)	\$741	\$609	+\$132	+22%
AFFO per share <sup>(a)(b)</sup>	\$1.71	\$1.45	+\$0.26	+18%

Attributable to CCIC common stockholders.

# HIGHLIGHTS FROM THE QUARTER

- **Site rental revenues.** Site rental revenues grew 8%, or \$106 million, from second quarter 2020 to second quarter 2021, inclusive of approximately \$70 million in Organic Contribution to Site Rental Revenues and a \$35 million increase in straight-lined revenues. The \$70 million in Organic Contribution to Site Rental Revenues represents approximately 5.3% growth, comprised of approximately 8.6% growth from new leasing activity and contracted tenant escalations, net of approximately 3.3% from tenant non-renewals.
- **Income from continuing operations.** Income from continuing operations for the second quarter 2021 was \$333 million compared to \$200 million for the second quarter 2020 and was predominantly impacted by the increase in site rental revenues and services contribution.
- AFFO per share. AFFO per share for the second quarter 2021 was \$1.71, representing 18% growth when compared to \$1.45 for the second quarter 2020.
- Capital Expenditures. Capital expenditures during the quarter were \$308 million, comprised of \$19 million of sustaining capital expenditures and \$289 million of discretionary capital expenditures. Discretionary capital expenditures during the quarter primarily included approximately \$223 million attributable to Fiber and approximately \$60 million attributable to Towers.
- **Common stock dividend.** During the quarter, Crown Castle paid common stock dividends of approximately \$575 million in the aggregate, or \$1.33 per common share, an increase of approximately 11% on a per share basis compared to the same period a year ago.
- **Financing Activities.** In June, Crown Castle issued \$750 million in aggregate principal amount of senior unsecured notes with a 10-year maturity and a coupon of 2.500% and extended the maturity date on its Senior Unsecured Credit Facility to June 2026. Net proceeds from the senior notes offering were used to repay all of the outstanding Senior Secured Tower Revenue Notes, Series 2015-1, Class C-2022 in July, to repay outstanding commercial paper notes at their maturity date, and for general corporate purposes.

"We are excited about the level of activity we see in our business as our customers are deploying 5G at scale," stated Dan Schlanger, Crown Castle's Chief Financial Officer. "We believe we are well positioned to support our customers by providing a comprehensive set of solutions across towers, small cells and fiber solutions, which are all necessary to build out 5G wireless networks. The elevated level of Towers activity this year is contributing to an expected 12% growth in AFFO per share, meaningfully exceeding our long-term target of 7% to 8% per year.

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<sup>(</sup>b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to Income (loss) from continuing operations, as computed in accordance with GAAP.

Looking forward, we believe we are in a great position to deliver on our growth target while at the same time making investments in our business that we believe will generate attractive long-term returns and support future growth. We continue to take steps to complement our compelling total return opportunity with a lower risk profile, which includes allocating capital to opportunities in the U.S., which we believe is the best market for communications infrastructure ownership, and extends to how we manage the balance sheet. To that point, we were able to opportunistically access the bond market and extend the maturity on our credit facility during the second quarter, extending our debt maturity profile and reducing our overall cost of capital."

#### OUTLOOK

This Outlook section contains forward-looking statements, and actual results may differ materially. Information regarding potential risks which could cause actual results to differ from the forward-looking statements herein is set forth below and in Crown Castle's filings with the SEC.

The following table sets forth Crown Castle's current Outlook for full year 2021:

(in millions, except per share amounts)	Full Year 2021
Site rental revenues	\$5,677 to \$5,722
Site rental cost of operations <sup>(a)</sup>	\$1,538 to \$1,583
Income (loss) from continuing operations <sup>(b)</sup>	\$1,074 to \$1,154
Adjusted EBITDA <sup>(c)</sup>	\$3,764 to \$3,809
Interest expense and amortization of deferred financing costs <sup>(d)</sup>	\$633 to \$678
FFO(c)(e)	\$2,720 to \$2,765
$AFFO^{(c)(e)}$	\$2,943 to \$2,988
AFFO per share <sup>(c)(e)</sup>	\$6.78 to \$6.89

(a) Exclusive of depreciation, amortization and accretion.

b) Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K.

(c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to Income (loss) from continuing operations, as computed in accordance with GAAP

d) See reconciliation of "Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense.

Attributable to CCIC common stockholders.

#### Full Year 2021 Outlook

The table below compares the results for full year 2020, the midpoint of the current full year 2021 Outlook and the midpoint of our previous full year 2021 Outlook for select metrics.

_	Midpoint of Full Year 2021 Outlook		20	020
(in millions, except per share amounts)	Current	Previous <sup>(a)</sup>	Full Year Actual	Impact from Nontypical Items
Site rental revenues	\$5,700	\$5,695	\$5,320	\$—
Income (loss) from continuing operations <sup>(b)</sup>	\$1,114	\$1,084	\$1,056	\$223
Income (loss) from continuing operations per share—diluted <sup>(b)(c)</sup>	\$2.57	\$2.50	\$2.35	\$0.52
Adjusted EBITDA <sup>(d)</sup>	\$3,787	\$3,757	\$3,706	\$286
$AFFO^{(c)(d)}$	\$2,966	\$2,946	\$2,878	\$286
AFFO per share <sup>(c)(d)</sup>	\$6.83	\$6.79	\$6.78	\$0.68

(a) As issued on April 21, 2021 and updated, in part, in our April 8-K.

(b) Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K.

(c) Attributable to CCIC common stockholders.

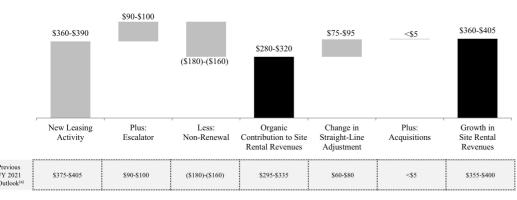
(d) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to Income (loss) from continuing operations, as computed in accordance with GAAP

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The primary contributors to the increase in the full year 2021 Outlook include the contribution from \$15 million of additional straight-lined revenues and a \$45 million increase in the expected services contribution associated with higher Towers activity than previously expected, offset by a \$10 million reduction in the expected Organic Contribution to Site Rental Revenues primarily attributable to small cell deployment delays and \$15 million of additional costs primarily associated with the higher Towers activity.

- We now expect to deploy approximately 5,000 small cells in 2021 compared to our prior expectations of approximately 10,000 small cells. The decrease is
  attributable to a combination of a change in customer priorities primarily as a result of their focus on utilizing towers in the first phase of their 5G
  deployments, zoning and permitting challenges, and the previously disclosed Sprint Cancellation that included approximately 1,000 Sprint small cells initially
  scheduled for deployment during 2021.
- As a result of the Sprint Cancellation and our anticipation that our customers will continue to focus on utilizing towers in the early stages of their 5G rollouts, we expect to deploy a similar number of small cell nodes in 2022 as 2021. We believe these impacts are temporary and will not affect our ability to deliver our full backlog of nearly 30,000 contractually committed small cells over time.
- The chart below reconciles the components of expected growth in site rental revenues from 2020 to 2021 of \$360 million to \$405 million, inclusive of expected Organic Contribution to Site Rental Revenues during 2021 of \$280 million to \$320 million, or approximately 5.7%. The consolidated growth is comprised of approximately 6% from towers (unchanged from previous Outlook), approximately 10% from small cells (compared to previous Outlook of approximately 13%), and approximately 3% from fiber solutions (unchanged from previous Outlook).



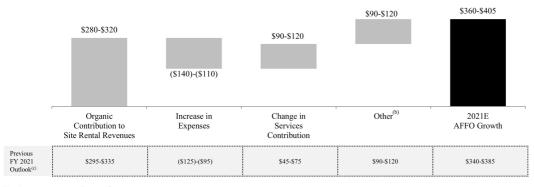


Note: Components may not sum due to rounding (a) As issued on April 21, 2021.

- New leasing activity is expected to contribute \$360 million to \$390 million to 2021 Organic Contribution to Site Rental Revenues, consisting of new leasing activity from towers of \$150 million to \$160 million (unchanged from previous Outlook), small cells of \$50 to \$60 million (compared to previous Outlook of \$65 million to \$75 million), and fiber solutions of \$160 million to \$170 million (unchanged from previous Outlook).
- The chart below reconciles the components of expected growth in AFFO from 2020 to 2021 of \$360 million to \$405 million, adjusted to exclude the impact of the Nontypical Items discussed in our press release dated January 27, 2021.

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#### 2021 Outlook for AFFO Growth (\$ in millions)(a)



Note: Components may not sum due to rounding

(a) Outlook for AFFO growth as presented excludes the impact of the Nontypical Items

(b) Includes changes in cash interest expense, changes in sustaining capital expenditures, changes in cash taxes, changes in preferred stock dividends, incremental contributions from acquisitions, and other adjustments

(c) As issued on April 21, 202

· Additional information is available in Crown Castle's quarterly Supplemental Information Package posted in the Investors section of our website.

#### **CONFERENCE CALL DETAILS**

Crown Castle has scheduled a conference call for Thursday, July 22, 2021, at 10:30 a.m. Eastern time to discuss its second quarter 2021 results. The conference call may be accessed by dialing 888-394-8218 and asking for the Crown Castle call (access code 1720768) at least 30 minutes prior to the start time. The conference call may also be accessed live over the Internet at <a href="investor.crowncastle.com">investor.crowncastle.com</a>. Supplemental materials for the call have been posted on the Crown Castle website at <a href="investor.crowncastle.com">investor.crowncastle.com</a>.

A telephonic replay of the conference call will be available from 1:30 p.m. Eastern time on Thursday, July 22, 2021, through 1:30 p.m. Eastern time on Wednesday, October 20, 2021, and may be accessed by dialing 888-203-1112 and using access code 1720768. An audio archive will also be available on Crown Castle's website at <a href="investor.crowncastle.com">investor.crowncastle.com</a> shortly after the call and will be accessible for approximately 90 days.

# ABOUT CROWN CASTLE

Crown Castle owns, operates and leases more than 40,000 cell towers and approximately 80,000 route miles of fiber supporting small cells and fiber solutions across every major U.S. market. This nationwide portfolio of communications infrastructure connects cities and communities to essential data, technology and wireless service - bringing information, ideas and innovations to the people and businesses that need them. For more information on Crown Castle, please visit <a href="https://www.crowncastle.com">www.crowncastle.com</a>.

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# Non-GAAP Financial Measures, Segment Measures and Other Calculations

This press release includes presentations of Income (loss) from continuing operations (as adjusted), including per share—diluted amounts, Adjusted EBITDA, Adjusted Funds from Operations ("AFFO"), including per share amounts, and Organic Contribution to Site Rental Revenues, which are non-GAAP financial measures. These non-GAAP financial measures are not intended as alternative measures of operating results or cash flow from operations (as determined in accordance with Generally Accepted Accounting Principles ("GAAP")).

Our non-GAAP financial measures may not be comparable to similarly titled measures of other companies, including other companies in the communications infrastructure sector or other real estate investment trusts ("REITs").

In addition to the non-GAAP financial measures used herein, we also provide Segment Site Rental Gross Margin, Segment Services and Other Gross Margin and Segment Operating Profit, which are key measures used by management to evaluate our operating segments. These segment measures are provided pursuant to GAAP requirements related to segment reporting. In addition, we provide the components of certain GAAP measures, such as capital expenditures.

Our non-GAAP financial measures are presented as additional information because management believes these measures are useful indicators of the financial performance of our business. Among other things, management believes that:

- Income (loss) from continuing operations (as adjusted), including per share—diluted amounts, is useful to investors and other interested parties in evaluating our financial performance. Management believes that this measure is meaningful to investors as it adjusts Income (loss) from continuing operations to exclude the impact of the Nontypical Items (as defined in this press release and described further in our press release dated January 27, 2021), which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides more transparency and comparability across periods. There can be no assurances that such items will not recur in future periods. Income (loss) from continuing operations (as adjusted), including per share—diluted amounts should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.
- Adjusted EBITDA is useful to investors or other interested parties in evaluating our financial performance. Adjusted EBITDA is the primary measure used by management (1) to evaluate the economic productivity of our operations and (2) for purposes of making decisions about allocating resources to, and assessing the performance of, our operations. Management believes that Adjusted EBITDA helps investors or other interested parties meaningfully evaluate and compare the results of our operations (1) from period to period and (2) to our competitors, by removing the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our financial results. Management also believes Adjusted EBITDA is frequently used by investors or other interested parties in the evaluation of the communications infrastructure sector and other REITs to measure financial performance without regard to items such as depreciation, amortization and accretion which can vary depending upon accounting methods and the book value of assets. In addition, Adjusted EBITDA is similar to the measure of current financial performance generally used in our debt covenant calculations. Separately, we are also disclosing Adjusted EBITDA as adjusted to exclude the impact of Nontypical Items, which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides increased transparency and comparability across periods. There can be no assurances that such items will not recur in future periods. Adjusted EBITDA (including as further adjusted to exclude Nontypical Items) should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.
- AFFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that AFFO helps investors or other interested parties meaningfully evaluate our financial performance as it includes (1) the impact of our capital structure (primarily interest expense on our outstanding debt and dividends on our preferred stock (in periods where applicable)) and (2) sustaining capital expenditures, and excludes the impact of our (a) asset base (primarily depreciation, amortization and accretion) and (b) certain non-cash items, including straight-lined revenues and expenses related to fixed escalations and rent free periods. GAAP requires rental revenues and expenses related to leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. In accordance with GAAP, if payment terms call for fixed escalations, or rent free periods, the revenue or expense is recognized on a straight-lined basis over the fixed, non-cancelable term of the contract. Management notes that Crown Castle uses AFFO only as a performance measure.

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Separately, we are also disclosing AFFO as adjusted to exclude the impact of Nontypical Items, which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides increased transparency and comparability across periods. There can be no assurances that such items will not recur in future periods. AFFO (including as further adjusted to exclude Nontypical Items) should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flows from operations or as residual cash flow available for discretionary investment.

- FFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that FFO may be used by investors or other interested parties as a basis to compare our financial performance with that of other REITs. FFO helps investors or other interested parties meaningfully evaluate financial performance by excluding the impact of our asset base (primarily depreciation, amortization and accretion). FFO is not a key performance indicator used by Crown Castle. FFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flow from operations.
- Organic Contribution to Site Rental Revenues is useful to investors or other interested parties in understanding the components of the year-over-year changes in our site
  rental revenues computed in accordance with GAAP. Management uses the Organic Contribution to Site Rental Revenues to assess year-over-year growth rates for our
  rental activities, to evaluate current performance, to capture trends in rental rates, new leasing activities and tenant non-renewals in our core business, as well to forecast
  future results. Organic Contribution to Site Rental Revenues is not meant as an alternative measure of revenue and should be considered only as a supplement in
  understanding and assessing the performance of our site rental revenues computed in accordance with GAAP.

We define our non-GAAP financial measures, segment measures and other calculations as follows:

#### Non-GAAP Financial Measures

*Income* (loss) from continuing operations (as adjusted). We define Income (loss) from continuing operations (as adjusted) as Income (loss) from continuing operations less other operating income resulting from the Nontypical Items, plus incremental operating expenses and asset write-downs as a result of the Nontypical Items.

Income (loss) from continuing operations (as adjusted) per share—diluted. We define Income (loss) from continuing operations (as adjusted) per share—diluted as Income (loss) from continuing operations (as adjusted), divided by diluted weighted-average common shares outstanding.

Adjusted EBITDA. We define Adjusted EBITDA as Income (loss) from continuing operations plus restructuring charges (credits), asset write-down charges, acquisition and integration costs, depreciation, amortization and accretion, amortization of prepaid lease purchase price adjustments, interest expense and amortization of deferred financing costs, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, interest income, other (income) expense, (benefit) provision for income taxes, cumulative effect of a change in accounting principle and stock-based compensation expense. Separately, Adjusted EBITDA, as adjusted to exclude the impact of Nontypical Items, reflects Adjusted EBITDA, less other operating income resulting from the Nontypical Items, plus incremental operating expenses as a result of the Nontypical Items.

Adjusted Funds from Operations. We define Adjusted Funds from Operations as FFO before straight-lined revenue, straight-lined expense, stock-based compensation expense, non-cash portion of tax provision, non-real estate related depreciation, amortization and accretion, amortization of non-cash interest expense, other (income) expense, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, acquisition and integration costs, restructuring charges (credits), cumulative effect of a change in accounting principle and adjustments for noncontrolling interests, less sustaining capital expenditures. Separately, Adjusted Funds from Operations, as adjusted to exclude the impact of Nontypical Items, reflects Adjusted Funds from Operations, less other operating income resulting from the Nontypical Items, plus incremental operating expenses as a result of the Nontypical Items.

AFFO per share. We define AFFO per share as AFFO, including as adjusted to exclude the impact of Nontypical Items, divided by diluted weighted-average common shares outstanding.

Funds from Operations. We define Funds from Operations as Income (loss) from continuing operations plus real estate related depreciation, amortization and accretion and asset write-down charges, less noncontrolling interest and cash paid for preferred

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stock dividends (in periods where applicable), and is a measure of funds from operations attributable to CCIC common stockholders.

FFO per share. We define FFO per share as FFO divided by the diluted weighted-average common shares outstanding.

Organic Contribution to Site Rental Revenues. We define the Organic Contribution to Site Rental Revenues as the sum of the change in GAAP site rental revenues related to (1) new leasing activity, including revenues from the construction of small cells and the impact of prepaid rent, (2) escalators and less (3) non-renewals of tenant contracts.

#### Seament Measures

Segment Site Rental Gross Margin. We define Segment Site Rental Gross Margin as segment site rental revenues less segment site rental cost of operations, excluding stock-based compensation expense and prepaid lease purchase price adjustments recorded in consolidated site rental cost of operations.

Segment Services and Other Gross Margin. We define Segment Services and Other Gross Margin as segment services and other revenues less segment services and other cost of operations, excluding stock-based compensation expense recorded in consolidated services and other cost of operations.

Segment Operating Profit. We define Segment Operating Profit as segment site rental gross margin plus segment services and other gross margin, and segment other operating (income) expense, less selling, general and administrative expenses attributable to the respective segment.

All of these measurements of profit or loss are exclusive of depreciation, amortization and accretion, which are shown separately. Additionally, certain costs are shared across segments and are reflected in our segment measures through allocations that management believes to be reasonable.

#### Other Calculations

Discretionary capital expenditures. We define discretionary capital expenditures as those capital expenditures made with respect to activities which we believe exhibit sufficient potential to enhance long-term stockholder value. They primarily consist of expansion or development of communications infrastructure (including capital expenditures related to (1) enhancing communications infrastructure in order to add new tenants for the first time or support subsequent tenant equipment augmentations or (2) modifying the structure of a communications infrastructure asset to accommodate additional tenants) and construction of new communications infrastructure. Discretionary capital expenditures also include purchases of land interests (which primarily relates to land assets under towers as we seek to manage our interests in the land beneath our towers), certain technology-related investments necessary to support and scale future customer demand for our communications infrastructure, and other capital projects.

Sustaining capital expenditures. We define sustaining capital expenditures as those capital expenditures not otherwise categorized as either discretionary or integration capital expenditures, such as (1) maintenance capital expenditures on our communications infrastructure assets that enable our tenants' ongoing quiet enjoyment of the communications infrastructure and (2) ordinary corporate capital expenditures.

The tables set forth on the following pages reconcile the non-GAAP financial measures used herein to comparable GAAP financial measures. The components in these tables may not sum to the total due to rounding.

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# Reconciliations of Non-GAAP Financial Measures, Segment Measures and Other Calculations to Comparable GAAP Financial Measures:

# **Reconciliation of Historical Adjusted EBITDA:**

	1	For the Three	Months Er	ıded		For the Six Mo	onths Ended		For the Twelve Months Ended
(in millions)	June 30	), 2021	Jun	e 30, 2020	Jun	ie 30, 2021	June 30, 2020	De	cember 31, 2020
Income (loss) from continuing operations	\$	333	\$	200	\$	455 <sup>(a)</sup>	\$ 386	\$	1,056
Adjustments to increase (decrease) income (loss) from continuing operations:									
Asset write-down charges		6		3		9	7		74
Acquisition and integration costs		1		2		1	7		10
Depreciation, amortization and accretion		408		402		816	801		1,608
Amortization of prepaid lease purchase price adjustments		4		4		9	9		18
Interest expense and amortization of deferred financing $costs^{(b)}$		161		178		330	353		689
(Gains) losses on retirement of long-term obligations		1		_		144	_		95
Interest income		(1)		(1)		(1)	(2)		(2)
Other (income) expense		5		_		12	_		5
(Benefit) provision for income taxes		6		6		13	11		20
Stock-based compensation expense		34		37		68	73		133
Adjusted EBITDA <sup>(c)(d)</sup>	\$	958	\$	831	\$	1,856	\$ 1,645	\$	3,706

# **Reconciliation of Current Outlook for Adjusted EBITDA:**

	Full Y	ear/	2021
(in millions)	Oı	utloc	ok
Income (loss) from continuing operations <sup>(a)</sup>	\$1,074	to	\$1,154
Adjustments to increase (decrease) income (loss) from continuing operations:			
Asset write-down charges	\$15	to	\$25
Acquisition and integration costs	\$0	to	\$8
Depreciation, amortization and accretion	\$1,615	to	\$1,710
Amortization of prepaid lease purchase price adjustments	\$17	to	\$19
Interest expense and amortization of deferred financing costs <sup>(e)</sup>	\$633	to	\$678
(Gains) losses on retirement of long-term obligations	\$145	to	\$145
Interest income	\$(3)	to	\$0
Other (income) expense	\$1	to	\$12
(Benefit) provision for income taxes	\$18	to	\$26
Stock-based compensation expense	\$133	to	\$143
Adjusted EBITDA <sup>(c)(d)</sup>	\$3,764	to	\$3,809

Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K. See reconciliation of "Components of Historical Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense. See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definition of Adjusted EBITDA.

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The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

See reconciliation of "Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense.

# **Reconciliation of Historical FFO and AFFO:**

		For the Three	Months End	led		For the Six M	onths End	ed		the Twelve nths Ended
(in millions, except per share amounts)	June	30, 2021	June	30, 2020	June	30, 2021	June	30, 2020	Decen	nber 31, 2020
Income (loss) from continuing operations	\$	333	\$	200	\$	455 <sup>(a)</sup>	\$	386	\$	1,056
Real estate related depreciation, amortization and accretion		395		389		790		774		1,555
Asset write-down charges		6		3		9		7		74
Dividends/distributions on preferred stock		_		(28)		_		(57)		(85)
$FFO^{(b)(c)(d)(e)}$	\$	734	\$	564	\$	1,254	\$	1,110	\$	2,600
Weighted-average common shares outstanding—diluted	_	434		419 <sup>(f)</sup>		434		418 <sup>(f)</sup>		425
FFO per share <sup>(b)(c)(d)(e)</sup>	\$	1.69	\$	<b>1.35</b> (f)	\$	2.89	\$	<b>2.66</b> (f)	\$	6.12
FFO (from above)	\$	734	\$	564	\$	1,254	\$	1,110	\$	2,600
Adjustments to increase (decrease) FFO:										
Straight-lined revenue		(45)		(10)		(35)		(23)		(22)
Straight-lined expense		20		20		39		40		83
Stock-based compensation expense		34		37		68		73		133
Non-cash portion of tax provision		(7)		5		_		9		1
Non-real estate related depreciation, amortization and accretion		13		13		26		27		53
Amortization of non-cash interest expense		4		2		6		3		6
Other (income) expense		5		_		12		_		5
(Gains) losses on retirement of long-term obligations		1		_		144		_		95
Acquisition and integration costs		1		2		1		7		10
Sustaining capital expenditures		(19)		(24)		(36)		(44)		(86)
$AFFO^{(b)(c)(d)(e)}$	\$	741	\$	609	\$	1,479	\$	1,202	\$	2,878
Weighted-average common shares outstanding—diluted		434		419 <sup>(f)</sup>		434		418 <sup>(f)</sup>		425
AFFO per share(b)(c)(d)(e)	\$	1.71	\$	1.45 (f)	\$	3.41	\$	2.88 (f)	\$	6.78

(a) Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K.
 (b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts.
 (c) FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.
 (d) Attributable to CCIC common stockholders.
 (e) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.
 (f) For the periods ended June 30, 2020, the diluted weighted-average common shares outstanding does not include any assumed conversions of preferred stock in the share count.

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# **Reconciliation of Current Outlook for FFO and AFFO:**

	Full Year 2021
millions, except per share amounts)	Outlook
ome (loss) from continuing operations <sup>(a)</sup>	\$1,074to\$1,154
al estate related depreciation, amortization and accretion	\$1,569:o\$1,649
set write-down charges	\$15to\$25
$FFO^{(b)(c)(d)}$	\$2,720ta\$2,765
Weighted-average common shares outstanding—diluted <sup>(e)</sup>	434
FFO per share <sup>(b)(c)(d)(e)</sup>	\$6.27\d\$6.37
O (from above)	\$2,720a\$2,765
justments to increase (decrease) FFO:	
Straight-lined revenue	\$(117)to\$(97)
Straight-lined expense	\$63 <del>1</del> 0\$83
Stock-based compensation expense	\$133 <del>c</del> o\$143
Non-cash portion of tax provision	\$(7)to\$8
Non-real estate related depreciation, amortization and accretion	\$46o\$61
Amortization of non-cash interest expense	\$4to\$14
Other (income) expense	\$1to\$12
(Gains) losses on retirement of long-term obligations	\$145to\$145
Acquisition and integration costs	\$0co\$8
Sustaining capital expenditures	\$(104);0\$(94)
$\mathbf{AFFO^{(b)(c)(d)}}$	\$2,943(6)2,988
Weighted-average common shares outstanding—diluted <sup>(e)</sup>	434
AFFO per share(b)(c)(d)(e)	\$6.78td\$6.89

Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K. See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts. Attributable to CCIC common stockholders.

The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

The assumption for diluted weighted-average common shares outstanding for full year 2021 Outlook is based on the diluted common shares outstanding as of June 30, 2021.

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# For Comparative Purposes - Reconciliation of Previous Outlook for Adjusted EBITDA:

(in millions)	Previously Issued Full Year 2021 Outlook <sup>(a)</sup>	
Income (loss) from continuing operations <sup>(b)</sup>	\$1,044	to \$1,124
Adjustments to increase (decrease) income (loss) from continuing operations:		
Asset write-down charges	\$15	to \$25
Acquisition and integration costs	\$0	to \$8
Depreciation, amortization and accretion	\$1,615	to \$1,710
Amortization of prepaid lease purchase price adjustments	\$17	to \$19
Interest expense and amortization of deferred financing costs	\$633	to \$678
(Gains) losses on retirement of long-term obligations	\$143	to \$143
Interest income	\$(3)	to \$0
Other (income) expense	\$1	to \$8
(Benefit) provision for income taxes	\$18	to \$26
Stock-based compensation expense	\$134	to \$149
Adjusted EBITDA <sup>(c)(d)</sup>	\$3,734	to \$3,779

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 <sup>(</sup>a) As issued on April 21, 2021 and updated, in part, in the April 8-K.
 (b) Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K.
 (c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definition of Adjusted EBITDA.
 (d) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

# For Comparative Purposes - Reconciliation of Previous Outlook for FFO and AFFO:

	Previously Issued
	Full Year 2021
millions, except per share amounts)	$\mathrm{Outlook}^{(a)}$
ome (loss) from continuing operations <sup>(b)</sup>	\$1,044to\$1,124
al estate related depreciation, amortization and accretion	\$1,569:o\$1,649
set write-down charges	\$15to\$25
$FFO^{(c)(d)(e)}$	\$2,690to\$2,735
Weighted-average common shares outstanding—diluted <sup>(f)</sup>	434
FFO per share <sup>(c)(d)(e)(f)</sup>	\$6.21to\$6.31
O (from above)	\$2,690.6\$2,735
justments to increase (decrease) FFO:	
Straight-lined revenue	\$(102)to\$(82)
Straight-lined expense	\$5&o\$78
Stock-based compensation expense	\$13 <b>4</b> o\$149
Non-cash portion of tax provision	\$(7)to\$8
Non-real estate related depreciation, amortization and accretion	\$4@o\$61
Amortization of non-cash interest expense	\$40\$14
Other (income) expense	\$1to\$8
(Gains) losses on retirement of long-term obligations	\$14 <b>3</b> 0 <b>\$</b> 143
Acquisition and integration costs	\$Qo\$8
Sustaining capital expenditures	\$(104):05(94)
$AFFO^{(c)(d)(e)}$	\$2,923x6\$2,968
Weighted-average common shares outstanding—diluted <sup>(f)</sup>	434
AFFO per share <sup>(c)(d)(e)(f)</sup>	\$6.74to\$6.85

- As issued on April 21, 2021 and updated, in part, in the April 8-K.

  Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K.

  See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts.

  Attributable to CCIC common stockholders.

  The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

  The assumption for diluted weighted-average common shares outstanding for full year 2021 Outlook is based on the diluted common shares outstanding as of June 30, 2021.

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# Reconciliation of Results Adjusted for Nontypical Items to As Reported Results:

	rent Full Year 2021 <sup>(a)</sup>			I	Full Year 2020			Year 2021 Growth Ra Outlook at the Midpoin	
(dollars in millions, except per share amounts)	Outlook	As	Reported		ess: Impact from ontypical Items	Exclusive of Impact from ontypical Items	As Reported	Less: Impact from Nontypical Items	Exclusive of Impact from Nontypical Items
Site rental revenues	\$ 5,700	\$	5,320	\$		\$ 5,320	7 %	— %	7 %
Income (loss) from continuing operations <sup>(b)</sup>	1,114 <sup>(d)</sup>		1,056		(223) <sup>(e)</sup>	833	5 %	29 % <sup>(e)</sup>	34 %
Income (loss) from continuing operations per share—diluted <sup>(b)(c)</sup>	2.57 <sup>(d)</sup>		2.35		(0.52) (e)	1.83	9 %	31 % <sup>(e)</sup>	40 %
Adjusted EBITDA <sup>(b)</sup>	3,787		3,706		(286) (f)	3,420	2 %	9 % <sup>(f)</sup>	11 %
AFFO <sup>(b)(c)</sup>	2,966		2,878		(286) (f)	2,592	3 %	11 % <sup>(f)</sup>	14 %
AFFO per share <sup>(b)(c)</sup>	\$ 6.83	\$	6.78	\$	(0.68) (f)	\$ 6.10	1 %	11 % <sup>(f)</sup>	12 %

<sup>(</sup>a) The Nontypical Items do not have a material impact on the full year 2021 Outlook, which previously contemplated the deployment of approximately 1,000 Sprint Corporation small cells, which were among the small cells that were cancelled by T-Mobile US, Inc. in the fourth quarter 2020, as described further in our press release dated January 27, 2021.
(b) See reconciliations herein for further information and reconciliation of non-GAAP financial measures to Income (loss) from continuing operations, as computed in accordance with GAAP.

Attributable to CCIC common stockholders.

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Authoritation to CCIC common stockholders.

Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K.

Impact from Nontypical Items on Income (loss) from continuing operations and Income (loss) from continuing operations per share—diluted included in the 2020 fourth quarter operating results is comprised of other operating income of \$362 million, offset by incremental operating expenses of \$76 million and associated asset write-downs of \$63 million.

Impact from Nontypical Items on Adjusted EBITDA, AFFO and AFFO per share included in the 2020 fourth quarter operating results is comprised of other operating income of \$362 million, offset by incremental operating expenses of \$76 million.

# The components of changes in site rental revenues for the quarters ended June 30, 2021 and 2020 are as follows:

	Three Months	Ended June 3	30,
(dollars in millions)	 2021		2020
Components of changes in site rental revenues: <sup>(a)</sup>			
Prior year site rental revenues exclusive of straight-lined revenues associated with fixed escalators (b)(c)	\$ 1,309	\$	1,240
New leasing activity <sup>(b)(c)</sup>	90		94
Escalators	23		22
Non-renewals	(43)		(47)
Organic Contribution to Site Rental Revenues(d)	 70		69
Impact from straight-lined revenues associated with fixed escalators	45		10
$Acquisitions^{(e)}$	1		_
Other	 _		<u> </u>
Total GAAP site rental revenues	\$ 1,425	\$	1,319
Year-over-year changes in revenue:			
Reported GAAP site rental revenues	8.0 %	)	
Organic Contribution to Site Rental Revenues <sup>(d)(f)</sup>	5.3 %	)	

# The components of the changes in site rental revenues for full year 2021 Outlook:

(dollars in millions)	Full Year 2021 Outlook
Components of changes in site rental revenues: <sup>(a)</sup>	
Prior year site rental revenues exclusive of straight-lined revenues associated with fixed escalators (b)(c)	\$5,298
New leasing activity <sup>(b)(c)</sup>	360-390
Escalators	90-100
Non-renewals	(180)-(160)
Organic Contribution to Site Rental Revenues <sup>(d)</sup>	280-320
Impact from full year straight-lined revenues associated with fixed escalators	97-117
Acquisitions <sup>(e)</sup>	<5
Other	_
Total GAAP site rental revenues	\$5,677-\$5,722
Year-over-year changes in revenue:	
Reported GAAP site rental revenues <sup>(g)</sup>	7.1%
Organic Contribution to Site Rental Revenues <sup>(d)(f)(g)</sup>	5.7%

- (a) Additional information regarding Crown Castle's site rental revenues, including projected revenue from tenant licenses, straight-lined revenues and prepaid rent is available in Crown Castle's quarterly Supplemental

- Additional information regarding Crown Casties site relatal revenues, including projected revenue from tenant licenses, straight-lined revenues and prepaid rent is available in Crown Casties site relatal revenues function of prepaid rent in accordance with GAAP.

  Includes revenues from the construction of new small cell nodes, exclusive of straight-lined revenues related to fixed escalators.

  See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein.

  Represents the contribution from recent acquisitions. The financial impact of recent acquisitions is excluded from Organic Contribution to Site Rental Revenues until the one-year anniversary of the acquisition.

  Calculated as the percentage change from prior year site rental revenues, exclusive of straight-lined revenues associated with fixed escalations, compared to Organic Contribution to Site Rental Revenues for the current period. period.
  Calculated based on midpoint of full year 2021 Outlook, issued on July 21, 2021.

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# $\underline{\textbf{Components of Historical Interest Expense and Amortization of Deferred Financing \ \textbf{Costs:}}$

		FOI the Three Moi	itiis Elided
millions)	· ·	June 30, 2021	June 30, 2020
erest expense on debt obligations	\$	1 <b>\$</b> 7	176
nortization of deferred financing costs and adjustments on long-term debt, net		7	6
pitalized interest		(3)	(4)
erest expense and amortization of deferred financing costs	\$	161	178

# <u>Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs:</u>

	Full Year 2021
(in millions)	Outlook
Interest expense on debt obligations	\$638 to \$658
Amortization of deferred financing costs and adjustments on long-term debt, net	\$21 to \$26
Capitalized interest	\$(17) to \$(12)
Interest expense and amortization of deferred financing costs	\$633 to \$678

# Debt balances and maturity dates as of June 30, 2021 are as follows: (a)

(in millions)	Face Value	Final Maturity
Cash, cash equivalents and restricted cash	\$ 525	
3.849% Secured Notes	1,000	Apr. 2023
Secured Notes, Series 2009-1, Class A-2 <sup>(b)</sup>	57	Aug. 2029
Tower Revenue Notes, Series 2015-1 <sup>(c)</sup>	300	May 2042
Tower Revenue Notes, Series 2018-1 <sup>(c)</sup>	250	July 2043
Tower Revenue Notes, Series 2015-2 <sup>(c)</sup>	700	May 2045
Tower Revenue Notes, Series 2018-2 <sup>(c)</sup>	750	July 2048
Finance leases and other obligations	248	Various
Total secured debt	\$ 3,305	
2016 Revolver	_	June 2026
2016 Term Loan A	1,238	June 2026
Commercial Paper Notes <sup>(d)</sup>	75	July 2021
3.150% Senior Notes	750	July 2023
3.200% Senior Notes	750	Sept. 2024
1.350% Senior Notes	500	July 2025
4.450% Senior Notes	900	Feb. 2026
3.700% Senior Notes	750	June 2026
1.050% Senior Notes	1,000	July 2026
4.000% Senior Notes	500	Mar. 2027
3.650% Senior Notes	1,000	Sept. 2027
3.800% Senior Notes	1,000	Feb. 2028
4.300% Senior Notes	600	Feb. 2029
3.100% Senior Notes	550	Nov. 2029
3.300% Senior Notes	750	July 2030
2.250% Senior Notes	1,100	Jan. 2031
2.100% Senior Notes	1,000	Apr. 2031
2.500% Senior Notes	750	July 2031
2.900% Senior Notes	1,250	Apr. 2041
4.750% Senior Notes	350	May 2047
5.200% Senior Notes	400	Feb. 2049
4.000% Senior Notes	350	Nov. 2049
4.150% Senior Notes	500	July 2050
3.250% Senior Notes	 900	Jan. 2051
Total unsecured debt	\$ 16,963	
Total net debt	\$ 19,743	

# Net Debt to Last Quarter Annualized Adjusted EBITDA is computed as follows:(a)

(dollars in millions)	For the Three N	Months Ended June 30, 2021
Total face value of debt	\$	20,268
Less: Ending cash, cash equivalents and restricted cash		525
Total Net Debt	\$	19,743
Adjusted EBITDA for the three months ended June 30, 2021 Last quarter annualized Adjusted EBITDA	\$	958 3,834
Net Debt to Last Quarter Annualized Adjusted EBITDA		5.1 x

(a) Does not reflect the use of net proceeds from the June 2021 senior notes offering to repay the Senior Secured Tower Revenue Notes, Series 2015-1, in July 2021.
(b) The Senior Secured Notes, 2009-1, Class A-2 principal amortizes over a period ending in August 2029.
(c) The Senior Secured Tower Revenue Notes, Series 2015-1 and 2015-2 have anticipated repayment dates in 2022 and 2025, respectively. The Senior Secured Tower Revenue Notes, Series 2018-1 and 2018-2 have anticipated repayment dates in 2023 and 2028, respectively.
(d) The maturities of the Commercial Paper Notes, when outstanding, may vary but may not exceed 397 days from the date of issue.

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# **Components of Capital Expenditures:**

	For the Three Months Ended												
(in millions)			June 30, 2	021		June 30, 2020							
	7	Towers	Fiber	Other	Total		Towers	Fiber	Other	Total			
Discretionary:					<u>.</u>								
Purchases of land interests	\$	21 \$	— \$	— \$	21	\$	16 \$	— \$	— \$	16			
Communications infrastructure improvements and other capital projects		39	223	6	268		72	295	7	374			
Sustaining		3	12	4	19		4	15	5	24			
Total	\$	63 \$	235 \$	10 \$	308	\$	92 \$	310 \$	12 \$	414			

	For the Six Months Ended											
(in millions)			June 30, 2	021			June 30, 2020					
	To	owers	Fiber	Other	Total		Towers	Fiber	Other	Total		
Discretionary:												
Purchases of land interests	\$	35 \$	— \$	— \$	35	\$	29 \$	— \$	— \$	29		
Communications infrastructure improvements and other capital projects		73	449	16	538		159	614	15	788		
Sustaining		6	23	7	36		9	24	11	44		
Total	\$	114 \$	472 \$	23 \$	609	\$	197 \$	638 \$	26 \$	861		

Note: See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further discussion of our components of capital expenditures.

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# **Cautionary Language Regarding Forward-Looking Statements**

This news release contains forward-looking statements and information that are based on our management's current expectations as of the date of this news release. Statements that are not historical facts are hereby identified as forward-looking statements. In addition, words such as "estimate," "see," "anticipate," "project," "plan," "intend," "believe," "expect," "likely," "predicted," "positioned," "continue," "target," and any variations of these words and similar expressions are intended to identify forward-looking statements. Such statements include our full year 2021 Outlook and plans, projections, and estimates regarding (1) potential benefits, growth, returns, capabilities, opportunities and shareholder value which may be derived from our business, strategy, risk profile, assets and customer solutions, investments, acquisitions and dividends, (2) our business, strategy, strategic position, business model and capabilities and the strength thereof, (3) industry fundamentals and driving factors for improvements in such fundamentals, (4) 5G deployment in the United States and our customers' strategy with respect thereto and demand for our assets and solutions created thereby, (5) our long-and short-term prospects and the trends, events and industry activities impacting our business, (6) opportunities we see to deliver value to our shareholders, (7) our dividends (including timing of payment thereof) and our long- and short-term dividend (including on a per share basis) growth rate, including its driving factors, and targets, (8) revenue growth in the Towers segment, (9) debt maturities, (10) strategic position of our portfolio of assets, (11) cash flows, including growth thereof, (12) leasing environment and the activity we see in our business, and benefits and opportunities created thereby, (13) tenant non-renewals, including the impact and timing thereof, (14) capital expenditures, including sustaining and discretionary capital expenditures, the timing thereof and any benefits that may result therefrom, (15) straight-line adjustments, (16) revenues and growth thereof and benefits derived therefrom, (17) the recurrence and impact of Nontypical Items, (18) income (loss) from continuing operations (including on a per share basis and as adjusted for Nontypical Items), (19) Adjusted EBITDA (including as adjusted for Nontypical Items), including components thereof and growth thereof, (20) costs and expenses, including interest expense and amortization of deferred financing costs, (21) FFO (including on a per share basis) and growth thereof, (22) AFFO (including on a per share basis and as adjusted for Nontypical Items) and its components and growth thereof and corresponding driving factors, (23) Organic Contribution to Site Rental Revenues and its components, including growth thereof and contributions therefrom, (24) our weighted-average common shares outstanding (including on a diluted basis) and growth thereof, (25) services contribution, (26) small cells backlog (including our ability to ultimately deploy all of the small cells currently in our backlog) and the timing of small cell deployment, (27) the strength of the U.S. market for communications infrastructure ownership and (28) the utility of certain financial measures, including non-GAAP financial measures. All future dividends are subject to declaration by our board of directors.

Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including prevailing market conditions and the following:

- Our business depends on the demand for our communications infrastructure, driven primarily by demand for data, and we may be adversely affected by any slowdown in such demand. Additionally, a reduction in the amount or change in the mix of network investment by our tenants may materially and adversely affect our business (including reducing demand for our communications infrastructure or services).
- A substantial portion of our revenues is derived from a small number of tenants, and the loss, consolidation or financial instability of any of such tenants may materially decrease revenues or reduce demand for our communications infrastructure and services.
- The expansion or development of our business, including through acquisitions, increased product offerings or other strategic growth opportunities, may cause disruptions in our business, which may have an adverse effect on our business, operations or financial results.
- Our Fiber segment has expanded rapidly, and the Fiber business model contains certain differences from our Towers business model, resulting in different operational risks. If we do not successfully operate our Fiber business model or identify or manage the related operational risks, such operations may produce results that are lower than anticipated.
- · Failure to timely, efficiently and safely execute on our construction projects could adversely affect our business.
- Our substantial level of indebtedness could adversely affect our ability to react to changes in our business, and the terms of our debt instruments limit our ability to take a
  number of actions that our management might otherwise believe to be in our best interests. In addition, if we fail to comply with our covenants, our debt could be
  accelerated.
- We have a substantial amount of indebtedness. In the event we do not repay or refinance such indebtedness, we could face substantial liquidity issues and might be required to issue equity securities or securities convertible into equity securities, or sell some of our assets to meet our debt payment obligations.
- Sales or issuances of a substantial number of shares of our common stock or securities convertible into shares of our common stock may adversely affect the market price
  of our common stock.
- As a result of competition in our industry, we may find it more difficult to negotiate favorable rates on our new or renewing tenant contracts.

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- · New technologies may reduce demand for our communications infrastructure or negatively impact our revenues.
- If we fail to retain rights to our communications infrastructure, including the rights to land under our towers and the right-of-way and other agreements related to our small cells and fiber, our business may be adversely affected.
- · Our services business has historically experienced significant volatility in demand, which reduces the predictability of our results.
- The restatement of our previously issued financial statements, the errors that resulted in such restatement, the material weakness that was previously identified in our internal control over financial reporting and the determination that our internal control over financial reporting and disclosure controls and procedures were not effective, could result in loss of investor confidence, shareholder litigation or governmental proceedings or investigations, any of which could cause the market value of our common stock or debt securities to decline or impact our ability to access the capital markets.
- · New wireless technologies may not deploy or be adopted by tenants as rapidly or in the manner projected.
- If we fail to comply with laws or regulations which regulate our business and which may change at any time, we may be fined or even lose our right to conduct some of our business.
- If radio frequency emissions from wireless handsets or equipment on our communications infrastructure are demonstrated to cause negative health effects, potential future claims could adversely affect our operations, costs or revenues.
- Certain provisions of our restated certificate of incorporation, amended and restated by-laws and operative agreements, and domestic and international competition laws
  may make it more difficult for a third party to acquire control of us or for us to acquire control of a third party, even if such a change in control would be beneficial to our
  stockholders.
- · We may be vulnerable to security breaches or other unforeseen events that could adversely affect our operations, business, and reputation.
- Future dividend payments to our stockholders will reduce the availability of our cash on hand available to fund future discretionary investments, and may result in a need to incur indebtedness or issue equity securities to fund growth opportunities. In such event, the then current economic, credit market or equity market conditions will impact the availability or cost of such financing, which may hinder our ability to grow our per share results of operations.
- Remaining qualified to be taxed as a REIT involves highly technical and complex provisions of the U.S. Internal Revenue Code. Failure to remain qualified as a REIT would result in our inability to deduct dividends to stockholders when computing our taxable income, which would reduce our available cash.
- Complying with REIT requirements, including the 90% distribution requirement, may limit our flexibility or cause us to forgo otherwise attractive opportunities, including certain discretionary investments and potential financing alternatives.
- · REIT related ownership limitations and transfer restrictions may prevent or restrict certain transfers of our capital stock.
- The impact of COVID-19 and related risks could materially affect our financial position, results of operations and cash flows.

Should one or more of these or other risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those expected. More information about potential risk factors which could affect our results is included in our filings with the SEC. Our filings with the SEC are available through the SEC website at www.sec.gov or through our investor relations website at investor.crowncastle.com. We use our investor relations website to disclose information about us that may be deemed to be material. We encourage investors, the media and others interested in us to visit our investor relations website from time to time to review up-to-date information or to sign up for e-mail alerts to be notified when new or updated information is posted on the site.

As used in this release, the term "including," and any variation thereof, means "including without limitation."

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# CROWN CASTLE INTERNATIONAL CORP. CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED) (Amounts in millions, except par values)

	June 30, 2021		December 31, 2020
ASSETS	 	_	
Current assets:			
Cash and cash equivalents	\$ 339	\$	232
Restricted cash	181		144
Receivables, net	434		431
Prepaid expenses	148		95
Other current assets	227		202
Total current assets	 1,329		1,104
Deferred site rental receivables	1,425		1,408
Property and equipment, net	15,178		15,162
Operating lease right-of-use assets	6,618		6,464
Goodwill	10,078		10,078
Other intangible assets, net	4,222		4,433
Other assets, net	123		119
Total assets	\$ 38,973	\$	38,768
LIABILITIES AND EQUITY			
Current liabilities:			
Accounts payable	\$ 219	\$	230
Accrued interest	179		199
Deferred revenues	805		704
Other accrued liabilities	406		378
Current maturities of debt and other obligations	71		129
Current portion of operating lease liabilities	338		329
Total current liabilities	2,018		1,969
Debt and other long-term obligations	20,014		19,151
Operating lease liabilities	5,963		5,808
Other long-term liabilities	2,265		2,379
Total liabilities	 30,260		29,307
Commitments and contingencies			
CCIC stockholders' equity:			
Common stock, \$0.01 par value; 600 shares authorized; shares issued and outstanding: June 30, 2021—432 and December 31, 2020—431	4		4
Additional paid-in capital	17,951		17,933
Accumulated other comprehensive income (loss)	(2)		(4)
Dividends/distributions in excess of earnings	(9,240)		(8,472)
Total equity	8,713		9,461
Total liabilities and equity	\$ 38,973	\$	38,768

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# CROWN CASTLE INTERNATIONAL CORP. CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (UNAUDITED) (Amounts in millions, except per share amounts)

		Three Months Ended June 30,				Six Months Ended June 30,				
		2021		2020	-	2021		2020		
Net revenues:										
Site rental	\$	1,425	\$	1,319	\$	2,794	\$	2,629		
Services and other		158		121		274		232		
Net revenues		1,583		1,440		3,068		2,861		
Operating expenses:	'									
Costs of operations: <sup>(a)</sup>										
Site rental		389		378		770		752		
Services and other		105		108		186		207		
Selling, general and administrative		169		164		333		339		
Asset write-down charges		6		3		9		7		
Acquisition and integration costs		1		2		1		7		
Depreciation, amortization and accretion		408		402		816		801		
Total operating expenses		1,078		1,057		2,115		2,113		
Operating income (loss)	· · · · · · · · · · · · · · · · · · ·	505		383		953		748		
Interest expense and amortization of deferred financing costs		(161)		(178)		(330)		(353)		
Gains (losses) on retirement of long-term obligations		(1)		_		(144)		_		
Interest income		1		1		1		2		
Other income (expense)		(5)		_		(12)		_		
Income (loss) before income taxes		339		206		468		397		
Benefit (provision) for income taxes		(6)		(6)		(13)		(11)		
Income (loss) from continuing operations		333		200		455		386		
Discontinued operations:										
Net gain (loss) from disposal of discontinued operations, net of tax		1		_		(62)		_		
Income (loss) from discontinued operations, net of tax	,	1		_		(62)		_		
Net income (loss)	_	334		200		393		386		
Dividends/distributions on preferred stock		_		(28)		_		(57)		
Net income (loss) attributable to CCIC common stockholders	\$	334	\$	172	\$	393	\$	329		
Net income (loss) attributable to CCIC common stockholders, per common share:										
Income (loss) from continuing operations, basic	\$	0.77	\$	0.41	\$	1.05	\$	0.79		
Income (loss) from discontinued operations, basic			_			(0.14)		_		
Net income (loss) attributable to CCIC common stockholders, basic	\$	0.77	\$	0.41	\$	0.91	\$	0.79		
Income (loss) from continuing operations, diluted	\$	0.77	\$	0.41	\$	1.04	\$	0.79		
Income (loss) from discontinued operations, diluted		_		_		(0.14)		_		
Net income (loss) attributable to CCIC common stockholders, diluted	\$	0.77	\$	0.41	\$	0.90	\$	0.79		
Weighted-average common shares outstanding:		100				400		***		
Basic		432		417		432		416		
Diluted		434		419		434		418		

(a) Exclusive of depreciation, amortization and accretion shown separately.

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# CROWN CASTLE INTERNATIONAL CORP. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED) (In millions of dollars)

	Six Months E	nded Jun	ie 30,
	 2021		2020
Cash flows from operating activities:			
Income (loss) from continuing operations	\$ 455	\$	386
Adjustments to reconcile income (loss) from continuing operations to net cash provided by (used for) operating activities:			
Depreciation, amortization and accretion	816		80
(Gains) losses on retirement of long-term obligations	144		_
Amortization of deferred financing costs and other non-cash interest, net	6		
Stock-based compensation expense	67		7.
Asset write-down charges	9		
Deferred income tax (benefit) provision	3		
Other non-cash adjustments, net	14		
Changes in assets and liabilities, excluding the effects of acquisitions:			
Increase (decrease) in liabilities	(56)		2
Decrease (increase) in assets	 (87)		10
Net cash provided by (used for) operating activities	1,371		1,40
Cash flows from investing activities:			
Capital expenditures	(609)		(86
Payments for acquisitions, net of cash acquired	(15)		(1
Other investing activities, net	8		(1)
Net cash provided by (used for) investing activities	 (616)		(89)
Cash flows from financing activities:	 ,		
Proceeds from issuance of long-term debt	3,985		3,73
Principal payments on debt and other long-term obligations	(1,038)		(5)
Purchases and redemptions of long-term debt	(1,789)		-
Borrowings under revolving credit facility	580		1,34
Payments under revolving credit facility	(870)		(1,86
Net borrowings (repayments) under commercial paper program	(210)		(15
Payments for financing costs	(39)		(3
Purchases of common stock	(68)		(7-
Dividends/distributions paid on common stock	(1,163)		(1,014
Dividends/distributions paid on preferred stock	_		(5)
Net cash provided by (used for) financing activities	 (612)		1,81
Net increase (decrease) in cash, cash equivalents, and restricted cash	 143		2,33
Effect of exchange rate changes on cash	1		(1
Cash, cash equivalents, and restricted cash at beginning of period	 381		33
Cash, cash equivalents, and restricted cash at end of period	\$ 525	\$	2,67
Supplemental disclosure of cash flow information:		-	
Interest paid	344		33
Income taxes paid	13		

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CROWN CASTLE INTERNATIONAL CORP. SEGMENT OPERATING RESULTS (UNAUDITED) (In millions of dollars)

#### SEGMENT OPERATING RESULTS

	,	Thre	e Months End	ed June 30, 20	21			Th	ree Months En	ded June 30, 202	:0
	Towers		Fiber	Other	C	onsolidated Total	Towers		Fiber	Other	Consolidated Total
Segment site rental revenues	\$ 952	\$	473		\$	1,425	\$ 86	8	\$ 451		\$ 1,319
Segment services and other revenues	154		4			158	13	.7	4		121
Segment revenues	1,106		477			1,583	98	35	455		1,440
Segment site rental cost of operations	221		161			382	2:	.8	150		368
Segment services and other cost of operations	100		3			103	10	)4	2		106
Segment cost of operations(a)(b)	321		164			485	32	22	152		474
Segment site rental gross margin <sup>(c)</sup>	731		312			1,043	65	0	301		951
Segment services and other gross margin <sup>(c)</sup>	54		1			55	1	3	2		15
Segment selling, general and administrative expenses <sup>(b)</sup>	26		44			70	2	24	45		69
Segment operating profit <sup>(c)</sup>	759		269			1,028	63	39	258		897
Other selling, general and administrative expenses <sup>(b)</sup>			9	5 70		70				\$ 65	65
Stock-based compensation expense				34		34				37	37
Depreciation, amortization and accretion				408		408				402	402
Interest expense and amortization of deferred financing costs				161		161				178	178
Other (income) expenses to reconcile to income (loss) before income taxes <sup>(d)</sup>				16		16				9	9
Income (loss) before income taxes					\$	339					\$ 206

# FIBER SEGMENT SITE RENTAL REVENUES SUMMARY

		Three Months Ended June 30,										
		2021					2020					
	Fiber Se	Fiber Solutions Small Cells Total				Fiber Solutions		Small Cells	Total			
Site rental revenues	\$	329	\$	144	\$	473	\$	315	\$	136	\$ 4	451

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<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.
(b) Segment cost of operations excludes (1) stock-based compensation expense of \$5 million and \$7 million for the three months ended June 30, 2021 and 2020, respectively and (2) prepaid lease purchase price adjustments of \$4 million in each of the three months ended June 30, 2021 and 2020, respectively.
(c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating profit.
(d) See condensed consolidated statement of operations for further information.

# SEGMENT OPERATING RESULTS

	Six Months Ended June 30, 2021				Six Months Ended June 30, 2020			
	Towers	Fiber	Other	Consolidated Total	Towers	Fiber	Other	Consolidated Total
Segment site rental revenues	\$ 1,847	\$ 947		\$ 2,794	\$ 1,735	\$ 894		\$ 2,629
Segment services and other revenues	265	9		274	225	7		232
Segment revenues	2,112	956		3,068	1,960	901		2,861
Segment site rental cost of operations	433	322		755	432	302		734
Segment services and other cost of operations	175	6		181	199	4		203
Segment cost of operations <sup>(a)(b)</sup>	608	328		936	631	306		937
Segment site rental gross margin <sup>(c)</sup>	1,414	625		2,039	1,303	592		1,895
Segment services and other gross margin <sup>(c)</sup>	90	3		93	26	3		29
Segment selling, general and administrative expenses(b)	51	89		140	48	96		144
Segment operating profit <sup>(c)</sup>	1,453	539		1,992	1,281	499		1,780
Other selling, general and administrative expenses <sup>(b)</sup>			\$ 136	136			\$ 135	135
Stock-based compensation expense			68	68			73	73
Depreciation, amortization and accretion			816	816			801	801
Interest expense and amortization of deferred financing costs			330	330			353	353
Other (income) expenses to reconcile to income (loss) before income taxes <sup>(d)</sup>			174	174			21	21
Income (loss) before income taxes				\$ 468				\$ 397

# FIBER SEGMENT SITE RENTAL REVENUES SUMMARY

		Six Months Ended June 30,										
	·	2021					2020					
	Fiber S	olutions		Small Cells		Total		Fiber Solutions		Small Cells		Total
Site rental revenues	\$	659	\$	288	\$	94	17	\$ 627	\$	267	\$	894

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<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.
(b) Segment cost of operations excludes (1) stock-based compensation expense of \$11 million and \$13 million for the six months ended June 30, 2021 and 2020, respectively and (2) prepaid lease purchase price adjustments of \$9 million in each of the six months ended June 30, 2021 and 2020, respectively. Selling, general and administrative expenses exclude stock-based compensation expense of \$57 million and \$60 million for the six months ended June 30, 2021 and 2020.
(c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating

profit.

(d) See condensed consolidated statement of operations for further information.





Supplemental Information Package and Non-GAAP Reconciliations

Second Quarter • June 30, 2021

The pathway to possible.

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# **Cautionary Language Regarding Forward-Looking Statements**

This supplemental information package ("Supplement") contains forward-looking statements and information that are based on our management's current expectations as of the date of this Supplement. Statements that are not historical facts are hereby identified as forward-looking statements. Words such as "Outlook," "guide," "forecast," "estimate," "anticipate," "project," "plan," "intend," "believe," "expect," "likely," "predicted," "positioned," and any variations of these words and similar expressions are intended to identify such forward looking statements. Such statements include plans, projections and estimates regarding (1) demand for data and our communications infrastructure, and benefits derived therefrom, (2) cash flow growth, (3) tenant additions, (4) our Outlook for full year 2021, (5) our strategy, (6) strategic position of our assets, (7) revenues from tenant contracts, (8) ground lease expenses from existing ground leases, (9) the recurrence and impact of Nontypical Items and (10) availability under our 2016 Revolver.

Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including, but not limited to, prevailing market conditions. Should one or more of these or other risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those expected. Crown Castle assumes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. More information about potential risk factors which could affect our results is included in our filings with the Securities and Exchange Commission ("SEC"). Our filings with the SEC are available through the SEC website at www.sec.gov or through our investor relations website at investor.crowncastle.com. We use our investor relations website to disclose information about us that may be deemed to be material. We encourage investors, the media and others interested in us to visit our investor relations website from time to time to review up-to-date information or to sign up for e-mail alerts to be notified when new or updated information is posted on the site.

The components of financial information presented herein, both historical and forward looking, may not sum due to rounding. Definitions and reconciliations of non-GAAP financial measures, segment measures and other calculations are provided in the Appendix to this Supplement.

As used herein, the term "including" and any variation thereof, means "including without limitation." The use of the word "or" herein is not exclusive.

COMPANY OVERVIEW FINANCIALS & METRICS ASSET PORTFOLIO OVERVIEW CAPITALIZATION OVERVIEW APPENDIX

#### **COMPANY PROFILE**

Crown Castle International Corp. (to which the terms "Crown Castle," "CCIC," "we," "our," "the Company" or "us" as used herein refer) owns, operates and leases shared communications infrastructure that is geographically dispersed throughout the U.S., including (1) more than 40,000 towers and other structures, such as rooftops (collectively, "towers"), and (2) approximately 80,000 route miles of fiber primarily supporting small cell networks ("small cells") and fiber solutions. We refer to our towers, fiber and small cells assets collectively as "communications infrastructure," and to our customers on our communications infrastructure as "tenants." Our towers have a significant presence in each of the top 100 basic trading areas, and the majority of our small cells and fiber are located in major metropolitan areas, including a presence within every major U.S. market.

Our operating segments consist of (1) Towers and (2) Fiber, which includes both small cells and fiber solutions. Our core business is providing access, including space or capacity, to our shared communications infrastructure via long-term contracts in various forms, including lease, license, sublease and service agreements (collectively, "tenant contracts"). We seek to increase our site rental revenues by adding more tenants on our shared communications infrastructure, which we expect to result in significant incremental cash flows due to our low incremental operating costs.

We operate as a Real Estate Investment Trust ("REIT") for U.S. federal income tax purposes.

# STRATEGY

As a leading provider of shared communications infrastructure in the U.S., our strategy is to create long-term stockholder value via a combination of (1) growing cash flows generated from our existing portfolio of communications infrastructure, (2) returning a meaningful portion of our cash generated by operating activities to our common stockholders in the form of dividends and (3) investing capital efficiently to grow cash flows and long-term dividends per share. Our strategy is based, in part, on our belief that the U.S. is the most attractive market for shared communications infrastructure investment with the greatest long-term growth potential. We measure our efforts to create "long-term stockholder value" by the combined payment of dividends to stockholders and growth in our per-share results. The key elements of our strategy are to:

- Grow cash flows from our existing communications infrastructure. We are focused on maximizing the recurring site rental cash flows generated from providing our tenants with long-term access to our shared infrastructure assets, which we believe is the core driver of value for our stockholders. Tenant additions or modifications of existing tenant equipment (collectively, "tenant additions") enable our tenants to expand coverage and capacity in order to meet increasing demand for data, while generating high incremental returns for our business. We believe our product offerings of towers and small cells provide a comprehensive solution to our wireless tenants' growing network needs through our shared communications infrastructure model, which is an efficient and cost-effective way to serve our tenants. Additionally, we believe our ability to share our fiber assets across multiple tenants to deploy both small cells and offer fiber solutions allows us to generate cash flows and increase stockholder return.
- Return cash generated by operating activities to common stockholders in the form of dividends. We believe that distributing a meaningful portion of our cash generated by operating activities appropriately provides common stockholders with increased certainty for a portion of expected long-term stockholder value while still allowing us to retain sufficient flexibility to invest in our business and deliver growth. We believe this decision reflects the translation of the high-quality, long-term contractual cash flows of our business into stable capital returns to common stockholders.
- Invest capital efficiently to grow cash flows and long-term dividends per share. In addition to adding tenants to existing communications infrastructure, we seek to invest our available capital, including the net cash generated by our operating activities and external financing sources, in a manner that will increase long-term stockholder value on a risk-adjusted basis. These investments include constructing and acquiring new communications infrastructure that we expect will generate future cash flow growth and attractive long-term returns by adding tenants to those assets over time. Our historical investments have included the following (in no particular order):
  - construction of towers, fiber and small cells;
  - acquisitions of towers, fiber and small cells;
  - acquisitions of land interests (which primarily relate to land assets under towers);
  - · improvements and structural enhancements to our existing communications infrastructure;
  - purchases of shares of our common stock from time to time; and
  - o purchases, repayments or redemptions of our debt.

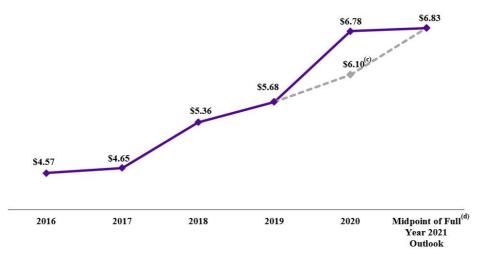
Crown Castle International Corp. Second Quarter 2021

	COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX	l
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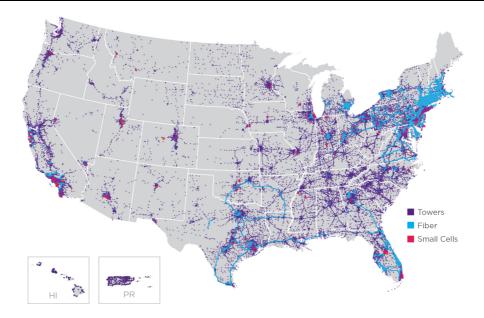
Our strategy to create long-term stockholder value is based on our belief that there will be considerable future demand for our communications infrastructure based on the location of our assets and the rapid growth in the demand for data. We believe that such demand for our communications infrastructure will continue, will result in growth of our cash flows due to tenant additions on our existing communications infrastructure, and will create other growth opportunities for us, such as demand for newly constructed or acquired communications infrastructure, as described above. Further, we seek to augment the long-term value creation associated with growing our recurring site rental cash flows by offering certain ancillary site development and installation services within our Towers segment.

COMPANY OVERVIEW FINANCIALS & METRICS ASSET PORTFOLIO OVERVIEW CAPITALIZATION OVERVIEW APPENDIX

# AFFO PER SHARE(a)(b)



# ASSET PORTFOLIO FOOTPRINT



See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to Income (loss) from continuing operations, as computed (a)

in accordance with GAAP. Attributable to CCIC common stockholders.

<sup>(</sup>d) Futuroutable to Cole Comminus according to Cole Comminus (Comminus according to Cole Comminus according to Cole Comminus (Cole Excludes the impact of nontypical items that were completed in fourth quarter 2020 ("Nontypical Items"), as described in our press release dated January 27, 2021 and reconciled in "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein.

(d) Calculated based on midpoint of full year 2021 Outlook, issued on July 21, 2021.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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# GENERAL COMPANY INFORMATION

Principal executive offices	8020 Katy Freeway, Houston, TX 77024
Common shares trading symbol	CCI
Stock exchange listing	New York Stock Exchange
Fiscal year ending date	December 31
Fitch - Long Term Issuer Default Rating	BBB+
Moody's - Long Term Corporate Family Rating	Baa3
Standard & Poor's - Long Term Local Issuer Credit Rating	BBB-

Note: These credit ratings may not reflect the potential risks relating to the structure or trading of the Company's securities and are provided solely for informational purposes. Credit ratings are not recommendations to buy, sell or hold any security, and may be revised or withdrawn at any time by the issuing organization in its sole discretion. The Company does not undertake any obligation to maintain the ratings or to advise of any change in the ratings. Each agency's rating should be evaluated independently of any other agency's rating. An explanation of the significances of the ratings can be obtained from each of the ratings agencies.

# EXECUTIVE MANAGEMENT TEAM

Name	Age	Years with Company	Position
Jay A. Brown	48	21	President and Chief Executive Officer
Daniel K. Schlanger	47	5	Executive Vice President and Chief Financial Officer
Robert C. Ackerman	68	22	Executive Vice President and Chief Operating Officer - Towers
Christopher D. Levendos	53	3	Executive Vice President and Chief Operating Officer - Fiber
Kenneth J. Simon	60	5	Executive Vice President and General Counsel
Michael J. Kavanagh	53	10	Executive Vice President and Chief Commercial Officer
Philip M. Kelley	48	24	Executive Vice President - Corporate Development and Strategy
Laura B. Nichol	61	7	Executive Vice President - Business Support

# BOARD OF DIRECTORS

DOING OF DIRECTORS								
Name	Position	Committees	Age	Years as Director				
J. Landis Martin	Chair	$NCG^{(a)}$	75	25				
P. Robert Bartolo	Director	Audit, Compensation	49	7				
Cindy Christy	Director	Compensation, NCG <sup>(a)</sup> , Strategy	55	13				
Ari Q. Fitzgerald	Director	Compensation, NCG <sup>(a)</sup> , Strategy	58	18				
Anthony J. Melone	Director	Audit, NCG <sup>(a)</sup> , Strategy	61	6				
Jay A. Brown	Director		48	5				
Andrea J. Goldsmith	Director	NCG <sup>(a)</sup> , Strategy	56	3				
Lee W. Hogan	Director	Audit, Compensation, Strategy	76	20				
Tammy K. Jones	Director	Audit, NCG <sup>(a)</sup>	55	<1				
W. Benjamin Moreland	Director	Strategy	57	14				
Kevin A. Stephens	Director	Audit, Strategy	59	<1				
Matthew Thornton III	Director	Compensation, Strategy	62	<1				

<sup>(</sup>a) Nominating & Corporate Governance Committee

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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# RESEARCH COVERAGE

	Equity Research	
Bank of America	Barclays	Citigroup
David Barden	Tim Long	Michael Rollins
(646) 855-1320	(212) 526-4043	(212) 816-1116
Cowen and Company	Credit Suisse	Deutsche Bank
Colby Synesael	Sami Badri	Matthew Niknam
(646) 562-1355	(212) 538-1727	(212) 250-4711
Goldman Sachs	Green Street	Jefferies
Brett Feldman	David Guarino	Jonathan Petersen
(212) 902-8156	(949) 640-8780	(212) 284-1705
JPMorgan	KeyBanc	LightShed Partners
Philip Cusick	Brandon Nispel	Walter Piecyk
(212) 622-1444	(503) 821-3871	(646) 450-9258
MoffettNathanson	Morgan Stanley	New Street Research
Nick Del Deo	Simon Flannery	Spencer Kurn
(212) 519-0025	(212) 761-6432	(212) 921-2067
Oppenheimer & Co.	Raymond James	RBC Capital Markets
Timothy Horan	Ric Prentiss	Jonathan Atkin
(212) 667-8137	(727) 567-2567	(415) 633-8589
Truist Securities	UBS	Wells Fargo Securities, LLC
Greg Miller	Batya Levi	Eric Luebchow
(212) 303-4169	(212) 713-8824	(312) 630-2386
Wolfe Research Jeff Kvaal (646) 582-9350		
	Rating Agencies	
Fitch	Moody's	Standard & Poor's
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# HISTORICAL COMMON STOCK DATA

	_	Three Months Ended				
(in millions, except per share amounts)		6/30/21	3/31/21	12/31/20	9/30/20	6/30/20
High price <sup>(a)</sup>	\$	199.22 \$	174.18 \$	168.13 \$	174.63 \$	170.30
Low price <sup>(a)</sup>	\$	170.52 \$	143.88 \$	148.89 \$	151.36 \$	128.64
Period end closing price <sup>(b)</sup>	\$	195.10 \$	170.99 \$	156.78 \$	162.60 \$	162.19
Dividends paid per common share	\$	1.33 \$	1.33 \$	1.33 \$	1.20 \$	1.20
Volume weighted average price for the period <sup>(a)</sup>	\$	185.99 \$	157.74 \$	158.08 \$	160.41 \$	155.53
Common shares outstanding, at period end		432	432	431	431	417
Market value of outstanding common shares, at period end(c)	\$	84,321 \$	73,898 \$	67,622 \$	70,128 \$	67,595

<sup>(</sup>a) Based on the sales price, adjusted for common stock dividends, as reported by Bloomberg.
(b) Based on the period end closing price, adjusted for common stock dividends, as reported by Bloomberg.
(c) Period end market value of outstanding common shares is calculated as the product of (1) shares of common stock outstanding at period end and (2) closing share price at period end, adjusted for common stock dividends, as reported by Bloomberg.

#### SUMMARY PORTFOLIO HIGHLIGHTS

DOWNER TORT OLD INGILITIES	 
(as of June 30, 2021)	
Towers	
Number of towers (in thousands) <sup>(a)</sup>	40
Average number of tenants per tower	2.2
Remaining contracted tenant receivables (\$ in billions) <sup>(b)</sup>	\$ 27
Weighted average remaining tenant contract term (years) <sup>(c)</sup>	6
Percent of towers in the Top 50 / 100 Basic Trading Areas	56% / 71%
Percent of ground leased / owned <sup>(d)</sup>	59% / 41%
Weighted average maturity of ground leases (years) <sup>(d)(e)</sup>	37
Fiber	
Number of route miles of fiber (in thousands)	80
Remaining contracted tenant receivables (\$ in billions) <sup>(b)</sup>	\$ 5
Weighted average remaining tenant contract term (years) <sup>(c)</sup>	5

#### SUMMARY FINANCIAL HIGHLIGHTS

SUMMARY FINANCIAL HIGHLIGHTS								
		Three Months	Ende	d June 30,	0, Six Months Ended June 30,			
(in millions, except per share amounts)		2021		2020		2021		2020
Operating Data:								
Net revenues								
Site rental	\$	1,425	\$	1,319	\$	2,794	\$	2,629
Services and other		158		121		274		232
Net revenues	\$	1,583	\$	1,440	\$	3,068	\$	2,861
	<u> </u>							
Costs of operations (exclusive of depreciation, amortization and accretion)								
Site rental	\$	389	\$	378	\$	770	\$	752
Services and other		105		108		186		207
Total cost of operations	\$	494	\$	486	\$	956	\$	959
·	-							
Net income (loss) attributable to CCIC common stockholders	\$	334	\$	172	\$	393	\$	329
Net income (loss) attributable to CCIC common stockholders per share—diluted <sup>(f)</sup>	\$	0.77	\$	0.41	\$	0.90	\$	0.79
Non-GAAP Data:(g)								
Adjusted EBITDA	\$	958	\$	831	\$	1,856	\$	1,645
FFO <sup>(h)</sup>		734		564		1,254		1,110
AFFO <sup>(h)</sup>		741		609		1,479		1,202
AFFO per share <sup>(f)(h)</sup>	\$	1.71	\$	1.45	\$	3.41	\$	2.88

- Excludes third-party land interests.
  Excludes renewal terms at tenants' option.
  Excludes renewal terms at tenants' option, weighted by site rental revenues.
- Weighted by Towers segment site rental gross margin exclusive of straight-lined revenues, amortization of prepaid rent, and straight-lined expenses. Includes all renewal terms at the Company's option.
- Based on diluted weighted-average common shares outstanding of 434 million and 419 million for the three months ended June 30, 2021 and 2020, respectively, and 434 million and 418 million for the six months ended June 30, 2021 and 2020, respectively.
- (g) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to Income (loss) from continuing operations, as computed in accordance with GAAP.
   (h) Attributable to CCIC common stockholders.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX

## SUMMARY FINANCIAL HIGHLIGHTS (CONTINUED)

	Three Months End	ded June 30,	Six Months Ended June 30,			
(in millions)	2021	2020	2021	2020		
Summary Cash Flow Data: <sup>(a)</sup>						
Net cash provided by (used for) operating activities	\$ 787 \$	756	\$ 1,371	\$ 1,409		
Net cash provided by (used for) investing activities <sup>(b)</sup>	(305)	(422)	(616)	(890)		
Net cash provided by (used for) financing activities	(395)	1,867	(612)	1,817		

(in millions)	June 3	30, 2021 Dece	ember 31, 2020
Balance Sheet Data (at period end):			
Cash and cash equivalents	\$	339 \$	232
Property and equipment, net		15,178	15,162
Total assets		38,973	38,768
Total debt and other long-term obligations		20,085	19,280
Total CCIC stockholders' equity		8,713	9,461

	Three Months Ended June 30, 202	21
Other Data:		
Net debt to last quarter annualized Adjusted EBITDA <sup>(c)</sup>	!	5.1 x
Dividend per common share	\$ 1.	.33

## **OUTLOOK FOR FULL YEAR 2021**

****	
(in millions, except per share amounts)	Full Year 2021 <sup>(d)</sup>
Site rental revenues	\$5,677 to \$5,722
Site rental cost of operations <sup>(e)</sup>	\$1,538 to \$1,583
Income (loss) from continuing operations <sup>(f)</sup>	\$1,074 to \$1,154
Income (loss) from continuing operations per share—diluted <sup>(f)(g)(h)</sup>	\$2.48 to \$2.66
Adjusted EBITDA <sup>(i)</sup>	\$3,764 to \$3,809
Interest expense and amortization of deferred financing costs <sup>(j)</sup>	\$633 to \$678
$FFO^{(\mathtt{h})(\mathtt{i})}$	\$2,720 to \$2,765
AFFO <sup>(h)(i)</sup>	\$2,943 to \$2,988
AFFO per share <sup>(g)(h)(i)</sup>	\$6.78 to \$6.89

- (a) Includes impacts of restricted cash. See the condensed consolidated statement of cash flows for further information.
  (b) Includes net cash used for acquisitions of approximately \$11 million and \$2 million for the condensed consolidated statement of cash flows for further information.
- Includes neglect cash used for acquisitions of approximately \$11 million and \$3 million for the three months ended June 30, 2021 and 2020, respectively, and \$15 million and \$16 million for the six months ended June 30, 2021 and 2020, respectively.
- See the "Net Debt to Last Quarter Annualized Adjusted EBITDA Calculation" in the Appendix. As issued on July 21, 2021.

- Exclusive of depreciation, amortization and accretion.

  Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K.

  The assumption for diluted weighted-average common shares outstanding for full year 2021 Outlook is based on the diluted common shares outstanding as of June 30, 2021.
- Attributable to CCIC common stockholders.

  See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information and reconciliation of non-GAAP financial measures to Income (loss) from continuing operations, as computed in accordance with GAAP.
- See the reconciliation of "Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs" in the Appendix.

#### COMPONENTS OF CHANGES IN SITE RENTAL REVENUES FOR FULL YEAR 2020 ACTUAL AND FULL YEAR 2021 OUTLOOK

COMPONENTS OF CHANGES IN SITE RENTAL REVENUES FOR FULL YEAR 2020 ACTUAL AND	B FULL TEAR 2021 OUTLOOK	T II X 2024
(dollars in millions)	Full Year 2020 Actual	Full Year 2021 Outlook <sup>(a)</sup>
Components of changes in site rental revenues:		
Prior year site rental revenues exclusive of straight-lined revenues associated with fixed escalators (b)(c)	\$5,013	\$5,298
New leasing activity <sup>(b)(c)</sup>	376	360-390
Escalators	90	90-100
Non-renewals	(183)	(180)-(160)
Organic Contribution to Site Rental Revenues <sup>(d)</sup>	283	280-320
Impact from full year straight-lined revenues associated with fixed escalators	22	97-117
Acquisitions <sup>(e)</sup>	2	<5
Other		_
Total GAAP site rental revenues	\$5,320	\$5,677-\$5,722
Year-over-year changes in revenues:		
Reported GAAP site rental revenues	4.5%	7.1% <sup>(f)</sup>
Organic Contribution to Site Rental Revenues(d)(g)	5.6%	5.7% <sup>(f)</sup>

As issued on July 21, 2021.

<sup>(</sup>a) (b) (c) (d) (e) (f) (g)

As issued on July 21, 2021.
Includes revenues from amortization of prepaid rent in accordance with GAAP.
Includes revenues from the construction of new small cell nodes, exclusive of straight-lined revenues related to fixed escalators.

See "Non-GAAP Measures, Segment Measures and Other Calculations" for a discussion of our definition of Organic Contribution to Site Rental Revenues.

Represents the contribution from recent acquisitions. The financial impact of recent acquisitions is excluded from Organic Contribution to Site Rental Revenues until the one-year anniversary of the acquisition.

Calculated based on midpoint of full year 2021 Outlook, issued on July 21, 2021.

Calculated as the percentage change from prior year site rental revenues, exclusive of straight-lined revenues associated with fixed escalations, compared to Organic Contribution to Site Rental Revenues for the current period. period.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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CONDENSED CONSOLIDATED BALANCE SHEET (Unaudited)

(in millions, except par values)	Ju	ne 30, 2021	Decen	ıber 31, 2020
ASSETS				
Current assets:				
Cash and cash equivalents	\$	339	\$	232
Restricted cash		181		144
Receivables, net		434		431
Prepaid expenses		148		95
Other current assets		227		202
Total current assets		1,329		1,104
Deferred site rental receivables		1,425		1,408
Property and equipment, net		15,178		15,162
Operating lease right-of-use assets		6,618		6,464
Goodwill		10,078		10,078
Other intangible assets, net		4,222		4,433
Other assets, net		123		119
Total assets	\$	38,973	\$	38,768
LIABILITIES AND EQUITY				
Current liabilities:				
Accounts payable	\$	219	\$	230
Accrued interest		179		199
Deferred revenues		805		704
Other accrued liabilities		406		378
Current maturities of debt and other obligations		71		129
Current portion of operating lease liabilities		338		329
Total current liabilities		2,018		1,969
Debt and other long-term obligations		20,014		19,151
Operating lease liabilities		5,963		5,808
Other long-term liabilities		2,265		2,379
Total liabilities		30,260		29,307
Commitments and contingencies		<u> </u>		·
CCIC stockholders' equity:				
Common stock, \$0.01 par value; 600 shares authorized; shares issued and outstanding: June 30, 2021—432 and December 3: 2020—431	1,	4		4
Additional paid-in capital		17,951		17,933
Accumulated other comprehensive income (loss)		(2)		(4)
Dividends/distributions in excess of earnings		(9,240)		(8,472)
Total equity		8,713		9,461

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)

	Three Months Ended June 30,					Six Months Ended June 30,			
(in millions, except per share amounts)	2021 2020			2021		2020			
Net revenues:									
Site rental	\$	1,425	\$	1,319	\$	2,794	\$	2,629	
Services and other		158		121		274		232	
Net revenues		1,583		1,440		3,068		2,86	
Operating expenses:									
Costs of operations <sup>(a)</sup> :									
Site rental		389		378		770		75:	
Services and other		105		108		186		20	
Selling, general and administrative		169		164		333		339	
Asset write-down charges		6		3		9		:	
Acquisition and integration costs		1		2		1			
Depreciation, amortization and accretion		408		402		816		80	
Total operating expenses		1,078		1,057		2,115		2,11	
Operating income (loss)		505		383		953		74	
Interest expense and amortization of deferred financing costs		(161)		(178)		(330)		(353	
Gains (losses) on retirement of long-term obligations		(1)		_		(144)		-	
Interest income		1		1		1			
Other income (expense)		(5)				(12)		-	
Income (loss) before income taxes		339		206		468		39	
Benefit (provision) for income taxes		(6)		(6)		(13)		(1:	
Income (loss) from continuing operations		333		200		455		38	
Discontinued operations:									
Net gain (loss) from disposal of discontinued operations, net of tax		1				(62)		_	
Income (loss) from discontinued operations, net of tax		1				(62)			
Net income (loss)		334		200		393		380	
Dividends/distributions on preferred stock				(28)				(57	
Net income (loss) attributable to CCIC common stockholders	\$	334	\$	172	\$	393	\$	329	
Net income (loss) attributable to CCIC common stockholders, per common share:									
Income (loss) from continuing operations, basic	\$	0.77	\$	0.41	\$	1.05	\$	0.79	
Income (loss) from discontinued operations, basic		_		_		(0.14)		_	
Net income (loss) attributable to CCIC common stockholders, basic	\$	0.77	\$	0.41	\$	0.91	\$	0.79	
Income (loss) from continuing operations, diluted	\$	0.77	\$	0.41	\$	1.04	\$	0.79	
Income (loss) from discontinued operations, diluted	Ψ	-	Ψ		Ψ	(0.14)	Ψ	-	
Net income (loss) attributable to CCIC common stockholders, diluted	\$	0.77	\$	0.41	\$	0.90	\$	0.7	
ivet income (1955) attributable to CCIC common stockholders, unded	<u> </u>	5.77	<del>-</del>	0.41	*	0.50	*	0.7.	
Weighted-average common shares outstanding:		455				(22			
Basic		432		417		432		41	
Diluted		434		419		434		41	

 $<sup>\</sup>hbox{(a)} \quad \hbox{Exclusive of depreciation, amortization and accretion shown separately.}$ 

#### SEGMENT OPERATING RESULTS

	Т	hree Months Er	ded June 30, 20	)21	7	Three Months E	nded June 30, 20	20
(in millions)	Towers	Fiber	Other	Consolidated Total	Towers	Fiber	Other	Consolidated Total
Segment site rental revenues	\$ 952	\$ 473		\$ 1,425	\$ 868	\$ 451		\$ 1,319
Segment services and other revenues	154	4		158	117	4		121
Segment revenues	1,106	477		1,583	985	455		1,440
Segment site rental cost of operations	221	161		382	218	150	•	368
Segment services and other cost of operations	100	3		103	104	2		106
Segment cost of operations(a)(b)	321	164		485	322	152		474
Segment site rental gross margin <sup>(c)</sup>	731	312		1,043	650	301	-	951
Segment services and other gross margin <sup>(c)</sup>	54	1		55	13	2		15
Segment selling, general and administrative expenses <sup>(b)</sup>	26	44		70	24	45		69
Segment operating profit(c)	759	269		1,028	639	258	•	897
Other selling, general and administrative expenses <sup>(b)</sup>			\$ 70	70			\$ 65	65
Stock-based compensation expense			34	34			37	37
Depreciation, amortization and accretion			408	408			402	402
Interest expense and amortization of deferred financing costs			161	161			178	178
Other (income) expenses to reconcile to income (loss) before income taxes $^{\rm (d)}$			16	16			9	9
Income (loss) before income taxes				\$ 339				\$ 206

#### FIBER SEGMENT SITE RENTAL REVENUES SUMMARY

		Three Months Ended June 30,								
		2021								
(in millions)	Fiber Solutions	Small Cells	Total	Fiber Solutions	Small Cells	Total				
Site rental revenues	\$ 329	9 \$ 144	\$ 473	\$ 315 <b>\$</b>	136 \$	451				

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.
(b) Segment cost of operations excludes (1) stock-based compensation expense of \$5 million and \$7 million for the three months ended June 30, 2021 and 2020, respectively and (2) prepaid lease purchase price adjustments of \$4 million for each of the three months ended June 30, 2021 and 2020. Selling, general and administrative expenses exclude stock-based compensation expense of \$29 million and \$30 million for the three months ended June 30, 2021 and 2020, respectively.

(c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating profit.

profit.

(d) See condensed consolidated statement of operations for further information.

#### SEGMENT OPERATING RESULTS

		Six Months End	led June 30, 202	1		Six Months End	ded June 30, 202	0
(in millions)	Towers			Other Consolidated Total		Fiber	Other	Consolidated Total
Segment site rental revenues	\$ 1,847	\$ 947		\$ 2,794	\$ 1,735	\$ 894		\$ 2,629
Segment services and other revenues	265	9		274	225	7		232
Segment revenues	2,112	956		3,068	1,960	901	-	2,861
Segment site rental cost of operations	433	322		755	432	302	-	734
Segment services and other cost of operations	175	6		181	199	4		203
Segment cost of operations <sup>(a)(b)</sup>	608	328		936	631	306		937
Segment site rental gross margin <sup>(c)</sup>	1,414	625		2,039	1,303	592		1,895
Segment services and other gross margin <sup>(c)</sup>	90	3		93	26	3		29
Segment selling, general and administrative expenses <sup>(b)</sup>	51	89		140	48	96		144
Segment operating profit <sup>(c)</sup>	1,453	539		1,992	1,281	499		1,780
Other selling, general and administrative expenses <sup>(b)</sup>			\$ 136	136			\$ 135	135
Stock-based compensation expense			68	68			73	73
Depreciation, amortization and accretion			816	816			801	801
Interest expense and amortization of deferred financing costs			330	330			353	353
Other (income) expenses to reconcile to income (loss) before income taxes $^{(d)}$			174	174			21	21
Income (loss) before income taxes				\$ 468				\$ 397

## FIBER SEGMENT SITE RENTAL REVENUES SUMMARY

			Six Months Ended June 30,									
			2021						2020			
(in millions)	Ī	Fiber Solutions Small Cells Total				Fiber Solutions		Small Cells		Total		
Site rental revenues	9	659 \$ 288 \$ 947 \$						627	\$	267	\$	894

 <sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.
 (b) Segment cost of operations excludes (1) stock-based control in the control of the (a) Exclusive or depreciation, amortization and accretion shown separately.
 (b) Segment cost of operations excludes (1) stock-based compensation expense of \$11 million and \$13 million for the six months ended June 30, 2021 and 2020, respectively and (2) prepaid lease purchase price adjustments of \$9 million for each of the six months ended June 30, 2021 and 2020, respectively.
 (c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating profit.
 (d) See condensed consolidated statement of operations for further information.

## FFO AND AFFO RECONCILIATIONS

	Three Months	Ended J	une 30,	Six Months Ended June 30,				
(in millions, except per share amounts)	2021		2020		2021		2020	
Income (loss) from continuing operations	\$ 333	\$	200	\$	455 <sup>(a)</sup>	\$	386	
Real estate related depreciation, amortization and accretion	395		389		790		774	
Asset write-down charges	6		3		9		7	
Dividends/distributions on preferred stock	 <u> </u>		(28)		<u> </u>		(57)	
$FFO_{(b)(c)(d)(e)}$	\$ 734	\$	564	\$	1,254	\$	1,110	
Weighted-average common shares outstanding—diluted	434		419 <sup>(f)</sup>		434		418 <sup>(f)</sup>	
FFO per share <sup>(b)(c)(d)(e)</sup>	\$ 1.69	\$	1.35 (f)	\$	2.89	\$	2.66 (f)	
FFO (from above)	\$ 734	\$	564	\$	1,254	\$	1,110	
Adjustments to increase (decrease) FFO:	75.	Ţ	50.		1,23 .	<b>.</b>	1,110	
Straight-lined revenue	(45)		(10)		(35)		(23)	
Straight-lined expense	20		20		39		40	
Stock-based compensation expense	34		37		68		73	
Non-cash portion of tax provision	(7)		5		_		9	
Non-real estate related depreciation, amortization and accretion	13		13		26		27	
Amortization of non-cash interest expense	4		2		6		3	
Other (income) expense	5		_		12		_	
(Gains) losses on retirement of long-term obligations	1		_		144		_	
Acquisition and integration costs	1		2		1		7	
Sustaining capital expenditures	(19)		(24)		(36)		(44)	
$\mathbf{AFFO}^{(\mathbf{b})(\mathbf{c})(\mathbf{d})(\mathbf{e})}$	\$ 741	\$	609	\$	1,479	\$	1,202	
Weighted-average common shares outstanding—diluted	434		419 <sup>(f)</sup>		434		418 <sup>(f)</sup>	
AFFO per share <sup>(b)(c)(d)(e)</sup>	\$ 1.71	\$	<b>1.45</b> (f)	\$	3.41	\$	2.88 ft	

Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K. See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts. FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid. Attributable to CCIC common stockholders.

The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

For the periods ended June 30, 2020, the diluted weighted-average common shares outstanding does not include any assumed conversions of preferred stock in the share count.

	PANY RVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

	Six Months En	ded June 30,
(in millions)	 2021	2020
Cash flows from operating activities:		
Income (loss) from continuing operations	\$ 455	\$ 38
Adjustments to reconcile income (loss) from continuing operations to net cash provided by (used for) operating activities:		
Depreciation, amortization and accretion	816	80
(Gains) losses on retirement of long-term obligations	144	-
Amortization of deferred financing costs and other non-cash interest, net	6	
Stock-based compensation expense	67	7
Asset write-down charges	9	
Deferred income tax (benefit) provision	3	
Other non-cash adjustments, net	14	
Changes in assets and liabilities, excluding the effects of acquisitions:		
Increase (decrease) in liabilities	(56)	2
Decrease (increase) in assets	(87)	10
Net cash provided by (used for) operating activities	 1,371	1,40
Cash flows from investing activities:	 	
Capital expenditures	(609)	(86
Payments for acquisitions, net of cash acquired	(15)	(1
Other investing activities, net	 8	(1
Net cash provided by (used for) investing activities	 (616)	(89
Cash flows from financing activities:		
Proceeds from issuance of long-term debt	3,985	3,73
Principal payments on debt and other long-term obligations	(1,038)	(5
Purchases and redemptions of long-term debt	(1,789)	=
Borrowings under revolving credit facility	580	1,34
Payments under revolving credit facility	(870)	(1,86
Net borrowings (repayments) under commercial paper program	(210)	(15
Payments for financing costs	(39)	(3
Purchases of common stock	(68)	(7
Dividends/distributions paid on common stock	(1,163)	(1,01
Dividends/distributions paid on preferred stock	 	(5
Net cash provided by (used for) financing activities	(612)	1,81
Net increase (decrease) in cash, cash equivalents, and restricted cash	 143	2,33
Effect of exchange rate changes on cash	 1	(
Cash, cash equivalents, and restricted cash at beginning of period	 381	33
Cash, cash equivalents, and restricted cash at end of period	\$ 525	\$ 2,67
Supplemental disclosure of cash flow information:		
Interest paid	344	33
Income taxes paid	13	

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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#### COMPONENTS OF CHANGES IN SITE RENTAL REVENUES

		Three Months I	Ended Ju	ne 30,
(dollars in millions)	·	2021		2020
Components of changes in site rental revenues:				
Prior year site rental revenues exclusive of straight-lined revenues associated with fixed escalators (a)(b)	\$	1,309	\$	1,240
New leasing activity <sup>(a)(b)</sup>		90		94
Escalators		23		22
Non-renewals		(43)		(47)
Organic Contribution to Site Rental Revenues <sup>(c)</sup>		70		69
Impact from straight-lined revenues associated with fixed escalators		45		10
Acquisitions <sup>(d)</sup>		1		_
Other		_		_
Total GAAP site rental revenues	\$	1,425	\$	1,319
Year-over-year changes in revenue:				
Reported GAAP site rental revenues		8.0 %		
Organic Contribution to Site Rental Revenues <sup>(c)(e)</sup>		5.3 %		

#### SUMMARY OF SITE RENTAL STRAIGHT-LINED REVENUES AND EXPENSES ASSOCIATED WITH FIXED ESCALATORS<sup>(f)</sup>

		Three Months Ended June 30,							
	_		2021					2020	
(in millions)		Towers	Fiber		Total	Towers		Fiber	Total
Site rental straight-lined revenues	\$	44	\$	1 \$	45	\$	8 \$	2	\$ 10
Site rental straight-lined expenses		19		1	20	2	0	_	20

	 Six Months Ended June 30,									
		2021						2020		
(in millions)	Towers	Fiber		Total		Towers		Fiber		Total
Site rental straight-lined revenues	\$ 33 \$		2 \$	5	35 5	\$ 21	\$	2	\$	23
Site rental straight-lined expenses	38		1		39	40		_		40

- Includes revenues from amortization of prepaid rent in accordance with GAAP.
  Includes revenues from the construction of new small cell nodes, exclusive of straight-lined revenues related to fixed escalators.
  See "Non-GAAP Measures, Segment Measures and Other Calculations" for a discussion of our definition of Organic Contribution to Site Rental Revenues.
  Represents the initial contribution of recent acquisitions. The financial impact of recent acquisitions is excluded from Organic Contribution to Site Rental Revenues until the one-year anniversary of the acquisition.

- Calculated as the percentage change from prior year site rental revenues, exclusive of straight-lined revenues associated with fixed escalations, compared to Organic Contribution to Site Rental Revenues for the current period.

  In accordance with GAAP accounting, if payment terms call for fixed escalations or rent free periods, the revenue is recognized on a straight-line basis over the fixed, non-cancelable term of the contract. Since the Company recognizes revenue on a straight-line basis, a portion of the site rental revenue in a given period represents cash collected or contractually collectible in other periods. (f)

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## SUMMARY OF PREPAID RENT ACTIVITY(a)

	 Three Months Ended June 30,								
		202	1				2020		
(in millions)	Towers	Fibe	r	Total	Towers		Fiber	Total	
Prepaid rent additions	\$ 28	\$	36 \$	64	\$	57 \$	41 \$	98	
Amortization of prepaid rent	79		57	136		73	55	128	

	Six Months Ended June 30,									
	2021						2020			
(in millions)	Towers		Fiber		Total		Towers		Fiber	Total
Prepaid rent additions	\$ 54	\$	96	\$	150	\$	121	\$	111	\$ 232
Amortization of prepaid rent	158		114		272		146		108	254

# SUMMARY OF CAPITAL EXPENDITURES

		Three Months Ended June 30,														
		2021						2020								
(in millions)	7	Towers		Fiber		Other		Total		Towers		Fiber		Other		Total
Discretionary:																
Purchases of land interests	\$	21	\$	_	\$	_	\$	21	\$	16	\$	_	\$	_	\$	16
Communications infrastructure improvements and other capital projects		39		223		6		268		72		295		7		374
Sustaining		3		12		4		19		4		15		5		24
Total	\$	63	\$	235	\$	10	\$	308	\$	92	\$	310	\$	12	\$	414

	Six Months Ended June 30,														
	2021						2020								
(in millions)	Towers Fiber Other Total					Towers		Fiber		Other		Total			
Discretionary:															
Purchases of land interests	\$ 35	\$	_	\$	_	\$	35	\$	29	\$	_	\$	_	\$	29
Communications infrastructure improvements and other capital projects	73		449		16		538		159		614		15		788
Sustaining	6		23		7		36		9		24		11		44
Total	\$ 114	\$	472	\$	23	\$	609	\$	197	\$	638	\$	26	\$	861

## PROJECTED REVENUES FROM TENANT CONTRACTS(b)

	Remaining Six Months		Years Ending December 31,				
(as of June 30, 2021; in millions)	2021		2022	2023	2024	2025	
Components of site rental revenues:							
Site rental revenues exclusive of straight-line associated with fixed escalators	\$ 2,7	71 \$	5,681 \$	5,733 \$	5,742 \$	5,807	
Straight-lined site rental revenues associated with fixed escalators		54	21	(32)	(79)	(175)	
GAAP site rental revenues	\$ 2,8	25 \$	5,702 \$	5,701 \$	5,663 \$	5,632	

Reflects up-front consideration from long-term tenants and other deferred credits (commonly referred to as prepaid rent), and the amortization thereof for GAAP revenue recognition purposes.

Based on tenant licenses in-place as of June 30, 2021. All tenant licenses are assumed to renew for a new term no later than the respective current term end date, and as such, projected revenues does not reflect the impact of estimated annual churn. CPI-linked tenant contracts are assumed to escalate at 3% per annum.

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## PROJECTED GROUND LEASE EXPENSES FROM EXISTING GROUND LEASES(a)

		ning Six nths	Years Ending December 31,				
(as of June 30, 2021; in millions)	20	)21	2022		2023	2024	2025
Components of ground lease expenses:							
Ground lease expenses exclusive of straight-line associated with fixed escalators	\$	458	\$	928 \$	947 \$	967 \$	986
Straight-lined site rental ground lease expenses associated with fixed escalators		34		59	47	36	25
GAAP ground lease expenses	\$	492	\$	987 \$	994 \$	1,003 \$	1,011

## ANNUALIZED RENTAL CASH PAYMENTS AT TIME OF RENEWAL $^{(b)}$

	Remaining Six Months	Years Ending December 31,				
(as of June 30, 2021; in millions)	2021	2022	2023	2024	2025	
T-Mobile	\$16	\$343	\$261	\$73	\$88	
AT&T	12	28	332	20	22	
Verizon	5	19	16	18	30	
All Others Combined	66	192	206	118	89	
Total	\$99	\$582	\$815	\$229	\$229	

# LEGACY SPRINT RENTAL PAYMENTS AT TIME OF RENEWAL $^{(b)(c)}$

	Remaining Six Months		Yea	ars Ending December	31,	
(as of June 30, 2021; in millions)	2021	2022	2023	2024	2025	Thereafter
Sprint collocated on sites with T-Mobile	\$5	\$21	\$105	\$14	\$23	\$181
Other Sprint	4	13	105	8	21	188
Total legacy Sprint	\$9	\$34	\$210	\$22	\$44	\$369

#### CONSOLIDATED TENANT OVERVIEW

(as of June 30, 2021)	Percentage of Q2 2021 LQA Site Rental Revenues	Weighted Average Current Term Remaining <sup>(d)</sup>	Long-Term Credit Rating (S&P / Moody's)
T-Mobile	33%	5	BB / Ba2
AT&T	20%	6	BBB / Baa2
Verizon	21%	9	BBB+ / Baa1
All Others Combined	26%	4	N/A
Total / Weighted Average	100%	6	

# FIBER SOLUTIONS REVENUE MIX

(as of June 30, 2021)	Percentage of Q2 2021 LQA Site Rental Revenues
Carrier <sup>(e)</sup>	38%
Education	13%
Healthcare	11%
Financial Services	10%
Other	28%
Total	100%

- (a) Based on existing ground leases as of June 30, 2021. CPI-linked leases are assumed to escalate at 3% per annum.
- hased off existing ground leases as of the 30, 2021. CFF limited leases are assumed to escalate at 9 year animal.

  (c) Reflects lease renewals by year by tenant; dollar amounts represent annualized cash site rental revenues from assumed renewals or extensions as reflected in the table "Projected Revenues from Tenant Contracts."

  (c) As of June 30, 2021, there is a weighted average current term remaining of 4 years, weighted by site rental revenues, exclusive of straight-lined revenues and amortization of prepaid rent, on Sprint licenses collocated
- on tower and small cell sites with T-Mobile.

  Weighted by site rental revenue revenues; excludes renewals at the tenants' option.
- Includes revenues derived from both wireless carriers and wholesale carriers

COMPANY OVERVIEW FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX
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#### SEGMENT CASH YIELDS ON INVESTED CAPITAL(a)

		Q2 2021 LQA		
(as of June 30, 2021; dollars in millions)	·	Towers		Fiber
Segment site rental gross margin <sup>(b)</sup>	\$	2,924	\$	1,248
Less: Amortization of prepaid rent		(316)		(228)
Less: Site rental straight-lined revenues		(176)		(4)
Add: Site rental straight-lined expenses		76		4
Add: Indirect labor costs <sup>(c)</sup>		_		85
Numerator	\$	2,508	\$	1,105
Segment net investment in property and equipment <sup>(d)</sup>	\$	13,025	\$	7,695
Segment investment in site rental contracts and tenant relationships		4,521		3,287
Segment investment in goodwill <sup>(e)</sup>		5,351		4,073
Segment net invested capital <sup>(a)</sup>	\$	22,897	\$	15,055
Segment Cash Yield on Invested Capital <sup>(a)</sup>		11.0 %	)	7.3 %

#### CONSOLIDATED RETURN ON INVESTED CAPITAL(a)

(as of June 30, 2021; dollars in millions)	Q2 2021 LQA
Adjusted EBITDA <sup>(f)</sup>	\$ 3,834
Cash taxes refunded (paid)	(51)
Numerator	\$ 3,783
Historical gross investment in property and equipment <sup>(g)</sup>	\$ 25,565
Historical gross investment in site rental contracts and tenant relationships	7,808
Historical gross investment in goodwill	10,078
Consolidated invested capital <sup>(a)</sup>	\$ 43,451

Consolidated Return on Invested Capital(a) 8.7 %

- See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information on, and definition and our calculation of segment cash yields on invested capital, segment net invested capital, consolidated return on invested capital and consolidated invested capital.

  See "Segment Operating Results" and "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for further information on, and definition and our calculation of segment site rental gross margin.
- This adjustment represents indirect labor costs in the Fiber segment that are not capitalized, but that primarily support the Company's ongoing expansion of its small cells and fiber networks that management expects to generate future revenues for the Company. Removal of these indirect labor costs presents segment cash yield on invested capital on a direct cost basis, consistent with the methodology used by management when evaluating project-level investment opportunities.
- evaluating project-level investment opportunities.

  Segment investment in property and equipment excludes the impact of construction in process and non-productive assets (such as information technology assets and buildings) and is reduced by the amount of prepaid rent received from customers (excluding any deferred credits recorded in connection with acquisitions).

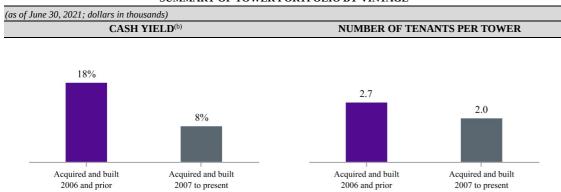
  Segment investment in goodwill excludes the impact of certain assets and liabilities recorded in connection with acquisitions (primarily deferred credits).

  See "Reconciliations of Non-GAAP Financial Measures to Comparable GAAP Financial Measures and Other Calculations" for further information and reconciliation of this non-GAAP financial measure to net income (loss). See also "Non-GAAP Financial Measures and Other Calculations" in the Appendix for a discussion of our definition of Adjusted EBITDA.

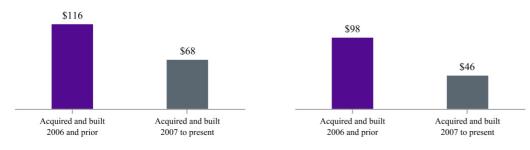
  Historical gross investment in property and equipment excludes the impact of construction in process.

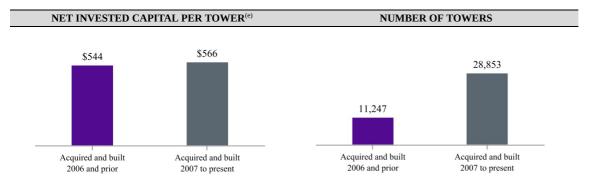
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# SUMMARY OF TOWER PORTFOLIO BY VINTAGE(a)



# LQA TOWERS SEGMENT SITE RENTAL GROSS CASH MARGIN PER TOWER<sup>(d)</sup> LQA CASH SITE RENTAL REVENUE PER TOWER(c)





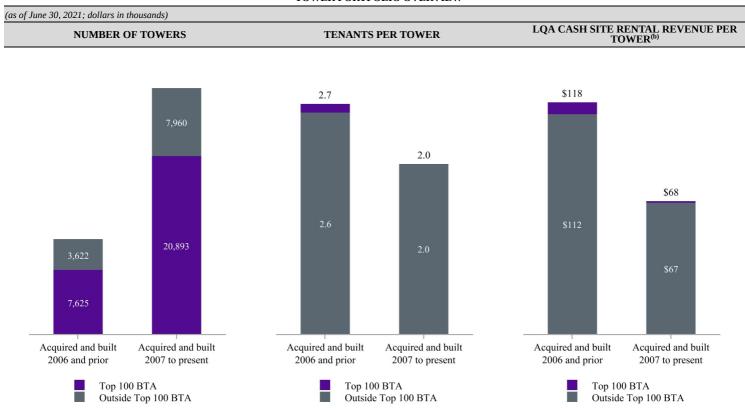
- All tower portfolio figures are calculated exclusively for the Company's towers and rooftops and do not give effect to other activities within the Company's Towers segment.
- Yield is calculated as LQA Towers segment site rental gross margin, exclusive of straight-lined revenues and amortization of prepaid rent, divided by invested capital net of the amount of prepaid rent received from customers.

- Exclusive of straight-lined revenues and amortization of prepaid rent.

  Exclusive of straight-lined revenues, amortization of prepaid rent, and straight-lined expenses.

  Reflects gross total assets (including incremental capital invested by the Company since time of acquisition or construction completion), less any prepaid rent. Inclusive of invested capital related to land at the tower site.

# TOWER PORTFOLIO OVERVIEW(a)



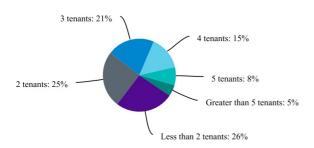
<sup>(</sup>a) All tower portfolio figures are calculated exclusively for the Company's towers and rooftops and do not give effect to other activities within the Company's Towers segment. (b) Exclusive of straight-lined revenues and amortization of prepaid rent.

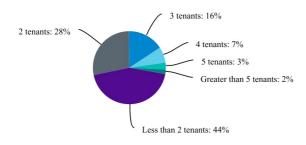
# DISTRIBUTION OF TOWER TENANCY (as of June 30, 2021)<sup>(a)</sup>

## PERCENTAGE OF TOWERS BY TENANTS PER TOWER

SITES ACQUIRED AND BUILT 2006 AND PRIOR

SITES ACQUIRED AND BUILT 2007 TO PRESENT



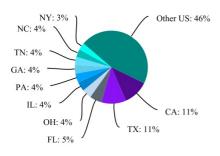


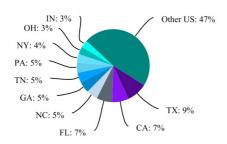
Average: 2.0 Average: 2.7

# GEOGRAPHIC TOWER DISTRIBUTION (as of June 30, 2021)<sup>(a)</sup>

# PERCENTAGE OF TOWERS BY GEOGRAPHIC LOCATION

PERCENTAGE OF LQA CASH SITE RENTAL REVENUE BY GEOGRAPHIC LOCATION $^{(b)}$ 





- (a) All tower portfolio figures are calculated exclusively for the Company's towers and rooftops and do not give effect to other activities within the Company's Towers segment.
   (b) Exclusive of straight-lined revenues and amortization of prepaid rent.

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## GROUND INTEREST OVERVIEW

(as of June 30, 2021; dollars in millions)	A Cash Site al Revenues <sup>(a)</sup>	Percentage of LQA Cash Site Rental Revenues <sup>(a)</sup>	LQA Towers Segment Site Rental Gross Cash Margin <sup>(b)</sup>	Percentage of LQA Towers Segment Site Rental Gross Cash Margin <sup>(b)</sup>	Number of Towers <sup>(c)</sup>	Percentage of Towers	Weighted Average Term Remaining (by years) <sup>(d)</sup>
Less than 10 years	\$ 348	11 % 5	5 178	7 %	5,192	13 %	_
10 to 20 years	428	13 %	250	10 %	6,000	15 %	
Greater than 20 years	1,417	43 %	1,006	42 %	17,788	44 %	
Total leased	\$ 2,193	67 % 5	1,434	59 %	28,980	72 %	37
Owned	\$ 1,073	33 % 5	1,000	41 %	11,120	28 %	
Total / Average	\$ 3,266	100 % 5	5 2,434	100 %	40,100	100 %	

# GROUND INTEREST ACTIVITY

(dollars in millions)	Three Months Ended June 30, 2021	Six Months Ended June 30, 2021
Ground Extensions Under Crown Castle Towers:		
Number of ground leases extended	163	325
Average number of years extended	30	29
Percentage increase in consolidated cash ground lease expense due to extension activities <sup>(e)</sup>	0.1 %	0.1 %
Ground Purchases Under Crown Castle Towers:		
Number of ground leases purchased	69	110
Ground lease purchases (including capital expenditures, acquisitions and installment purchases)	\$ 24	\$ 42
Percentage of Towers segment site rental gross margin from towers on purchased land	<1 %	<1 %

 <sup>(</sup>a) Exclusive of straight-lined revenues and amortization of prepaid rent.
 (b) Exclusive of straight-lined revenues, amortization of prepaid rent, and straight-lined expenses.
 (c) Excludes small cells, fiber and third-party land interests.
 (d) Includes all renewal terms at the Company's option; weighted by Towers segment site rental gross margin exclusive of straight-lined revenues, amortization of prepaid rent, and straight-lined expenses.
 (e) Includes the impact from the amortization of lump sum payments.

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## CAPITALIZATION OVERVIEW(a)

(as of June 30, 2021; dollars in millions)	F	ace Value	Fixed vs. Variable	Interest Rate(b)	Net Debt to LQA Adjusted EBITDA <sup>(c)</sup>	Maturity
Cash, cash equivalents and restricted cash	\$	525				
3.849% Secured Notes		1,000	Fixed	3.9%		2023
Senior Secured Notes, Series 2009-1, Class A-2		57	Fixed	9.0%		2029
Senior Secured Tower Revenue Notes, Series 2015-1 <sup>(d)</sup>		300	Fixed	3.2%		2042 <sup>(d)</sup>
Senior Secured Tower Revenue Notes, Series 2018-1 <sup>(d)</sup>		250	Fixed	3.7%		2043 <sup>(d)</sup>
Senior Secured Tower Revenue Notes, Series 2015-2 <sup>(d)</sup>		700	Fixed	3.7%		2045 <sup>(d)</sup>
Senior Secured Tower Revenue Notes, Series 2018-2 <sup>(d)</sup>						2048 <sup>(d)</sup>
		750	Fixed	4.2%		Various
Finance leases and other obligations	<u></u>	248	Various	Various	0.0	Valious
Total secured debt	\$	3,305	₹7:	3.9%	0.9x	2020
2016 Revolver <sup>(e)</sup> 2016 Term Loan A		 1,238	Variable Variable	N/A 1.2%		2026 2026
Commercial Paper Notes <sup>(f)</sup>		75	Variable	0.3%		2020
3.150% Senior Notes		750	Fixed	3.2%		2021
3.200% Senior Notes		750	Fixed	3.2%		2023
1.350% Senior Notes		500	Fixed	1.4%		2024
4.450% Senior Notes		900	Fixed	4.5%		2026
3.700% Senior Notes		750	Fixed	3.7%		2026
1.050% Senior Notes		1,000	Fixed	1.1%		2026
4,000% Senior Notes		500	Fixed	4.0%		2027
3.650% Senior Notes		1,000	Fixed	3.7%		2027
3.800% Senior Notes		1,000	Fixed	3.8%		2028
4.300% Senior Notes		600	Fixed	4.3%		2029
3.100% Senior Notes		550	Fixed	3.1%		2029
3.300% Senior Notes		750	Fixed	3.3%		2030
2.250% Senior Notes		1,100	Fixed	2.3%		2031
2.100% Senior Notes		1,000	Fixed	2.1%		2031
2.500% Senior Notes		750	Fixed	2.5%		2031
2.900% Senior Notes		1,250	Fixed	2.9%		2041
4.750% Senior Notes		350	Fixed	4.8%		2047
5.200% Senior Notes		400	Fixed	5.2%		2049
4.000% Senior Notes		350	Fixed	4.0%		2049
4.150% Senior Notes		500	Fixed	4.2%		2050
3.250% Senior Notes		900	Fixed	3.3%		2051
Total unsecured debt	\$	16,963		3.1%	4.4x	
Total net debt	\$	19,743		3.2%	5.1x	
Market Capitalization <sup>(g)</sup>		84,321				
Firm Value <sup>(h)</sup>	\$	104,064				

- Does not reflect the use of net proceeds from the June 2021 senior notes offering to repay the Senior Secured Tower Revenue Notes, Series 2015-1, in July 2021.

  Represents the weighted-average stated interest rate, as applicable.

  Represents the applicable amount of debt divided by LQA consolidated Adjusted EBITDA. See the "Net Debt to Last Quarter Annualized Adjusted EBITDA Calculation" in the Appendix.

  If the respective series of such debt is not paid in full on or prior to an applicable date, then the Excess Cash Flow (as defined in the indenture) of the issuers of such notes will be used to repay principal of the applicable series, and additional interest (of an additional approximately 5% per annum) will accrue on the respective series. The Senior Secured Tower Revenue Notes, Series 2015-1 and 2015-2 have anticipated repayment dates in 2022 and 2025, respectively. The Senior Secured Tower Revenue Notes, 2018-1 and 2018-2 have anticipated repayment dates in 2023 and 2028, respectively. Notes are prepayable at par if voluntarily repaid within certain repayment windows (typically twelve to eighteen months or less prior to maturity); earlier prepayment may require additional consideration.

  As of June 30, 2021, the undrawn availability under the \$5.0 billion 2016 Revolver was \$5.0 billion.
- As of June 30, 2021, the Company had \$925 million available for issuance under the \$1.0 billion unsecured commercial paper program ("CP Program"). The maturities of commercial paper notes under the CP Program, when outstanding, may vary but may not exceed 397 days from the date of issue.

  Market capitalization calculated based on \$195.10 closing price and 432 million shares outstanding as of June 30, 2021.

  Represents the sum of net debt and market capitalization.

# DEBT MATURITY OVERVIEW(a)(b)(c)

## % of Debt Outstanding



(as of June 30, 2021; dollars in millions)



Where applicable, maturities reflect the Anticipated Repayment Date, as defined in the respective debt agreement; excludes finance leases and other obligations; amounts presented at face value, net of repurchases held at CCIC. Debt maturities reflected in 2H 2021 are predominantly comprised of \$75 million outstanding in commercial paper notes ("CP Notes"). Amounts available under the CP Program may be borrowed, repaid and re-borrowed from time to time. Gives effect to the use of net proceeds from the June 2021 senior notes offering to repay the Senior Secured Tower Revenue Notes, Series 2015-1, in July 2021.

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## LIQUIDITY OVERVIEW(a)(b)

(in millions)	June 30, 2021
Cash, cash equivalents, and restricted cash <sup>(c)</sup>	\$ 225
Undrawn 2016 Revolver availability <sup>(d)</sup>	4,966
Debt and other long-term obligations	19,785
Total equity	8,712

- (a) In addition, we have the following sources of liquidity:
- (a) In addition, we have the following sources of liquidity:

   In March 2021, we established an at-the-market stock offering program ("ATM Program") through which we may, from time to time, issue and sell shares of our common stock having an aggregate gross sales price of up to \$750 million to or through sales agents. No shares of common stock have been sold under the ATM Program.
   In April 2019, we established a CP Program through which we may issue short term, unsecured CP Notes. Amounts available under the CP Program may be issued, repaid and re-issued from time to time, with the aggregate principal amount of CP Notes outstanding under the CP Program at any time not to exceed \$1.0 billion. As of June 30, 2021, there were \$75 million of CP Notes outstanding under our CP Program. We intend to maintain available commitments under our 2016 Revolver in an amount at least equal to the amount of CP Notes outstanding at any point in time.

   (b) Gives effect to the use of net proceeds from the June 2021 senior notes offering to repay the Senior Secured Tower Revenue Notes, Series 2015-1, in July 2021.
   (c) Inclusive of \$5 million included within "Other assets, net" on our condensed consolidated balance sheet.
   (d) Availability at any point in time is subject to reaffirmation of the representations and warranties in, and there being no default under, the credit agreement governing our 2016 Revolver.

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## SUMMARY OF MAINTENANCE AND FINANCIAL COVENANTS(a)

Debt	Borrower / Issuer	Covenant <sup>(b)</sup>	Covenant Level Requirement	As of June 30, 2021
Maintenance Financial Cove			requirement	110 01 041110 000, 2021
	CCIC	Total Net Leverage Ratio	≤ 6.50x	5.1x
2016 Credit Facility		9		
2016 Credit Facility	CCIC	Total Senior Secured Leverage Ratio	≤ 3.50x	0.8x
2016 Credit Facility	CCIC	Consolidated Interest Coverage Ratio <sup>(d)</sup>	N/A	N/A
Restrictive Negative Financi	al Covenants			
Financial covenants restricti	ng ability to incur additional debt			
2012 Secured Notes	CC Holdings GS V LLC and Crown Castle GS III Corp.	Debt to Adjusted Consolidated Cash Flow Ratio	≤ 3.50x	1.9x
Financial covenants requirin	g excess cash flows to be deposited in a cash trap reserve accou.	nt and not released		
2015 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	> 1.75x	(e) 11.7x
2018 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	> 1.75x	(e) 11.7x
2009 Securitized Notes	Pinnacle Towers Acquisition Holdings LLC and its Subsidiarie	es Debt Service Coverage Ratio	> 1.30x	(e) 14.9x
Financial covenants restricti	ng ability of relevant issuer to issue additional notes under the a	pplicable indenture		
2015 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	≥ 2.00x	<sup>(f)</sup> 11.7x
2018 Tower Revenue Notes	Crown Castle Towers LLC and its Subsidiaries	Debt Service Coverage Ratio	≥ 2.00x	<sup>(f)</sup> 11.7x
2009 Securitized Notes	Pinnacle Towers Acquisition Holdings LLC and its Subsidiarie	es Debt Service Coverage Ratio	≥ 2.34x	<sup>(f)</sup> 14.9x

- Does not reflect the use of net proceeds from the June 2021 senior notes offering to repay the Senior Secured Tower Revenue Notes, Series 2015-1, in July 2021.

  As defined in the respective debt agreement. In the indentures for the 2015 Tower Revenue Notes, 2018 Tower Revenue Notes and the 2009 Securitized Notes, the defined term for Debt Service Coverage Ratio is "DSCR."

- "DSCR."
  Failure to comply with the financial maintenance covenants would, absent a waiver, result in an event of default under the credit agreement governing our 2016 Credit Facility.
  Applicable solely to the extent that the senior unsecured debt rating by any two of S&P, Moody's and Fitch is lower than BBB-, Baa3 or BBB-, respectively. If applicable, the consolidated interest coverage ratio must be greater than or equal to 2.50.
  The 2015 Tower Revenue Notes, 2018 Tower Revenue Notes and 2009 Securitized Notes also include the potential for amortization events, which could result in applying current and future cash flow to the prepayment of debt with applicable prepayment consideration. An amortization event occurs when the Debt Service Coverage Ratio falls below 1.45x, 1.45x or 1.15x, in each case as described under the indentures for the 2015 Tower Revenue Notes, 2018 Tower Revenue Notes or 2009 Securitized Notes, respectively.
  Rating Agency Confirmation (as defined in the respective debt agreement) is also required.

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# INTEREST RATE SENSITIVITY(a)(b)

	R	emaining Six Months	Years End	ember 31,	
(as of June 30, 2021; in millions)		2021	2022		2023
Fixed Rate Debt:					_
Face Value of Principal Outstanding <sup>(c)</sup>	\$	18,404	\$ 18,39	7 \$	18,390
Current Interest Payment Obligations <sup>(d)</sup>		304	60	7	606
Effect of 0.125% Change in Interest Rates <sup>(e)</sup>	\$	_	\$ -	- \$	_
Floating Rate Debt:					
Face Value of Principal Outstanding <sup>(c)</sup>	\$	1,298	\$ 1,26	7 \$	1,213
Current Interest Payment Obligations <sup>(f)</sup>		8	1	7	19
Effect of 0.125% Change in Interest Rates(g)	\$	1	\$	2 \$	2

- Excludes finance leases and other obligations and gives effect to the July 2021 repayment of the Senior Secured Tower Revenue Notes, Series 2015-1.

  Excludes the commitment fee the Company pays on the undrawn available amount under the 2016 Revolver. The commitment fee ranges from 0.080% to 0.300%, based on the Company's senior unsecured debt rating, per annum.
  Face value, net of required amortizations; assumes no maturity or balloon principal payments; excludes finance leases.

- Interest expense calculated based on current interest rates.

  Interest expense calculated based on current interest rates until the sooner of the (1) stated maturity date or (2) the Anticipated Repayment Date, at which time the face value amount outstanding of such indebtedness is refinanced at current interest rates as of June 30, 2021, plus 12.5 bps.

  Interest expense calculated based on current interest rates as of June 30, 2021. Calculation assumes no changes to future interest rate margin spread over LIBOR due to changes in the borrower's senior unsecured credit
- (f) Interest expense calculated based on current interest rates as of June 30, 2021, plus 12.5 bps.
- (g)

## **DEFINITIONS**

#### Non-GAAP Financial Measures, Segment Measures and Other Calculations

This Supplement includes presentations of Income (loss) from continuing operations (as adjusted), including per share—diluted amounts, Adjusted EBITDA, Adjusted Funds from Operations ("AFFO"), including per share amounts, and Organic Contribution to Site Rental Revenues, which are non-GAAP financial measures. These non-GAAP financial measures are not intended as alternative measures of operating results or cash flow from operations (as determined in accordance with Generally Accepted Accounting Principles ("GAAP")).

Our non-GAAP financial measures may not be comparable to similarly titled measures of other companies, including other companies in the communications infrastructure sector or other REITs.

In addition to the non-GAAP financial measures used herein, we also provide Segment Site Rental Gross Margin, Segment Services and Other Gross Margin and Segment Operating Profit, which are key measures used by management to evaluate our operating segments. These segment measures are provided pursuant to GAAP requirements related to segment reporting. In addition, we provide the components of certain GAAP measures, such as capital expenditures.

Our non-GAAP financial measures are presented as additional information because management believes these measures are useful indicators of the financial performance of our business. Among other things, management believes that:

- Income (loss) from continuing operations (as adjusted), including per share—diluted amounts, is useful to investors and other interested parties in evaluating our financial performance. Management believes that this measure is meaningful to investors as it adjusts Income (loss) from continuing operations to exclude the impact of the Nontypical Items (as defined in this Supplemental Information Package and described further in our press release dated January 27, 2021), which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides more transparency and comparability across periods. There can be no assurances that such items will not recur in future periods. Income (loss) from continuing operations (as adjusted), including per share—diluted amounts should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.
- Adjusted EBITDA is useful to investors or other interested parties in evaluating our financial performance. Adjusted EBITDA is the primary measure used by management (1) to evaluate the economic productivity of our operations and (2) for purposes of making decisions about allocating resources to, and assessing the performance of, our operations. Management believes that Adjusted EBITDA helps investors or other interested parties meaningfully evaluate and compare the results of our operations (1) from period to period and (2) to our competitors, by removing the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our financial results. Management also believes Adjusted EBITDA is frequently used by investors or other interested parties in the evaluation of the communications infrastructure sector and other REITs to measure financial performance without regard to items such as depreciation, amortization and accretion which can vary depending upon accounting methods and the book value of assets. In addition, Adjusted EBITDA is similar to the measure of current financial performance generally used in our debt covenant calculations. Separately, we are also disclosing Adjusted EBITDA as adjusted to exclude the impact of Nontypical Items, which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides increased transparency and comparability across periods. There can be no assurances that such items will not recur in future periods. Adjusted EBITDA (including as further adjusted to exclude Nontypical Items) should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.
- AFFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that AFFO helps investors or other interested parties meaningfully evaluate our financial performance as it includes (1) the impact of our capital structure (primarily interest expense on our outstanding debt and dividends on our preferred stock (in periods where applicable)) and (2) sustaining capital expenditures, and excludes the impact of our (a) asset base (primarily depreciation, amortization and accretion) and (b) certain non-cash items, including straight-lined revenues and expenses related to fixed escalations and rent free periods. GAAP requires rental revenues and expenses related to leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. In accordance with GAAP, if payment terms call for fixed escalations, or rent free periods, the revenue or expense is recognized on a straight-lined basis over the fixed, non-cancelable term of the contract. Management notes that Crown Castle uses AFFO

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only as a performance measure. Separately, we are also disclosing AFFO as adjusted to exclude the impact of Nontypical Items, which management believes are unusual (including with respect to magnitude), infrequent and not reasonably likely to recur in the near term, to provide further insight into our results of operations and underlying trends and projections. Management also believes that identifying the impact of Nontypical Items as adjustments provides increased transparency and comparability across periods. There can be no assurances that such items will not recur in future periods. AFFO (including as further adjusted to exclude Nontypical Items) should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flows from operations or as residual cash flow available for discretionary investment.

- FFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that FFO may be used by investors or other interested parties as a basis to compare our financial performance with that of other REITs. FFO helps investors or other interested parties meaningfully evaluate financial performance by excluding the impact of our asset base (primarily depreciation, amortization and accretion). FFO is not a key performance indicator used by Crown Castle. FFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flow from operations.
- Organic Contribution to Site Rental Revenues is useful to investors or other interested parties in understanding the components of the year-over-year changes in our site
  rental revenues computed in accordance with GAAP. Management uses the Organic Contribution to Site Rental Revenues to assess year-over-year growth rates for our
  rental activities, to evaluate current performance, to capture trends in rental rates, new leasing activities and tenant non-renewals in our core business, as well to forecast
  future results. Organic Contribution to Site Rental Revenues is not meant as an alternative measure of revenue and should be considered only as a supplement in
  understanding and assessing the performance of our site rental revenues computed in accordance with GAAP.
- Consolidated Return on Invested Capital and Segment Cash Yield are useful to investors or other interested parties in evaluating the financial performance of our assets.
   Management believes that these metrics are useful in assessing our efficiency at allocating capital to generate returns over time. Consolidated Return on Invested Capital and Segment Cash Yield are not meant as alternatives to GAAP measures such as revenues, operating income, Segment Site Rental Gross Margin, and certain asset classes (such as property and equipment, site rental contracts and tenant relationships, and goodwill) computed in accordance with GAAP. Such non-GAAP metrics should be considered only as a supplement in understanding and assessing the performance of our assets.

We define our non-GAAP financial measures, segment measures and other calculations as follows:

#### Non-GAAP Financial Measures

Income (loss) from continuing operations (as adjusted). We define Income (loss) from continuing operations (as adjusted) as Income (loss) from continuing operations less other operating income resulting from the Nontypical Items, plus incremental operating expenses and asset write-downs as a result of the Nontypical Items.

Income (loss) from continuing operations (as adjusted) per share—diluted as Income (loss) from continuing operations (as adjusted) per share—diluted as Income (loss) from continuing operations (as adjusted), divided by diluted weighted-average common shares outstanding.

Adjusted EBITDA. We define Adjusted EBITDA as Income (loss) from continuing operations plus restructuring charges (credits), asset write-down charges, acquisition and integration costs, depreciation, amortization and accretion, amortization of prepaid lease purchase price adjustments, interest expense and amortization of deferred financing costs, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, interest income, other (income) expense, (benefit) provision for income taxes, cumulative effect of a change in accounting principle and stock-based compensation expense. Separately, Adjusted EBITDA, as adjusted to exclude the impact of Nontypical Items, reflects Adjusted EBITDA, less other operating income resulting from the Nontypical Items, plus incremental operating expenses as a result of the Nontypical Items.

Adjusted Funds from Operations. We define Adjusted Funds from Operations as FFO before straight-lined revenue, straight-lined expense, stock-based compensation expense, non-cash portion of tax provision, non-real estate related depreciation, amortization and accretion, amortization of non-cash interest expense, other (income) expense, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, acquisition and

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integration costs, restructuring charges (credits), cumulative effect of a change in accounting principle and adjustments for noncontrolling interests, less sustaining capital expenditures. Separately, Adjusted Funds from Operations, as adjusted to exclude the impact of Nontypical Items, reflects Adjusted Funds from Operations, less other operating income resulting from the Nontypical Items, plus incremental operating expenses as a result of the Nontypical Items.

AFFO per share. We define AFFO per share as AFFO, including as adjusted to exclude the impact of Nontypical Items, divided by diluted weighted-average common shares outstanding.

Funds from Operations. We define Funds from Operations as Income (loss) from continuing operations plus real estate related depreciation, amortization and accretion and asset write-down charges, less noncontrolling interest and cash paid for preferred stock dividends (in periods where applicable), and is a measure of funds from operations attributable to CCIC common stockholders.

FFO per share. We define FFO per share as FFO divided by the diluted weighted-average common shares outstanding.

Organic Contribution to Site Rental Revenues. We define the Organic Contribution to Site Rental Revenues as the sum of the change in GAAP site rental revenues related to (1) new leasing activity, including revenues from the construction of small cells and the impact of prepaid rent, (2) escalators and less (3) non-renewals of tenant contracts.

Consolidated Invested Capital. We define Consolidated Invested Capital as gross investment in 1) property and equipment (excluding construction in process), 2) site rental contracts and tenant relationships, and 3) goodwill.

Consolidated Return on Invested Capital. We define Return on Invested Capital as Adjusted EBITDA less cash taxes divided by Consolidated Invested Capital.

Segment Net Invested Capital. We define Segment Net Invested Capital as gross investment in 1) property and equipment, excluding the impact of construction in process and non-productive assets (such as information technology assets and buildings), reduced by the amount of prepaid rent received from customers (excluding any deferred credits recorded in connection with acquisitions), 2) site rental contracts and tenant relationships, and 3) goodwill, excluding the impact of certain assets and liabilities recorded in connection with acquisitions (primarily deferred credits).

Segment Cash Yield on Invested Capital. We define Segment Cash Yield on Invested Capital as Segment Site Rental Gross Margin adjusted for the impacts of 1) amortization of prepaid rent, 2) straight-lined revenues, 3) straight-lined expenses, and 4) indirect labor costs related to the Fiber segment divided by Segment Net Invested Capital.

#### Segment Measures

Segment Site Rental Gross Margin. We define Segment Site Rental Gross Margin as segment site rental revenues less segment site rental cost of operations, excluding stock-based compensation expense and prepaid lease purchase price adjustments recorded in consolidated site rental cost of operations.

Segment Services and Other Gross Margin. We define Segment Services and Other Gross Margin as segment services and other revenues less segment services and other cost of operations, excluding stock-based compensation expense recorded in consolidated services and other cost of operations.

Segment Operating Profit. We define Segment Operating Profit as segment site rental gross margin plus segment services and other gross margin, and segment other operating (income) expense, less selling, general and administrative expenses attributable to the respective segment.

All of these measurements of profit or loss are exclusive of depreciation, amortization and accretion, which are shown separately. Additionally, certain costs are shared across segments and are reflected in our segment measures through allocations that management believes to be reasonable.

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#### Other Calculations

Discretionary capital expenditures. We define discretionary capital expenditures as those capital expenditures made with respect to activities which we believe exhibit sufficient potential to enhance long-term stockholder value. They primarily consist of expansion or development of communications infrastructure (including capital expenditures related to (1) enhancing communications infrastructure in order to add new tenants for the first time or support subsequent tenant equipment augmentations or (2) modifying the structure of a communications infrastructure asset to accommodate additional tenants) and construction of new communications infrastructure. Discretionary capital expenditures also include purchases of land interests (which primarily relates to land assets under towers as we seek to manage our interests in the land beneath our towers), certain technology-related investments necessary to support and scale future customer demand for our communications infrastructure, and other capital projects.

Sustaining capital expenditures. We define sustaining capital expenditures as those capital expenditures not otherwise categorized as either discretionary or integration capital expenditures, such as (1) maintenance capital expenditures on our communications infrastructure assets that enable our tenants' ongoing quiet enjoyment of the communications infrastructure and (2) ordinary corporate capital expenditures.

The tables set forth on the following pages reconcile certain non-GAAP financial measures used herein to comparable GAAP financial measures. The components in these tables may not sum to the total due to rounding.

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#### Reconciliations of Non-GAAP Financial Measures to Comparable GAAP Financial Measures and Other Calculations:

# **Reconciliation of Historical Adjusted EBITDA:**

	1	Three Months	Ended 3	Six Months Ended June 30,			
(in millions)		2021	2020		2021		2020
Income (loss) from continuing operations	\$	333	\$	200	\$ 455 <sup>(a)</sup>	\$	386
Adjustments to increase (decrease) income (loss) from continuing operations:							
Asset write-down charges		6		3	9		7
Acquisition and integration costs		1		2	1		7
Depreciation, amortization and accretion		408		402	816		801
Amortization of prepaid lease purchase price adjustments		4		4	9		9
Interest expense and amortization of deferred financing costs <sup>(b)</sup>		161		178	330		353
(Gains) losses on retirement of long-term obligations		1		_	144		_
Interest income		(1)		(1)	(1)		(2)
Other (income) expense		5		_	12		_
(Benefit) provision for income taxes		6		6	13		11
Stock-based compensation expense		34		37	68		73
Adjusted EBITDA(c)(d)	\$	958	\$	831	\$ 1,856	\$	1,645

## Reconciliation of Current Outlook for Adjusted EBITDA:

(in millions)	Full Year 2021 Outlook <sup>(e)</sup>
Income (loss) from continuing operations <sup>(a)</sup>	\$1,074 to \$1,154
Adjustments to increase (decrease) income (loss) from continuing operations:	
Asset write-down charges	\$15 to \$25
Acquisition and integration costs	\$0 to \$8
Depreciation, amortization and accretion	\$1,615 to \$1,710
Amortization of prepaid lease purchase price adjustments	\$17 to \$19
Interest expense and amortization of deferred financing costs <sup>(f)</sup>	\$633 to \$678
(Gains) losses on retirement of long-term obligations	\$145 to \$145
Interest income	\$(3) to \$0
Other (income) expense	\$1 to \$12
(Benefit) provision for income taxes	\$18 to \$26
Stock-based compensation expense	\$133 to \$143
Adjusted EBITDA <sup>(c)(d)</sup>	\$3,764 to \$3,809

Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K. See reconciliation of "Components of Historical Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definition of Adjusted EBITDA.

The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

As issued on July 21, 2021.

See reconciliation of "Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs" for a discussion of non-cash interest expense.

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# **Components of Historical Interest Expense and Amortization of Deferred Financing Costs:**

	 Three Months Ended June 30,				
(in millions)	2021	2020			
Interest expense on debt obligations	\$ 157 \$	176			
Amortization of deferred financing costs and adjustments on long-term debt, net	7	6			
Other, net	(3)	(4)			
Interest expense and amortization of deferred financing costs	\$ 161 \$	178			

# **Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs:**

(in millions)	Full Year 2021 Outlook <sup>(a)</sup>
Interest expense on debt obligations	\$638 to \$658
Amortization of deferred financing costs and adjustments on long-term debt, net	\$21 to \$26
Other, net	\$(17) to \$(12)
Interest expense and amortization of deferred financing costs	\$633 to \$678

<sup>(</sup>a) As issued on July 21, 2021.

#### **Reconciliation of Historical FFO and AFFO:**

	Three Montl	ıs Ended	June 30,	Six Months Ended June 30,				
(in millions, except per share amounts)	2021	2020			2021		2020	
Income (loss) from continuing operations	\$ 333	\$	200	\$	455 <sup>(a)</sup>	\$	386	
Real estate related depreciation, amortization and accretion	395		389		790		774	
Asset write-down charges	6		3		9		7	
Dividends/distributions on preferred stock	_		(28)		_		(57)	
$FFO^{(b)(c)(d)(e)}$	\$ 734	\$	564	\$	1,254	\$	1,110	
Weighted-average common shares outstanding—diluted	 434		419 <sup>(f)</sup>		434		418 <sup>(f)</sup>	
FFO per share <sup>(b)(c)(d)(e)</sup>	\$ 1.69	\$	1.35 (f)	\$	2.89	\$	2.66 (f)	
FFO (from above)	\$ 734	\$	564	\$	1,254	\$	1,110	
Adjustments to increase (decrease) FFO:								
Straight-lined revenue	(45)		(10)		(35)		(23)	
Straight-lined expense	20		20		39		40	
Stock-based compensation expense	34		37		68		73	
Non-cash portion of tax provision	(7)		5		_		9	
Non-real estate related depreciation, amortization and accretion	13		13		26		27	
Amortization of non-cash interest expense	4		2		6		3	
Other (income) expense	5		_		12		_	
(Gains) losses on retirement of long-term obligations	1		_		144		_	
Acquisition and integration costs	1		2		1		7	
Sustaining capital expenditures	 (19)		(24)		(36)		(44)	
$AFFO^{(b)(c)(d)(e)}$	\$ 741	\$	609	\$	1,479	\$	1,202	
Weighted-average common shares outstanding—diluted	434		419 <sup>(f)</sup>		434		418 <sup>(f)</sup>	
AFFO per share(b)(c)(d)(e)	\$ 1.71	\$	<b>1.45</b> (f)	\$	3.41	\$	<b>2.88</b> (f)	

Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K. See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts. FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.

Attributable to CCIC common stockholders.

The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

For the periods ended June 30, 2020, the diluted weighted-average common shares outstanding does not include any assumed conversions of preferred stock in the share count.

#### **Reconciliation of Historical FFO and AFFO:**

	Year Ended December 31,								
(in millions, except per share amounts)		2020	2019	2018		2017			
Income (loss) from continuing operations	\$	1,056	\$ 860	\$ 622	\$	366			
Real estate related depreciation, amortization and accretion		1,555	1,517	1,471		1,210			
Asset write-down charges		74	19	26		17			
Dividends/distributions on preferred stock		(85)	(113)	(113)		(30)			
$FFO^{(a)(b)(c)(d)}$	\$	2,600	\$ 2,284	\$ 2,005	\$	1,563			
Weighted-average common shares outstanding—diluted <sup>(e)</sup>		425	418	415		383			
FFO per share <sup>(a)(b)(c)(d)(e)</sup>	\$	6.12	\$ 5.47	\$ 4.83	\$	4.08			
FFO (from above)	\$	2,600	\$ 2,284	\$ 2,005	\$	1,563			
Adjustments to increase (decrease) FFO:									
Straight-lined revenue		(22)	(80)	(72)		_			
Straight-lined expense		83	93	90		93			
Stock-based compensation expense		133	116	108		96			
Non-cash portion of tax provision		1	5	2		9			
Non-real estate related depreciation, amortization and accretion		53	55	56		31			
Amortization of non-cash interest expense		6	1	7		9			
Other (income) expense		5	(1)	(1)		(1)			
(Gains) losses on retirement of long-term obligations		95	2	106		4			
Acquisition and integration costs		10	13	27		61			
Sustaining capital expenditures	<u> </u>	(86)	(117)	(105)		(85)			
$AFFO^{(a)(b)(c)(d)}$	\$	2,878	\$ 2,371	\$ 2,223	\$	1,781			
Weighted-average common shares outstanding—diluted <sup>(e)</sup>		425	418	415		383			
AFFO per share <sup>(a)(b)(c)(d)(e)</sup>	\$	6.78	\$ 5.68	\$ 5.36	\$	4.65			

See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO and AFFO, including per share amounts. FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.

Attributable to CCIC common stockholders.

The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

For all periods prior to the year ended December 31, 2020, the diluted weighted-average common shares outstanding does not include any conversions of preferred stock in the share count.

#### Reconciliation of Current Outlook for FFO and AFFO:

in millions, except per share amounts)	Full Year 2021 Outlook <sup>(b)</sup>
income (loss) from continuing operations <sup>(a)</sup>	\$1,074 to \$1,154
Real estate related depreciation, amortization and accretion	\$1,569 to \$1,649
Asset write-down charges	\$15 to \$25
$FFO^{(c)(d)(e)}$	\$2,720 to \$2,765
Weighted-average common shares outstanding—diluted <sup>(f)</sup>	434
FFO per share <sup>(c)(d)(e)(f)</sup>	\$6.27 to \$6.37
TFO (from above)	\$2.720 to \$2.765
FFO (from above) Adjustments to increase (decrease) FFO:	\$2,720 to \$2,765
Straight-lined revenue	\$(117) to \$(97)
Straight-lined expense	\$63 to \$83
Stock-based compensation expense	\$133 to \$143
Non-cash portion of tax provision	\$(7) to \$8
Non-real estate related depreciation, amortization and accretion	\$46 to \$61
Amortization of non-cash interest expense	\$4 to \$14
Other (income) expense	\$1 to \$12
(Gains) losses on retirement of long-term obligations	\$145 to \$145
Acquisition and integration costs	\$0 to \$8
Sustaining capital expenditures	\$(104) to \$(94)
$AFFO^{(c)(d)(e)}$	\$2,943 to \$2,988
Weighted-average common shares outstanding—diluted <sup>(f)</sup>	434
AFFO per share(c)(d)(e)(f)	\$6.78 to \$6.89

Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K.

See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" for a discussion of our definitions of FFO, including per share amounts, and AFFO, including per share amounts. Attributable to CCIC common stockholders.

The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

The assumption for diluted weighted-average common shares outstanding for full year 2021 Outlook is based on the diluted common shares outstanding as of June 30, 2021.

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#### Reconciliation of Results Adjusted for Nontypical Items to As Reported Results:

	Aidpoint of urrent Full Year 2021 <sup>(a)</sup>			Fu	ıll Year 2020			Full Year 2021 Growth Rates (Outlook at the Midpoint)					
(dollars in millions, except per share amounts)	Outlook	As	s Reported		ess: Impact m Nontypical Items	I	Exclusive of mpact from Nontypical Items	As Reported	Less: Impact from Nontypical Items	Exclusive of Impact from Nontypical Items			
Site rental revenues	\$ 5,700	\$	5,320	\$	_	\$	5,320	7 %	— %	7 %			
Income (loss) from continuing operations <sup>(b)</sup>	1,114 <sup>(d)</sup>		1,056		(223) (e)		833	5 %	29 % <sup>(e)</sup>	34 %			
Income (loss) from continuing operations per share —diluted $^{(b)(c)}$	2.57 <sup>(d)</sup>		2.35		(0.52) (e)		1.83	9 %	31 % <sup>(e)</sup>	40 %			
Adjusted EBITDA <sup>(b)</sup>	3,787		3,706		(286) <sup>(f)</sup>		3,420	2 %	9 % <sup>(f)</sup>	11 %			
AFFO <sup>(b)(c)</sup>	2,966		2,878		(286) (f)		2,592	3 %	11 % <sup>(f)</sup>	14 %			
AFFO per share <sup>(b)(c)</sup>	\$ 6.83	\$	6.78	\$	(0.68) (f)	\$	6.10	1 %	11 % <sup>(f)</sup>	12 %			

The Nontypical Items do not have a material impact on the full year 2021 Outlook, which previously contemplated the deployment of approximately 1,000 Sprint Corporation small cells, which were among the small cells that were cancelled by T-Mobile US, Inc. in the fourth quarter 2020, as described further in our press release dated January 27, 2021.

See reconciliations herein for further information and reconciliation of non-GAAP financial measures to income (loss) from continuing operations, as computed in accordance with GAAP.

Attributable to CCIC common stockholders.

Does not reflect the impact related to the ATO Settlement (as defined in the April 8-K), which is attributable to discontinued operations as discussed in the April 8-K.

Impact from Nontypical Items on Income (loss) from continuing operations and Income (loss) from continuing operations per share—diluted included in the 2020 fourth quarter operating results is comprised of other operating income of \$362 million, offset by incremental operating expenses of \$76 million and associated asset write-downs of \$63 million.

Impact from Nontypical Items on Adjusted EBITDA, AFFO and AFFO per share included in the 2020 fourth quarter operating income of \$362 million, offset by incremental operating expenses of \$76 million and associated asset write-downs of \$60 million.

operating expenses of \$76 million.

COMPANY OVERVIEW	FINANCIALS & METRICS	ASSET PORTFOLIO OVERVIEW	CAPITALIZATION OVERVIEW	APPENDIX

## Net Debt to Last Quarter Annualized Adjusted EBITDA Calculation:

	Three Months Ended June 30,			
(dollars in millions)	2021 <sup>(a)</sup>		2020 <sup>(b)</sup>	
Total face value of debt	\$ 20,268	\$	21,271	
Less: Ending cash, cash equivalents and restricted cash	525		2,673	
Total net debt	\$ 19,743	\$	18,598	
Adjusted EBITDA	\$ 958	\$	831	
Last quarter annualized Adjusted EBITDA	3,834		3,324	
Net debt to Last Quarter Annualized Adjusted EBITDA	5.1 x		5.6 x	

# **Cash Interest Coverage Ratio Calculation:**

	Three Months Ended June 30,			
(dollars in millions)	2021	2	2020	
Adjusted EBITDA	\$ 958	\$	831	
Interest expense on debt obligations	157		176	
	613	7	47 x	

 <sup>(</sup>a) Does not reflect the use of net proceeds from the June 2021 senior notes offering to repay the Senior Secured Tower Revenue Notes, Series 2015-1, in July 2021.
 (b) Does not reflect (1) the July 2020 redemption of all of the outstanding 3.400% Senior Notes due 2021, 2.250% Senior Notes due 2021 and 4.875% Senior Notes due 2022 (collectively, "Senior Notes") and (2) the use of net proceeds from the June 2020 senior notes offering, together with available cash, to redeem the Senior Notes.