# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 5, 2004

# **Crown Castle International Corp.**

(Exact Name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-16441 (Commission File Number) 76-0470458 (IRS Employer Identification Number)

510 Bering Drive Suite 500 Houston, TX 77057 (Address of Principal Executive Office)

Registrant's telephone number, including area code: (713) 570-3000

This document includes "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Other than statements of historical fact, all statements regarding industry prospects, the consummation of the transactions described in this document and the Company's expectations regarding the future performance of its businesses and its financial position are forward-looking statements. These forward-looking statements are subject to numerous risks and uncertainties.

#### ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

(c) Exhibits

Exhibit No. D	escription
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99.1 Press Release dated May 5, 2004

#### ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On May 5, 2004, the Company issued a press release disclosing its financial results for the first quarter of 2004. The May 5 press release is furnished herewith as Exhibit 99.1 to this Form 8-K.

The information in this Form 8-K and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### CROWN CASTLE INTERNATIONAL CORP.

By: /s/ E. Blake Hawk

Name:E. Blake HawkTitle:Executive Vice President and General Counsel

Date: May 5, 2004

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# EXHIBIT INDEX

Exhibit No.	Description

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99.1 Press Release dated May 5, 2004

#### **News Release**

Contacts:

W. Benjamin Moreland, CFO Jay Brown, VP Finance Crown Castle International Corp. 713-570-3000

#### CROWN CASTLE INTERNATIONAL REPORTS FIRST QUARTER 2004 RESULTS

May 5, 2004 – HOUSTON, TEXAS – Crown Castle International Corp. (NYSE:CCI) today reported results for the first quarter ended March 31, 2004.

Site rental and broadcast transmission revenue for the first quarter of 2004 increased 18.6% percent to \$219.4 million, up \$34.4 million from \$185.0 million for the same period in the prior year. Operating income improved to \$26.7 million in the first quarter of 2004 from \$11.8 million in the first quarter of 2003, an increase of \$14.8 million.

Net loss was \$65.0 million for the first quarter of 2004, inclusive of \$24.4 million in losses from the retirement of debt securities, compared to a net loss of \$69.0 million for the same period in 2003. Net loss after deduction of dividends on preferred stock was \$74.7 million in the first quarter of 2004, inclusive of \$24.4 million in losses from the retirement of debt securities, compared to a loss of \$83.4 million for the same period last year, inclusive of \$3.3 million in gains from the retirement of preferred securities. First quarter net loss per share was \$(0.34) compared to a loss per share of \$(0.38) in last year's first quarter.

Net cash from operating activities for the first quarter of 2004 improved \$21.0 million to \$26.9 million from \$5.9 million for the same period last year. Free cash flow, defined as net cash from operating activities less capital expenditures, for the first quarter of 2004 improved \$54.4 million, to a source of cash of \$7.5 million from a use of cash of \$46.9 million in the first quarter of 2003.

#### **OPERATING RESULTS**

US site rental revenue for the first quarter of 2004 increased \$12.8 million, or 11.9%, to \$120.7 million, from \$107.8 million for the same period in 2003, and UK site rental and broadcast transmission revenue for the first quarter of 2004 increased \$19.3 million, or 27.1%, to \$90.4

million, from \$71.1 million for the same period in 2003. These revenue results approximate same tower sales as over 99% of Crown Castle's sites were in operation for the 12 months preceding March 31, 2004.

"During the first quarter, our core business continued to produce strong growth," stated John P. Kelly, President and Chief Executive Officer of Crown Castle. "Thus far during 2004, we have experienced a 25% increase in US leasing compared to last year's volume and we are encouraged by the leasing activity in the UK and Australia.

On a consolidated basis, site rental and broadcast transmission gross margin, defined as site rental and broadcast transmission revenue less site rental and broadcast transmission cost of operations, increased 22.2% to \$136.4 million, up \$24.8 million in the first quarter of 2004 from the same period in 2003. During the past 12 months, Crown Castle's operating results have benefited predominantly from organic growth and, in part, from the weakening US dollar relative to the currencies of its UK and Australian subsidiaries.

For the first quarter of 2004, US capital expenditures were \$6.3 million and UK capital expenditures were \$12.7 million. During the first quarter of 2004, Crown Castle developed 26 sites in the UK under our agreement with British Telecom.

"During the last four quarters, we have added approximately \$100 million of annualized recurring tower gross margin," stated W. Benjamin Moreland, Chief Financial Officer of Crown Castle. "Most of this growth has occurred through the addition of revenue on our existing sites and managing our costs. We remain focused on producing meaningful growth in free cash flow per share through the combination of continued strong operational growth and balance sheet enhancements."

During the first quarter of 2004, Crown Castle repaid \$15.0 million of its Crown Atlantic credit facility, bringing the remaining balance to \$180.0 million. Crown Castle had approximately \$574.0 million of total liquidity, comprised of approximately \$171.5 million of cash and cash equivalents and total availability under its OpCo and Crown Atlantic credit facilities of approximately \$402.5 million.

Also, during the first quarter of 2004, Crown Castle purchased \$245.1 million of the face value of its 9% Senior Notes and 9½% Senior Notes ("Senior Notes"), \$135.6 million and \$109.5 million, respectively, at a combined loss of \$24.1 million. These purchases were related to the closing of previously announced tender offers for the Senior Notes in December 2003. Crown Castle also purchased \$1.5 million of its 10?% Senior Discount Notes and \$1.0 million of its 11¼% Senior Discount Notes ("Senior Notes") at a combined loss of \$0.2 million.

#### OUTLOOK

The following statements and outlook table are based on current expectations and assumptions and assume a US dollar to UK pound exchange rate of 1.75 dollars to 1.00 pound and a US dollar to Australian dollar exchange rate of 0.70 US dollars to 1.00 Australian dollar. This Outlook section contains forward-looking statements, and actual results may differ materially. Information regarding potential risks which could cause actual results to differ from the forward-looking statements herein are set forth below and in Crown Castle's filings with the Securities and Exchange Commission.

The following table sets forth Crown Castle's current outlook (dollars in millions):

	Second Quarter 2004	Full Year 2004
Site rental and broadcast transmission revenue	\$218 to 222	\$875 to 885
Net cash provided by operating activities	\$ 75 to 85	\$240 to 250
Capital expenditures	\$ 22 to 27	\$ 70 to 90
Free Cash Flow	\$ 48 to 58	\$150 to 160

Crown Castle's outlook for net cash provided by operating activities is based on interest expense on its existing debt balances and does not include savings from interest expense reductions that may be achieved through further debt reductions and refinancings.

#### **CONFERENCE CALL DETAILS**

Crown Castle has scheduled a conference call for Thursday, May 6, 2004, at 9:30 a.m. eastern time to discuss first quarter results and Crown Castle's Outlook. Please dial 303-262-2190 and ask for the Crown Castle call at least 10 minutes prior to the start time. A telephonic replay of the conference call will be available from 11:30 a.m. eastern time on Thursday, May 6, 2004, through 11:59 p.m. eastern time on Thursday, May 13, 2004, and may be accessed by dialing 303-590-3000 using passcode 576555. An audio archive will also be available on the company's website at <u>www.crowncastle.com</u> shortly after the call and will be accessible for approximately 90 days.

Crown Castle engineers, deploys, owns and operates technologically advanced shared wireless infrastructure, including extensive networks of towers and rooftops as well as analog and digital audio and television broadcast transmission systems. Crown Castle offers near-universal broadcast coverage in the United Kingdom and significant wireless communications coverage to

68 of the top 100 United States markets, to substantially all of the UK population and to substantially all of the Australian population. Crown Castle owns, operates and manages over 15,500 wireless communication sites internationally. For more information on Crown Castle, visit: <u>www.crowncastle.com</u>.

#### Non-GAAP Financial Measures:

This press release includes presentations of Free Cash Flow and Adjusted EBITDA, which are non-GAAP financial measures. Crown Castle defines Free Cash Flow as net cash provided by operating activities less capital expenditures (both amounts from the Consolidated Statement of Cash Flows). Crown Castle defines Adjusted EBITDA as net loss plus cumulative effect of change in accounting principle, minority interests, provision for income taxes, interest expense, amortization of deferred financing costs and dividends on preferred stock, interest and other income (expense), depreciation, amortization and accretion, non-cash general and administrative compensation charges, asset write-down charges and restructuring charges (credits). Free Cash Flow and Adjusted EBITDA are not intended as alternative measures of operating results or cash flow from operations (as determined in accordance with generally accepted accounting principles). Further, our measure of Free Cash Flow and Adjusted EBITDA may not be comparable to similarly titled measures of other companies. Free Cash Flow is presented as additional information because management believes it to be a useful indicator of our ability to execute our business strategy without reliance on additional borrowing or the use of our cash and liquid investments. Adjusted EBITDA is presented as additional information because management believes it to be a useful indicator of the current financial performance of our core businesses. In addition, Adjusted EBITDA is the measure of current financial performance generally used in our debt covenant calculations. The tables set forth below reconcile these non-GAAP financial measures to comparable GAAP financial measures. Our results under GAAP are set forth in the financial statements following this press release.

#### Reconciliations of Non-GAAP Financial Measures to Comparable GAAP Financial Measures

#### Free Cash Flow is computed as follows:

	For the Thr	For the Three Months Ended				
(In thousands of dollars)	March 31, 2004	March 31, 2003				
Net cash provided by operating activities	\$ 26,917	\$ 5,932				
Less: Capital expenditures	(19,448)	(52,849)				
Free Cash Flow	\$ 7,469	\$ (46,917)				
	Q2 2004	Full Year 2004				
(In millions of dollars)						
Net cash provided by operating activities		\$				
	\$ 75 to 85	240 to 250				
Less: Capital expenditures	\$(22) to (27)	\$(70) to (90)				
Free Cash Flow	\$ 48 to 58	\$ 150 to 160				

#### Adjusted EBITDA is computed as follows:

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	Three Mon Marc		
(in thousands of dollars)	2004	2003	
Net loss	\$ (64,967)	\$(69,016)	
Cumulative effect of change in accounting principle	—	2,035	
Minority interests	1,346	557	
Provision for income taxes	5,955	3,966	
Interest expense and amortization of deferred financing costs	59,506	72,638	
Interest and other income (expense)	24,829	1,642	
Depreciation, amortization and accretion	84,822	80,357	
Non-cash general and administrative compensation charges	2,696	2,431	
Asset write-down charges	1,948		
Restructuring charges (credits)	(33)	_	
Adjusted EBITDA	\$ 116,102	\$ 94,610	

#### **Cautionary Language Regarding Forward-Looking Statements**

This press release contains forward-looking statements and information that are based on our management's current expectations. Such statements include, but are not limited to plans, projections and estimates regarding (i) demand and application and leasing rates for our sites and towers, (ii) currency exchange rates, (iii) revenues, (iv) net cash provided by operating activities, (v) capital expenditures, and (vi) free cash flow, including free cash flow per share. Such forward-looking statements are subject to certain risks, uncertainties and assumptions, including but not limited to prevailing market conditions and the following:

- Ø Our substantial level of indebtedness may adversely affect our ability to react to changes in our business and limit our ability to use debt to fund future capital needs.
- Ø Restrictive covenants on our debt instruments may limit our ability to take actions that may be in our best interests. If we fail to comply with our covenants, our debt may be accelerated.
- Ø Our business depends on the demand for wireless communications and towers, and we may be adversely affected by any slowdown in such demand.
- Ø The loss, consolidation, network sharing or financial instability of any of our limited number of customers may materially decrease revenues.
- Ø An economic or wireless telecommunications industry slowdown may materially and adversely affect our business and the business of our customers.
- Ø We operate in a competitive industry and some of our competitors have significantly more resources or less debt than we do.
- Ø Technology changes may significantly reduce the demand for site leases and negatively impact our revenues.
- Ø 2.5G/3G and other technologies, including digital terrestrial television, may not deploy or be adopted by customers as rapidly or in the manner projected.
- Ø We generally lease or sublease the land under our sites and towers and may not be able to maintain these leases.
- $\varnothing$  Our international operations expose us to changes in foreign currency exchange rates.
- Ø We may need additional financing, which may not be available for strategic growth opportunities or contractual obligations.
- Ø Fluctuations in market interest rates may increase interest expense relating to our floating rate indebtedness.
- Ø Laws and regulations, which may change at any time and with which we may fail to comply, regulate our business.
- Ø Our network services business has historically experienced significant volatility in demand, which reduces the predictability of our results.
- $\emptyset$  We are heavily dependent on our senior management.
- Ø We may suffer from future claims if radio frequency emissions from equipment on our sites and towers are demonstrated to cause negative health effects.

- Ø Certain provisions of our certificate of incorporation, bylaws and operative agreements and domestic and international competition laws may make it more difficult for a third party to acquire control of us or for us to acquire control of a third party, even if such a change in control would be beneficial to our stockholders.
- Ø Sales or issuances of a substantial number of shares of our common stock may adversely affect the market price of our common stock.
- $\varnothing$  Disputes with customers and suppliers may adversely affect results.

Should one or more of these or other risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those expected. More information about potential risk factors which could affect our results is included in our filings with the Securities and Exchange Commission.

# **Crown Castle International Corp. CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS AND OTHER FINANCIAL DATA**

(in thousands, except per share data)

	Three Mor Marc	
	2004	2003
Net revenues:		
Site rental and broadcast transmission	\$219,377	\$184,960
Network services and other	29,110	31,764
Total net revenues	248,487	216,724
Costs of operations:		
Site rental and broadcast transmission	82,987	73,360
Network services and other	25,316	24,942
	100 202	
Total costs of operations	108,303	98,302
General and administrative	23,643	22,192
Corporate development	439	1,620
Restructuring charges (credits)	(33)	_
Asset write-down charges	1,948	
Non-cash general and administrative compensation charges	2,696	2,431
Depreciation, amortization and accretion	84,822	80,357
Operating income	26,669	11,822
Operating income		
Interest and other income (expense)	(24,829)	(1,642)
Interest expense and amortization of deferred financing costs	(59,506)	(72,638)
Loss before income taxes, minority interests and cumulative effect of change in accounting principle	(57,666)	(62,458)
Provision for income taxes	(5,955)	(3,966)
Minority interests	(1,346)	(557)
Loss before cumulative effect of change in accounting principle	(64,967)	(66,981)
Cumulative effect of change in accounting principle for asset retirement obligations, net of related tax benefit of \$636	(04,507)	(2,035)
Cumulative enect of change in accounting principle for about rearement obligations, net of realized an ocherit of \$600		(_,000)
Net loss	(64,967)	(69,016)
Dividends on preferred stock, net of gains on purchases of preferred stock	(9,696)	(14,371)
Net loss after deduction of dividends on preferred stock, net of gains on purchases of preferred stock	\$ (74,663)	\$ (83,387)
The loss and deduction of dividends on preferred stock, net of gains on parenases of preferred stock	\$ (74,003)	\$ (05,507)
Per common share – basic and diluted:		
Loss before cumulative effect of change in accounting principle	\$ (0.34)	\$ (0.37)
Cumulative effect of change in accounting principle	_	(0.01)
Net loss	\$ (0.34)	\$ (0.38)
	¢ (010 !)	¢ (0.56)
Common shares outstanding – basic and diluted	219,294	216,958
Adjusted EBITDA (before restructuring and asset write-down charges):		
Site rental and broadcast transmission	\$ 128,347	\$104,149
Network services and other (before corporate development expenses)	(11,806)	(7,919)
A directed EDITDA before compared development even and		00.000
Adjusted EBITDA before corporate development expenses	116,541	96,230
Corporate development	(439)	(1,620)
Total Adjusted EBITDA	\$ 116,102	\$ 94,610

# **Crown Castle International Corp. Condensed Consolidated Balance Sheet** (in thousands)

	March 31, 2004	December 31, 2003	
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 171,485	\$ 462,427	
Receivables, net of allowance for doubtful accounts	84,987	82,053	
Inventories	17,435	15,542	
Prepaid expenses and other current assets	81,195	81,738	
Total current assets	355,102	641,760	
Property and equipment, net of accumulated depreciation	4,700,727	4,741,945	
Goodwill	1,235,433	1,206,713	
Deferred financing costs and other assets, net of accumulated amortization	155,618	147,173	
	\$ 6,446,880	\$ 6,737,591	
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Accounts payable	\$ 37,235	\$ 40,749	
Accrued interest	31,230	49,063	
Accrued compensation and related benefits	7,857	19,117	
Deferred rental revenues and other accrued liabilities	274,089	267,459	
Long-term debt, current maturities	46,461	267,142	
Total current liabilities	396,872	643,530	
Long-term debt, less current maturities	3,138,866	3,182,850	
Other liabilities	222,162	211,763	
Total liabilities	3,757,900	4,038,143	
Minority interests	210,317	208,333	
Redeemable preferred stock	507,037	506,702	
Stockholders' equity	1,971,626	1,984,413	
	\$ 6,446,880	\$ 6,737,591	

# **Crown Castle International Corp. Condensed Consolidated Statement of Cash flows** (in thousands)

(in nousinds)	Three Mor	iths Ended
Cash flows from operating activities:		<u>.</u>
Net loss	\$ (64,967)	\$ (69,016
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation, amortization and accretion	84,822	80,357
Losses on purchases of long-term debt	24,367	
Amortization of deferred financing costs and discounts on long-term debt	2,960	17,488
Non-cash general and administrative compensation charges	2,696	2,431
Asset write-down charges	1,948	
Minority interests	1,346	557
Equity in losses (earnings) and write-downs of unconsolidated affiliates	1,173	2,453
Cumulative effect of change in accounting principle	—	2,035
Changes in assets and liabilities:		(2.2.2.2.7
Decrease in accrued interest	(17,833)	(28,307
Decrease in accounts payable	(4,306)	(12,248
Increase (decrease) in deferred rental revenues and other liabilities	(2,068)	8,051
(Increase) decrease in receivables	(1,697)	2,595
Increase in inventories, prepaid expenses and other assets	(1,524)	(464
Net cash provided by operating activities	26,917	5,932
Cash flows from investing activities:		
Proceeds from disposition of property and equipment	755	7,472
Capital expenditures	(19,448)	(52,849
Investments in affiliates and other	(14,028)	(250
Maturities of investments	—	93,496
Purchases of investments		(56,063
Net cash used for investing activities	(32,721)	(8,194
Cash flows from financing activities:		
Proceeds from issuance of capital stock	3,562	1,055
Purchases of long-term debt	(267,359)	
Net borrowings (payments) under revolving credit agreements	(15,000)	(22,895
Purchases of capital stock	(4,108)	(13,558
Principal payments on long-term debt	(2,750)	
Incurrence of financing costs	(412)	
Net cash used for financing activities	(286,067)	(35,398
Effect of exchange rate changes on cash	929	(1,562
Net decrease in cash and cash equivalents	(290,942)	(39,222
Cash and cash equivalents at beginning of period	462,427	516,172
Cash and cash equivalents at end of period	\$ 171,485	\$476,950
Supplemental disclosure of cash flow information:	• -··-	
Interest paid	\$ 71,904	\$ 81,415
Income taxes paid	153	117

# CROWN CASTLE INTERNATIONAL CORP.

#### Summary Fact Sheet (in \$ thousands)

		Quarter Ended 6/30/03			
	US		UK	AUS	CCIC
Revenues					
Site Rental	110,504		72,824	6,142	189,470
Services	18,771		15,102	858	34,731
Total Revenues	129,275		87,926	7,000	224,201
Operating Expenses	-, -		- ,	,	, -
Site Rental	37,502		33,695	2,483	73,680
Services	12,234		14,434	585	27,253
Total Operating Expenses	49,736		48,129	3,068	100,933
General & Administrative					, í
Site Rental	5,080		1,343	1,648	8,071
Services	15,492		575		16,067
Total General & Administrative	20,572		1,918	1,648	24,138
Operating Cash Flow	_0,0/_		1,010	1,010	<b>_</b> 1,150
Site Rental	67,922		37,786	2,011	107,719
Services	(8,955)		93	273	(8,589)
Total Pre-Overhead Cash Flow	58,967		37,879	2,284	99,130
Corporate Overhead	918				918
Adjusted EBITDA	58,049		37,879	2,284	98,212
	50,045			nded 6/30/03	50,212
	-		Quarter E	iidea 0/30/03	
	-	US	UK	AUS	CCIC
Gross Margins:					
Site Rental		66%	54%	60%	619
Services		35%	4%	32%	229
Operating Cash Flow Margins					
Site Rental		61%	52%	33%	579
Services		-48%	1%	32%	-25%
Adjusted EBITDA Margin		45%	43%	33%	440
		Qua	arter Ended	9/30/03	
	US		UK	AUS	CCIC
Revenues					
Site Rental	113,387		78,260	6,740	198,387
Services	16,361		19,794	1,035	37,190
Total Revenues	129,748	1	98,054	7,775	235,577
Operating Expenses					
Site Rental	37,298		36,984	2,764	77,046
Services	9,668		17,806	510	27,984
Total Operating Expenses	46,966		54,790	3,274	105,030
General & Administrative					
Site Rental	4,319		1,491	2,037	7,847
Services	15,066		643		15,709
Total General & Administrative	19,385		2,134	2,037	23,556
Operating Cash Flow	10,000		-,	_,,	,000
Site Rental	71,770		39,785	1,939	113,494
Services	(8,373)		1,345	525	(6,503
Total Pre-Overhead Cash Flow	63,397		41,130	2,464	106,991
Corporate Overhead	1,039		41,130	2,404	1,039
Adjusted EBITDA	62,358		41,130	2,464	105,952
Aujusicu EDITDA	02,330		+1,130	∠,404	100,902

			Quarter Ended 9/30/03			
		US	UK	AUS	CCIC	
Gross Margins:						
Site Rental		67%	53%	59%	61%	
Services		41%	10%	51%	25%	
Operating Cash Flow Margins						
Site Rental		63%	51%	29%	57%	
Services		-51%	7%	51%	-17%	
Adjusted EBITDA Margin		48%	42%	32%	45%	
, , , , , , , , , , , , , , , , , , , ,		Qu	arter Ended 1	2/31/03		
	US		UK	AUS	CCIC	
Revenues						
Site Rental	117,686		88,425	7,860	213,971	
Services	17,561		21,503	811	39,875	
Total Revenues	135,247		109,928	8,671	253,846	
Operating Expenses	155,247		105,520	0,071	255,040	
Site Rental	39,353		40,905	3,167	83,425	
Services	11,604		40,905	534	30,089	
Total Operating Expenses	50,957		58,856	3,701	113,514	
General & Administrative	50,557		50,050	5,701	115,514	
Site Rental	4,889		1,469	2,451	8,809	
Site Kental	4,009		632	2,451		
Total General & Administrative	20,450		2,101	2,451	16,193 25,002	
	20,430		2,101	2,451	25,002	
Operating Cash Flow Site Rental	70.444			2 2 4 2	101 707	
	73,444		46,051	2,242 277	121,737	
Services	(9,604)		2,920		(6,407)	
Total Pre-Overhead Cash Flow	63,840		48,971	2,519	115,330	
Corporate Overhead Adjusted EBITDA	1,987 61,853		 48,971	 2,519	1,987 113,343	
				nded 12/31/03	110,010	
		116	UK		CCIC	
		US		AUS		
Gross Margins:						
Site Rental		67%	54%	60%	61%	
Services		34%	17%	34%	25%	
Operating Cash Flow Margins						
Site Rental		62%	52%	29%	57%	
Services		-55%	14%	34%	-16%	
Adjusted EBITDA Margin		46%	45%	29%	45%	

		Quarter Ended 3/31/04			
	US	_	UK	AUS	CCIC
Revenues					
Site Rental	120,695	1	90,408	8,274	219,377
Services	13,499		14,407	1,204	29,110
Total Revenues	134,194	1	04,815	9,478	248,487
Operating Expenses					
Site Rental	37,233		42,052	3,702	82,987
Services	10,268		14,320	728	25,316
Total Operating Expenses	47,501		56,372	4,430	108,303
General & Administrative					
Site Rental	4,242		1,421	2,380	8,043
Services	14,988		612		15,600
Fotal General & Administrative	19,230		2,033	2,380	23,643
Operating Cash Flow					
Site Rental	79,220		46,935	2,192	128,347
Services	(11,757	)	(525)	476	(11,806)
Fotal Pre-Overhead Cash Flow	67,463		46,410	2,668	116,541
Corporate Overhead	439				439
Adjusted EBITDA	67,024		46,410	2,668	116,102
			Quarter E	Ended 3/31/04	
		US	UK	AUS	CCIC
Gross Margins:					
Site Rental		69%	53%	55%	62%
Services		24%	1%	40%	13%
Operating Cash Flow Margins					
Site Rental		66%	52%	26%	59%
Services		-87%	-4%	40%	-419
Adjusted EBITDA Margin		50%	44%	28%	47%

# Reconciliation of Non-GAAP Financial Measure (Adjusted EBITDA) to GAAP

#### Financial Measure: (in \$ thousands)

	Quarter Ended			
	06/30/2003	09/30/2003	12/31/2003	03/31/2004
Net loss	\$ (80,831)	\$ (99,678)	\$(148,840)	\$ (64,967)
Cumulative effect of change in accounting principle for asset retirement obligations, net of related income tax benefits				_
Minority interests	730	(151)	1,258	1,346
Provision for income taxes	3,418	4,236	(4,102)	5,955
Interest expense, amortization of deferred financing costs and dividends on preferred stock	72,576	70,788	73,645	59,506
Interest and other income (expense)	10,382	34,845	101,605	24,829
Depreciation, amortization and accretion	80,513	80,389	82,893	84,822
Non-cash general and administrative compensation charges	7,695	10,444	84	2,696
Asset write-down charges	1,380	6,137	6,800	1,948
Restructuring charges (credits)	2,349	(1,058)	0	(33)
Adjusted EBITDA	\$ 98,212	\$ 105,952	\$ 113,343	\$116,102

#### CROWN CASTLE INTERNATIONAL CORP. Summary Fact Sheet Restricted and Unrestricted Subsidiaries (in \$ thousands)

Revenues Atla	Quarter Ended 6/30/03			
	rown antic	Other	CCIC	
Site Rental 164,168 25				
	5,302	_	189,470	
	4,073	_	34,731	
,	9,375		224,201	
Operating Expenses	5,676		221,201	
	9,108	_	73,680	
	2,346	_	27,253	
	1,454		100,933	
General & Administrative	1,101		100,000	
Site Rental 7,552	519	_	8,071	
Services 13,980		1,103	16,067	
	1,503	1,103	24,138	
Operating Cash Flow	1,505	1,105	24,130	
	5,675	_	107,719	
		(1,103)	(8,589)	
		(1,103)	99,130	
Corporate Overhead 918		(1 102)	918	
		(1,103)	98,212	
Quarter	Quarter Ended 6/30/03			
Crow Restricted* Atlan		Other	CCIC	
Gross Margins:	_			
-	64%		61%	
	42%		22%	
Operating Cash Flow Margins	+2 /0		2270	
	62%		57%	
	18%		-25%	
	56%	N/A	44%	
			4470	
Quar	rter Ended 9/	/30/03		
	rown antic	Other	CCIC	
Revenues				
Site Rental 172,880 25	5,507	_	198,387	
	3,362	_	37,190	
	8,869	_	235,577	
			,	
Uperating Expenses	8,900	_	77,046	
Operating Expenses Site Rental 68.146	829		27,984	
Site Rental 68,146	9,729	_	105,030	
Site Rental68,1468Services27,155	-,		100,000	
Site Rental68,1468Services27,155Total Operating Expenses95,3019				
Site Rental68,1468Services27,155Total Operating Expenses95,3019General & Administrative99	457	_	7 847	
Site Rental68,1468Services27,155Total Operating Expenses95,3019General & Administrative7,390	457 988	 1 <i>4</i> 14	7,847 15 709	
Site Rental68,1468Services27,155Total Operating Expenses95,3019General & Administrative7,390Site Rental7,390Services13,307	988	1,414	15,709	
Site Rental68,1468Services27,15527Total Operating Expenses95,3019General & Administrative7,3909Site Rental7,39013,307Total General & Administrative20,69713				
Site Rental68,1468Services27,15527Total Operating Expenses95,3019General & Administrative7,3909Services13,30713,307Total General & Administrative20,69713Operating Cash Flow1414	988 1,445	1,414 1,414	15,709 23,556	
Site Rental68,14668Services27,15527Total Operating Expenses95,30195General & Administrative7,39095Site Rental7,39013,307Total General & Administrative20,69712Operating Cash Flow97,34410Site Rental97,34410	988 1,445 6,150	1,414 1,414	15,709 23,556 113,494	
Site Rental68,14668Services27,15527Total Operating Expenses95,30195General & Administrative7,39095Site Rental7,39013,307Total General & Administrative20,69712Operating Cash Flow97,34410Site Rental97,34410Services(6,634)12	988 1,445 6,150 1,545	1,414 1,414 — (1,414)	15,709 23,556 113,494 (6,503)	
Site Rental68,14668Services27,15527Total Operating Expenses95,30195General & Administrative7,39095Site Rental7,39013,307Total General & Administrative20,69712Operating Cash Flow97,34410Site Rental97,34410Services(6,634)12	988 1,445 6,150 1,545	1,414 1,414	15,709 23,556 113,494	

	Quarter Ended 9/30/03			
Restricted*	Crown Atlantic	Other	CCIC	
61%	65%	_	61%	
20%	75%	_	25%	
56%	63%	_	57%	
-20%	46%		-17%	
43%	61%	N/A	45%	
	61% 20% 56% -20%	Restricted*  Crown Atlantic    61%  65%    20%  75%    56%  63%    -20%  46%	Restricted*  Crown Atlantic  Other    61%  65%     20%  75%     56%  63%     -20%  46%	

Quarter Ended 12/31/03

	Restricted*	Crown Atlantic	Other	CCIC
Revenues				
Site Rental	186,472	27,499		213,971
Services	36,730	3,145		39,875
Total Revenues	223,202	30,644		253,846
Operating Expenses				
Site Rental	73,629	9,796		83,425
Services	27,961	2,128		30,089
Total Operating Expenses	101,590	11,924		113,514
General & Administrative				
Site Rental	8,238	571		8,809
Services	13,312	1,198	1,683	16,193
Total General & Administrative	21,550	1,769	1,683	25,002
Operating Cash Flow				
Site Rental	104,605	17,132		121,737
Services	(4,543)	(181)	(1,683)	(6,407)
Total Pre-Overhead Cash Flow	100,062	16,951	(1,683)	115,330
Corporate Overhead	1,987	_		1,987
Adjusted EBITDA	98,075	16,951	(1,683)	113,343
		Quarter End	led 12/31/03	

	Restricted*	Crown Atlantic	Other	CCIC
Gross Margins:				
Site Rental	61%	64%		61%
Services	24%	32%		25%
Operating Cash Flow Margins				
Site Rental	56%	62%	—	57%
Services	-12%	-6%	—	-16%
Adjusted EBITDA Margin	44%	55%	N/A	45%

		Quarter Ended 3/31/04			
	Restricted*	Crown Atlantic	Other	CCIC	
Revenues					
Site Rental	191,304	28,073	_	219,377	
Services	27,585	1,525		29,110	
Total Revenues	218,889	29,598	—	248,487	
Operating Expenses					
Site Rental	73,479	9,508		82,987	
Services	23,693	1,623		25,316	
Total Operating Expenses	97,172	11,131		108,303	
General & Administrative					
Site Rental	7,584	459		8,043	
Services	12,937	989	1,674	15,600	
Total General & Administrative	20,521	1,448	1,674	23,643	
Operating Cash Flow					
Site Rental	110,241	18,106		128,347	
Services	(9,045)	) (1,087)	(1,674)	(11,806)	
Total Pre-Overhead Cash Flow	101,196	17,019	(1,674)	116,541	
Corporate Overhead	439	—	—	439	
Adjusted EBITDA	100,757	17,019	(1,674)	116,102	
		Quarter Ended 3/31/04			

	Restricted*	Crown Atlantic	Other	CCIC
Gross Margins:				
Site Rental	62%	66%	—	62%
Services	14%	-6%	—	13%
Operating Cash Flow Margins				
Site Rental	58%	64%		59%
Services	-33%	-71%	—	-41%
Adjusted EBITDA Margin	46%	58%	N/A	47%

\* Pro forma for the inclusion of CCUK

# Reconciliation of Non-GAAP Financial Measure (Adjusted EBITDA) to GAAP Financial Measure: (in \$ thousands)

	Quarter Ended				
	06/30/2003	09/30/2003	12/31/2003	03/31/2004	
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Restructuring charges (credits)	2,349	(1,058)	0	(33)	
Adjusted EBITDA	\$ 98,212	\$105,952	\$ 113,343	\$116,102	

### CCI FACT SHEET Q1 2004

\$ in thousands

	 Q1 '03	_	Q1 '04	% Change
CCUSA and Crown Atlantic				
Site Rental Revenue	\$ 107,849	\$	120,695	12%
Ending Sites	10,797		10,602	-2%
CCUK				
Site Rental & Broadcast Transmission Revenue	\$ 71,125	\$	90,408	27%
Ending Sites	3,428		3,513	2%
CCAUS				
Site Rental Revenue	\$ 5,986	\$	8,274	38%
Ending Sites	1,387		1,388	0%
TOTAL CCIC				
Site Rental & Broadcast Transmission Revenue	\$ 184,960	\$	219,377	19%
Ending Sites	15,612		15,503	-1%
Ending Cash and Investments	\$ 555,214	\$	171,485	
Debt				
Bank Debt	\$ 1,069,215		1,467,000	
Bonds	\$ 2,143,062	\$	1,718,327	
12 <sup>3</sup> /4% Preferred Stock	\$ 245,839	\$	0	
6 <sup>1</sup> /4% & 8 <sup>1</sup> /4% Convertible Preferred Stock	\$ 505,698	\$	507,037	
Total Debt	\$ 3,963,814	\$	3,692,364	
Leverage Ratios				
Net Bank Debt / EBITDA*	1.4X		2.8X	
Net Bank Debt + Bonds + Preferred / EBITDA*	7.7X		6.5X	
Total Net Debt / EBITDA*	9.0X		7.6X	
*Last Quarter Annualized Adjusted EBITDA	\$ 378,440	\$	464,408	