# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K/A

CURRENT REPORT
Pursuant to Section 13 OR 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 1, 2017

## **Crown Castle International Corp.**

(Exact name of registrant as specified in its charter)

Delaware001–1644176-0470458(State or other jurisdiction of incorporation)(Commission file Number)(IRS Employer Identification No.)

1220 Augusta Drive, Suite 600 Houston, TX (Address of principal executive offices)

77057 (Zip Code)

Registrant's telephone number, including area code: (713) 570-3000

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):				
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)				
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)				
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))				
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))				
cate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).				
Emerging growth company $\ \Box$				
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.				

#### **Explanatory Note**

This Current Report on Form 8-K/A amends the Current Report on Form 8-K filed by Crown Castle International Corp. ("Company" or "Crown Castle") on November 1, 2017 to include the historical financial statements and pro forma financial information required under Item 9.01 in connection with the Company's acquisition of LTS Group Holdings LLC ("Lightower").

#### ITEM 9.01 — FINANCIAL STATEMENTS AND EXHIBITS

#### (a) Financial statements of businesses acquired

The Audited Consolidated Financial Statements of Lightower as of and for the year ended December 31, 2016, with independent auditors' report thereon, are filed as Exhibit 99.1 to this Current Report on Form 8-K/A. The Unaudited Condensed Consolidated Financial Statements of Lightower as of and for the nine months ended September 30, 2017 are filed as Exhibit 99.2 to this Current Report on Form 8-K/A.

#### (b) Pro forma financial information

The Unaudited Preliminary Pro Forma Condensed Combined Financial Information of Crown Castle as of and for the nine months ended September 30, 2017 and for the year ended December 31, 2016 is filed as Exhibit 99.3 to this Current Report on Form 8-K/A.

#### (d) Exhibits

Exhibit

#### **Exhibit Index**

No.	<u>Description</u>
23.1	Consent of Deloitte & Touche LLP
99.1	Audited Consolidated Financial Statements of Lightower as of and for the year ended December 31, 2016
99.2	Unaudited Condensed Consolidated Financial Statements of Lightower as of and for the nine months ended September 30, 2017
99.3	<u>Unaudited Preliminary Pro Forma Condensed Combined Financial Information of Crown Castle as of and for the nine months ended</u> September 30, 2017 and for the year ended December 31, 2016

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### CROWN CASTLE INTERNATIONAL CORP.

By: /s/ Kenneth J. Simon

Name: Kenneth J. Simon
Title: Senior Vice President and
General Counsel

Date: December 15, 2017

#### CONSENT OF INDEPENDENT AUDITORS

We consent to the incorporation by reference in the Current Report on Form 8-K/A of Crown Castle International Corp. dated December 15, 2017 of our report dated March 10, 2017 related to the consolidated financial statements of LTS Group Holdings LLC and its subsidiary as of and for the year ended December 31, 2016, and incorporated by reference in Registration Statements on Form S-8 (No. 333-212383, 333-118659, 333-163843, 333-181715, and 333-188801) and Registration Statement on Form S-3 ASR (No. 333-203074) of Crown Castle International Corp.

/s/ DELOITTE & TOUCHE LLP

Rochester, New York

December 15, 2017

Consolidated Financial Statements as of and for the year ended December 31, 2016 Independent Auditors' Report

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#### INDEPENDENT AUDITORS' REPORT

To the Members of LTS Group Holdings LLC Boxborough, Massachusetts

We have audited the accompanying consolidated financial statements of LTS Group Holdings LLC and its subsidiary (the "Company"), which comprise the consolidated statement of financial position as of December 31, 2016, and the related consolidated statements of operations, comprehensive loss, changes in members' equity, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

March 10, 2017

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company and its subsidiary as of December 31, 2016, and the results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

/s/ DELOITTE & TOUCHE LLP Rochester, New York

LTS Group Holdings LLC Consolidated Statement of Financial Position As of December 31, 2016

(in thousands, except for number of units)

Assets	
Current assets	
Cash and cash equivalents	\$ 13,870
Accounts receivable, net of doubtful accounts and sales allowance of \$2,241	41,765
Unbilled revenue	4.612
Income taxes receivable	974
Other current assets	12,521
Total current assets	73,742
Property and equipment, net	1,957,731
Goodwill	2,186,008
Intangible assets, net	820,533
Other long-term assets	12,059
Total assets	\$5,050,073
Liabilities and Members' Equity	
Current liabilities	
Accounts payable	\$ 42,662
Accrued expenses and other current liabilities	83,360
Current portion of long-term debt	23,209
Current portion of deferred revenue	47,325
Current portion of capital leases	478
Total current liabilities	197,034
Deferred revenue	269,831
Deferred income tax liabilities, net	351,068
Other long-term liabilities	44,496
Long-term debt, net of current portion and unamortized debt issue costs and discounts	2,736,773
Long-term capital leases, net of current portion	350
Total liabilities	3,599,552
Commitments and contingencies (Note K)	
Members' equity	
Class A Units, \$1,000 par value, 697,133 units issued and outstanding	697,133
Class A-1 Units, \$1,953 par value, 432,558 units issued and outstanding	844,787
Class B Units, \$1,000 par value, 41,670 units issued and 12,501 units outstanding	12,501
Class B-1 Units, \$1,953 par value, 10,703 units issued and 286 units outstanding	559
Additional paid-in capital	7,311
Accumulated other comprehensive loss	(579)
Accumulated loss	(111,191)
Total members' equity	1,450,521
Total liabilities and members' equity	\$5,050,073

LTS Group Holdings LLC Consolidated Statement of Operations For the year ended December 31, 2016 (in thousands)

Revenue	\$746,140
Operating expenses	
Cost of revenue	210,205
Depreciation and amortization	229,381
General and administrative expense	108,398
Total operating expenses	547,984
Income from operations	198,156
Other expense	
Interest expense, net	176,037
Loss on debt extinguishment	9,984
Other expense	100
Total other expense, net	186,121
Income before income taxes	12,035
Provision for income taxes	21,881
Net loss	\$ (9,846)

LTS Group Holdings LLC Consolidated Statement of Comprehensive Loss For the year ended December 31, 2016 (in thousands)

Net loss	\$(9,846)
Other comprehensive income, net of tax	
Change in fair value of cash flow hedges	959
Comprehensive loss	\$(8,887)

LTS Group Holdings LLC Consolidated Statement of Changes in Members' Equity For the year ended December 31, 2016 (in thousands, except number of units)

	Class A	Unit Class A-1	s Class B	Class B-1	Amount	Additional paid-in capital	Accumulated other comprehensive income (loss)	Accumulated losses	Total Members' Equity
Balance at December 31, 2015	788,529	341,931	8,334		1,464,654	9,107	(1,538)	(14,245)	1,457,978
Issuance of Class A-1 Units		94,467			184,496				184,496
Repurchase of Class A-1 Units		(3,840)			(7,500)				(7,500)
Repurchase of Class A Units	(91,396)				(91,396)			(87,100)	(178,496)
Vested Class B Units			4,167		4,167	(4,167)			_
Vested Class B-1 Units				286	559	(559)			_
Share-based compensation						2,930			2,930
Change in fair value of cash flow hedges, net of tax							959		959
Net loss								(9,846)	(9,846)
Balance at December 31, 2016	697,133	432,558	12,501	286	\$1,554,980	\$ 7,311	\$ (579)	\$ (111,191)	\$1,450,521

LTS Group Holdings LLC Consolidated Statement of Cash Flows For the year ended December 31, 2016 (in thousands)

ash flows from operating activities:	
Net loss	\$ (9,84
Adjustments to reconcile net loss to net cash provided by operating activities	
Depreciation and amortization	229,38
Accretion on asset retirement obligations	4,25
PIK interest accrued in 12% Unsecured ("HoldCo PIK") Notes	25,61
Amortization of debt issue costs and discounts	15,54
Deferred income taxes	13,30
Loss on debt extinguishment	9,98
Loss on disposal of property and equipment	1,06
Share-based compensation	2,93
Decrease in allowance for doubtful accounts and sales allowance	(11
Changes in assets and liabilities, net of acquisitions	( <del>-</del> 0.1
Accounts receivable and unbilled revenue	(5,01
Other current and long-term assets	(4,01
Accounts payable, accrued expenses and other current liabilities	9,80
Income taxes receivable	2,52
Deferred revenue	25,36
Other long-term liabilities	33
Net cash provided by operating activities	321,12
ash flows from investing activities:	
Purchase of property and equipment	(352,78)
Net cash used in investing activities	(352,78)
ash flows from financing activities:	
Proceeds from First Lien loan facility	290,00
Borrowings from Revolving loan facility	80,00
Payments of debt issue costs and discounts	(4,28
Principal payments of First Lien loan facility	(20,96
Retirement of Second Lien loan facility	(283,00
Principal payments on capital lease obligations	(37,31
Equity contribution from Members, net of rollover interest	184,49
Repurchase of Members' units	(185,99
Net cash provided by financing activities	22,94
Net decrease in cash and cash equivalents	(8,71)
Cash and cash equivalents	(-)
Beginning of year	22,58
End of year	\$ 13,87
Supplemental disclosures	
Interest paid	\$ 135,76
Income taxes paid	7,77
Property and equipment in accounts payable and accrued expenses	62.19
Property and equipment additions from asset retirement obligation	3,36

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE A - BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Description of Business**

LTS Group Holdings LLC, incorporated on December 19, 2012 in the State of Delaware, is the ultimate parent company of a number of subsidiaries engaged in providing custom high-capacity fiber-optic based network solutions to enterprises, government, carriers and data center customers throughout the Northeast and Midwest. LTS Group Holdings LLC and its wholly-owned subsidiaries (collectively, the "Company") is majority owned by Berkshire Partners LLC. The Company is headquartered in Boxborough, Massachusetts and its primary operating subsidiary is LTS Buyer LLC ("LTSB").

#### **Basis of Preparation**

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The consolidated financial statements include the accounts of LTS Group Holdings LLC and its wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.

#### **Use of Estimates**

Conformity with GAAP requires the use of estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The accounting estimates that require management's most significant and subjective judgments include, but are not limited to, allowance for doubtful accounts, sales allowance, valuation and recognition of share-based compensation, useful lives of long-lived assets, valuation of goodwill and intangibles, valuation of asset retirement obligations, and fair value of assets acquired and liabilities assumed in business combinations. Actual results may differ materially from those estimates under different assumptions or conditions.

#### Revenue Recognition

Revenues are recognized when the related service has been rendered and accepted by the customer, persuasive evidence of an arrangement exists, the fee is fixed and determinable and collection of receivable is reasonably assured. Taxes and fees collected and remitted to the governmental authority are reported on a net basis and are excluded from revenue.

Upon execution of dark fiber leases or indefeasible right of use ("IRU") agreements, site lease, colocation and other network service agreements, it is customary that the Company requires customers to make a non-refundable upfront payment and a monthly fee over the contract term. The non-refundable upfront fees, which may relate to activation fees, installation charges or prepayment of future services, are influenced by the customer's preference on the payment term structure. These upfront payments are deferred and recognized ratably over the underlying contract terms. Monthly fees are billed in agreement with contractual terms and are primarily at a fixed rate (others have a CPI adjustment).

Certain services, such as colocation agreements and site leases, where the Company is obligated to provide power and other utilities, are billed to customers in arrears, based on their usage at a contractually agreed upon rate on a monthly basis.

Revenues from nonrecurring installation charges, design, engineering and special construction services are recognized when the services are provided and accepted.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE A - BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Revenue Recognition - Continued

Revenues from customer termination penalty fees are deferred when billed in accordance with the contract and recognized when collected.

In determining the appropriate amount of revenue and related reserves to reflect in its consolidated financial statements, management evaluates payment history, credit ratings, customer financial performance, and historical or potential billing disputes.

#### **Unbilled Revenue**

Unbilled revenue of \$4.6 million represents the revenue associated with services rendered to and accepted by customers but not yet billed as of December 31, 2016.

#### Cost of Revenue

Cost of revenue consists of third-party network services, facilities rent and utilities, compensation and benefits, property taxes and repairs and maintenance directly attributable to the network, but excludes depreciation and amortization. Third-party network service costs relate to leases of fiber and circuits, pole attachment fees and other network services from other carriers to supplement the Company's owned network to meet the specifications of customers. Third-party network service costs include monthly fixed billing and upfront charges that are deferred and amortized over the service period. Facilities rent and utilities include building and license fees paid to landlords for the colocation facilities and point of presences facilities ("POP") including utilities used in those facilities. Compensation and benefits include salaries and wages of the Company's employees who are directly associated to the daily operation of the network. Property taxes that are paid to cities and municipalities and repairs and maintenance expense on the network infrastructure are included in cost of revenue.

#### Rental Expense

The Company leases fiber, certain equipment and office space under operating leases that expire over various terms. Many of the leases contain renewal options with specified increases in lease payments upon exercise of the renewal option. Escalation clauses present in non-cancelable operating leases, excluding those tied to CPI, are recognized on a straight-line basis over the term of the lease. The Company's straight-line rent liability of \$5.3 million is included in other long-term liabilities in the accompanying consolidated statement of financial position as of December 31, 2016.

#### **Share-based Compensation**

The Company has 2015 and 2013 Long-Term Equity Incentive Plans (equity awards) and Performance Incentive Plans (liability awards). Share-based compensation expense is recognized over the requisite service period of the award.

The Company employs the Black-Scholes pricing model to determine the fair value of unit-based awards granted by the Company. Pricing models, including the Black-Scholes model, require the use of input assumptions, including expected volatility, expected term, expected dividend rate and expected risk-free rate of return and adjustments for lack of control and marketability discounts. The expected

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE A - BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Share-based Compensation - Continued

volatility is based on the publicly available information of the Company's peer group in the industry because the Company does not have sufficient historical volatility data for its own shares. The risk-free interest rate used for each grant is equal to the U.S. Treasury yield curve in effect at the time of grant for instruments with a similar expected life. The expected term was determined based upon review of the period that the Company's share-based awards are expected to be outstanding giving consideration to the contractual term of the awards, vesting schedules and expectations of employee exercise behavior. The fair value of equity awards is expensed on a graded vesting attribution method over the service period of five years.

#### **Income Taxes**

Except as described below, no provision has been made for federal, state, local or foreign income taxes on the results of operations generated by the business activities of the Company's limited liability subsidiaries; as such taxes are the responsibility of the Members. The Company does provide for certain state taxes charged by states that have enacted statutes that treat limited liability companies as taxable entities for state minimum and franchise tax purposes. Such state taxes have been included in the consolidated statements of operations.

Provision has been made for federal, state, local or foreign income taxes on the results of operations generated by the Company's corporation subsidiaries and these are reflected within continuing operations. Deferred income tax assets and liabilities are computed annually for differences between the financial statement and tax basis of assets and liabilities that will result in taxable or deductible amounts in the future, based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. The Company records deferred income tax assets to the extent it believes there will be sufficient future taxable income to utilize those assets prior to their expiration. To the extent deferred income tax assets may be unable to be utilized, the Company records a valuation allowance against the potentially unrealizable amount. As of December 31, 2016, the Company does not have a valuation allowance against its net deferred income tax assets.

Any interest and/or penalties related to income tax matters are recognized as a component of provision for income taxes.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash and investments in money market funds with maturities of three months or less from the date of purchase. The Company's cash and cash equivalents are maintained and managed by financial institutions in the United States of America. The Company had \$13.9 million invested in cash and cash equivalents as of December 31, 2016.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE A - BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### **Allowance for Doubtful Accounts**

The Company maintains an allowance for doubtful accounts for accounts receivable amounts that may not be collectible. The Company determines the allowance for doubtful accounts monthly based on the age of receivables, current market conditions, customers' financial condition and current payment patterns. Accounts are written-off against the allowance for doubtful accounts after all means of collection have been exhausted and the potential for recovery is considered remote. The Company recognized bad debt expense, net of recoveries, of \$137 thousand for the year ended December 31, 2016.

### **Property and Equipment**

Property and equipment are initially recorded at historical cost or acquisition date fair value. Historical cost consists of purchase price and all necessary expenditures to prepare the asset for its intended use, including employee related expenses and interest expense on the financing of construction cost.

Interest expense incurred and included in the property and equipment historical cost for the year ended December 31, 2016 amounted to \$1.3 million.

Depreciation is computed on straight-line basis using the following estimated useful lives:

	Years
Fiber optic lines and conduit	15-20
Electronics	3-7
Buildings and improvements	14-20
Equipment and office furniture	3
Leasehold improvements	Shorter of the estimated useful
	life or lease term
Vehicles	5

The Company performs periodic internal reviews to determine depreciable lives of its property and equipment based on input from engineering personnel, actual usage, and the physical condition of the Company's property and equipment.

#### **Goodwill and Intangibles**

Intangible assets acquired in a business combination are initially recorded at fair value and are amortized using the straight-line method, which approximates the economic consumption of the related assets, over their estimated useful lives.

Goodwill represents the excess of the purchase price over the fair value of the net identifiable assets acquired in a business combination. Goodwill is not amortized but reviewed for impairment on October 31<sup>st</sup>, the Company's annual goodwill impairment measurement date, or more frequently if a triggering event occurs between impairment testing dates. The guidance permits an entity to first perform a qualitative assessment (step zero) to determine whether it is more likely than not that the fair value of a reporting unit exceeds its carrying value. If it is concluded that the reporting unit's fair value exceeds its carrying value, no further testing is required; otherwise, a two-step goodwill impairment test must be performed.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE A - BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### **Goodwill and Intangibles - Continued**

In the two-step goodwill impairment test, when the fair value of the reporting unit exceeds its carrying value of the net assets assigned to the reporting unit, goodwill is not impaired and no further testing is performed. If the carrying value of the net assets assigned to the reporting unit exceeds the fair value of the reporting unit, then a second step is performed and the implied fair value of the reporting unit's goodwill is determined and compared to the carrying value of the reporting unit's goodwill. If the carrying value of the reporting unit's goodwill exceeds its implied fair value, then an impairment loss equal to the difference is recorded.

The Company, a single reporting unit, conducted its annual goodwill impairment analyses internally and concluded that there was no impairment for the year ended December 31, 2016.

#### **Impairment of Long-Lived Assets**

The Company evaluates property and equipment and acquired intangible assets with finite lives for possible impairment whenever events indicate that the carrying amount of an asset may not be recoverable. An impairment loss is recognized when the carrying value of an asset exceeds both its projected future undiscounted cash flows from the use and/or sale of the asset and estimated fair value. There were no triggering events noted during the year ended December 31, 2016 that may indicate impairment of any long-lived assets.

#### Fair Value of Financial Instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Inputs used to measure fair value are classified into the following hierarchy:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities
- Level 2 Unadjusted quoted prices in active markets for similar assets or liabilities, or
  Unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or
  Inputs other than quoted prices that are observable for the asset or liability
- Level 3 Unobservable inputs for the asset or liability.

As of December 31, 2016, the fair values of cash and cash equivalents, accounts receivables, accounts payable and accrued liabilities approximated their carrying values due to the short-term nature of these instruments. The fair value of debt is approximately \$2.83 billion based on comparable quoted market prices (level 2) at December 31, 2016.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE A - BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### **Derivative Instruments and Hedging Activities**

Derivative instruments are recognized as either assets or liabilities at fair value on the consolidated statements of financial position. The Company uses derivative instruments primarily for cash flow hedges. For derivative instruments that are designated and qualify as cash flow hedges, the changes in fair values of outstanding cash flow hedge derivatives, except the ineffective portion, are recorded in other comprehensive income ("OCI") until net earnings is affected by the variability of cash flows of the hedged transaction. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current period earnings.

The Company enters into derivative agreements only with creditworthy counterparties and does not utilize financial instruments for trading or speculative purposes. Use of derivative instruments for risk management are reviewed and approved by the Company's Board of Directors.

The Company has interest rate swap contracts that will expire on June 30, 2017 to eliminate the first three years variability of interest payments cash flows due to fluctuation of interest rates applicable to the first \$600 million of the First Lien Loan Facility. The interest rate swap contracts effectively convert the LIBOR based variable rate (0.75% cap floor) to a fixed rate of approximately 1.2%. The Company designated the swap as a cash flow hedge. The fair value of these interest rates swaps, estimated based on observable inputs (level 2), amounted to \$579 thousand included in accrued expenses and other current liabilities and other long-term liabilities as of December 31, 2016.

#### **Debt Issuance Costs**

Debt issuance costs are amortized over the term of the related debt using the effective interest method. Unamortized debt issuance costs are presented as a direct deduction from their related debt facilities.

#### **Asset Retirement Obligations**

The Company has certain legal obligations to remove pole attachments and fiber assets from certain locations. The estimated fair value of the asset retirement obligation is recorded in other long-term liabilities and property and equipment. The fair value of the asset retirement obligation is based on the present value of the projected future cash flow that will arise when the related assets are removed. Periodic accretion on the related asset retirement obligation is recorded in general and administrative expense.

#### Concentrations of Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash equivalents and accounts receivable. The Company maintains its cash equivalents with reputable financial institutions in the United States.

Most of the Company's revenue is derived from telecommunication carriers and other large enterprises. There was no single customer that exceeded 10% of total revenue for the year ended December 31, 2016.

Accounts receivables are unsecured and derived from revenue from customers. The Company had 1 customer with a receivable balance of 12% of total accounts receivables as of December 31, 2016.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE A - BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Recently Issued Accounting Pronouncements Not Yet Adopted

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers (Topic 606). ASU 2014-09 is based on the principle that revenue is recognized to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This ASU also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers, including significant judgments and changes in judgments. ASU 2014-09 permits the use of either full retrospective or modified retrospective methods of adoption. In August 2015, the FASB issued ASU 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date, which defers the effective date by one year to December 15, 2018, for annual reporting periods beginning after that date. Early adoption is permitted, but not before the original effective date of December 15, 2016. The Company is currently evaluating the method of adoption and the impact that this guidance will have on its consolidated financial statements and disclosure. The Company will adopt ASU 2015-14 beginning January 1, 2019.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The new guidance in Topic 842, which will supersede existing guidance in Topic 840 on accounting for leases, requires lessees to report obligations for most operating leases on the balance sheet and additional quantitative and qualitative disclosures about leasing arrangements. The new standard is effective for fiscal years beginning after December 15, 2019, with early adoption permitted. The Company is currently evaluating the method of adoption and the impact that this guidance will have on its consolidated financial statements and disclosure. The Company will adopt ASU 2016-02 beginning January 1, 2020.

In August 2016, the Financial Accounting Standards Board ("FASB") issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments, which requires that cash payments related to debt prepayment or debt extinguishment costs be classified as cash outflows for financing activities. ASU 2016-15 is effective for fiscal years beginning after December 15, 2018. The Company will adopt ASU 2016-15 beginning January 1, 2019. The adoption of this guidance will have no significant impact on the Company's consolidated financial statements and disclosure.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE B - PROPERTY AND EQUIPMENT, NET

Property and equipment, net consist of the following as of December 31 (in thousands):

	2016
Fiber optic lines and conduits	\$1,878,721
Electronics	340,527
Construction-in-progress	57,649
Buildings and improvements	37,351
Equipment and office furniture	25,979
Leasehold improvements	6,426
Vehicles	6,234
Land	1,109
	2,353,996
Less: Accumulated depreciation	(396,265)
Property and equipment, net	\$1,957,731

Depreciation expense for the year ended December 31, 2016 amounted to \$161.0 million.

Cost and accumulated depreciation of certain fiber optic lines and vehicles under capital lease included in property and equipment as of December 31, 2016 amounted to \$10.5 million and \$2.5 million, respectively.

#### NOTE C - GOODWILL AND INTANGIBLE ASSETS

The carrying amount of goodwill for the Company's single reporting unit for the year ended December 31, 2016 amounted to \$2.2 billion.

The Company's intangible assets subject to amortization consist of the following as of December 31 (in thousands):

Weighted	
average	
remaining life	2016
13	\$ 961,600
6	7,724
9	23,400
	992,724
	(172,191)
	\$ 820,533
	average remaining life 13 6

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE C - GOODWILL AND INTANGIBLE ASSETS - Continued

Amortization of intangible assets for the year ended December 31, 2016 amounted to \$68.4 million. Estimated amortization expenses on the intangible assets in the next 5 years, and thereafter, are as follows (in thousands):

Year ending December 31,	
2017	\$ 67,526
2018	66,139
2019	66,139
2020	66,139
2021	66,139
Thereafter	488,451
	\$820,533

### NOTE D – ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Accrued expenses and other current liabilities consist of the following as of December 31 (in thousands):

	2016
Accrued capital expenses	\$25,899
Accrued payroll and benefits	21,304
Accrued cost of revenue	13,427
Accrued taxes and licenses	12,771
Customer deposits	4,293
Accrued interest expense	2,671
Other	2,995
Accrued expenses and other current liabilities	\$83,360

### NOTE E – LONG-TERM DEBT, NET

Long-term debt consists of the following as of December 31 (in thousands):

		2016
Secured loans		
Revolving Loan	\$	80,000
First Lien	2	,239,701
	2	,319,701
Unsecured notes		
10% Senior Unsecured ("OpCo") Notes		264,100
12% PIK Senior Unsecured ("HoldCo PIK") Notes		229,688
		493,788
Unamortized debt issue costs and discounts		
Revolving Loan		(2,936)
First Lien		(37,117)
OpCo Notes		(7,208)
HoldCo PIK Notes		(6,246)
		(53,507)
Carrying value of debt	2	,759,982
Less: Current portion		(23,209)
Long-term debt, net	\$2	,736,773

Aggregate future contractual maturities of long-term debt in the next 5 years, and thereafter, are as follows (in thousands):

Year Ending December 31,	
2017	\$ 23,209
2018	73,209
2019	23,209
2020	2,200,074
2021	_
Thereafter	493,788
Total	2,813,489
Less: unamortized debt issue cost and discounts	(53,507)
Less: Current portion	(23,209)
Long-term debt, net	\$2,736,773

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE E - LONG-TERM DEBT, NET - Continued

#### First Lien and Revolving Loan Facilities

On November 16, 2016, the Company, through LTSB, entered into a Fourth Amendment to the First Lien Credit Agreement ("Fourth Amendment") to extend an additional First Lien Loan of \$290.0 million to the Company and increase the upper limit of the First Lien net coverage ratio applicable to the Revolving Loan Facility. The required quarterly principal payment for First Lien Loan also increased to \$5.8 million starting December 31, 2016 and the outstanding First Lien Loan matures on April 11, 2020. The proceeds from the additional First Lien Loan were used to repay all outstanding principal amount and accrued interest under the Second Lien Credit Agreement. Debt issue costs and discounts related to the Fourth Amendment amounted to \$4.3 million.

In addition to the required quarterly principal payments, the Company is required to make an annual payment of the First Lien Loan of up to 50% of excess cash flow, as defined in the First Lien Credit Agreement. No excess cash flow payments were required for the year ended December 31, 2016.

Interest rates on the First Lien were as follows: (1) Base Rate Loan – interest rate is equivalent to prevailing prime rate plus 0.5% or prevailing LIBOR rate plus 1% (Base rate) and an applicable rate of 2.25% and (2) Eurocurrency Rate Loan – interest rate is equivalent to prevailing LIBOR rate (Eurocurrency rate) plus an applicable rate of 3.25%, and (3) under no circumstances shall the Base rate and the Eurocurrency rate be less than 1.75% and 0.75%, respectively.

The aggregate Revolving Loan Facility commitment amounted to \$200.0 million, \$125.0 million of which matures on April 11, 2018 and \$75 million matures on the earlier of (i) August 12, 2020 or (ii) 91 days prior to the maturity date of First Lien Loan, subject to any extension. Interest rates applied on the Revolving Loan Facility were as follows: (1) Base Rate Loan – interest rate is equivalent to prevailing prime rate plus an applicable rate of 1.75% to 2.25% depending on the Company's First Lien Net Leverage Ratio, and (2) Eurocurrency Rate Loan – interest rate is equivalent to prevailing LIBOR rate plus an applicable rate of 2.75% to 3.25% depending on the Company's First Lien Net Leverage Ratio.

First Lien Loan and Revolving Loan are secured and guaranteed by all the assets of LTSB and its wholly-owned subsidiaries.

The Company's weighted average interest rate and related expense on the First Lien and Revolving Loan was 4.1% and \$83.4 million for the year ended December 31, 2016. Amortization of debt issue costs and discounts included in interest expense was \$11.8 million for the year ended December 31, 2016.

#### **Second Lien Credit Agreement**

On November 16, 2016, the Company paid off the outstanding Second Lien principal of \$283.0 million and the related accrued interest of \$4.5 million with the proceeds from the Fourth Amendment. The related unamortized debt issue costs and discounts of \$9.9 million were charged to loss on debt extinguishment in the consolidated statement of operations for the year ended December 31, 2016.

Subject to the First Lien and the Revolving Loan Facility, the Second Lien was secured and guaranteed by all the assets of LTSB and its wholly-owned subsidiaries.

Interest rates applied on the Second Lien were as follow: (1) Base Rate Loan – interest rate is equivalent to prevailing prime rate plus 0.5% or prevailing LIBOR rate plus 1.0% (Base rate) and an applicable rate of 5.75% and (2) Eurocurrency Rate Loan – interest rate is equivalent to prevailing LIBOR rate (Eurocurrency rate) plus applicable rate of 6.75%, and (3) under no circumstances shall the Base rate and the Eurocurrency rate be less than 2.25% and 1.25%, respectively.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE E - LONG-TERM DEBT, NET - Continued

#### Second Lien Credit Agreement - Continued

The Company's weighted average interest rate on the Second Lien and Incremental Second Lien was approximately 8.0% for the year ended December 31, 2016 and the related interest expense was \$20.1 million.

Debt issue costs and discounts on the various issuances of the Second Lien Loan amounted to \$19.0 million. The related amortization prior to the extinguishment of the Second Lien Loan included in interest expense was \$2.0 million for the year ended December 31, 2016.

#### 10% Senior Unsecured OpCo Notes ("OpCo Notes")

On August 12, 2015, the Company, through LTSB, issued \$264.1 million of OpCo Notes. The OpCo Notes mature on February 12, 2022 and bear interest at 10.0% payable in cash at the end of each quarter. The related interest expense was \$26.4 million for the year ended December 31, 2016.

Debt issuance costs and discounts associated with OpCo Notes amounted to \$9.2 million. The related amortization expense was \$1.4 million for the year ended December 31, 2016.

#### 12% Senior Unsecured HoldCo Notes ("HoldCo PIK Notes")

On August 12, 2015, the Company, through LTS Intermediate Holdings LLC B, issued \$195.0 million of HoldCo PIK Notes. The HoldCo PIK Notes mature on August 12, 2025 and bear 12.0% payable in kind ("PIK") cumulative interest at the end of each quarter. The related interest expense was \$25.6 million for the year ended December 31, 2016.

Debt issuance costs and discounts associated with the HoldCo PIK Notes amounted to \$6.8 million. The related amortization expense was \$381 thousand for the year ended December 31, 2016.

#### Debt Covenant

The Company's First Lien Agreement, Second Lien Agreement, OpCo Notes and HoldCo Notes contain customary events of default, including among others, non-payment of principal and interest, breach of covenant, incorrect representations and warranties, bankruptcies, liens on assets and change of control. The Company is also prohibited to incur additional debt except those stipulated in these credit agreements.

Only applicable to the Revolving Loan Facility, the Company is required to maintain a certain level of First Lien leverage ratio every quarter end.

The Company is in compliance with all covenants during the year ended December 31, 2016.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE F – ASSET RETIREMENT OBLIGATIONS

The change in the carrying value of the Company's asset retirement obligation for the year ended December 31, 2016 included in other long-term liabilities is as follows (in thousands):

	2016
Balance, beginning of year	\$31,135
Accretion expense	4,254
Addition to liability	3,362
Balance, end of year	\$38,751

#### NOTE G - PROVISION FOR INCOME TAXES

The components of the income tax provision for the year ended December 31 is as follows (in thousands):

	2016
Current tax (benefit) expense	
State	\$ 8,575
	8,575
Deferred expense (benefit)	· · · · · · · · · · · · · · · · · · ·
Federal	18,426
State	(5,120)
	13,306
Provision for income taxes	\$21,881

A reconciliation between the provision for income taxes and amount computed by applying the federal statutory tax rate to the income before income taxes for the year ended December 31 is as follows:

	2016
Provision for income taxes at statutory rate	\$ 4,213
State tax provision, net of federal benefit	2,246
Pass through income	15,311
Other	111
Provision for income taxes	\$21,881

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE G - PROVISION FOR INCOME TAXES - Continued

The following is an analysis of deferred income tax assets and (liabilities) as of December 31 (in thousands):

	2016
Liabilities	
Property and equipment	\$(318,358)
Intangible assets	(224,045)
	(542,403)
Assets	
Net operating losses	95,239
Deferred revenue	80,486
Accruals and reserves	8,068
Asset retirement obligation	5,080
Others	2,462
	191,335
Net deferred income tax liabilities	\$(351,068)

The Company's effective income tax rate differs from what would be expected if the federal statutory rate was applied to earnings before income taxes, primarily because of income or loss from flow through entities where the income tax is the responsibility of the Members instead of the Company.

Federal net operating loss carryforward of \$268.7 million as of December 31, 2016 will begin to expire in 2026 if not utilized.

There were no income tax penalties incurred or owed reported in the Company's consolidated financial statements as of and for the year ended December 31, 2016.

The Company files income tax returns with the U.S. government and various states. The Company's tax matters for 2013 through 2016 remain subject to examination by the respective federal and state tax authorities.

#### NOTE H - MEMBERS' EQUITY

The Company's Class A units amounting to \$796.5 million were issued primarily for the initial capitalization of the Company. The Company's Class B units were reserved for the 2013 Equity Incentive Plan.

On July 29, 2016, the Company amended and restated the LLC agreement to authorize issuance of 94,186 Class A-1 units at par value of \$1,953 per unit. Total proceeds of \$183.9 million were used to repurchase 91,396 Class A units and 2,560 Class A-1 units. Total repurchase price paid was \$183.5 million, or \$1,953 per unit. The excess of the repurchase price of Class A unit from its par value of \$87.1 million is charged to accumulated loss.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE H - MEMBERS' EQUITY - Continued

Any distribution to Members shall be in the following order of priority: first, in proportion to all Class A and Class A-1 units up to \$1,000 per unit; second, in proportion to all Class A, Class A-1 and Class B units until total distributions to Class A units up to \$1,953 per unit; and third, in proportion to Class A, Class A-1, Class B and Class B-1 units.

Other than the payment in connection with the repurchase of Class A and Class A-1 units, the Company did not declare or pay any distributions during the year ended December 31, 2016.

#### NOTE I - SHARE-BASED COMPENSATION

#### **Equity Incentive Plans**

2013 Equity Incentive Plan ("2013 EIP")

The Company adopted the 2013 EIP in November 2013. An aggregate of 41,670 Class B Units were available for issuance under the plan. All Class B Units available for issuance were issued as of December 31, 2013. There were no units granted, cancelled or forfeited under this plan for the year ended December 31, 2016.

2015 Equity Incentive Plan ("2015 EIP")

The Company adopted the 2015 EIP in December 2015. An aggregate of 11,916 Class B-1 Units were available for issuance under 2015 EIP. 9,448 Class B-1 Units were issued and 1,750 were cancelled for the year ended December 31, 2016.

Vesting of 2013 EIP and 2015 EIP

Class B and Class B-1 Units issued to employees will vest based on the following conditions:

- a. Time-Based Vesting Fifty percent (50%) of the total units issued (Time-Vested Units) shall vest at twenty percent (20%) at each anniversary of the vesting start dates of each unit class. Any unvested Time-Vested Units shall be deemed fully vested upon consummation of the sale of the Company;
- b. Performance-Based Vesting Fifty percent (50%) of the total units (Performance Units) shall only vest upon the sale of the Company or an IPO and the achievement of a certain rate of return on investments of certain Members of the Company.
  - Any unvested units at the time of the IPO shall remain outstanding and vest at first anniversary date of the IPO, if the rate of return on investments of certain Members of the Company recalculated at the first anniversary date has increased.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE I - SHARE-BASED COMPENSATION - Continued

#### **Equity Incentive Plans – Continued**

The following table summarizes the activity of Class B and Class B-1 Units for the year ended December 31, 2016 and their respective weighted fair value at grant dates:

	Class B		Class B-1		
	No. of units	Fair value	No. of units	Fair value	
Nonvested at December 31, 2015	33,336	\$448.76	3,005	\$881.17	
Granted	_		9,448	\$881.17	
Vested	(4,167)		(286)		
Cancelled	_		(1,750)		
Nonvested at December 31, 2016	29,169	\$448.76	10,417	\$881.17	

The Company uses the Black-Scholes pricing model to estimate the fair value of the award at grant date. The following were the assumptions used in determining the fair value of the Class B-1 Units granted in 2016:

Exercise price	\$1,953
Risk-Free Rate	1.9%
Expected Life (in years)	6
Expected Volatility	45%
Expected Dividend Yield	0%
Forfeiture Rate	0%

The Company recognizes compensation expense only for the portion of units that are expected to vest. Initially, the Company has estimated no expected forfeitures considering that the units were issued to a limited number of employees. Compensation expense for future periods is adjusted for actual number of units forfeited.

The Company recognized share-based compensation related to the Time-Vested Units over the service period using an accelerated method of \$2.9 million for the year ended December 31, 2016. Total unrecognized share-based compensation expense at December 31, 2016 amounted to \$17.7 million, \$3.5 million of which is related to Time Vested Units and the rest is related to Performance Units, which will be recognized upon the occurrence of a Company sale or an IPO.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE I - SHARE-BASED COMPENSATION - Continued

#### Performance Incentive Plans

2013 Performance Incentive Plan ("2013 PIP")

The Company adopted the 2013 PIP in November 2013. Under the 2013 PIP, the Company may issue to certain employees a maximum of 27.58 million of Notional Incentive Units which will be settled for cash when vested.

2015 Performance Incentive Plan ("2015 PIP")

The Company adopted the 2015 PIP in December 2015. Under the 2015 PIP, the Company may issue to certain employees a maximum of 7.57 million Notional Incentive Units which will be settled for cash or equity when vested.

Vesting of 2013 PIP and 2015 PIP

The Notional Incentive Units under 2013 PIP and 2015 PIP shall vest as follows:

- a. Tranche 1 Fifty percent (50%) of the Notional Incentive Units shall vest on the first to occur on the consummation of the Company sale or an IPO:
- b. Tranche 2 Fifty percent (50%) of the Notional Incentive Units shall vest upon the satisfaction of vesting condition described in Tranche 1 and the achievement of a certain rate of return on investments of certain Members of the Company at the time of the sale of the Company or an IPO.

Any unvested units at the time of the IPO shall remain outstanding and vest at first anniversary date of the IPO, if the rate of return on investments of certain Members of the Company recalculated at the first anniversary date has increased.

Unvested Notional Incentive Units are forfeited for no consideration upon termination of employment. 27.0 million of Notional Incentive Units related to 2013 PIP were issued and outstanding and none were vested as of December 31, 2016. 6.7 million of Notional Incentive Units related to 2015 PIP were issued and outstanding and none were vested as of December 31, 2016.

Settlement for the Notional Incentive Unit is equivalent to the excess of fair value of the acquired Equity Units divided by one thousand over a base price of the Notional Incentive Unit's base price.

The Company did not recognize any share-based compensation expense related to the Performance Incentive Plan for the year ended December 31, 2016 because none of the performance measures were considered probable. When the performance measures are considered probable, the Company will record a liability for the fair market value of the awards at such time.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE J – RELATED PARTY TRANSACTIONS

Certain Members of the Company have equity interests in the entities identified below and therefore these entities were considered as related parties. During the year ended December 31, 2016, the Company has provided or received certain services from these related parties in arm's-length transactions.

The following is the summary of service revenue and expense (including capital expenditure) and related receivables and payables of the Company in connection with the transactions with these related parties that were included in the consolidated financial statements as of and for the year ended December 31 (in thousands):

	2016				
Related party	Nature of service	Revenue	Capex/ expense	Accounts receivable	Accounts payable and accrued expenses
Hugh O'Kane	Telecommunication construction	\$ —	\$19,279	\$ —	\$ 5,227
Metro	Network and telecommunication construction	21	124	2	11
Hosting	Hosting services	138	_	_	_
American CyberSystems	IT solutions and workforce services		78	_	_
Datapipe	Hosting services	51	_	_	_
Masergy	Hosting services	1,039	_	_	
RCN Cable	Telecommunication service provider	395	_	_	_
Wilcon	Telecommunication service provider		90	_	7
Compusearch	Software provider	7	_	_	_
		\$1,651	\$19,571	\$ 2	\$ 5,245

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE K - COMMITMENTS AND CONTINGENCIES

#### **Operating Leases**

The Company has operating leases for certain rights-of-way, facilities and other assets under various agreements which, in addition to rental payments, may require payments for insurance, maintenance, property taxes and other executory costs related to the lease. Certain leases provide for adjustments in lease costs based upon adjustments in various price indexes and increases in the landlord's management costs. The right-of-way agreements have various expiration dates through October 2035. Rent expense under these right-of-way agreements included in the cost of revenue in the consolidated statements of operations for the year ended December 31, 2016 was \$48.9 million.

The Company has obligations under non-cancelable operating leases for certain colocation and office facilities. Rent expense, including common area maintenance cost, under non-cancelable lease agreements included in the cost of revenue in the consolidated statements of operations for the year ended December 31, 2016 was \$53.4 million. Rent expense, including common area maintenance cost, under non-cancelable lease agreements included in the general and administrative expense in the consolidated statements of operations for the year ended December 31, 2016 was \$4.5 million.

The following is a summary of future minimum payments due under operating leases and right-of-way agreements in the next 5 years, and thereafter (in thousands):

Year ending December 31,	
2017	\$ 80,318
2018	66,265
2019	56,093
2020	39,634
2021	28,659
Thereafter	118,632
	\$389,601

#### **Capital Leases**

In 2010, the Company entered a six year Fiber Use Agreement ("IRU") with NStar Communications, Inc. ("NStar") that had an initial term through January 1, 2017. The original agreement provided a ninety-nine (99) year renewal option upon completion of the initial 6 year term, which can be exercised by the Company by paying a lump-sum amount of \$28.0 million. The Company accounted for this arrangement as a capital lease.

On August 19, 2016, the Company and NY Enterprises, Inc., owner of NStar, entered into a separate agreement where the payment of the lump sum amount of \$28.0 million would provide the Company title to the fiber instead of the 99-year lease renewal. On December 31, 2016, the Company paid the lump-sum amount and acquired the title of the fiber assets. The Company removed the remaining capital lease obligation in conjunction with the \$28.0 million payment.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE K - COMMITMENTS AND CONTINGENCIES - Continued

The Company has various vehicles under capital lease as of December 31, 2016. Aggregate future contractual maturities capital lease obligation for these vehicles were as follows (in thousands):

Year Ending December 31,	
2017	\$ 478
2018	281
2019	69
Total	828
Less: Current portion	(478)
Long-term capital lease	\$ 350

Weighted average interest rates on these capital leases was 9.4% and the related interest expense on capital leases was \$3.5 million for the year ended December 31, 2016.

#### Sales and Use Taxes

The Company bills its customers that lease its dark fiber sales and use tax up to 8.25%. Any amounts collected from customers or due from customers are remitted to the appropriate government agency. The Company has \$1.1 million included in the accrued and other current liabilities in the consolidated statement of financial position as of December 31, 2016.

#### **Indemnifications**

The Company enters into agreements from time to time in the ordinary course of business pursuant to which it agrees to indemnify third parties for certain claims. The Company has also entered into purchase and sale agreements relating to the sale or acquisition of assets containing customary indemnification provisions. The Company has not made any material payments under these agreements during the year ended December 31, 2016. Management is not aware of any agreements that could result in a material payment individually or in the aggregate as of December 31, 2016.

#### **Litigation**

The Company is subject to litigation, claims, investigations and audits arising from time to time in the ordinary course of business. Management intends to vigorously defend the Company against those matters. The outcome of these matters, individually and in the aggregate, is not expected to have a material impact on the Company's cash flows, results of operations, or financial position.

#### Letters of Credit

At December 31, 2016, the Company has outstanding irrevocable standby letters of credit secured under the Revolving Loan Facility that were issued to certain parties of \$8.8 million.

Notes to Consolidated Financial Statements As of and for the year ended December 31, 2016

#### NOTE L - RETIREMENT PLAN

The Company's 401(k) plan allows for all employees who are at least twenty-one years old to be eligible to participate in the plan. Participants are 100% vested in their employer matching contributions after three years of service. The Company matched up to 3% of the employee eligible earnings contributed to the plan and an additional matching contribution of up to 4% when certain performance thresholds are met at year end. Matching contributions incurred for the year ended December 31, 2016 amounted to \$3.8 million, including \$2.0 million related to the aforementioned additional performance thresholds.

#### NOTE M - SUBSEQUENT EVENTS

The Company has evaluated events through March 10, 2017, the date the consolidated financial statements are complete and approved for issuance.

Condensed Consolidated Financial Statements as of and for the nine months ended September 30, 2017 (Unaudited)

## LTS Group Holdings LLC Table of Contents

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Condensed Consolidated Statement of Financial Position

As of September 30, 2017 (Unaudited)

(in thousands of dollars, except for number of units)

Assets	
Current assets	
Cash and cash equivalents	\$ 14,765
Accounts receivable, net of doubtful accounts and sales allowance of \$2,237	59,237
Unbilled revenue	3,707
Other current assets	19,242
Total current assets	96,951
Property and equipment, net	2,170,972
Goodwill	2,186,008
Intangible assets, net	769,541
Other long-term assets	13,012
Total assets	\$5,236,484
Liabilities and Members' Equity	
Current liabilities	
Accounts payable	\$ 42,957
Accrued expenses and other current liabilities	83,162
Current portion of long-term debt	23,209
Current portion of deferred revenue	55,434
Current portion of capital leases	326
Total current liabilities	205,088
Deferred revenue	303,300
Deferred income tax liabilities, net	360,068
Other long-term liabilities	49,886
Long-term debt, net of current portion and unamortized debt issue costs and discounts	2,846,566
Long-term capital leases, net of current portion	130
Total liabilities	3,765,038
Commitments and contingencies (Note J)	
Members' equity	
Class A Units, \$1,000 par value, 697,133 units issued and outstanding	697,133
Class A-1 Units, \$1,953 par value, 432,558 units issued and outstanding	844,787
Class B Units, \$1,000 par value, 41,670 units issued and 16,668 units outstanding	16,668
Class B-1 Units, \$1,953 par value, 10,703 units issued and 1,271 units outstanding	2,482
Additional paid-in capital	2,694
Accumulated losses	(92,318)
Total members' equity	1,471,446
Total liabilities and members' equity	<u>\$5,236,484</u>

LTS Group Holdings LLC Condensed Consolidated Statement of Operations For the nine months ended September 30, 2017 (Unaudited) (in thousands of dollars)

Revenue	\$596,640
Operating expenses	
Cost of revenue	163,611
Depreciation and amortization	184,428
General and administrative expense	82,419
Transaction costs	969
Total operating expenses	431,427
Income from operations	165,213
Other expense	
Interest expense, net	130,409
Other expense	338
Total other expense, net	130,747
Income before income taxes	34,466
Provision for income taxes	15,593
Net income	\$ 18,873

The accompanying notes are an integral part of these condensed consolidated financial statements.

LTS Group Holdings LLC Condensed Consolidated Statement of Comprehensive Income For the nine months ended September 30, 2017 (Unaudited) (in thousands of dollars)

Net income	\$18,873
Other comprehensive income, net of tax	
Change in fair value of cash flow hedges	579
Comprehensive income	\$19,452

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Consolidated Statement of Cash Flows For the nine months ended September 30, 2017 (Unaudited) *(in thousands of dollars)* 

Cash flows from operating activities:	
Net income	\$ 18,873
Adjustments to reconcile net loss to net cash provided by operating activities	
Depreciation and amortization	184,428
Accretion on asset retirement obligations	3,627
PIK interest accrued in 12% Unsecured ("HoldCo PIK") Notes	21,299
Amortization of debt issue costs and discounts	10,903
Deferred income taxes	9,000
Loss on disposal of property and equipment	1,286
Share-based compensation	1,473
Decrease in allowance for doubtful accounts and sales allowance	(4)
Changes in assets and liabilities, net of acquisitions	
Accounts receivable and unbilled revenue	(16,563)
Other current and long-term assets	(7,674)
Accounts payable, accrued expenses and other current liabilities	3,341
Income taxes receivable	974
Deferred revenue	41,578
Other long-term liabilities	311
Net cash provided by operating activities	272,852
Cash flows from investing activities:	
Purchase of property and equipment	(349,176)
Net cash used in investing activities	(349,176)
Cash flows from financing activities:	
Borrowings from Revolving loan facility	107,500
Payments of Revolving loan facility	(12,500)
Principal payments of First Lien loan facility	(17,409)
Principal payments on capital lease obligations	(372)
Net cash provided by financing activities	77,219
Net increase in cash and cash equivalents	895
Cash and cash equivalents	
Beginning of period	13,870
End of period	\$ 14,765
Supplemental disclosures	
Interest paid	\$ 98,085
Income taxes paid	4,288
Property and equipment in accounts payable and accrued expenses	59,527
Property and equipment additions from asset retirement obligation	1,452

The accompanying notes are an integral part of these condensed consolidated financial statements.

Notes to Condensed Consolidated Financial Statements As of and for the nine months ended September 30, 2017 (Unaudited)

#### NOTE A - BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Description of Business**

LTS Group Holdings LLC, incorporated on December 19, 2012 in the State of Delaware, is the ultimate parent company of a number of subsidiaries engaged in providing custom high-capacity fiber-optic based network solutions to enterprises, government, carriers and data center customers throughout the Northeast and Midwest. LTS Group Holdings LLC and its wholly-owned subsidiaries (collectively, the "Company") is majority owned by Berkshire Partners LLC. The Company is headquartered in Boxborough, Massachusetts and its primary operating subsidiary is LTS Buyer LLC ("LTSB").

On November 1, 2017, the Company was acquired by Crown Castle International ("CCI") for cash consideration of approximately \$7.1 billion, in accordance with the Agreement and Plan of Merger ("Merger Agreement") dated July 18, 2017. These condensed consolidated financial statements are recorded at historical costs and do not reflect any fair value adjustments related to the purchase of the Company by CCI on November 1, 2017.

#### **Basis of Preparation**

The accompanying condensed consolidated financial statements include all the accounts of LTS Group Holdings LLC and its wholly-owned subsidiaries. All inter-company accounts and transactions have been eliminated in consolidation. The accompanying condensed consolidated financial statements and related notes are unaudited and have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") and do not include all of the note disclosures required by GAAP for complete financial statements. These condensed consolidated financial statements should, therefore, be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2016.

In the opinion of management, all adjustments considered necessary for a fair presentation of financial position, results of operations and cash flows of the Company have been included herein.

The results of operations for the nine months ended September 30, 2017 are not necessarily indicative of the operating results for any future interim period or the full year.

#### Significant Accounting Policies

There have been no changes to the Company's significant accounting policies as described in the Company's consolidated financial statements for the year ended December 31, 2016.

#### **Use of Estimates**

Conformity with GAAP requires the use of estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The accounting estimates that require management's most significant and subjective judgments include, but are not limited to, allowance for doubtful accounts, sales allowance, valuation and recognition of share-based compensation, useful lives of long-lived assets, valuation of goodwill and intangibles, valuation of asset retirement obligations, and fair value of assets acquired and liabilities assumed in business combinations. Actual results may differ materially from those estimates under different assumptions or conditions.

Notes to Condensed Consolidated Financial Statements

As of and for the nine months ended September 30, 2017 (Unaudited)

#### NOTE A - BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Fair Value of Financial Instruments

As of September 30, 2017 the fair values of cash and cash equivalents, accounts receivables, accounts payable and accrued liabilities approximated their carrying values due to the short-term nature of these instruments. The fair value of debt is approximately \$2.93 billion based on comparable quoted market prices (level 2) at September 30, 2017.

#### **Derivative Instruments and Hedging Activities**

Derivative instruments are recognized as either assets or liabilities at fair value on the consolidated statements of financial position. The Company uses derivative instruments primarily for cash flow hedges. For derivative instruments that are designated and qualify as cash flow hedges, the changes in fair values of outstanding cash flow hedge derivatives, except the ineffective portion, are recorded in other comprehensive income ("OCI") until net earnings is affected by the variability of cash flows of the hedged transaction. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current period earnings.

The Company enters into derivative agreements only with creditworthy counterparties and does not utilize financial instruments for trading or speculative purposes. Use of derivative instruments for risk management are reviewed and approved by the Company's Board of Directors.

The Company entered into interest rate swap contracts to eliminate the first three years variability of interest payments cash flows due to fluctuation of interest rates applicable to the first \$600 million of the First Lien Loan Facility. These interest rate swap contracts were designated as a cash flow hedge and expired on June 30, 2017.

#### Concentrations of Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash equivalents and accounts receivable. The Company maintains its cash equivalents with reputable financial institutions in the United States.

Most of the Company's revenue was derived from telecommunication carriers and other large enterprises. There was no single customer that exceeded 10% of total revenue for the nine months ended September 30, 2017.

Accounts receivables are unsecured and derived from revenue from customers. The Company had 1 customer with a receivable balance of 11% of total accounts receivables as of September 30, 2017.

Notes to Condensed Consolidated Financial Statements

As of and for the nine months ended September 30, 2017 (Unaudited)

#### NOTE A - BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

#### Recently Issued Accounting Pronouncements Not Yet Adopted

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230): Classifications of Certain Cash Receipts and Cash Payments." The new standard provides guidance for eight changes with respect to how cash receipts and cash payments are classified in the statement of cash flows, with the objective of reducing diversity in practice. The standard is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017, with early adoption permitted. The Company does not plan to early adopt, nor does it expect the adoption of this new standard to have a material impact on its condensed consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, "*Leases (Topic 842)*." The new guidance supersedes existing guidance on accounting for leases in Topic 840 and is intended to increase the transparency and comparability of accounting for lease transactions. ASU 2016-02 requires most leases to be recognized on the balance sheet. Lessees will need to recognize a right-of-use asset and a lease liability for virtually all leases. The liability will be equal to the present value of lease payments. The asset will be based on the liability, subject to adjustment, such as for initial direct costs. For income statement purposes, the FASB retained a dual model, requiring leases to be classified as either operating or finance. Lessor accounting remains similar to the current model, but updated to align with certain changes to the lessee model and the new revenue recognition standard (ASU 2014-09). The ASU will require both quantitative and qualitative disclosures regarding key information about leasing arrangements. The standard is effective for fiscal years, and interim periods within those fiscal years, beginning after December 31, 2018, with early adoption permitted. The Company is evaluating the effect that ASU 2016-02 will have on its consolidated financial statements and related disclosures, and expects the new guidance to significantly increase the reported assets and liabilities on the Consolidated Balance Sheets. The Company does not expect to early adopt this ASU.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers (Topic 606)," which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in GAAP when it becomes effective. In July 2015, the FASB deferred the effective date to annual reporting periods and interim reporting periods within annual reporting periods beginning after December 15, 2017. The Company is in the process of performing a comprehensive analysis of its revenue streams and contractual arrangements to identify the effects of ASU 2014-09 on the consolidated financial statements and is developing new accounting and reporting policies, business and internal control processes and procedures to facilitate adoption of the standard. The Company will also have to comply with new revenue disclosure requirements. The Company will continue to review and evaluate underlying contract information that will be used to support new accounting and disclosure requirements under ASU 2014-09 and evaluate other matters that may result from adoption of the standard.

Notes to Condensed Consolidated Financial Statements

As of and for the nine months ended September 30, 2017 (Unaudited)

#### NOTE B - OTHER CURRENT ASSETS

Other current assets consist of the following as of September 30, 2017 (in thousands of dollars):

Prepaid network expenses	\$ 8,715
Prepaid property taxes	6,375
Prepaid expenses	3,897
Others	255
Other current assets	\$19,242

### NOTE C – PROPERTY AND EQUIPMENT, NET

Property and equipment, net consist of the following as of September 30, 2017 (in thousands of dollars):

Fiber optic lines and conduits	\$2,130,474
Electronics	409,160
Construction-in-progress	80,293
Buildings and improvements	37,351
Equipment and office furniture	28,057
Leasehold improvements	6,608
Vehicles	7,241
Land	1,109
	2,700,293
Less: Accumulated depreciation	(529,321)
Property and equipment, net	\$2,170,972

Cost of certain fiber optic lines and vehicles under capital lease included in property and equipment as of September 30, 2017 amounted to \$9.9 million and the related accumulated amortization amounted to \$2.9 million.

Depreciation expense for the nine months ended September 30, 2017 amounted to \$133.4 million.

Notes to Condensed Consolidated Financial Statements

As of and for the nine months ended September 30, 2017 (Unaudited)

#### NOTE D – GOODWILL AND INTANGIBLE ASSETS

The carrying amount of goodwill for the Company's single reporting unit as of September 30, 2017 amounted to \$2.2 billion.

The Company's intangible assets subject to amortization consist of the following as of September 30, 2017 (in thousands of dollars):

	Weighted	
	average remaining life	Amount
Customer relationships	12	\$ 961,600
Right-of-way	6	7,724
Tradename	9	23,400
		992,724
Less: Accumulated amortization		(223,183)
Intangible assets, net		\$ 769,541

Amortization of intangible assets for the nine months ended September 30, 2017 amounted to \$51.0 million. Estimated amortization expenses on the intangible assets in the next 5 years, and thereafter, are as follows (in thousands of dollars):

Year ending December 31,	
Remainder of 2017	\$ 16,534
2018	66,139
2019	66,139
2020	66,139
2021	66,139
Thereafter	488,451
	\$769,541

Notes to Condensed Consolidated Financial Statements

As of and for the nine months ended September 30, 2017 (Unaudited)

#### NOTE E - ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Accrued expenses and other current liabilities consist of the following as of September 30, 2017 (in thousands of dollars):

Accrued capital expenses	\$22,231
Accrued payroll and benefits	20,545
Accrued cost of revenue	17,799
Accrued taxes and licenses	11,632
Customer deposits	5,956
Accrued interest expense	2,053
Other	2,946
Accrued expenses and other current liabilities	\$83,162

#### NOTE F - ASSET RETIREMENT OBLIGATIONS

The changes in the carrying value of the Company's asset retirement obligations, included in other long-term liabilities, for the nine months ended September 30, 2017 are as follows (in thousands of dollars):

Balance, beginning of period	\$38,751
Accretion expense	3,627
Addition to liability	1,452
Balance, end of period	\$43,830

#### NOTE G - MEMBERS' EQUITY

During the nine months ended September 30, 2017, 4,167 Class B Units and 985 Class B-1 Units have vested.

Notes to Condensed Consolidated Financial Statements

As of and for the nine months ended September 30, 2017 (Unaudited)

#### NOTE H – PROVISION FOR INCOME TAXES

The Company's effective tax rate for the nine months ended September 30, 2017 was calculated as follows:

Income before income taxes	\$34,466
Add: Losses from pass-through subsidiaries	5,284
Adjusted Corporate income before taxes	39,750
Provision for income taxes	_15,593
Effective income tax rate	39.2%

For tax provision purpose, entities that are not subject to entity level federal and state income taxes are excluded from the effective tax rate calculation. The Company's effective tax rate for each period was larger than the federal statutory rate of 35% primarily due to impact of state income taxes.

#### NOTE I – RELATED PARTY TRANSACTIONS

During the nine months ended September 30, 2017, the Company has provided or received certain services in arm's-length transactions from entities where certain Members of the Company have equity interest (related parties).

The following is the summary of accounts receivables, accounts payables and accrued expenses and the related revenue and expense (including capital expenditures) of the Company with these related parties as of and for the nine months ended September 30, 2017 (in thousands of dollars):

		As of September 30, 2017 Accounts			Nine months ended		
			counts eivable	Pa	yable and accrued xpenses	Revenue	Capex/ expense
Hugh O'Vana	Telecommunication						
Hugh O'Kane	construction	\$	_	\$	4,145	\$ —	\$16,387
	Network and						
Metro	telecommunication						
	construction		_		7	16	30
Masergy	Hosting services		(4)		_	1,744	_
Hosting.com	Hosting services		12			58	28
		\$	8	\$	4,152	\$1,818	\$16,445

Notes to Condensed Consolidated Financial Statements As of and for the nine months ended September 30, 2017 (Unaudited)

#### NOTE J - COMMITMENTS AND CONTINGENCIES

#### **Operating Leases**

The Company has operating leases for certain rights-of-way, facilities and other assets under various agreements which, in addition to rental payments, may require payments for insurance, maintenance, property taxes and other executory costs related to the lease. Certain leases provide for adjustments in lease costs based upon adjustments in various price indexes and increases in the landlord's management costs. The right-of-way agreements have various expiration dates through March 2058. Rent expense under these right-of-way agreements included in the cost of revenue in the condensed consolidated statement of operations for the nine months ended September 30, 2017 was \$33.0 million.

The Company has obligations under non-cancelable operating leases for certain colocation and office facilities. Rent expense, including common area maintenance cost, under non-cancelable lease agreements included in the cost of revenue in the condensed consolidated statements of operations for the nine months ended September 30, 2017 was \$42.3 million. Rent expense, including common area maintenance cost, under non-cancelable lease agreements included in the general and administrative expense in the condensed consolidated statement of operations for the nine months ended September 30, 2017 was \$3.5 million.

The following is a summary of future minimum payments due under operating leases and right-of-way agreements in the next 5 years, and thereafter (in thousands of dollars):

Year ending December 31,	
Remainder of 2017	\$ 20,485
2018	70,929
2019	59,703
2020	41,879
2021	31,605
Thereafter	133,468
	\$358,069

#### Sales and Use Taxes

The Company bills sales and use tax to many of its customers. Any amounts collected from customers or due from customers are remitted to the appropriate government agency. The Company has \$1.6 million of taxes collected from customers included in the accrued and other current liabilities in the condensed consolidated statement of financial position as of September 30, 2017.

#### **Indemnifications**

The Company enters into agreements from time to time in the ordinary course of business pursuant to which it agrees to indemnify third parties for certain claims. The Company has also entered into purchase and sale agreements relating to the sale or acquisition of assets containing customary indemnification provisions. The Company has not made any payments under these agreements during the nine months ended September 30, 2017. Management is not aware of any agreements that could result in a material payment individually or in the aggregate as of September 30, 2017.

Notes to Condensed Consolidated Financial Statements As of and for the nine months ended September 30, 2017 (Unaudited)

#### NOTE J - COMMITMENTS AND CONTINGENCIES

#### **Litigation**

The Company is subject to litigation, claims, investigations and audits arising from time to time in the ordinary course of business. Management intends to vigorously defend the Company against these matters. The outcome of these matters, individually and in the aggregate, is not expected to have a material impact on the Company's cash flows, results of operations, or financial position.

#### **Letters of Credit**

At September 30, 2017, the Company has outstanding irrevocable standby letters of credit secured under the Revolving Loan Facility that were issued to certain parties of \$8.3 million.

#### NOTE K - SUBSEQUENT EVENTS

As discussed in Note A, the Company was acquired by and became a wholly-owned subsidiary of CCI on November 1, 2017. A portion of the cash consideration was used to pay off all of the Company's outstanding long-term debt, including the related accrued interest and the Notional Incentive Units under the 2013 and 2015 Performance Incentive Plans that vested upon change of control. The aggregate payment of the Notional Incentive Units amounted to \$83.4 million, which was recognized on October 31, 2017, the date that the change of control became probable.

The Company has evaluated events through November 13, 2017, the date the condensed consolidated financial statements are complete and approved for issuance.

#### Unaudited Preliminary Pro Forma Condensed Combined Financial Information

On July 18, 2017, Crown Castle International Corp. ("Crown Castle", "Company" or "CCIC") entered into a definitive agreement to acquire LTS Group Holdings LLC ("Lightower") for approximately \$7.1 billion in cash, subject to certain limited post-closing adjustments ("Lightower Acquisition"). Lightower owns or has rights to approximately 32,000 route miles of fiber located primarily in top metro markets in the Northeast, including Boston, New York and Philadelphia. On November 1, 2017, the Company closed the Lightower Acquisition, which was financed using (1) cash on hand, including proceeds from the July 2017 Equity Financings and August 2017 Senior Notes Offering, and (2) borrowings under the 2016 Revolver (each as defined below).

The accompanying unaudited preliminary pro forma condensed combined financial statements present the preliminary pro forma combined financial position and results of operations of the combined company based upon the historical financial statements of Crown Castle and Lightower, after giving effect to the Lightower Acquisition.

The adjustments set forth herein and described in the accompanying footnotes are intended to reflect the impact of the Lightower Acquisition on Crown Castle. The accompanying unaudited preliminary pro forma condensed combined financial statements are based upon the historical financial statements and have been derived from the (1) audited consolidated financial statements of Crown Castle contained in its Annual Report on Form 10-K for the fiscal year ended December 31, 2016 and the unaudited condensed consolidated financial statements of Crown Castle contained in its Quarterly Report on Form 10-Q for the nine months ended September 30, 2017, and (2) consolidated statement of operations of LTS Group Holdings LLC for the year ended December 31, 2016 and the nine months ended September 30, 2017. References to "LTS Group Holdings LLC" refer to the collective operations of the Lightower assets.

The accompanying unaudited preliminary pro forma condensed combined financial statements are prepared using the purchase method of accounting, with Crown Castle treated as the acquirer and as if the Lightower Acquisition had been consummated on (1) September 30, 2017 for purposes of preparing the unaudited pro forma condensed combined balance sheet and (2) on January 1, 2016 for purposes of preparing the unaudited pro forma condensed combined statement of operations for the year ended December 31, 2016 and the nine months ended September 30, 2017. Crown Castle is in the process of obtaining a third-party valuation related to assets acquired and liabilities assumed from Lightower. Given the size and timing of the Lightower Acquisition, the amount of certain assets presented are based on preliminary valuations and are subject to adjustment as additional information is obtained and the third-party valuation is finalized. The primary areas of the purchase price allocation that are not finalized relate to fair values of property and equipment, intangibles, goodwill, and deferred revenues. However, as indicated in note (B) to the unaudited preliminary pro forma condensed combined financial statements, Crown Castle made preliminary estimates of major categories of assets and liabilities in preparing the unaudited preliminary pro forma condensed combined financial statements. Any excess purchase price over the acquired net assets, as adjusted to reflect estimated fair values, has been recorded as goodwill.

Crown Castle operates as a real estate investment trust ("REIT") for U.S. federal income tax purposes. As a REIT, Crown Castle is generally entitled to a deduction for dividends that it pays and therefore is not subject to U.S. federal corporate income tax on its net taxable income that is currently distributed to its stockholders. However, Crown Castle may be subject to certain federal, state, local and foreign taxes on its income or assets, including (1) alternative minimum taxes, (2) taxes on any undistributed income, (3) taxes related to its taxable REIT subsidiaries ("TRSs"), (4) franchise taxes, (5) property taxes and (6) transfer taxes.

Based on preliminary tax studies, Crown Castle anticipates that a substantial amount of the assets and related income from the Lightower Acquisition will be included in the REIT, with certain non-qualifying assets being included in TRSs. Accordingly, the accompanying unaudited preliminary pro forma condensed combined financial statements have been prepared under the assumption that approximately 85% of Lightower's assets and related income will be included in the REIT. Crown Castle will continue to evaluate the level of assets and related income that will be included in the REIT.

The accompanying unaudited preliminary pro forma condensed combined financial statements are provided for illustrative purposes only and do not purport to represent what the actual consolidated results of operations or the consolidated financial position of Crown Castle would have been had the Lightower Acquisition occurred on the dates assumed, nor are they necessarily indicative of future consolidated results of operations or consolidated financial position. The accompanying unaudited preliminary pro forma condensed combined financial statements address a hypothetical situation, and actual results may differ from these unaudited preliminary pro forma condensed combined financial statements once Crown Castle has completed the tax and valuation studies necessary to finalize the required purchase price allocations. There can be no assurance that such finalization will not result in material changes. The unaudited preliminary pro forma condensed combined financial statements do not include the realization of potential cost savings from operating efficiencies or restructuring costs that may result from the Lightower Acquisition. The unaudited preliminary pro forma condensed combined financial statements should be read in conjunction with the separate historical consolidated financial statements and accompanying notes of Crown Castle, previously filed on Crown Castle's Annual Report on Form 10-K for the fiscal year ended December 31, 2016 and Quarterly Report on Form 10-Q for the nine months ended September 30, 2017, and the separate historical consolidated financial statements and accompanying notes of LTS Group Holdings LLC for the year ended December 31, 2016 and nine months ended September 30, 2017 included elsewhere in this filing.

### Unaudited Preliminary Pro Forma Condensed Combined Balance Sheet Crown Castle International Corp. and Subsidiaries September 30, 2017

(In thousands of dollars, except share amounts)

			Adjustments for the Lightower		
ASSETS	Historical (A)		Acquisition (B)		Pro Forma
Current assets:					
Cash and cash equivalents	\$ 6,719,134		(7,158,585) 8,690 655,000 (50,000)	(B1) (B2) (B3) (B1)	\$ 174,239
Restricted cash	115,730				115,730
Receivables, net	317,856		59,859	(B2)	377,715
Prepaid expenses	167,235				167,235
Other current assets	154,600		25,036	(B2)	179,636
Total current assets	7,474,555		(6,460,000)		1,014,555
Deferred site rental receivables	1,285,547				1,285,547
Property and equipment, net of accumulated depreciation	10,599,604		2,367,241	(B2)	12,966,845
Goodwill	6,905,922		3,128,809	(B2)	10,034,731
Other intangible assets, net	3,885,311		2,040,624	(B2)	5,925,935
Long-term prepaid rent and other assets, net	860,817				860,817
Total assets	\$31,011,756		\$ 1,076,674		\$32,088,430
LIABILITIES AND EQUITY	<del></del>				
Current liabilities:					
Accounts payable	\$ 179,335		\$ 47,183	(B2)	\$ 226,518
Accrued interest	99,467				99,467
Deferred revenues	387,447		51,538	(B2)	438,985
Other accrued liabilities	268,424		80,904	(B2)	349,328
Current maturities of debt and other obligations	114,198				114,198
Total current liabilities	1,048,871		179,625		1,228,496
Debt and other long-term obligations	15,090,217		655,000	(B3)	15,745,217
Other long-term liabilities	2,200,336		292,049	(B2)	2,492,385
Total liabilities	18,339,424		1,126,674		19,466,098
Commitments and contingencies					
CCIC stockholders' equity:					
Common stock, \$0.01 par value	4,063	(B3)			4,063
6.875% Mandatory Convertible Preferred Stock, Series A, \$0.01 par value	17	(B3)			17
Additional paid-in capital	16,818,738	(B3)			16,818,738
Accumulated other comprehensive income (loss)	(4,959)				(4,959)
Dividends/distributions in excess of earnings	(4,145,527)	(B3)	(50,000)	(B1)	(4,195,527)
Total equity	12,672,332		(50,000)		12,622,332
Total liabilities and equity	\$31,011,756		\$ 1,076,674		\$32,088,430

See notes to unaudited preliminary pro forma condensed combined financial statements.

# Unaudited Preliminary Pro Forma Condensed Combined Statement of Operations Crown Castle International Corp. and Subsidiaries Year Ended December 31, 2016 (In thousands except per share data)

	storical Year Ended (C)		L	ljustments for the ightower puisition (D)		Pre	o Forma Year Ended	
Net revenues:								
Site rental	\$ 3,233,307		\$	746,140	(D1)	\$	3,979,447	
Network services and other	687,918						687,918	
Net revenues	 3,921,225			746,140			4,667,365	
Operating expenses:			-					
Costs of operations(1):								
Site rental	1,023,350			210,205	(D1)		1,233,555	
Network services and other	417,171						417,171	
General and administrative	371,031			108,398	(D1)		479,429	
Asset write-down charges	34,453						34,453	
Acquisition and integration costs	17,453						17,453	
Depreciation, amortization and accretion	1,108,551			310,662	(D2)		1,419,213	
Total operating expenses	2,972,009			629,265			3,601,274	
Operating income (loss)	 949,216			116,875			1,066,091	
Interest expense and amortization of deferred financing costs	(515,032)			(77,661)	(D3)		(592,693)	
Gains (losses) on retirement of long-term obligations	(52,291)						(52,291)	
Interest income	796						796	
Other income (expense)	(8,835)			(100)	(D1)		(8,935)	
Income (loss) before income taxes	373,854			39,114			412,968	
Benefit (provision) for income taxes	(16,881)			(7,012)	(D4)		(23,893)	
Net income (loss)	356,973			32,102			389,075	
Dividends on preferred stock	(32,991)			(113,438)	(D5)		(146,429)	
Net income (loss) attributable to CCIC common stockholders	\$ 323,982		\$	(81,336)		\$	242,646	
Net income (loss)	\$ 356,973		\$	32,102		\$	389,075	
Other comprehensive income (loss):								
Foreign currency translation adjustments	(1,490)						(1,490)	
Total other comprehensive income (loss)	(1,490)			_			(1,490)	
Comprehensive income (loss) attributable to CCIC stockholders	\$ 355,483		\$	32,102		\$	387,585	
Net income (loss) attributable to CCIC common stockholders, per common share:								
Basic	\$ 0.95			N/M		\$	0.64	(D6)
Diluted	\$ 0.95			N/M		\$	0.64	(D6)
Weighted-average common shares outstanding (in thousands):								
Basic	340,349	(D6)		40,150	(D6)		380,499	(D6)
Diluted	340,879	(D6)		40,150	(D6)		381,029	(D6)

<sup>(1)</sup> Exclusive of depreciation, amortization and accretion shown separately.

N/M: Not meaningful

See notes to unaudited preliminary pro forma condensed combined financial statements.

#### **Unaudited Preliminary Pro Forma Condensed Combined Statement of Operations Crown Castle International Corp. and Subsidiaries** Nine Months Ended September 30, 2017 (In thousands except per share data)

	Historical Nine Months Ended (E)		L	ljustments for the ightower uisition (F)		Pro Forma Nine Months Ended	
Net revenues:							
Site rental	\$2,618,505		\$	596,640	(F1)	\$3,215,145	
Network services and other	499,010					499,010	
Net revenues	3,117,515			596,640		3,714,155	
Operating expenses:							
Costs of operations(1):							
Site rental	814,969			163,611	(F1)	978,580	
Network services and other	310,137					310,137	
General and administrative	299,232			83,388	(F1)	382,620	
Asset write-down charges	10,284					10,284	
Acquisition and integration costs	27,080					27,080	
Depreciation, amortization and accretion	880,197			232,997	(F2)	1,113,194	
Total operating expenses	2,341,899			479,996		2,821,895	
Operating income (loss)	775,616			116,644		892,260	
Interest expense and amortization of deferred financing costs	(430,402)			(48,163)	(F3)	(478,565)	
Gains (losses) on retirement of long-term obligations	(3,525)					(3,525)	
Interest income	12,585					12,585	
Other income (expense)	3,462			(338)	(F1)	3,124	
Income (loss) before income taxes	357,736			68,143		425,879	
Benefit (provision) for income taxes	(11,290)			(6,999)	(F4)	(18,289)	
Net income (loss)	346,446			61,144		407,590	
Dividends on preferred stock	(29,935)			(55,143)	(F5)	(85,078)	
Net income (loss) attributable to CCIC common stockholders	\$ 316,511		\$	6,001		\$ 322,512	
Net income (loss)	\$ 346,446		\$	61,144		\$ 407,590	
Other comprehensive income (loss):							
Foreign currency translation adjustments	929					929	
Total other comprehensive income (loss)	929					929	
Comprehensive income (loss) attributable to CCIC stockholders	\$ 347,375		\$	61,144		\$ 408,519	
Net income (loss) attributable to CCIC common stockholders, per common share:							
Basic	\$ 0.85			N/M		\$ 0.80	(F6)
Diluted	\$ 0.84			N/M		\$ 0.80	(F6)
Weighted-average common shares outstanding (in thousands):							
Basic	373,561	(F6)		30,404	(F6)	403,965	(F6)
Diluted	374,992	(F6)		30,404	(F6)	405,396	(F6)

<sup>(1)</sup> Exclusive of dep N/M: Not meaningful Exclusive of depreciation, amortization and accretion shown separately.

See notes to unaudited preliminary pro forma condensed combined financial statements.

- A. Reflects Crown Castle's condensed consolidated balance sheet as of September 30, 2017 derived from Crown Castle's unaudited condensed consolidated financial statements contained in Crown Castle's Quarterly Report on Form 10-Q for the nine months ended September 30, 2017.
- B. Reflects the following as set forth below.
  - B1. Crown Castle financed the Lightower Acquisition and paid related fees and expenses through a combination of (1) cash on hand as of September 30, 2017, including proceeds from the July 2017 Equity Financings and August 2017 Senior Notes Offering, and (2) borrowings under the 2016 Revolver.

The table below reflects the cash paid and financing sources for the Lightower Acquisition.

Merger consideration	\$4,141,355
Closing debt balance	2,929,574
Other items, including Lightower's transaction expenses	87,656
Total cash paid	\$7,158,585
July 2017 Common Stock Offering, net of fees (see B3)	\$3,756,744
Mandatory Convertible Preferred Stock Offering, net of fees (see B3)	1,607,759
August 2017 Senior Notes Offering, net of fees (see B3)	1,732,295
Other sources, including cash on hand and proceeds from the 2016 Revolver (see B3)	61,787
Total source of funds	\$7,158,585

Additionally, dividends/distributions in excess of earnings were impacted by \$50 million (reflected as a corresponding decrease in cash) for estimated transaction costs directly related to the Lightower Acquisition that we anticipate will be expensed. Such transaction costs have not been included in the unaudited preliminary pro forma condensed combined statement of operations.

B2. The table below reflects the preliminary purchase price allocation for the Lightower Acquisition for certain line items.

Balance Sheet Caption	Amount
Cash and cash equivalents	\$ 8,690
Receivables, net	59,859
Other current assets	25,036
Property and equipment, net	2,367,241
Goodwill	3,128,809
Other intangible assets, net	2,040,624
Accounts payable	47,183
Deferred revenues	51,538
Other accrued liabilities	80,904
Other long-term liabilities (i)	292,049
Net assets acquired	\$7,158,585

(i) Predominately comprised of the long-term portion of deferred revenues.

No deferred taxes have been recorded for purposes of the unaudited preliminary pro forma condensed combined financial statements as Crown Castle expects that any provision for income taxes resulting from the Lightower Acquisition will be current tax. See notes D4 and F4. Crown Castle will continue to evaluate the level of assets and related income that will be included in the REIT.

B3. Crown Castle financed the Lightower Acquisition and paid related fees and expenses in the following manner:

#### July 2017 Common Stock Offering

In July 2017, Crown Castle issued approximately 40.15 million shares of common stock resulting in net proceeds of approximately \$3.8 billion ("July 2017 Common Stock Offering"). Crown Castle used the net proceeds from the July 2017 Common Stock Offering to partially fund the Lightower Acquisition and pay related fees and expenses. As of September 30, 2017, Crown Castle had approximately 406.3 million shares of common stock outstanding.

#### July 2017 Preferred Stock Offering

In July 2017, Crown Castle issued 1.65 million shares of the 6.875% Mandatory Convertible Preferred Stock and generated net proceeds of approximately \$1.6 billion ("Mandatory Convertible Preferred Stock Offering" and, together with the July 2017 Common Stock Offering, "July 2017 Equity Financings"). Crown Castle used the net proceeds of the Mandatory Convertible Preferred Stock Offering to partially fund the Lightower Acquisition and pay related fees and expenses. Unless converted earlier, each outstanding share of the 6.875% Mandatory Convertible Preferred Stock will automatically convert into shares of Crown Castle common stock on August 1, 2020. Currently, each share of the 6.875% Mandatory Convertible Preferred Stock will convert into between 8.6806 shares (based on the current maximum conversion price of \$115.20) and 10.4167 shares (based on the current minimum conversion price of \$96.00) of common stock on August 1, 2020, depending on the applicable market value of the common stock and subject to certain anti-dilution adjustments. At any time prior to August 1, 2020, holders of the 6.875% Mandatory Convertible Preferred Stock may elect to convert all or a portion of their shares into common stock at the minimum conversion rate of 8.6806 shares of common stock per share of 6.875% Mandatory Convertible Preferred Stock, subject to certain anti-dilution adjustments. As of September 30, 2017, Crown Castle had approximately 1.65 million shares of the 6.875% Mandatory Convertible Preferred Stock outstanding.

#### August 2017 Senior Notes Offering

In August 2017, Crown Castle issued \$750 million aggregate principal amount of 3.20% Senior Notes due September 2024 and \$1.0 billion aggregate principal amount of 3.65% Senior Notes due September 2027 (collectively, "August 2017 Senior Notes Offering"). Crown Castle used the net proceeds of the August 2017 Senior Notes Offering to partially fund the Lightower Acquisition and pay related fees and expenses.

#### 2016 Revolver proceeds

Additionally, in October 2017, Crown Castle drew \$655 million under its \$3.5 billion unsecured revolving credit facility ("2016 Revolver"). Crown Castle used a portion of the proceeds from the amount drawn from the 2016 Revolver to partially fund the Lightower Acquisition and pay related fees and expenses.

As of September 30, 2017, after giving effect to the October 2017 draw under the 2016 Revolver, Crown Castle had approximately \$15.9 billion of debt and other obligations outstanding.

C. Reflects Crown Castle's consolidated statement of operations for the year ended December 31, 2016, derived from Crown Castle's audited consolidated financial statements contained in its Annual Report on Form 10-K for the fiscal year ended December 31, 2016.

- D. Reflects the following as set forth below.
  - D1. Reflects the consolidated statement of operations of LTS Group Holdings LLC for the year ended December 31, 2016, as adjusted for the items footnoted below. These amounts were derived from the audited consolidated financial statements of LTS Group Holdings LLC for the year ended December 31, 2016.

	Year Ended December 31, 2016			
(i)	As Reported	Adjustments	As Adjusted	
Revenue	\$ 746,140		\$ 746,140	
Operating expenses				
Cost of revenue	210,205		210,205	
Depreciation and amortization	229,381	(229,381) (ii)	_	
General and administrative expense	108,398		108,398	
Total operating expenses	547,984	(229,381)	318,603	
Income from operations	198,156	229,381	427,537	
Other expense			_	
Interest expense, net	176,037	(176,037) (iii)	_	
Loss on debt extinguishment	9,984	(9,984) (iii)	_	
Other expense	100		100	
Total other expense, net	186,121	(186,021)	100	
Income before income taxes	12,035	415,402	427,437	
Provision for income taxes	21,881	(21,881) (iv)		
Net income (loss)	\$ (9,846)	\$ 437,283	427,437	

- (i) Certain line items have been renamed to align with Crown Castle's financial statement presentation.
- (ii) Eliminates historical basis of depreciation and amortization. See note D2 for a discussion of pro forma depreciation and amortization expense.
- (iii) Eliminates historical basis of interest expense and net loss on debt extinguishment, as such debt was retired upon the closing of the Lightower Acquisition. See note D3 for a discussion of pro forma interest expense.
- (iv) Eliminates historical provision for income taxes. Crown Castle will continue to evaluate the level of assets and related income that will be included in the REIT. See note D4 for a discussion of pro forma income taxes.
- D2. Reflects depreciation and amortization on the Lightower assets. For purposes of computing pro forma depreciation expense, a tangible asset useful life of approximately 13 years was utilized. For purposes of computing pro forma amortization expense, an intangible useful life of approximately 16 years was utilized.

		Annual
	Amount	Expense
Property and equipment	\$2,367,241	\$181,317
Intangible assets	2,040,624	129,345
Total		\$310,662

- D3. Reflects the increased annual interest expense and amortization of deferred financing costs as a result of the August 2017 Senior Notes Offering and proceeds from the 2016 Revolver, as discussed in note B3.
- D4. Crown Castle anticipates that a substantial amount of the assets and related income from the Lightower Acquisition will be included in the REIT, with certain non-qualifying assets being included in TRSs. The accompanying unaudited preliminary pro forma condensed combined financial statements have been prepared under the assumption that approximately 85% of Lightower's assets and related income will be included in the REIT. As such, the adjustment to the provision for income taxes for certain non-qualifying assets was calculated as follows:

	Year Ended December 31, 2016
Operating income from "Adjustments for the Lightower Acquisition"	\$ 116,875
Anticipated percentage of TRSs assets	15%
Anticipated operating income related to TRSs assets	\$ 17,531
Effective tax rate	40%
Provision for income taxes	\$ 7,012

Crown Castle will continue to evaluate the level of assets and related income that will be included in the REIT.

- D5. Reflects impact of dividends paid on the 6.875% Mandatory Convertible Preferred Stock. See note B3.
- D6. The following is a summary of the pro forma adjustment to the weighted-average common shares outstanding and net income (loss) attributable to CCIC common stockholders.

	Year Ended December 31, 2016			
	Historical Year Ended	Adjustments	Pro Forma Year End	
Weighted-average common shares outstanding (in thousands):				
Basic weighted-average common shares outstanding	340,349	40,150	380,499	
Effect of assumed dilution from potential common shares relating to stock				
options and restricted stock awards	530		530	
Diluted weighted-average common shares outstanding	340,879	40,150	381,029	

The pro forma weighted-average common shares outstanding are inclusive of the impact of the 40.15 million shares of common stock issued in connection with the July 2017 Common Stock Offering, the proceeds of which were used to partially fund the Lightower Acquisition, as discussed previously in note B3.

- E. Reflects Crown Castle's unaudited condensed consolidated statement of operations for the nine months ended September 30, 2017, derived from Crown Castle's unaudited condensed consolidated financial statements contained in Crown Castle's Quarterly Report on Form 10-Q for the nine months ended September 30, 2017.
- F. Reflects the transactions as set forth below.
  - F1. Reflects the unaudited condensed consolidated statement of operations of LTS Group Holdings LLC for the nine months ended September 30, 2017, as adjusted for the items footnoted below. These amounts were derived from the unaudited condensed consolidated financial statements of LTS Group Holdings LLC for the nine months ended September 30, 2017.

	Nine Months Ended September 30, 2017			
(i)	As Reported	Adjustments	As Adjusted	
Revenue	\$ 596,640		\$ 596,640	
Operating expenses				
Cost of revenue	163,611		163,611	
Depreciation and amortization	184,428	(184,428) (ii)	_	
General and administrative expense	82,419	969 (iii)	83,388	
Transaction costs	969	(969) (iii)		
Total operating expenses	431,427	(184,428)	246,999	
Income from operations	165,213	184,428	349,641	
Other expense			_	
Interest expense, net	130,409	(130,409) (iv)	_	
Other expense	338		338	
Total other expense, net	130,747	(130,409)	338	
Income before income taxes	34,466	314,837	349,303	
Provision for income taxes	15,593	(15,593) (v)		
Net income (loss)	\$ 18,873	\$ 330,430	349,303	

- (i) Certain line items have been renamed to align with Crown Castle's financial statement presentation.
- (ii) Eliminates historical basis of depreciation and amortization. See note F2 for a discussion of pro forma depreciation and amortization expense.
- (iii) Reclassifies insignificant transaction costs to general and administrative expenses.
- (iv) Eliminates historical basis of interest expense and net loss on debt extinguishment, as such debt was retired upon the closing of the Lightower Acquisition. See note F3 for a discussion of pro forma interest expense.

- (v) Eliminates historical provision for income taxes. Crown Castle will continue to evaluate the level of assets and related income that will be included in the REIT. See note F4 for a discussion of pro forma income taxes.
- F2. Reflects depreciation and amortization on the Lightower assets. For purposes of computing pro forma depreciation expense, a tangible asset useful life of approximately 13 years was utilized. For purposes of computing pro forma amortization expense, an intangible useful life of approximately 16 years was utilized.

	Amount	e Months of Expense
Property and equipment	\$2,367,241	\$ 135,988
Intangible assets	2,040,624	97,009
Total		\$ 232,997

- F3. Reflects the increased nine month interest expense and amortization of deferred financing costs as a result of the August 2017 Senior Notes Offering and the October 2017 draw under the 2016 Revolver, as discussed in note B3.
- F4. Crown Castle anticipates that a substantial amount of the assets and related income from the Lightower Acquisition will be included in the REIT, with certain non-qualifying assets being included in TRSs. The accompanying unaudited preliminary pro forma condensed combined financial statements have been prepared under the assumption that approximately 85% of Lightower's assets and related income will be included in the REIT. As such, the adjustment to the provision for income taxes for certain non-qualifying assets was calculated as follows:

	Nine Months Ende September 30, 201	
Operating income from "Adjustments for the Lightower Acquisition"	\$	116,644
Anticipated percentage of TRSs assets		<u>15</u> %
Anticipated operating income related to TRSs assets	\$	17,497
Effective tax rate		40%
Provision for income taxes	\$	6,999

Crown Castle will continue to evaluate the level of assets and related income that will be included in the REIT.

- F5. Reflects impact of dividends paid on the 6.875% Mandatory Convertible Preferred Stock. See note B3.
- F6. The following is a summary of the pro forma adjustment to the weighted-average common shares outstanding and net income (loss) attributable to CCIC common stockholders.

	Nine Months Ended September 30, 2017		
	Historical		Pro forma
	Nine Months		Nine Months
	Ended	Adjustments	Ended
Weighted-average common shares outstanding (in thousands):			
Basic weighted-average common shares outstanding	373,561	30,404	403,965
Effect of assumed dilution from potential common shares relating to			
restricted stock awards	1,431		1,431
Diluted weighted-average common shares outstanding	374,992	30,404	405,396

The pro forma weighted-average common shares outstanding are inclusive of the impact of the 40.15 million shares of common stock issued in connection with the July 2017 Common Stock Offering, the proceeds of which were used to partially fund the Lightower Acquisition, as discussed previously in note B3.