## CROWN CASTLE INTERNATIONAL CORP.

Summary Fact Sheet
(dollars in millions)

## Revenues <br> Site Rental <br> Services

Operating Expenses
Site Rental
Services
Total Operating Expenses
General \& Administrative
Add: Stock-Based Compensation
Adjusted EBITDA


| Quarter Ended 12/31/10 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CCUSA |  | CCAL |  | CCIC |  |
| \$ | 421.9 | \$ | 25.3 | s | 447.2 |
|  | 46.4 |  | 2.7 |  | 49.1 |
| 468.3 |  |  | 28.0 |  | 496.3 |
| 113.2 |  |  | 8.5 |  | 121.7 |
|  | 29.7 |  | 1.6 |  | 31.3 |
| 142.8 |  |  | 10.1 |  | 152.9 |
| 39.0 |  |  | 4.9 |  | 43.9 |
| 10.4 |  |  | 1.6 |  | 11.9 |
| 5 | 296.8 | S | 14.6 | \$ | 311.4 |


| Quarter Ended 3/31/11 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CCUSA |  | CCAL |  | CCIC |
| \$ | 430.6 | \$ | 25.6 | 456.2 |
|  | 37.7 |  | 5.2 | 42.8 |
|  | 468.3 |  | 30.7 | 499.0 |
|  | 110.4 |  | 8.0 | 118.4 |
|  | 24.0 |  | 3.3 | 27.2 |
|  | 134.4 |  | 11.3 | 145.6 |
|  | 39.6 |  | 5.1 | 44.7 |
|  | 9.5 |  | 1.2 | 10.7 |
| s | 303.8 |  | 15.5 | 319.3 |


| Quarter Ended 6/30/11 |  |  |  |
| :---: | :---: | :---: | :---: |
| CCUSA |  | CCAL | CCIC |
| \$ | 429.5 | 27.6 | 457.1 |
|  | 40.0 | 3.2 | 43.2 |
| 469.5 |  | 30.9 | 500.3 |
| 112.223.6 |  | 9.0 | 121.1 |
|  |  | 2.3 | 25.9 |
| 135.7 |  | 11.3 | 147.0 |
| 36.7 |  | 4.6 | 41.3 |
| 7.8 |  | 0.1 | 7.9 |
| s | 304.8 | 15.1 | 319.9 |

## Gross Margins:

Site Rental
Services
Adjusted EBITDA Margin

| Quarter Ended 9/30/10 |  |  |  |
| :---: | :---: | :---: | :---: |
| CCUSA | CCAL | CIIC |  |
| $74 \%$ | $68 \%$ | $73 \%$ |  |
| $41 \%$ | $31 \%$ | $40 \%$ |  |
| $64 \%$ | $52 \%$ | $64 \%$ |  |


| Quarter Ended 12/31/10 |  |  |
| :---: | :---: | :---: |
| CCUSA | CCAL | CIC |
| $73 \%$ | $66 \%$ | $73 \%$ |
| $36 \%$ | $42 \%$ | $36 \%$ |
| $63 \%$ | $52 \%$ | $63 \%$ |


| Quarter Ended 3/31/11 |  |  |
| :---: | :---: | :---: |
| CCUSA | CCAL | CCIC |
| $74 \%$ | $69 \%$ | $74 \%$ |
| $36 \%$ | $37 \%$ | $36 \%$ |
| $65 \%$ | $50 \%$ | $64 \%$ |


| Quarter Ended 6/30/11 |  |  |  |
| :---: | :---: | :---: | :---: |
| CCUSA | CCAL | CCIC |  |
| $74 \%$ | $67 \%$ | $73 \%$ |  |
| $41 \%$ | $28 \%$ | $40 \%$ |  |
| $65 \%$ | $49 \%$ | $64 \%$ |  |

Reconciliation of Non-GAAP Financial Measure (Adjusted EBITDA) to GAAP Financial Measure:
(dollars in millions)

## Net income (loss)

Adjustments to increase (decrease) net income (loss Asset write-down charges
Acquisition and integration costs
Depreciation, amortization and accretion
Gains (losses) on purchases and redemptions of debt
Interest and other income (expense)
Net gain (loss) on interest rate swaps
Interest expense, amortization of deferred
financing costs
Benefit (provision) for income taxes
Cumulative effect of change in accounting principle
Income (loss) from discontinued operations, net of tax
Adjusted EBITDA

| Quarter Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} \hline 9 / 30 / 2010 \\ (135.2) \end{array}$ |  | 12/31/2010 |  |  | 3/31/2011 | 6/30/2011 |  |
|  |  | \$ | 40.9 | \$ | 40.1 | \$ | 31.0 |
|  | 4.4 |  | 5.1 |  | 4.4 |  | 6.2 |
|  | 0.9 |  | 1.0 |  | 0.6 |  | 0.5 |
|  | 136.2 |  | 137.3 |  | 137.3 |  | 138.2 |
|  | 71.9 |  | . |  | . |  | . |
|  | (0.8) |  | (0.6) |  | 0. 4 |  | 3.9 |
|  | 104.4 |  | (5.9) |  | . |  | - |
|  | 123.2 |  | 125.9 |  | 126.7 |  | 126.5 |
|  | (7.6) |  | (4.2) |  | (0.8) |  | 5.8 |
|  | 8.7 |  | 11.9 |  | 10.7 |  | 7.9 |
| \$ | 306.1 | \$ | 311.4 | \$ | 319.3 | \$ | 319.9 |

