

FOR IMMEDIATE RELEASE

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# CROWN CASTLE REPORTS FULL YEAR 2019 RESULTS, UPDATES OUTLOOK FOR FULL YEAR 2020, AND ANNOUNCES RESTATEMENT OF FINANCIAL RESULTS

February 26, 2020 - HOUSTON, TEXAS - Crown Castle International Corp. (NYSE: CCI) ("Crown Castle") today reported results for the fourth quarter and full year ended December 31, 2019, updated its full year 2020 Outlook, and announced the restatement of previously-issued financial statements.

(in millions, except per share amounts)	Midpoint of Current Full Year 2020 Outlook <sup>(c)</sup>	Full Year 2019 Actual <sup>(d)</sup>	Full Year 2018 Actual, as restated <sup>(d)</sup>	Full Year 2019 to Full Year 2020 Outlook % Change	Full Year 2018 to Full Year 2019 % Change <sup>(d)</sup>
Site rental revenues	\$5,360	\$5,098	\$4,800	+5%	+6%
Net income (loss)	\$1,038	\$863	\$625	+20%	+38%
Net income (loss) per share—diluted <sup>(a)</sup>	\$2.32	\$1.80	\$1.23	+29%	+46%
Adjusted EBITDA <sup>(b)</sup>	\$3,502	\$3,304	\$3,095	+6%	+7%
$AFFO^{(a)(b)}$	\$2,595	\$2,376	\$2,228	+9%	+7%
AFFO per share <sup>(a)(b)</sup>	\$6.12	\$5.69	\$5.37	+8%	+6%

- (a) Attributable to CCIC common stockholders.
- (b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" included herein for further information and reconciliation of this non-GAAP financial measure to net income (loss).
- (c) Represents no change from the midpoint of full year 2020 Outlook issued on October 16, 2019 ("Previous 2020 Outlook") other than the impact of the restatement described in "Expected Impact of the Restatement of Previously-Issued Financial Statements."
- (d) Results are preliminary and unaudited. See "Expected Impact of the Restatement of Previously-Issued Financial Statements" included herein for more information regarding the Company's restatement.

"In 2019, we experienced our highest level of tower leasing activity in more than a decade as the continued growth in mobile data demand is driving our customers to make significant investments in their existing 4G networks, while they are also positioning their businesses for 5G," stated Jay Brown, Crown Castle's Chief Executive Officer. "We believe our ability to offer towers, small cells and fiber solutions, which are all integral components of communications networks and are shared among multiple tenants, provides us the best opportunity to generate significant growth while delivering high returns for our shareholders. We believe that the U.S. represents the best market in the world for communications infrastructure ownership, and we are pursuing that compelling opportunity with our comprehensive offering.

"Further, we delivered another strong year of results for full year 2019 despite a noticeable slowdown in activity in the fourth quarter of 2019. We anticipate that this slowdown is temporary in nature and see a return to significant activity in the second half of this year. We believe the industry fundamentals are improving further with the competitive landscape for our existing customers coming into focus, the prospect of new customers looking for access to our tower

and fiber infrastructure at scale, and additional wireless spectrum auctions on the horizon. As we look forward to what will likely be another decade-long investment cycle for our customers with the deployment of 5G, I am excited about the opportunity we see for Crown Castle to deliver long-term value to our shareholders while delivering dividend per share growth of 7% to 8% per year."

### DISCUSSION OF TOWER INSTALLATION SERVICES REVENUES

In connection with our year-end procedures and after receiving the previously disclosed subpoena from the U.S. Securities and Exchange Commission ("SEC"), we engaged in a review internally, and in consultation with our independent auditors, PricewaterhouseCoopers LLP ("PwC"), of our accounting policies for our tower installation services. Following that review, we decided with PwC to seek input from the SEC's Office of the Chief Accountant ("OCA") regarding whether a portion of our services revenues should be recognized over the term of the associated lease. The OCA is an office of the SEC that provides guidance to registrants and auditors regarding the application of accounting standards and financial disclosure requirements. The OCA provided advice on the specific revenue recognition question we submitted to them for their review and did not review or address any other aspect of our accounting policies. Our consultation with the OCA was not part of the previously disclosed SEC investigation, which is still ongoing, or the related subpoena, which primarily related to certain of our long-standing capitalization and expense policies for tenant upgrades and installations in our services business.

Our long-standing historical practice with respect to services revenues had been to recognize the entirety of the transaction price from our tower installation services as services revenues upon the completion of the installation services. After consultation with the OCA, we concluded that our historical practice was not acceptable under GAAP. Instead, a portion of the transaction price for our installation services, specifically the amounts associated with permanent improvements recorded as fixed assets, represents a modification to the leases to which the services work is related and, therefore, should be recognized on a ratable basis as site rental revenues over the associated estimated remaining lease term. Cumulatively, over the term of customer lease contracts, we will recognize the same amount of total revenue and total gross margin as our historical practice.

The result of recognizing a portion of the transaction price on a ratable basis will be an increase to site rental revenues and site rental gross margins that offsets, over time, the decreases to services revenues and services gross margins, in both historical and future periods. As a result, the preliminary impact to each of Net Income, Adjusted EBITDA and AFFO is a decrease of approximately \$100 million for full year 2019 actuals and a decrease of approximately \$90 million to our Previous 2020 Outlook. We have provided tables in this release to reconcile the changes. Recognizing a portion of the transaction price on a ratable basis for tower installation services will have no impact on our net cash flows, business operations or expected dividend per share growth.

Due to the identified errors described above, we will restate our financial statements for the years ended December 31, 2018 and 2017, and unaudited financial information for the quarterly and year-to-date periods in the year ended December 31, 2018 and for the first three quarters in the year ended December 31, 2019. Restated financial statements and financial information for the periods in question will be reflected in Crown Castle's Annual Report on Form 10-K for the year ended December 31, 2019 ("2019 10-K"), which Crown Castle expects to file within the prescribed timeline for such report, including any available extension if needed to finalize the consolidated financial statements and disclosures and complete the associated audit work.

Additional information relating to the restatement is provided in the section of this release titled, "Expected Impact of the Restatement of Previously-Issued Financial Statements."

### RESULTS FOR THE YEAR

The table below sets forth select preliminary unaudited financial results for the year ended December 31, 2019 that reflect the restatement described above.

Full Year 2019 Actual <sup>(c)(d)</sup>	Midpoint of Previous 2019 Outlook <sup>(e)</sup>	Compared to Previous Outlook	Effect of Restatement <sup>(c)</sup>
\$5,098	\$4,965	+\$133	+\$110
\$863	\$926	-\$63	-\$100
\$1.80	\$1.95	-\$0.15	-\$0.24
\$3,304	\$3,408	-\$104	-\$100
\$2,376	\$2,479	-\$103	-\$100
\$5.69	\$5.94	-\$0.25	-\$0.24
	2019 Actual <sup>(c)(d)</sup> \$5,098 \$863 \$1.80 \$3,304 \$2,376	2019 Actual <sup>(c)</sup> (d)         Previous 2019 Outlook <sup>(c)</sup> \$5,098         \$4,965           \$863         \$926           \$1.80         \$1.95           \$3,304         \$3,408           \$2,376         \$2,479	2019 Actual <sup>(c)(d)</sup> Previous 2019 Outlook <sup>(e)</sup> Previous Outlook           \$5,098         \$4,965         +\$133           \$863         \$926         -\$63           \$1.80         \$1.95         -\$0.15           \$3,304         \$3,408         -\$104           \$2,376         \$2,479         -\$103

- (a) Attributable to CCIC common stockholders.
- (b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" included herein for further information and reconciliation of this non-GAAP financial measure to net income (loss).
- (c) Results are preliminary and unaudited. See "Expected Impact of the Restatement of Previously-Issued Financial Statements" included herein for more information regarding the Company's restatement.
- (d) Includes restatement of nine months ended September 30, 2019.
- (e) As issued on October 16, 2019.

### HIGHLIGHTS FROM THE YEAR

- Site rental revenues. Site rental revenues grew approximately 6.2%, or \$298 million, from full year 2018 to full year 2019, inclusive of approximately \$290 million in Organic Contribution to Site Rental Revenues and a \$9 million increase in straight-lined revenues. The \$290 million in Organic Contribution to Site Rental Revenues represents approximately 6.1% growth, comprised of approximately 9.9% growth from new leasing activity and contracted tenant escalations, net of approximately 3.8% from tenant non-renewals.
- Capital Expenditures. Capital expenditures during the year were \$2.1 billion, comprised of \$53 million of land purchases, \$117 million of sustaining capital expenditures, \$1.9 billion of discretionary capital expenditures and \$9 million of integration capital expenditures. The discretionary capital expenditures included approximately \$1.4 billion attributable to Fiber and approximately \$454 million attributable to Towers.
- Common stock dividend. During 2019, Crown Castle paid common stock dividends of approximately \$1.9 billion in the aggregate, or \$4.575 per common share, an increase of approximately 7% on a per share basis compared to the same period a year ago.

"Our solid 2019 results and 2020 Outlook, which remains unchanged with the exception of the impact of the restatement we disclosed today, reflect the strong underlying demand for our communications infrastructure assets and our ability to translate growth in data demand into growth in dividends per share," stated Dan Schlanger, Crown Castle's Chief Financial Officer. "Uncertainty around the outcome of the pending merger between T-Mobile and Sprint led to lower activity levels in the fourth quarter of 2019 that we believe will continue through the first quarter of 2020. However, we expect activity levels across the industry to increase throughout the year and potentially beyond as we believe our customers will accelerate their investments in 5G. As a result, we expect our financial performance in 2020 will be more back-end loaded than we previously expected, particularly for services contribution. Against that backdrop, we are excited about the growth trends across our business and the long-term opportunity in front of Crown Castle as we continue to target 7% to 8% annual growth in dividends per share."

### **OUTLOOK**

This Outlook section contains forward-looking statements, and actual results may differ materially. Information regarding potential risks which could cause actual results to differ from the forward-looking statements herein is set forth below and in Crown Castle's filings with the SEC. As indicated in the footnotes to the table below, the only changes to our Previous 2020 Outlook are a result of the impact of the restatement as described in "Expected Impact of the Restatement of Previously-Issued Financial Statements."

The following table sets forth Crown Castle's current Outlook for full year 2020:

(in millions)	Full Year 2020
Site rental revenues	\$5,337 to \$5,382
Site rental cost of operations <sup>(a)</sup>	\$1,482 to \$1,527
Net income (loss)	\$998 to \$1,078
Adjusted EBITDA <sup>(b)</sup>	\$3,479 to \$3,524
Interest expense and amortization of deferred financing costs <sup>(c)</sup>	\$691 to \$736
$FFO^{(b)(d)}$	\$2,449 to \$2,494
$AFFO^{(b)(d)}$	\$2,572 to \$2,617
Weighted-average common shares outstanding - diluted	424

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion.

### Full Year 2020 Outlook

The table below compares midpoint of the current full year 2020 Outlook and the midpoint of our Previous 2020 Outlook for select metrics.

(in millions, except per share amounts)	Midpoint of Current Full Year 2020 Outlook	Midpoint of Previous Full Year 2020 Outlook	Current Compared to Previous Outlook	Effect of Restatement <sup>(c)</sup>
Site rental revenues	\$5,360	\$5,219	+\$141	+\$141
Net income (loss)	\$1,038	\$1,128	-\$90	-\$90
Net income (loss) per share—diluted <sup>(a)</sup>	\$2.32	\$2.53	-\$0.21	-\$0.21
Adjusted EBITDA <sup>(b)</sup>	\$3,502	\$3,592	-\$90	-\$90
AFFO <sup>(a)(b)</sup>	\$2,595	\$2,685	-\$90	-\$90
AFFO per share <sup>(a)(b)</sup>	\$6.12	\$6.33	-\$0.21	-\$0.21

<sup>(</sup>a) Attributable to CCIC common stockholders.

- The full year 2020 Outlook assumes the proposed merger between T-Mobile and Sprint closes at the end of the first quarter 2020.
- The 2020 Outlook also reflects the impact of the assumed conversion of preferred stock in August 2020. This conversion is expected to increase the diluted weighted average common shares outstanding for 2020 by approximately 6 million and reduce the annual preferred stock dividends paid by approximately \$28 million when compared to 2019.

<sup>(</sup>b) See reconciliation of this non-GAAP financial measure to net income (loss) and definition included herein.

<sup>(</sup>c) See reconciliation of "components of current outlook for interest expense and amortization of deferred financing costs" herein for a discussion of non-cash interest expense.

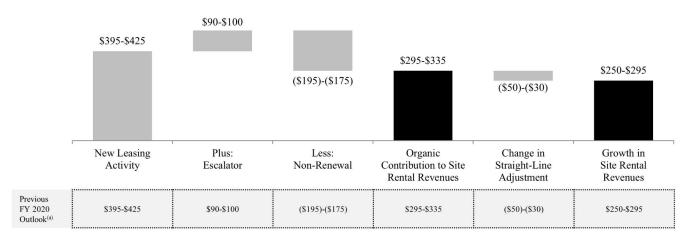
<sup>(</sup>d) Attributable to CCIC common stockholders.

<sup>(</sup>b) See reconciliation of this non-GAAP financial measure to net income (loss) and definition included herein.

<sup>(</sup>c) See "Expected Impact of the Restatement of Previously-Issued Financial Statements" included herein for more information regarding the Company's restatement.

• The chart below reconciles the components of expected growth in site rental revenues from 2019 to 2020 of \$250 million to \$295 million, inclusive of expected Organic Contribution to Site Rental Revenues during 2020 of \$295 million to \$335 million.

2020 Outlook for Organic Contribution to Site Rental Revenues, Growth in Site Rental Revenues (\$\sin \text{millions})



Note: Components may not sum due to rounding

(a) As issued on October 16, 2019 and including the effect of the restatement as described in "Restatement of Previously Issued Financial Statements".

- New leasing activity is expected to contribute \$395 million to \$425 million to 2020 Organic Contribution to Site Rental Revenues, consisting of new leasing activity from towers of \$170 million to \$180 million, small cells of \$65 million to \$75 million, and fiber solutions of \$160 million to \$170 million.
- The chart below reconciles the components of expected growth in AFFO from 2019 to 2020 of \$195 million to \$240 million.

2020 Outlook for AFFO Growth (\$ in millions) \$295-\$335 (\$20)-\$10 \$195-\$240 (\$10)-\$20(\$105)-(\$75) Other<sup>(a)</sup> 2020E Organic Increase in Change in Contribution to Expenses Services AFFO Growth Site Rental Revenues Contribution Previous FY 2020 \$295-\$335 (\$105)-(\$75) (\$20)-\$10 (\$10)-\$20 \$195-\$240 Outlook(b)

Note: Components may not sum due to rounding

(a) Includes changes in cash interest expense, changes in sustaining capital expenditures, changes in cash taxes, changes in preferred stock dividends, incremental contributions from acquisitions, and other adjustments (b) As issued on October 16, 2019 and including the effect of the restatement as described in "Restatement of Previously Issued Financial Statements".

 Additional information is available in Crown Castle's quarterly Supplemental Information Package posted in the Investors section of our website

### EXPECTED IMPACT OF THE RESTATEMENT OF PREVIOUSLY-ISSUED FINANCIAL STATEMENTS

As indicated above, we will restate our financial statements for the years ended December 31, 2018 and 2017, and unaudited financial information for the quarterly and year-to-date periods in the year ended December 31, 2018 and for the first three quarters in the year ended December 31, 2019. The expected impact of the restatement described above and in the tables in this release is preliminary and unaudited and is subject to change before we file the 2019 10-K. We believe the restatement will not have an impact on our business operations or our net cash flows.

The tables set forth below summarize (1) the estimated effects of the restatement on historical periods and (2) the estimated effects of other adjustments to previously-issued financial statements for years prior to 2019 to correct errors relating exclusively to our Towers segment that were not material, either individually or in the aggregate, on certain of the Company's select financial results for the quarters and years ending December 31, 2019 and 2018, and the years ended December 31, 2017, 2016, and 2015.

(in millions, except per share amounts)	Q1 2019 <sup>(c)</sup>	Q2 2019 <sup>(c)</sup>	Q3 2019 <sup>(c)</sup>	Q4 2019 <sup>(c)</sup>	Full Year 2019 <sup>(c)</sup>
Site rental revenues	\$24	\$26	\$29	\$31	\$110
Services and other revenues	\$(41)	\$(55)	\$(57)	\$(57)	\$(210)
Net income (loss)	\$(17)	\$(29)	\$(28)	\$(26)	\$(100)
Net income (loss) per share—diluted <sup>(a)</sup>	\$(0.04)	\$(0.07)	\$(0.07)	\$(0.06)	\$(0.24)
Adjusted EBITDA <sup>(b)</sup>	\$(17)	\$(29)	\$(28)	\$(26)	\$(100)
AFFO <sup>(a)(b)</sup>	\$(17)	\$(29)	\$(28)	\$(26)	\$(100)
AFFO per share <sup>(a)(b)</sup>	\$(0.04)	\$(0.07)	\$(0.07)	\$(0.06)	\$(0.24)
(in millions, except per share amounts)	Q1 2018 <sup>(c)</sup>	Q2 2018 <sup>(c)</sup>	Q3 2018 <sup>(c)</sup>	Q4 2018 <sup>(c)</sup>	Full Year 2018 <sup>(c)</sup>
Site rental revenues	\$19	\$20	\$22	\$23	\$84
Services and other revenues	\$(33)	\$(30)	\$(34)	\$(36)	\$(133)
Net income (loss)	\$(13)	\$(9)	\$(11)	\$(13)	\$(46)
Net income (loss) per share—diluted <sup>(a)</sup>	\$(0.03)	\$(0.02)	\$(0.03)	\$(0.03)	\$(0.11)
Adjusted EBITDA <sup>(b)</sup>	\$(13)	\$(9)	\$(11)	\$(13)	\$(46)
AFFO <sup>(a)(b)</sup>	\$(13)	\$(9)	\$(11)	\$(13)	\$(46)
AFFO per share <sup>(a)(b)</sup>	\$(0.03)	\$(0.02)	\$(0.03)	\$(0.03)	\$(0.11)
(in millions, except per share amounts)			Full Year 2017 <sup>(c)</sup>	Full Year 2016 <sup>(c)</sup>	Full Year 2015 <sup>(c)</sup>
Site rental revenues			\$68	\$53	\$40
Services and other revenues			\$(166)	\$(122)	\$(111)
Net income (loss)			\$(77)	\$(49)	\$(68)
Net income (loss) per share—diluted <sup>(a)</sup>			\$(0.20)	\$(0.14)	\$(0.20)
Adjusted EBITDA <sup>(b)</sup>			\$(77)	\$(49)	\$(68)
AFFO <sup>(a)(b)</sup>			\$(77)	\$(49)	\$(68)
AFFO per share <sup>(a)(b)</sup>			\$(0.20)	\$(0.14)	\$(0.20)

<sup>(</sup>a) Attributable to CCIC common stockholders.

<sup>(</sup>b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" included herein for further information and reconciliation of this non-GAAP financial measure to net income (loss).

<sup>(</sup>c) Results are preliminary and unaudited. See "Expected Impact of the Restatement of Previously-Issued Financial Statements" included herein for more information regarding the Company's restatement.

Crown Castle has determined that the restatement of its previously issued financial statements as described above indicates the existence of one or more material weaknesses in its internal control over financial reporting and that its internal control over financial reporting and disclosure controls and procedures were ineffective as of December 31,2019. Crown Castle will report the material weakness(es) in its 2019 10-K and intends to create a plan of remediation to address the material weakness(es).

### **CONFERENCE CALL DETAILS**

Crown Castle has scheduled a conference call for Thursday, February 27, 2020, at 10:30 a.m. Eastern time to discuss its fourth quarter 2019 results. The conference call may be accessed by dialing 800-367-2403 and asking for the Crown Castle call (access code 8599522) at least 30 minutes prior to the start time. The conference call may also be accessed live over the Internet at <a href="investor.crowncastle.com">investor.crowncastle.com</a>. Supplemental materials for the call have been posted on the Crown Castle website at <a href="investor.crowncastle.com">investor.crowncastle.com</a>.

A telephonic replay of the conference call will be available from 1:30 p.m. Eastern time on Thursday, February 27, 2020, through 1:30 p.m. Eastern time on Wednesday, May 27, 2020, and may be accessed by dialing 888-203-1112 and using access code 8599522. An audio archive will also be available on Crown Castle's website at <a href="investor.crowncastle.com">investor.crowncastle.com</a> shortly after the call and will be accessible for approximately 90 days.

### ABOUT CROWN CASTLE

Crown Castle owns, operates and leases more than 40,000 cell towers and approximately 80,000 route miles of fiber supporting small cells and fiber solutions across every major U.S. market. This nationwide portfolio of communications infrastructure connects cities and communities to essential data, technology and wireless service - bringing information, ideas and innovations to the people and businesses that need them. For more information on Crown Castle, please visit <a href="https://www.crowncastle.com">www.crowncastle.com</a>.

### Non-GAAP Financial Measures, Segment Measures and Other Calculations

This press release includes presentations of Adjusted EBITDA, Adjusted Funds from Operations ("AFFO"), including per share amounts, Funds from Operations ("FFO"), including per share amounts, and Organic Contribution to Site Rental Revenues, which are non-GAAP financial measures. These non-GAAP financial measures are not intended as alternative measures of operating results or cash flow from operations (as determined in accordance with Generally Accepted Accounting Principles ("GAAP")).

Our non-GAAP financial measures may not be comparable to similarly titled measures of other companies, including other companies in the communications infrastructure sector or other real estate investment trusts ("REITs"). Our definition of FFO is consistent with guidelines from the National Association of Real Estate Investment Trusts with the exception of the impact of income taxes in periods prior to our REIT conversion in 2014.

In addition to the non-GAAP financial measures used herein, we also provide Segment Site Rental Gross Margin, Segment Services and Other Gross Margin and Segment Operating Profit, which are key measures used by management to evaluate our operating segments. These segment measures are provided pursuant to GAAP requirements related to segment reporting. In addition, we provide the components of certain GAAP measures, such as capital expenditures.

Our non-GAAP financial measures are presented as additional information because management believes these measures are useful indicators of the financial performance of our business. Among other things, management believes that:

- Adjusted EBITDA is useful to investors or other interested parties in evaluating our financial performance. Adjusted EBITDA is the primary measure used by management (1) to evaluate the economic productivity of our operations and (2) for purposes of making decisions about allocating resources to, and assessing the performance of, our operations. Management believes that Adjusted EBITDA helps investors or other interested parties meaningfully evaluate and compare the results of our operations (1) from period to period and (2) to our competitors, by removing the impact of our capital structure (primarily interest charges from our outstanding debt) and asset base (primarily depreciation, amortization and accretion) from our financial results. Management also believes Adjusted EBITDA is frequently used by investors or other interested parties in the evaluation of the communications infrastructure sector and other REITs to measure financial performance without regard to items such as depreciation, amortization and accretion which can vary depending upon accounting methods and the book value of assets. In addition, Adjusted EBITDA is similar to the measure of current financial performance generally used in our debt covenant calculations. Adjusted EBITDA should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance.
- AFFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that AFFO helps investors or other interested parties meaningfully evaluate our financial performance as it includes (1) the impact of our capital structure (primarily interest expense on our outstanding debt and dividends on our preferred stock) and (2) sustaining capital expenditures, and excludes the impact of our (a) asset base (primarily depreciation, amortization and accretion) and (b) certain non-cash items, including straight-lined revenues and expenses related to fixed escalations and rent free periods. GAAP requires rental revenues and expenses related to leases that contain specified rental increases over the life of the lease to be recognized evenly over the life of the lease. In accordance with GAAP, if payment terms call for fixed escalations, or rent free periods, the revenue or expense is recognized on a straight-lined basis over the fixed, non-cancelable term of the contract. Management notes that Crown Castle uses AFFO only as a performance measure. AFFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flows from operations or as residual cash flow available for discretionary investment.
- FFO, including per share amounts, is useful to investors or other interested parties in evaluating our financial performance. Management believes that FFO may be used by investors or other interested parties as a basis to compare our financial performance with that of other REITs. FFO helps investors or other interested parties meaningfully evaluate financial performance by excluding the impact of our asset base (primarily depreciation, amortization and accretion). FFO is not a key performance indicator used by Crown Castle. FFO should be considered only as a supplement to net income computed in accordance with GAAP as a measure of our performance and should not be considered as an alternative to cash flow from operations.

Organic Contribution to Site Rental Revenues is useful to investors or other interested parties in understanding the components of the year-over-year changes in our site rental revenues computed in accordance with GAAP. Management uses the Organic Contribution to Site Rental Revenues to assess year-over-year growth rates for our rental activities, to evaluate current performance, to capture trends in rental rates, new leasing activities and tenant non-renewals in our core business, as well to forecast future results. Organic Contribution to Site Rental Revenues is not meant as an alternative measure of revenue and should be considered only as a supplement in understanding and assessing the performance of our site rental revenues computed in accordance with GAAP.

We define our non-GAAP financial measures, segment measures and other calculations as follows:

### Non-GAAP Financial Measures

Adjusted EBITDA. We define Adjusted EBITDA as net income (loss) plus restructuring charges (credits), asset write-down charges, acquisition and integration costs, depreciation, amortization and accretion, amortization of prepaid lease purchase price adjustments, interest expense and amortization of deferred financing costs, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, impairment of available-for-sale securities, interest income, other (income) expense, (benefit) provision for income taxes, cumulative effect of a change in accounting principle, (income) loss from discontinued operations and stock-based compensation expense.

Adjusted Funds from Operations. We define Adjusted Funds from Operations as FFO before straight-lined revenue, straight-lined expense, stock-based compensation expense, non-cash portion of tax provision, non-real estate related depreciation, amortization and accretion, amortization of non-cash interest expense, other (income) expense, (gains) losses on retirement of long-term obligations, net (gain) loss on interest rate swaps, (gains) losses on foreign currency swaps, acquisition and integration costs, and adjustments for noncontrolling interests, and less sustaining capital expenditures.

AFFO per share. We define AFFO per share as AFFO divided by diluted weighted-average common shares outstanding.

*Funds from Operations*. We define Funds from Operations as net income plus real estate related depreciation, amortization and accretion and asset write-down charges, less noncontrolling interest and cash paid for preferred stock dividends, and is a measure of funds from operations attributable to CCIC common stockholders.

FFO per share. We define FFO per share as FFO divided by the diluted weighted-average common shares outstanding.

Organic Contribution to Site Rental Revenues. We define the Organic Contribution to Site Rental Revenues as the sum of the change in GAAP site rental revenues related to (1) new leasing activity, including revenues from the construction of small cells and the impact of prepaid rent, (2) escalators and less (3) non-renewals of tenant contracts.

### Segment Measures

Segment Site Rental Gross Margin. We define Segment Site Rental Gross Margin as segment site rental revenues less segment site rental cost of operations, excluding stock-based compensation expense and prepaid lease purchase price adjustments recorded in consolidated site rental cost of operations.

Segment Services and Other Gross Margin. We define Segment Services and Other Gross Margin as segment services and other revenues less segment services and other cost of operations, excluding stock-based compensation expense recorded in consolidated services and other cost of operations.

Segment Operating Profit. We define Segment Operating Profit as segment site rental gross margin plus segment services and other gross margin, less selling, general and administrative expenses attributable to the respective segment.

All of these measurements of profit or loss are exclusive of depreciation, amortization and accretion, which are shown separately. Additionally, certain costs are shared across segments and are reflected in our segment measures through allocations that management believes to be reasonable.

### Other Calculations

Discretionary capital expenditures. We define discretionary capital expenditures as those capital expenditures made with respect to activities which we believe exhibit sufficient potential to enhance long-term stockholder value. They primarily consist of expansion or development of communications infrastructure (including capital expenditures related to (1) enhancing communications infrastructure in order to add new tenants for the first time or support subsequent tenant equipment augmentations, or (2) modifying the structure of a communications infrastructure asset to accommodate additional tenants), and construction of new communications infrastructure. Discretionary capital expenditures also include purchases of land interests (which primarily relates to land assets under towers as we seek to manage our interests in the land beneath our towers), certain

technology-related investments necessary to support and scale future customer demand for our communications infrastructure, and other capital projects.

*Integration capital expenditures*. We define integration capital expenditures as those capital expenditures made as a result of integrating acquired companies into our business.

Sustaining capital expenditures. We define sustaining capital expenditures as those capital expenditures not otherwise categorized as either discretionary or integration capital expenditures, such as (1) maintenance capital expenditures on our communications infrastructure assets that enable our tenants' ongoing quiet enjoyment of the communications infrastructure and (2) ordinary corporate capital expenditures.

The tables set forth on the following pages reconcile the non-GAAP financial measures used herein to comparable GAAP financial measures. The components in these tables may not sum to the total due to rounding.

The expected impacts of the restatement described above and in the tables below are preliminary and unaudited and are subject to change before we file the 2019 10-K. The tables set forth below reflect (1) the estimated effects of the restatement and (2) the estimated effects of other adjustments to previously-issued financial statements for years prior to 2019 to correct errors related exclusively to our Towers segment that were not material, individually or in the aggregate, on certain of the Company's select financial results for the quarters and years ending December 31, 2019 and 2018, and the years ended December 31, 2017, 2016, and 2015.

# Reconciliations of Non-GAAP Financial Measures, Segment Measures and Other Calculations to Comparable GAAP Financial Measures:

### **Reconciliation of Historical Adjusted EBITDA:**

	For	the Three	Months Ended	For the Twelve Months End				
		nber 31, 019	December 31, 2018	Dec	ember 31, 2019		mber 31,	
(in millions)			(As Restated)			(As R	Restated)	
Net income (loss)	\$	208	\$ 200	\$	863	\$	625	
Adjustments to increase (decrease) net income (loss):								
Asset write-down charges		6	8		19		26	
Acquisition and integration costs		3	9		13		27	
Depreciation, amortization and accretion		398	390		1,574		1,528	
Amortization of prepaid lease purchase price adjustments		5	5		20		20	
Interest expense and amortization of deferred financing costs <sup>(a)</sup>		173	164		683		642	
(Gains) losses on retirement of long-term obligations		_	_		2		106	
Interest income		(1)	(2)		(6)		(5)	
Other (income) expense		(7)	(1)		(1)		(1)	
(Benefit) provision for income taxes		6	5		21		19	
Stock-based compensation expense		27	25		116		108	
Adjusted EBITDA(b)(c)	\$	818	\$ 803	\$	3,304	\$	3,095	

	For the	e Twelve	Months !	Ende	1
	mber 31, 2017		nber 31, )16	Dec	cember 31, 2015
(in millions)		(As Re	estated)		
Net income (loss)	\$ 368	\$	308	\$	1,456
Adjustments to increase (decrease) net income (loss):					
Income (loss) from discontinued operations	_		_		(999)
Asset write-down charges	17		34		33
Acquisition and integration costs	61		17		16
Depreciation, amortization and accretion	1,242		1,109		1,036
Amortization of prepaid lease purchase price adjustments	20		21		21
Interest expense and amortization of deferred financing costs <sup>(a)</sup>	591		515		527
(Gains) losses on retirement of long-term obligations	4		52		4
Interest income	(19)		(1)		(2)
Other (income) expense	(1)		9		(57)
(Benefit) provision for income taxes	26		17		(51)
Stock-based compensation expense	 96		97		67
Adjusted EBITDA <sup>(b)(c)</sup>	\$ 2,405	\$	2,179	\$	2,051

<sup>(</sup>a) See the reconciliation of "components of historical interest expense and amortization of deferred financing costs" herein for a discussion of non-cash interest expense.

b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein for a discussion of our definition of Adjusted EBITDA.

<sup>(</sup>c) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

### **Reconciliation of Current Outlook for Adjusted EBITDA:**

	Full Y	ear 2020
(in millions)	Ou	ıtlook
Net income (loss)	\$998	to \$1,078
Adjustments to increase (decrease) net income (loss):		
Asset write-down charges	\$20	to \$30
Acquisition and integration costs	\$7	to \$17
Depreciation, amortization and accretion	\$1,503	to \$1,598
Amortization of prepaid lease purchase price adjustments	\$18	to \$20
Interest expense and amortization of deferred financing costs <sup>(a)</sup>	\$691	to \$736
(Gains) losses on retirement of long-term obligations	\$0	to \$0
Interest income	\$(7)	to \$(3)
Other (income) expense	\$(1)	to \$1
(Benefit) provision for income taxes	\$16	to \$24
Stock-based compensation expense	\$126	to \$130
Adjusted EBITDA <sup>(b)(c)</sup>	\$3,479	to \$3,524

<sup>(</sup>a) See the reconciliation of "components of historical interest expense and amortization of deferred financing costs" herein for a discussion of non-cash interest expense.

<sup>(</sup>b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein for a discussion of our definition of Adjusted EBITDA.

<sup>(</sup>c) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

### **Reconciliation of Historical FFO and AFFO:**

	For	For the Three Months Ended			For the Twelve Months Ended			
		mber 31,		mber 31,	Dece	ember 31, 2019	Dec	ember 31, 2018
(in millions)			(As F	Restated)			(As	Restated)
Net income (loss)	\$	208	\$	200	\$	863	\$	625
Real estate related depreciation, amortization and accretion		384		375		1,519		1,472
Asset write-down charges		6		8		19		26
Dividends/distributions on preferred stock		(28)		(28)		(113)		(113)
$FFO^{(a)(b)(c)(d)}$	\$	570	\$	555	\$	2,288	\$	2,009
Weighted-average common shares outstanding—diluted <sup>(e)</sup>		418		417		418		415
FFO per share <sup>(a)(b)(c)(d)(e)</sup>	\$	1.36	\$	1.33	\$	5.47	\$	4.84
FFO (from above)	\$	570	\$	555	\$	2,288	\$	2,009
Adjustments to increase (decrease) FFO:								
Straight-lined revenue		(18)		(20)		(80)		(72)
Straight-lined expense		23		21		93		90
Stock-based compensation expense		27		25		116		108
Non-cash portion of tax provision		3		3		5		2
Non-real estate related depreciation, amortization and accretion		14		15		55		56
Amortization of non-cash interest expense		_		2		1		7
Other (income) expense		(7)		(1)		(1)		(1)
(Gains) losses on retirement of long-term obligations		_		_		2		106
Acquisition and integration costs		3		9		13		27
Sustaining capital expenditures		(36)		(30)		(117)		(105)
$\mathbf{AFFO}^{(\mathbf{a})(\mathbf{b})(\mathbf{c})(\mathbf{d})}$	\$	578	\$	578	\$	2,376	\$	2,228
Weighted-average common shares outstanding—diluted <sup>(e)</sup>		418		417		418		415
AFFO per share <sup>(a)(b)(c)(d)(e)</sup>	\$	1.38	\$	1.39	\$	5.69	\$	5.37

<sup>(</sup>a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein for a discussion of our definitions of FFO, including per share amounts, and AFFO, including per share amounts.

<sup>(</sup>b) FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.

c) Attributable to CCIC common stockholders.

<sup>(</sup>d) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

<sup>(</sup>e) For all periods presented, the diluted weighted-average common shares outstanding does not include any assumed conversion of preferred stock in the share count.

### **Reconciliation of Historical FFO and AFFO:**

December 31, 2016   Dece		For the Twelve Months Ended						
Net income (loss) <sup>(a)</sup> \$ 368 \$ 308 \$ 457           Real estate related depreciation, amortization and accretion         1,211 \$ 1,082 \$ 1,018           Asset write-down charges         17 34 33           Dividends/distributions on preferred stock         (30) (44) (44)           FFO (brokelole)         \$ 1,566 \$ 1,381 \$ 1,465           Weighted-average common shares outstanding—diluted (brown and accretion)         383 341 341 334           FFO (from above)         \$ 1,566 \$ 1,381 \$ 1,465           Adjustments to increase (decrease) FFO:         3 1,566 \$ 1,381 \$ 1,465           Straight-lined expense         9 405 \$ 409 \$ 1,465           Stock-based compensation expense         9 9 7 67           Non-cash portion of tax provision         9 9 7 664           Non-real estate related depreciation, amortization and accretion         31 26 8 18           Amortization of non-cash interest expense         9 14 37           Other (income) expense         9 9 14 37           (Gains) losses on retirement of long-term obligations         4 52 4           Acquisition and integration costs         61 17 16           Sustaining capital expenditures         (85) (90) (105)								
Real estate related depreciation, amortization and accretion         1,211         1,082         1,018           Asset write-down charges         17         34         33           Dividends/distributions on preferred stock         (30)         (44)         (44)           FFO (b)(c)(d)(e)         \$ 1,566         \$ 1,381         \$ 1,465           Weighted-average common shares outstanding—diluted(i)         383         341         334           FFO per share(b)(c)(d)(e)(f)         \$ 4.09         \$ 4.05         \$ 4.39           FFO (from above)         \$ 1,566         \$ 1,381         \$ 1,465           Adjustments to increase (decrease) FFO:         \$ 1,566         \$ 1,381         \$ 1,465           Straight-lined revenue         — (47)         (111)           Straight-lined expense         93         94         99           Stock-based compensation expense         96         97         67           Non-cash portion of tax provision         9         7         (64)           Non-real estate related depreciation, amortization and accretion         31         26         18           Amortization of non-cash interest expense         9         14         37           Other (income) expense         (1)         9         (57)	(in millions)			(As	Restated)			
Asset write-down charges	Net income (loss) <sup>(a)</sup>	\$	368	\$	308	\$	457	
Dividends/distributions on preferred stock         (30)         (44)         (44)           FFO (b)(c)(d)(c)         \$ 1,566         1,381         \$ 1,465           Weighted-average common shares outstanding—diluted(l)         383         341         334           FFO per share(b)(c)(d)(c)(l)         \$ 4.09         \$ 4.05         \$ 4.39           FFO (from above)         \$ 1,566         \$ 1,381         \$ 1,465           Adjustments to increase (decrease) FFO:         Straight-lined revenue         — (47)         (111)           Straight-lined expense         93         94         99           Stock-based compensation expense         96         97         67           Non-cash portion of tax provision         9         7         (64)           Non-real estate related depreciation, amortization and accretion         31         26         18           Amortization of non-cash interest expense         9         14         37           Other (income) expense         (1)         9         (57)           (Gains) losses on retirement of long-term obligations         4         52         4           Acquisition and integration costs         61         17         16           Sustaining capital expenditures         (85)         (90)         (1	Real estate related depreciation, amortization and accretion		1,211		1,082		1,018	
FFO (b) (c) (d) (c) (d)         \$ 1,566         \$ 1,381         \$ 1,465           Weighted-average common shares outstanding—diluted (f)         383         341         334           FFO per share (b) (c) (d) (c) (f)         \$ 4.09         \$ 4.05         \$ 4.39           FFO (from above)         \$ 1,566         \$ 1,381         \$ 1,465           FFO (from above)         \$ 1,566         \$ 1,381         \$ 1,465           Adjustments to increase (decrease) FFO:         \$ 1,566         \$ 1,381         \$ 1,465           Straight-lined revenue         — (47)         (111)           Straight-lined expense         93         94         99           Stock-based compensation expense         96         97         67           Non-cash portion of tax provision         9         7         (64)           Non-real estate related depreciation, amortization and accretion         31         26         18           Amortization of non-cash interest expense         9         14         37           Other (income) expense         (1)         9         (57)           (Gains) losses on retirement of long-term obligations         4         52         4           Acquisition and integration costs         61         17         16           Sust	Asset write-down charges		17		34		33	
Weighted-average common shares outstanding—diluted <sup>(f)</sup> 383         341         334           FFO per share <sup>(b)(c)(d)(e)(f)</sup> \$ 4.09         \$ 4.05         \$ 4.39           FFO (from above)         \$ 1,566         \$ 1,381         \$ 1,465           Adjustments to increase (decrease) FFO:         Straight-lined revenue         — (47)         (111)           Straight-lined expense         93         94         99           Stock-based compensation expense         96         97         67           Non-cash portion of tax provision         9         7         (64)           Non-real estate related depreciation, amortization and accretion         31         26         18           Amortization of non-cash interest expense         9         14         37           Other (income) expense         (1)         9         (57)           (Gains) losses on retirement of long-term obligations         4         52         4           Acquisition and integration costs         61         17         16           Sustaining capital expenditures         (85)         (90)         (105)	Dividends/distributions on preferred stock		(30)		(44)		(44)	
FFO per share (b)(c)(d)(c)(f)         \$ 4.09         \$ 4.05         \$ 4.39           FFO (from above)         \$ 1,566         \$ 1,381         \$ 1,465           Adjustments to increase (decrease) FFO:         Straight-lined revenue         — (47)         (111)           Straight-lined expense         93         94         99           Stock-based compensation expense         96         97         67           Non-cash portion of tax provision         9         7         (64)           Non-real estate related depreciation, amortization and accretion         31         26         18           Amortization of non-cash interest expense         9         14         37           Other (income) expense         (1)         9         (57)           (Gains) losses on retirement of long-term obligations         4         52         4           Acquisition and integration costs         61         17         16           Sustaining capital expenditures         (85)         (90)         (105)	$FFO^{(b)(c)(d)(c)}$	\$	1,566	\$	1,381	\$	1,465	
FFO (from above)         \$ 1,566         \$ 1,381         \$ 1,465           Adjustments to increase (decrease) FFO:         — (47)         (111)           Straight-lined revenue         — (47)         (111)           Straight-lined expense         93         94         99           Stock-based compensation expense         96         97         67           Non-cash portion of tax provision         9         7         (64)           Non-real estate related depreciation, amortization and accretion         31         26         18           Amortization of non-cash interest expense         9         14         37           Other (income) expense         (1)         9         (57)           (Gains) losses on retirement of long-term obligations         4         52         4           Acquisition and integration costs         61         17         16           Sustaining capital expenditures         (85)         (90)         (105)	Weighted-average common shares outstanding—diluted <sup>(f)</sup>		383		341		334	
Adjustments to increase (decrease) FFO:Straight-lined revenue—(47)(111)Straight-lined expense939499Stock-based compensation expense969767Non-cash portion of tax provision97(64)Non-real estate related depreciation, amortization and accretion312618Amortization of non-cash interest expense91437Other (income) expense(1)9(57)(Gains) losses on retirement of long-term obligations4524Acquisition and integration costs611716Sustaining capital expenditures(85)(90)(105)	FFO per share <sup>(b)(c)(d)(e)(f)</sup>	\$	4.09	\$	4.05	\$	4.39	
Straight-lined revenue—(47)(111)Straight-lined expense939499Stock-based compensation expense969767Non-cash portion of tax provision97(64)Non-real estate related depreciation, amortization and accretion312618Amortization of non-cash interest expense91437Other (income) expense(1)9(57)(Gains) losses on retirement of long-term obligations4524Acquisition and integration costs611716Sustaining capital expenditures(85)(90)(105)	FFO (from above)	\$	1,566	\$	1,381	\$	1,465	
Straight-lined expense939499Stock-based compensation expense969767Non-cash portion of tax provision97(64)Non-real estate related depreciation, amortization and accretion312618Amortization of non-cash interest expense91437Other (income) expense(1)9(57)(Gains) losses on retirement of long-term obligations4524Acquisition and integration costs611716Sustaining capital expenditures(85)(90)(105)	Adjustments to increase (decrease) FFO:							
Stock-based compensation expense969767Non-cash portion of tax provision97(64)Non-real estate related depreciation, amortization and accretion312618Amortization of non-cash interest expense91437Other (income) expense(1)9(57)(Gains) losses on retirement of long-term obligations4524Acquisition and integration costs611716Sustaining capital expenditures(85)(90)(105)	Straight-lined revenue		_		(47)		(111)	
Non-cash portion of tax provision97(64)Non-real estate related depreciation, amortization and accretion312618Amortization of non-cash interest expense91437Other (income) expense(1)9(57)(Gains) losses on retirement of long-term obligations4524Acquisition and integration costs611716Sustaining capital expenditures(85)(90)(105)	Straight-lined expense		93		94		99	
Non-real estate related depreciation, amortization and accretion  Amortization of non-cash interest expense  9 14 37  Other (income) expense  (1) 9 (57)  (Gains) losses on retirement of long-term obligations  4 52 4  Acquisition and integration costs  61 17 16  Sustaining capital expenditures  (85) (90) (105)	Stock-based compensation expense		96		97		67	
Amortization of non-cash interest expense91437Other (income) expense(1)9(57)(Gains) losses on retirement of long-term obligations4524Acquisition and integration costs611716Sustaining capital expenditures(85)(90)(105)	Non-cash portion of tax provision		9		7		(64)	
Other (income) expense (1) 9 (57) (Gains) losses on retirement of long-term obligations 4 52 4 Acquisition and integration costs 61 17 16 Sustaining capital expenditures (85) (90) (105)	Non-real estate related depreciation, amortization and accretion		31		26		18	
(Gains) losses on retirement of long-term obligations4524Acquisition and integration costs611716Sustaining capital expenditures(85)(90)(105)	Amortization of non-cash interest expense		9		14		37	
Acquisition and integration costs 61 17 16 Sustaining capital expenditures (85) (90) (105)	Other (income) expense		(1)		9		(57)	
Sustaining capital expenditures (85) (90) (105)	(Gains) losses on retirement of long-term obligations		4		52		4	
	Acquisition and integration costs		61		17		16	
AFFO <sup>(b)(c)(d)(e)</sup>	Sustaining capital expenditures		(85)		(90)		(105)	
	$\mathbf{AFFO}^{(\mathbf{b})(\mathbf{c})(\mathbf{d})(\mathbf{e})}$	\$	1,783	\$	1,561	\$	1,369	
Weighted-average common shares outstanding—diluted <sup>(f)</sup> 383  341  334	Weighted-average common shares outstanding—diluted <sup>(f)</sup>		383		341		334	
AFFO per share <sup>(b)(c)(d)(e)(f)</sup> \[ \begin{array}{c cccc} \\$ & 4.65 & \\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	AFFO per share <sup>(b)(c)(d)(e)(f)</sup>	\$	4.65	\$	4.58	\$	4.10	

<sup>(</sup>a) Exclusive of income (loss) from discontinued operations and related noncontrolling interest of \$1.0 billion for the twelve months ended December 31, 2015.

<sup>(</sup>b) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein for a discussion of our definitions of FFO, including per share amounts, and AFFO, including per share amounts.

<sup>(</sup>c) FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.

d) Attributable to CCIC common stockholders.

<sup>(</sup>e) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

<sup>(</sup>f) For all periods presented, the diluted weighted-average common shares outstanding does not include any assumed conversion of preferred stock in the share count.

### **Reconciliation of Current Outlook for FFO and AFFO:**

	Full Y	Year 2020
(in millions)	Οι	ıtlook
Net income (loss)	\$998	to \$1,078
Real estate related depreciation, amortization and accretion	\$1,454	to \$1,534
Asset write-down charges	\$20	to \$30
Dividends/distributions on preferred stock	\$(85)	to \$(85)
$FFO^{(a)(b)(c)(d)}$	\$2,449	to \$2,494
Weighted-average common shares outstanding—diluted <sup>(e)</sup>		424
FFO per share (a)(b)(c)(d)(e)	\$5.77	to \$5.88
FFO (from above)	\$2,449	to \$2,494
Adjustments to increase (decrease) FFO:		
Straight-lined revenue	\$(53)	to \$(33)
Straight-lined expense	\$70	to \$90
Stock-based compensation expense	\$126	to \$130
Non-cash portion of tax provision	\$(6)	to \$9
Non-real estate related depreciation, amortization and accretion	\$49	to \$64
Amortization of non-cash interest expense	\$(4)	to \$6
Other (income) expense	\$(1)	to \$1
(Gains) losses on retirement of long-term obligations	\$0	to \$0
Acquisition and integration costs	\$7	to \$17
Sustaining capital expenditures	\$(123)	to \$(103)
$AFFO^{(a)(b)(c)(d)}$	\$2,572	to \$2,617
Weighted-average common shares outstanding—diluted(e)		424
AFFO per share <sup>(a)(b)(c)(d)(e)</sup>	\$6.06	to \$6.17

<sup>(</sup>a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein for a discussion of our definitions of FFO, including per share amounts, and AFFO, including per share amounts.

- (b) FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.
- (c) Attributable to CCIC common stockholders.
- (d) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

<sup>(</sup>e) The assumption for diluted weighted-average common shares outstanding for full year 2020 Outlook is based on the diluted common shares outstanding as of December 31, 2019 and is inclusive of the assumed conversion of preferred stock in August 2020, which we expect to result in (1) an increase in the diluted weighted-average common shares outstanding by approximately 6 million shares and (2) a reduction in the amount of annual preferred stock dividends paid by approximately \$28 million when compared to full year 2019.

### For Comparative Purposes - Reconciliation of Previous Outlook for Adjusted EBITDA:

	Previously Issued		Previousl		Issued	
	Full '	Year	2019	Full Y	2020	
(in millions)	O	utlo	ok	O	utlo	ok
Net income (loss)	\$896	to	\$956	\$1,088	to	\$1,168
Adjustments to increase (decrease) net income (loss):						
Asset write-down charges	\$23	to	\$33	\$20	to	\$30
Acquisition and integration costs	\$11	to	\$21	\$7	to	\$17
Depreciation, amortization and accretion	\$1,576	to	\$1,611	\$1,503	to	\$1,598
Amortization of prepaid lease purchase price adjustments	\$19	to	\$21	\$18	to	\$20
Interest expense and amortization of deferred financing costs	\$674	to	\$704	\$691	to	\$736
(Gains) losses on retirement of long-term obligations	\$2	to	\$2	\$0	to	\$0
Interest income	\$(8)	to	\$(4)	\$(7)	to	\$(3)
Other (income) expense	\$2	to	\$4	\$(1)	to	\$1
(Benefit) provision for income taxes	\$16	to	\$24	\$16	to	\$24
Stock-based compensation expense	\$112	to	\$120	\$126	to	\$130
Adjusted EBITDA <sup>(a)(b)</sup>	\$3,393	to	\$3,423	\$3,569	to	\$3,614

<sup>(</sup>a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein for a discussion of our definition of Adjusted EBITDA.

### For Comparative Purposes - Reconciliation of Previous Outlook for FFO and AFFO:

	Previously Issued Full Year 2019	Previously Issued Full Year 2020
(in millions)	Outlook	Outlook
Net income (loss)	\$896 to \$956	\$1,088 to \$1,168
Real estate related depreciation, amortization and accretion	\$1,528 to \$1,548	\$1,454 to \$1,534
Asset write-down charges	\$23 to \$33	\$20 to \$30
Dividends/distributions on preferred stock	\$(113) to \$(113)	\$(85) to \$(85)
$FFO^{(a)(b)(c)(d)}$	\$2,363 to \$2,393	\$2,539 to \$2,584
Weighted-average common shares outstanding—diluted <sup>(e)</sup>	418	424
FFO per share <sup>(a)(b)(c)(d)(e)</sup>	\$5.66 to \$5.73	\$5.99 to \$6.09
FFO (from above)	\$2,363 to \$2,393	\$2,539 to \$2,584
Adjustments to increase (decrease) FFO:		
Straight-lined revenue	\$(74) to \$(54)	\$(53) to \$(33)
Straight-lined expense	\$81 to \$101	\$70 to \$90
Stock-based compensation expense	\$112 to \$120	\$126 to \$130
Non-cash portion of tax provision	\$(6) to \$9	\$(6) to \$9
Non-real estate related depreciation, amortization and accretion	\$48 to \$63	\$49 to \$64
Amortization of non-cash interest expense	\$(5) to \$5	\$(4) to \$6
Other (income) expense	\$2 to \$4	\$(1) to \$1
(Gains) losses on retirement of long-term obligations	\$2 to \$2	\$0 to \$0
Acquisition and integration costs	\$11 to \$21	\$7 to \$17
Sustaining capital expenditures	\$(136) to \$(106)	\$(123) to \$(103)
$\mathbf{AFFO}^{(\mathbf{a})(\mathbf{b})(\mathbf{c})(\mathbf{d})}$	\$2,464 to \$2,494	\$2,662 to \$2,707
Weighted-average common shares outstanding—diluted <sup>(e)</sup>	418	424
AFFO per share <sup>(a)(b)(c)(d)(e)</sup>	\$5.90 to \$5.97	\$6.28 to \$6.38

<sup>(</sup>a) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein for a discussion of our definitions of FFO, including per share amounts, and AFFO, including per share amounts.

- (b) FFO and AFFO are reduced by cash paid for preferred stock dividends during the period in which they are paid.
- (c) Attributable to CCIC common stockholders.
- (d) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.
- (e) The assumption for diluted weighted-average common shares outstanding for full year 2020 Outlook is based on the diluted common shares outstanding as of December 31, 2019 and is inclusive of the assumed conversion of preferred stock in August 2020, which we expect to result in (1) an increase in the diluted weighted-average common shares outstanding by approximately 6 million shares and (2) a reduction in the amount of annual preferred stock dividends paid by approximately \$28 million when compared to full year 2019.

<sup>(</sup>b) The above reconciliation excludes line items included in our definition which are not applicable for the periods shown.

### The components of changes in site rental revenues for the quarters ended December 31, 2019 and 2018 are as follows:

	Three Mor Decem		
	2019		2018
(dollars in millions)		(As	Restated)
Components of changes in site rental revenues <sup>(a)</sup> :			
Prior year site rental revenues exclusive of straight-lined revenues associated with fixed escalators (b)(c)	\$ 1,212	\$	1,067
New leasing activity <sup>(b)(c)</sup>	100		64
Escalators	22		21
Non-renewals	(51)		(22)
Organic Contribution to Site Rental Revenues <sup>(d)</sup>	71		63
Straight-lined revenues associated with fixed escalators	18		20
Acquisitions <sup>(e)</sup>	_		82
Other	 		
Total GAAP site rental revenues	\$ 1,301	\$	1,232
Year-over-year changes in revenue:			
Reported GAAP site rental revenues	5.6%		
Organic Contribution to Site Rental Revenues <sup>(d)(f)</sup>	5.9%		

- (a) Additional information regarding Crown Castle's site rental revenues, including projected revenue from tenant licenses, straight-lined revenues and prepaid rent is available in Crown Castle's quarterly Supplemental Information Package posted in the Investors section of its website.
- (b) Includes revenues from amortization of prepaid rent in accordance with GAAP.
- (c) Includes revenues from the construction of new small cell nodes, exclusive of straight-lined revenues related to fixed escalators.
- (d) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein.
- (e) Represents the contribution from recent acquisitions. The financial impact of recent acquisitions is excluded from Organic Contribution to Site Rental Revenues until the one-year anniversary of the acquisition.
- (f) Calculated as the percentage change from prior year site rental revenues, exclusive of straight-lined revenues associated with fixed escalations, compared to Organic Contribution to Site Rental Revenues for the current period.

# The components of the changes in site rental revenues for the years ending December 31, 2019 and December 31, 2020 are forecasted as follows:

(dollars in millions)	Full Year 2019	Full Year 2020 Outlook
Components of changes in site rental revenues <sup>(a)</sup> :		
Prior year site rental revenues exclusive of straight-lined revenues associated with fixed escalators (b)(c)	\$4,727	\$5,017
New leasing activity <sup>(b)(c)</sup>	385	395-425
Escalators	86	90-100
Non-renewals	(181)	(195)-(175)
Organic Contribution to Site Rental Revenues <sup>(d)</sup>	290	295-335
Straight-lined revenues associated with fixed escalators	81	33-53
Acquisitions <sup>(e)</sup>	_	_
Other	_	_
Total GAAP site rental revenues	\$5,098	\$5,337-\$5,382
Year-over-year changes in revenue:		
Reported GAAP site rental revenues <sup>(f)</sup>	6.2%	5.1%
Organic Contribution to Site Rental Revenues <sup>(d)(f)(g)</sup>	6.1%	6.3%

- (a) Additional information regarding Crown Castle's site rental revenues, including projected revenue from tenant licenses, straight-lined revenues and prepaid rent is available in Crown Castle's quarterly Supplemental Information Package posted in the Investors section of its website.
- (b) Includes revenues from amortization of prepaid rent in accordance with GAAP.
- (c) Includes revenues from the construction of new small cell nodes, exclusive of straight-lined revenues related to fixed escalators.
- (d) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein.
- (e) Represents the contribution from recent acquisitions. The financial impact of recent acquisitions is excluded from Organic Contribution to Site Rental Revenues until the one-year anniversary of the acquisition.
- (f) Calculated based on midpoint of full year 2020 Outlook.
- (g) Calculated as the percentage change from prior year site rental revenues, exclusive of straight-lined revenues associated with fixed escalations, compared to Organic Contribution to Site Rental Revenues for the current period.

# **Components of Historical Interest Expense and Amortization of Deferred Financing Costs:**

	For the Three Months Ended					
(in millions)	December 31, 2019			December 31, 2018		
Interest expense on debt obligations	\$	173	\$	162		
Amortization of deferred financing costs and adjustments on long-term debt, net		5		5		
Other, net		(5)		(3)		
Interest expense and amortization of deferred financing costs	\$	173	\$	164		

### **Components of Current Outlook for Interest Expense and Amortization of Deferred Financing Costs:**

	Full Year 2020		
(in millions)	Outlook		ok
Interest expense on debt obligations	\$703	to	\$723
Amortization of deferred financing costs and adjustments on long-term debt, net	\$20	to	\$25
Other, net	\$(24)	to	\$(19)
Interest expense and amortization of deferred financing costs	\$691	to	\$736

### **Debt balances and maturity dates as of December 31, 2019 are as follows:**

(in millions)	Fac	e Value	Final Maturity
Cash, cash equivalents and restricted cash	\$	338	
3.849% Secured Notes		1,000	Apr. 2023
Secured Notes, Series 2009-1, Class A-2 <sup>(a)</sup>		68	Aug. 2029
Tower Revenue Notes, Series 2015-1 <sup>(b)</sup>		300	May 2042
Tower Revenue Notes, Series 2018-1 <sup>(b)</sup>		250	July 2043
Tower Revenue Notes, Series 2015-2 <sup>(b)</sup>		700	May 2045
Tower Revenue Notes, Series 2018-2 <sup>(b)</sup>		750	July 2048
Finance leases and other obligations		226	Various
Total secured debt	\$	3,294	
2016 Revolver		525	June 2024
2016 Term Loan A		2,312	June 2024
Commercial Paper Notes <sup>(c)</sup>		155	Various
3.400% Senior Notes		850	Feb. 2021
2.250% Senior Notes		700	Sept. 2021
4.875% Senior Notes		850	Apr. 2022
5.250% Senior Notes		1,650	Jan. 2023
3.150% Senior Notes		750	July 2023
3.200% Senior Notes		750	Sept. 2024
4.450% Senior Notes		900	Feb. 2026
3.700% Senior Notes		750	June 2026
4.000% Senior Notes		500	Mar. 2027
3.650% Senior Notes		1,000	Sept. 2027
3.800% Senior Notes		1,000	Feb. 2028
4.300% Senior Notes		600	Feb. 2029
3.100% Senior Notes		550	Nov. 2029
4.750% Senior Notes		350	May 2047
5.200% Senior Notes		400	Feb. 2049
4.000% Senior Notes		350	Nov. 2049
Total unsecured debt	\$	14,942	
Total net debt	\$	17,898	

(a) The Senior Secured Notes, 2009-1, Class A-2 principal amortizes during the period beginning in September 2019 and ending in August 2029.

- (b) The Senior Secured Tower Revenue Notes, Series 2015-1 and 2015-2 have anticipated repayment dates in 2022 and 2025, respectively. The Senior Secured Tower Revenue Notes, Series 2018-1 and 2018-2 have anticipated repayment dates in 2023 and 2028, respectively.
- (c) The maturities of the Commercial Paper Notes, when outstanding, may vary but may not exceed 397 days from the date of issue.

### Net Debt to Last Quarter Annualized Adjusted EBITDA is computed as follows:

(dollars in millions)	Three Months cember 31, 2019
Total face value of debt	\$ 18,236
Ending cash, cash equivalents and restricted cash	 338
Total Net Debt	\$ 17,898
Adjusted EBITDA for the three months ended December 31, 2019	\$ 818
Last quarter annualized Adjusted EBITDA	3,272
Net Debt to Last Quarter Annualized Adjusted EBITDA	5.5x

### **Components of Capital Expenditures:**

	For the Three Months Ended										
(in millions)			De	ecember 3	31, 2019				December	31, 2018	
	То	wers	F	Fiber	Other	Total	Tov	vers	Fiber	Other	Total
Discretionary:											
Purchases of land interests	\$	11	\$	— \$	S —	\$ 11	\$	18 5	\$ —	\$ - \$	18
Communications infrastructure construction and improvements		119		353	_	472		98	349	_	447
Sustaining		12		12	12	36		8	15	7	30
Integration		_		_	2	2		_	_	5	5
Total	\$	142	\$	365 \$	3 14	\$ 521	\$	124 5	\$ 364	\$ 11 \$	500

Note: See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein for further discussion of our components of capital expenditures.

### **Cautionary Language Regarding Forward-Looking Statements**

This press release contains forward-looking statements and information that are based on our management's current expectations. Such statements include our Outlook and plans, projections, and estimates regarding (1) potential benefits, growth, returns, opportunities and tenant and shareholder value which may be derived from our business, assets, investments, acquisitions and dividends, (2) our strategy, business model and capabilities and the strength of our business, (3) industry fundamentals and driving factors for improvements in such fundamentals, (4) our customers' investment, including investment cycles, in network improvements and the trends driving such improvements, (5) our long-term prospects and the trends impacting our business (including growth in mobile data demand), (6) preliminary restatement of financial results, our restatement plans and the expected impact of such restatement, (7) management's intent to report in the 2019 10-K and create a remediation plan to address the material weakness(es) in Crown Castle's internal controls over financial reporting and its ineffective disclosure controls and procedures, (8) leasing environment and activity, including (a) timing and temporary nature of the leasing activity slowdown and our expectation for rebound in leasing activity and (b) growth in leasing activity and the contribution to our financial or operating results therefrom, (9) opportunities we see to deliver long-term value and dividend per share growth, (10) the status of the SEC investigation, (11) our dividends and our dividend (including on a per share basis) growth rate, including its driving factors, and targets, (12) our portfolio of assets, including demand therefor, strategic position thereof and opportunities created thereby, (13) assumed conversion of preferred stock and the impact therefrom, (14) expected timing for the closing of the proposed merger between T-Mobile and Sprint, (15) amount of total revenue and total gross margin we expect to recognize cumulatively over the associated estimated remaining lease term, (16) timing of filing of the 2019 10-K, (17) cash flows, including growth thereof, (18) tenant non-renewals, including the impact and timing thereof, (19) capital expenditures, including sustaining and discretionary capital expenditures, and the timing thereof, (20) straight-line adjustments, (21) site rental revenues and estimated growth thereof, (22) site rental cost of operations, (23) net income (loss) (including on a per share basis) and estimated growth thereof, (24) Adjusted EBITDA, including the impact of the timing of certain components thereof and estimated growth thereof, (25) expenses, including interest expense and amortization of deferred financing costs, (26) FFO (including on a per share basis) and estimated growth thereof, (27) AFFO (including on a per share basis) and estimated growth thereof and corresponding driving factors, (28) Organic Contribution to Site Rental Revenues and its components, including contributions therefrom, (29) our weighted-average common shares outstanding (including on a diluted basis) and estimated growth thereof, (30) services contribution, including the timing thereof, (31) Segment Site Rental Gross Margin, (32) Segment Services and Other Gross Margin, (33) Segment Operating Profit and (34) the utility of certain financial measures, including non-GAAP financial measures. Such forward-looking statements are subject to certain risks, uncertainties and assumptions prevailing market conditions and the following:

- Our business depends on the demand for our communications infrastructure, driven primarily by demand for data, and we may be adversely affected by any slowdown in such demand. Additionally, a reduction in the amount or change in the mix of network investment by our tenants may materially and adversely affect our business (including reducing demand for our communications infrastructure or services).
- A substantial portion of our revenues is derived from a small number of tenants, and the loss, consolidation or financial instability of any of such tenants may materially decrease revenues or reduce demand for our communications infrastructure and services.
- The expansion or development of our business, including through acquisitions, increased product offerings or other strategic growth opportunities, may cause disruptions in our business, which may have an adverse effect on our business, operations or financial results.
- Our Fiber segment has expanded rapidly, and the Fiber business model contains certain differences from our Towers business model, resulting in different operational risks. If we do not successfully operate our Fiber business model or identify or manage the related operational risks, such operations may produce results that are lower than anticipated.
- Failure to timely and efficiently execute on our construction projects could adversely affect our business.
- Our substantial level of indebtedness could adversely affect our ability to react to changes in our business, and the terms of our debt instruments and our 6.875% Mandatory Convertible Preferred Stock limit our ability to take a number of actions that our management might otherwise believe to be in our best interests. In addition, if we fail to comply with our covenants, our debt could be accelerated.
- We have a substantial amount of indebtedness. In the event we do not repay or refinance such indebtedness, we could face substantial liquidity issues and might be required to issue equity securities or securities convertible into equity securities, or sell some of our assets to meet our debt payment obligations.
- Sales or issuances of a substantial number of shares of our common stock or securities convertible into shares of our common stock may adversely affect the market price of our common stock.
- As a result of competition in our industry, we may find it more difficult to negotiate favorable rates on our new or renewing tenant contracts.

New technologies may reduce demand for our communications infrastructure or negatively impact our revenues.

- If we fail to retain rights to our communications infrastructure, including the land interests under our towers and the right-of-way and other agreements related to our small cells and fiber, our business may be adversely affected.
- Our services business has historically experienced significant volatility in demand, which reduces the predictability of our results.
- New wireless technologies may not deploy or be adopted by tenants as rapidly or in the manner projected.
- If we fail to comply with laws or regulations which regulate our business and which may change at any time, we may be fined or even lose our right to conduct some of our business.
- If radio frequency emissions from wireless handsets or equipment on our communications infrastructure are demonstrated to cause negative health effects, potential future claims could adversely affect our operations, costs or revenues.
- Certain provisions of our restated certificate of incorporation, amended and restated by-laws and operative agreements, and domestic and international competition laws may make it more difficult for a third party to acquire control of us or for us to acquire control of a third party, even if such a change in control would be beneficial to our stockholders.
- We may be vulnerable to security breaches or other unforeseen events that could adversely affect our operations, business, and reputation.
- We have concluded that certain of our previously-issued consolidated financial statements should not be relied upon and we have restated such previously-issued consolidated financial statements, which may result in loss of investor confidence, negative impact on our stock price, shareholder litigation, and certain other risks.
- We identified one or more material weaknesses in our internal control over financial reporting. If we are unable to remediate such material weakness(es), or if we experience additional material weaknesses or other deficiencies in the future or otherwise fail to maintain an effective system of internal controls, we may not be able to accurately and timely report our financial results, in which case our business may be harmed, investors may lose confidence in the accuracy and completeness of our financial reports, and the stock price may decline.
- Future dividend payments to our stockholders will reduce the availability of our cash on hand available to fund future discretionary investments, and may result in a need to incur indebtedness or issue equity securities to fund growth opportunities. In such event, the then current economic, credit market or equity market conditions will impact the availability or cost of such financing, which may hinder our ability to grow our per share results of operations.
- Remaining qualified to be taxed as a REIT involves highly technical and complex provisions of the U.S. Internal Revenue
  Code. Failure to remain qualified as a REIT would result in our inability to deduct dividends to stockholders when
  computing our taxable income, which would reduce our available cash.
- If we fail to pay scheduled dividends on our 6.875% Mandatory Convertible Preferred Stock (prior to the automatic conversion in August 2020), in cash, common stock, or any combination of cash and common stock, we will be prohibited from paying dividends on our common stock, which may jeopardize our status as a REIT.
- Complying with REIT requirements, including the 90% distribution requirement, may limit our flexibility or cause us to forgo otherwise attractive opportunities, including certain discretionary investments and potential financing alternatives.
- REIT related ownership limitations and transfer restrictions may prevent or restrict certain transfers of our capital stock.

Should one or more of these or other risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those expected. More information about potential risk factors which could affect our results is included in our filings with the SEC. Our filings with the SEC are available through the SEC website at www.sec.gov or through our investor relations website at investor.crowncastle.com. We use our investor relations website to disclose information about us that may be deemed to be material. We encourage investors, the media and others interested in us to visit our investor relations website from time to time to review up-to-date information or to sign up for e-mail alerts to be notified when new or updated information is posted on the site.

As used in this release, the term "including," and any variation thereof, means "including without limitation."



### CROWN CASTLE INTERNATIONAL CORP.

CONDENSED CONSOLIDATED BALANCE SHEET (UNAUDITED) (Amounts in millions, except par values)

	Dece	December 31, 2019		ember 31, 2018 Restated)
ASSETS				
Current assets:				
Cash and cash equivalents	\$	196	\$	277
Restricted cash		137		131
Receivables, net		596		501
Prepaid expenses <sup>(a)</sup>		107		172
Other current assets		168		148
Total current assets		1,204		1,229
Deferred site rental receivables		1,424		1,366
Property and equipment, net		14,689		13,676
Operating lease right-of-use assets <sup>(a)</sup>		6,133		_
Goodwill		10,078		10,078
Other intangible assets, net <sup>(a)</sup>		4,836		5,516
Long-term prepaid rent and other assets, net <sup>(a)</sup>		116		920
Total assets	\$	38,480	\$	32,785
LIABILITIES AND EQUITY				
Current liabilities:				
Accounts payable	\$	334	\$	313
Accrued interest		169		148
Deferred revenues		661		591
Other accrued liabilities <sup>(a)</sup>		361		351
Current maturities of debt and other obligations		100		107
Current portion of operating lease liabilities <sup>(a)</sup>		299		_
Total current liabilities		1,924		1,510
Debt and other long-term obligations		18,021		16,575
Operating lease liabilities <sup>(a)</sup>		5,511		_
Other long-term liabilities <sup>(a)</sup>		2,526		3,123
Total liabilities		27,982		21,208
Commitments and contingencies				
CCIC stockholders' equity:				
Common stock, \$0.01 par value; 600 shares authorized; shares issued and outstanding: December 31, 2019—416 and December 31, 2018—415		4		4
6.875% Mandatory Convertible Preferred Stock, Series A, \$0.01 par value; 20 shares authorized; shares issued and outstanding: December 31, 2019—2 and December 31, 2018—2; aggregate liquidation value: December 31, 2019—\$1,650 and December 31, 2018—\$1,650	)	_		_
Additional paid-in capital		17,855		17,767
Accumulated other comprehensive income (loss)		(5)		(5)
Dividends/distributions in excess of earnings		(7,356)		(6,189)
Total equity		10,498		11,577
Total liabilities and equity	\$	38,480	\$	32,785

<sup>(</sup>a) Effective January 1, 2019, we adopted new guidance on the recognition, measurement, presentation and disclosure of leases. The new guidance requires lessees to recognize a lease liability, initially measured at the present value of the lease payments for all leases, and a corresponding right-of-use asset. The accounting for lessors remained largely unchanged from previous guidance. As a result of the new guidance for leases, on the effective date, certain amounts related to our lessee arrangements that were previously reported separately have been de-recognized and reclassified into "Operating lease right-of-use assets" on the condensed consolidated balance sheet as of December 31, 2019.



CROWN CASTLE INTERNATIONAL CORP.
CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (UNAUDITED)
(Amounts in millions, except per share amounts)

	2019	20:			Twelve Months Ended December 31,		
		2019 2018		2019		2018	
		(As Res	stated)			(As l	Restated)
t revenues:							
Site rental \$	1,301	\$	1,232	\$	5,098	\$	4,800
Services and other	128		174		675		574
Net revenues	1,429		1,406		5,773		5,374
perating expenses:							
Costs of operations (exclusive of depreciation, amortization and accretion):							
Site rental	367		353		1,462		1,410
Services and other	119		135		529		434
Selling, general and administrative	157		145		614		563
Asset write-down charges	6		8		19		26
Acquisition and integration costs	3		9		13		27
Depreciation, amortization and accretion	398		390		1,574		1,528
Total operating expenses	1,050		1,040		4,211		3,988
perating income (loss)	379		366		1,562		1,386
erest expense and amortization of deferred financing costs	(173)		(164)		(683)		(642)
ins (losses) on retirement of long-term obligations	_		_		(2)		(106)
erest income	1		2		6		5
her income (expense)	7		1		1		1
come (loss) before income taxes	214		205		884		644
nefit (provision) for income taxes	(6)		(5)		(21)		(19)
t income (loss)	208		200		863		625
vidends/distributions on preferred stock	(28)		(28)		(113)		(113)
t income (loss) attributable to CCIC common stockholders	180	\$	172	\$	750	\$	512
t income (loss) attributable to CCIC common stockholders, per common share:							
Net income (loss) attributable to CCIC common stockholders, basic \$	0.43	\$	0.41	\$	1.80	\$	1.24
Net income (loss) attributable to CCIC common stockholders, diluted \$	0.43	\$	0.41	\$	1.80	\$	1.23
eighted-average common shares outstanding:							
Basic	416		415		416		413
Diluted	418		417		418		415



CROWN CASTLE INTERNATIONAL CORP.
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)
(In millions of dollars)

	Twelve Months Ended December			ember 31,
		2019		2018
			(As l	Restated)
Cash flows from operating activities:				
Net income (loss)	\$	863	\$	625
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:				
Depreciation, amortization and accretion		1,574		1,528
(Gains) losses on retirement of long-term obligations		2		106
Amortization of deferred financing costs and other non-cash interest		1		7
Stock-based compensation expense		117		103
Asset write-down charges		19		26
Deferred income tax (benefit) provision		2		2
Other non-cash adjustments, net		(2)		2
Changes in assets and liabilities, excluding the effects of acquisitions:				
Increase (decrease) in liabilities		291		322
Decrease (increase) in assets		(167)		(219)
Net cash provided by (used for) operating activities		2,700		2,502
Cash flows from investing activities:				
Capital expenditures		(2,059)		(1,741)
Payments for acquisitions, net of cash acquired		(17)		(42)
Other investing activities, net		(7)		(12)
Net cash provided by (used for) investing activities		(2,083)		(1,795)
Cash flows from financing activities:				
Proceeds from issuance of long-term debt		1,894		2,742
Principal payments on debt and other long-term obligations		(86)		(105)
Purchases and redemptions of long-term debt		(12)		(2,346)
Borrowings under revolving credit facility		2,110		1,820
Payments under revolving credit facility		(2,660)		(1,725)
Net borrowings (repayments) under commercial paper program		155		_
Payments for financing costs		(24)		(31)
Net proceeds from issuance of common stock		_		841
Purchases of common stock		(44)		(34)
Dividends/distributions paid on common stock		(1,912)		(1,782)
Dividends/distributions paid on preferred stock		(113)		(113)
Net cash provided by (used for) financing activities		(692)		(733)
Net increase (decrease) in cash, cash equivalents, and restricted cash		(75)		(26)
Effect of exchange rate changes on cash		_		(1)
Cash, cash equivalents, and restricted cash at beginning of period		413		440
Cash, cash equivalents, and restricted cash at end of period	\$	338	\$	413
Supplemental disclosure of cash flow information:				
Interest paid		661		619
Income taxes paid		16		17



CROWN CASTLE INTERNATIONAL CORP. SEGMENT OPERATING RESULTS (UNAUDITED) (In millions of dollars)

### SEGMENT OPERATING RESULTS

	Three Months Ended December 31, 2019				Three Months Ended December 31, 2018					
						(As Restated)				
	Towers	Fiber	Other	Consolidated Total	Towers	Fiber	Other	Consolidated Total		
Segment site rental revenues	\$ 864	\$ 437		\$ 1,301	\$ 821	\$ 411		\$ 1,232		
Segment services and other revenues	122	6		128	166	8		174		
Segment revenues	986	443		1,429	987	419		1,406		
Segment site rental cost of operations	217	141		358	207	138		345		
Segment services and other cost of operations	114	3		117	127	5		132		
Segment cost of operations <sup>(a)(b)</sup>	331	144		475	334	143		477		
Segment site rental gross margin <sup>(c)</sup>	647	296		943	614	273		887		
Segment services and other gross margin <sup>(c)</sup>	8	3		11	39	3		42		
Segment selling, general and administrative expenses <sup>(b)</sup>	23	48		71	29	47		76		
Segment operating profit <sup>(c)</sup>	632	251		883	624	229		853		
Other selling, general and administrative expenses <sup>(b)</sup>			\$ 65	65			\$ 50	50		
Stock-based compensation expense			27	27			25	25		
Depreciation, amortization and accretion			398	398			390	390		
Interest expense and amortization of deferred financing costs			173	173			164	164		
Other (income) expenses to reconcile to income (loss) before income taxes <sup>(d)</sup>			6	6			19	19		
Income (loss) before income taxes				\$ 214				\$ 205		

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

<sup>(</sup>b) Segment cost of operations excludes (1) stock-based compensation expense of \$6 million for both of the three months ended December 31, 2019 and 2018, and (2) prepaid lease purchase price adjustments of \$5 million for both of the three months ended December 31, 2019 and 2018. Selling, general and administrative expenses exclude stock-based compensation expense of \$21 million and \$19 million for the three months ended December 31, 2019 and 2018, respectively.

<sup>(</sup>c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating profit.

<sup>(</sup>d) See condensed consolidated statement of operations for further information.

### **SEGMENT OPERATING RESULTS**

Twelve Months Ended December 31, 2019

Twelve Months Ended December 31, 2018

(As Restated)

					(As Restated)						
	Towers	Fiber	Other	Consolidated Total	Towers	Fiber	Other	Consolidated Total			
Segment site rental revenues	\$ 3,394	\$ 1,704		\$ 5,098	\$ 3,200	\$ 1,600		\$ 4,800			
Segment services and other revenues	658	17		675	558	16		574			
Segment revenues	4,052	1,721		5,773	3,758	1,616		5,374			
Segment site rental cost of operations	864	559		1,423	848	525		1,373			
Segment services and other cost of operations	511	11		522	415	11		426			
Segment cost of operations <sup>(a)(b)</sup>	1,375	570		1,945	1,263	536		1,799			
Segment site rental gross margin <sup>(c)</sup>	2,530	1,145		3,675	2,352	1,075		3,427			
Segment services and other gross margin <sup>(c)</sup>	147	6		153	143	5		148			
Segment selling, general and administrative expenses <sup>(b)</sup>	96	195		291	110	179		289			
Segment operating profit <sup>(c)</sup>	2,581	956		3,537	2,385	901		3,286			
Other selling, general and administrative expenses <sup>(b)</sup>			\$ 233	233			\$ 191	191			
Stock-based compensation expense			116	116			108	108			
Depreciation, amortization and accretion			1,574	1,574			1,528	1,528			
Interest expense and amortization of deferred financing costs			683	683			642	642			
Other (income) expenses to reconcile to income (loss) before income taxes <sup>(d)</sup>			47	47			173	173			
Income (loss) before income taxes				\$ 884				\$ 644			

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

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<sup>(</sup>b) Segment cost of operations excludes (1) stock-based compensation expense of \$26 million and \$25 million for the twelve months ended December 31, 2019 and 2018, respectively, and (2) prepaid lease purchase price adjustments of \$20 million for both of the twelve months ended December 31, 2019 and 2018. Selling, general and administrative expenses exclude stock-based compensation expense of \$90 million and \$83 million for the twelve months ended December 31, 2019 and 2018, respectively.

<sup>(</sup>c) See "Non-GAAP Financial Measures, Segment Measures and Other Calculations" herein for a discussion of our definitions of segment site rental gross margin, segment services and other gross margin and segment operating profit.

<sup>(</sup>d) See condensed consolidated statement of operations for further information.

### **Expected Impact of Restatement on Previously-Issued Financial Statements**

As a result of the identified errors described above, we will restate our financial statements for the years ended December 31, 2018 and 2017, and unaudited financial information for the quarterly and year-to-date periods in the year ended December 31, 2018 and for the first three quarters in the year ended December 31, 2019. We refer to the adjustments to correct the historical errors as "Restatement Adjustments."

In addition to the Restatement Adjustments, we have also made other adjustments to the financial statements referenced above to correct errors which were not material, individually or in the aggregate, to our consolidated financial statements. All such immaterial adjustments relate exclusively to our Towers segment. Collectively, we refer to the Restatement Adjustments and immaterial adjustments as "Historical Adjustments."

We will also restate selected historical consolidated financial and other data for the years ended December 31, 2016 and 2015 to reflect the impact of the Historical Adjustments. Restated financial statements and selected historical consolidated financial and other data for such periods will be reflected in our Annual Report on Form 10-K for the year ended December 31, 2019, which we expect to file within the prescribed timeline for such report, including any available extension if needed to finalize the consolidated financial statements and disclosures and complete the associated audit work.

Preliminary Restatement of Previously-Issued Annual Financial Statements

This section summarizes the expected unaudited effects of the Company's restatement to certain of its previously-issued annual financial statements for the years ended December 31, 2017 and 2018. "As Reported" amounts represent amounts as previously reported on the Company's respective Annual Reports on Form 10-K. The following tables also reflect the expected unaudited impact of the Historical Adjustments, where applicable, on each annual period below.

Condensed Consolidated Balance Sheet

				December	31, 201	.8		
	As I	Reported	Restatement Adjustments			Other Adjustments		Restated
LIABILITIES AND EQUITY								
Current liabilities:								
Deferred revenues	\$	498	\$	93	\$	_	\$	591
Total current liabilities		1,417		93				1,510
Other long-term liabilities		2,759		364		_		3,123
Total liabilities		20,751		457				21,208
Dividends/distributions in excess of earnings		(5,732)		(457)				(6,189)
Total equity		12,034		(457)				11,577
Total liabilities and equity	\$	32,785	\$		\$		\$	32,785

# Condensed Consolidated Statement of Operations

	Year Ended December 31, 2018										
	As I	Reported		atement ustments		Other istments	As	Restated			
Net revenues:											
Site rental	\$	4,716	\$	84	\$	_	\$	4,800			
Services and other		707		(130)		(3)		574			
Net revenues		5,423		(46)		(3)		5,374			
Operating expenses:											
Costs of operations <sup>(a)</sup> :											
Services and other		437		_		(3)		434			
Total operating expenses		3,991		_		(3)		3,988			
Operating income (loss)		1,432		(46)		_		1,386			
Income (loss) before income taxes		690		(46)		_		644			
Net income (loss)		671		(46)		_		625			
Net income (loss) attributable to CCIC common stockholders	\$	558	\$	(46)	\$	_	\$	512			
Net income (loss) attributable to CCIC common stockholders, per common share:											
Net income (loss) attributable to CCIC common stockholders - basic	\$	1.35	\$	(0.11)	\$	_	\$	1.24			
Net income (loss) attributable to CCIC common stockholders - diluted	\$	1.34	\$	(0.11)	\$	_	\$	1.23			

	Year Ended December 31, 2017									
	As	Reported		statement justments	A	Other djustments	Α	s Restated		
Net revenues:										
Site rental	\$	3,669	\$	68	\$	_	\$	3,737		
Services and other		687		(135)		(31)		521		
Net revenues		4,356		(67)		(31)		4,258		
Operating expenses:										
Costs of operations <sup>(a)</sup> :										
Services and other		420		_		(21)		399		
Total operating expenses		3,310		_		(21)		3,289		
Operating income (loss)		1,046		(67)		(10)		969		
Income (loss) before income taxes		471		(67)		(10)		394		
Net income (loss)		445		(67)		(10)		368		
Net income (loss) attributable to CCIC common stockholders	\$	387	\$	(67)	\$	(10)	\$	310		
Net income (loss) attributable to CCIC common stockholders, per common share:										
Net income (loss) attributable to CCIC common stockholders - basic	\$	1.01	\$	(0.17)	\$	(0.03)	\$	0.81		
Net income (loss) attributable to CCIC common stockholders - diluted	\$	1.01	\$	(0.17)	\$	(0.03)	\$	0.81		

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

# Condensed Consolidated Statement of Cash Flows

			Year	Ended Dec	ember	31, 2018		
	As R	Reported	Restatement Adjustments			Other Adjustments		Restated
Cash flows from operating activities:								
Net income (loss)	\$	671	\$	(46)	\$	_	\$	625
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:								
Increase (decrease) in liabilities		276		46		_		322
Net cash provided by (used for) operating activities		2,502						2,502
Net increase (decrease) in cash, cash equivalents, and restricted cash		(26)						(26)
Cash, cash equivalents, and restricted cash at beginning of period		440						440
Cash, cash equivalents, and restricted cash at end of period	\$	413	\$		\$		\$	413

As Re	eported	Restatement Adjustments			Other Adjustments		estated			
\$	445	\$	(67)	\$	(10)	\$	368			
	176		67		_		243			
	45		_		10		55			
	2,043		_	•		•	2,043			
	(258)		_				(258)			
697		_		_		**	697			
\$	440	\$ - \$ -		_	\$	440				
		176 45 2,043 (258) 697	Restaten   Adjustm	As Reported         Restatement Adjustments           \$ 445         \$ (67)           176         67           45         —           2,043         —           (258)         —           697         —	As Reported         Restatement Adjustments         Or Adjustments           \$ 445         \$ (67)         \$           176         67         45         —           2,043         —         —         —           697         —         —         —	As Reported     Adjustments     Adjustments       \$ 445     \$ (67)     \$ (10)       176     67     —       45     —     10       2,043     —     —       (258)     —     —       697     —     —	As Reported         Restatement Adjustments         Other Adjustments         As Restatement Adjustments           \$ 445         \$ (67)         \$ (10)         \$           176         67         —         —           45         —         10         —           2,043         —         —         —           (258)         —         —         —           697         —         —         —			

## Condensed Consolidated Statement of Equity

December 31, 2016									
As l	Reported			Other Adjustments		As Restated			
\$	(3,379)		(3,379)		(344)	\$	10	\$	(3,713)
\$	7,557	\$	(344)	\$	10	\$	7,223		
			December	r 31, 201	7				
As l	As Reported Restatement Adjustments					As	Restated		
\$	(4,505)	\$	(411)	\$		\$	(4,916)		
\$	12,339	\$	(411)	\$	_	\$	11,928		
			Docombo	r 31 2019	Q.				
		Res							
As l	Reported					As	Restated		
\$	(5,732)	\$	(457)	\$	_	\$	(6,189)		
\$	12,034	\$	(457)	\$		\$	11,577		
	\$ S S S S S S S S S S S S S S S S S S S	\$ 7,557  As Reported \$ (4,505) \$ 12,339  As Reported \$ (5,732)	As Reported   Adjusted   \$ (3,379)   \$ 7,557   \$    As Reported   Rest Adjusted   \$ (4,505)   \$ 12,339    As Reported   Rest Adjusted   \$ (5,732)   \$	Restatement Adjustments	Restatement   Adjustments   Adjustments	Restatement Adjustments	As Reported         Restatement Adjustments Adjustments         Other Adjustments         As           \$ (3,379)         \$ (344)         \$ 10         \$           \$ 7,557         \$ (344)         \$ 10         \$           December 31, 2017           As Reported         Restatement Adjustments         Adjustments         As           \$ (4,505)         \$ (411)         \$ —         \$           \$ 12,339         \$ (411)         \$ —         \$           December 31, 2018           Restatement Adjustments         Adjustments         As           \$ (5,732)         \$ (457)         \$ —         \$		

Preliminary Restatement of Previously-Issued Interim Unaudited Quarterly Financial Information

The following tables represent the Company's expected impact to previously issued unaudited quarterly financial information for each of the applicable interim periods during the nine months ended September 30, 2019 and twelve months ended December 31, 2018. The amounts previously issued were derived from the Company's respective Quarterly Reports on Form 10-Q, and, for the fourth quarter of 2018, from its 2018 Annual Report on Form 10-K. The following tables also reflect the expected unaudited impact of the Historical Adjustments, where applicable, on each interim period below.

Condensed Consolidated Balance Sheet

	Septer	nber 30, 2019	Jui	ne 30, 2019	Mai	rch 31, 2019
			(As	s Restated)		
ASSETS						
Current assets:						
Cash and cash equivalents	\$	182	\$	288	\$	245
Restricted cash		138		136		158
Receivables, net		667		591		545
Prepaid expenses		99		111		85
Other current assets		167		168		160
Total current assets		1,253		1,294		1,193
Deferred site rental receivables		1,413		1,391		1,373
Property and equipment, net		14,416		14,151		13,883
Operating lease right-of-use assets		6,112		6,053		5,969
Goodwill		10,078		10,078		10,078
Other intangible assets, net		4,968		5,074		5,178
Long-term prepaid rent and other assets, net		104		106		104
Total assets	\$	38,344	\$	38,147	\$	37,778
LIABILITIES AND EQUITY						
Current liabilities:						
Accounts payable	\$	368	\$	337	\$	311
Accrued interest		110		166		107
Deferred revenues		642		611		602
Other accrued liabilities		335		305		262
Current maturities of debt and other obligations		100		98		96
Current portion of operating lease liabilities		296		289		287
Total current liabilities		1,851		1,806		1,665
Debt and other long-term obligations		17,750		17,471		17,120
Operating lease liabilities		5,480		5,427		5,338
Other long-term liabilities		2,469		2,423		2,383
Total liabilities		27,550		27,127		26,506
Commitments and contingencies						
CCIC stockholders' equity:						
Common stock, \$0.01 par value		4		4		4
6.875% Mandatory Convertible Preferred Stock, Series A, \$0.01 par value		_		_		_
Additional paid-in capital		17,829		17,801		17,769
Accumulated other comprehensive income (loss)		(5)		(5)		(5)
Dividends/distributions in excess of earnings		(7,034)		(6,780)		(6,496)
Total equity		10,794		11,020		11,272
Total liabilities and equity	\$	38,344	\$	38,147	\$	37,778

	Septen	nber 30, 2018	Ju	ne 30, 2018	Ma	rch 31, 2018
			(A	s Restated)		
ASSETS						
Current assets:						
Cash and cash equivalents	\$	323	\$	206	\$	220
Restricted cash		125		125		120
Receivables, net		471		455		402
Prepaid expenses		182		197		175
Other current assets		148		181		157
Total current assets		1,249		1,164		1,074
Deferred site rental receivables		1,357		1,303		1,304
Property and equipment, net		13,433		13,218		13,051
Goodwill		10,074		10,075		10,075
Other intangible assets, net		5,620		5,729		5,854
Long-term prepaid rent and other assets, net		911		885		892
Total assets	\$	32,644	\$	32,374	\$	32,250
LIABILITIES AND EQUITY					-	
Current liabilities:						
Accounts payable	\$	302	\$	272	\$	248
Accrued interest		101		154		104
Deferred revenues		572		558		543
Other accrued liabilities		306		272		240
Current maturities of debt and other obligations		111		112		130
Total current liabilities		1,392		1,368		1,265
Debt and other long-term obligations		16,313		15,844		15,616
Other long-term liabilities		3,088		3,029		2,961
Total liabilities		20,793		20,241		19,842
Commitments and contingencies						
CCIC stockholders' equity:						
Common stock, \$0.01 par value		4		4		4
6.875% Mandatory Convertible Preferred Stock, Series A, \$0.01 par value		_		_		_
Additional paid-in capital		17,743		17,711		17,690
Accumulated other comprehensive income (loss)		(5)		(5)		(4)
Dividends/distributions in excess of earnings		(5,891)		(5,577)		(5,282)
Total equity		11,851		12,133		12,408
Total liabilities and equity	\$	32,644	\$	32,374	\$	32,250

The following tables illustrate the estimated Historical Adjustments, where applicable, on the Company's condensed consolidated balance sheet for each period presented. Only line items impacted by the Historical Adjustments are presented, and as such, components will not sum to totals.

			Se	ptembe	r 30, 2019	)				
				Restatement Adjustments				Other Adjustments		Restated
LIABILITIES AND EQUITY	Поткеротии									
Current liabilities:										
Deferred revenues	\$	525	\$	117	\$	_	\$	642		
Total current liabilities		1,734		117		_		1,851		
Other long-term liabilities		2,055		414				2,469		
Total liabilities		27,019		531	-			27,550		
CCIC stockholders' equity:										
Dividends/distributions in excess of earnings		(6,503)		(531)		_		(7,034)		
Total equity		11,325		(531)				10,794		
Total liabilities and equity	\$	38,344	\$		\$		\$	38,344		

				June 3	0, 2019			
				Restatement Adjustments		Other istments	As	Restated
LIABILITIES AND EQUITY								
Current liabilities:								
Deferred revenues	\$	503	\$	108	\$	_	\$	611
Total current liabilities		1,698		108				1,806
Other long-term liabilities		2,028		395		_		2,423
Total liabilities		26,624		503		_		27,127
CCIC stockholders' equity:								
Dividends/distributions in excess of earnings		(6,277)		(503)		_		(6,780)
Total equity		11,523		(503)				11,020
Total liabilities and equity	\$	38,147	\$		\$		\$	38,147

				March 3	31, 2019			
				Restatement Adjustments		ther stments	As	Restated
LIABILITIES AND EQUITY	115 TeepoTeeu							
Current liabilities:								
Deferred revenues	\$	502	\$	100	\$	_	\$	602
Total current liabilities		1,565		100				1,665
Other long-term liabilities		2,009		374		_		2,383
Total liabilities		26,032		474				26,506
CCIC stockholders' equity:								
Dividends/distributions in excess of earnings		(6,022)		(474)				(6,496)
Total equity		11,746		(474)				11,272
Total liabilities and equity	\$	37,778	\$		\$		\$	37,778

			Septembe	er 30, 2018	
	As	Reported	Restatement Adjustments	Other Adjustments	As Restated
LIABILITIES AND EQUITY					
Current liabilities:					
Deferred revenues	\$	484	\$ 88	\$	\$ 57
Total current liabilities		1,304	88	_	1,39
Other long-term liabilities		2,732	356		3,08
Total liabilities		20,349	444	_	20,79
CCIC stockholders' equity:					
Dividends/distributions in excess of earnings		(5,447)	(444)		(5,89
Total equity		12,295	(444)		11,85
Total liabilities and equity	\$	32,644	<u>\$</u>	\$	\$ 32,64
			June 3  Restatement	0, 2018 Other	
	As	Reported Adjustments		Adjustments	As Restated
LIABILITIES AND EQUITY					
Current liabilities:					
Deferred revenues	\$	476	\$ 82	<u>\$</u>	\$ 55
Total current liabilities		1,286	82	_	1,36
Other long-term liabilities		2,678	351		3,02
Total liabilities		19,808	433		20,24
CCIC stockholders' equity:					
Dividends/distributions in excess of earnings		(5,144)	(433)		(5,57
Total equity		12,566	(433)		12,13
Total liabilities and equity	\$	32,374	<u> </u>	<u>\$</u>	\$ 32,37
			March	31, 2018	
	As l	Reported	Restatement Adjustments	Other Adjustments	As Restated
LIABILITIES AND EQUITY					
Current liabilities:					
Deferred revenues	\$	465	\$ 78	\$ —	\$ 54
Total current liabilities		1,187	78		1,26
Other long-term liabilities		2,615	346	_	2,96
Total liabilities		19,418	424		19,84
CCIC stockholders' equity:					
Dividends/distributions in excess of earnings		(4,858)	(424)	_	(5,28
					_

Total equity

Total liabilities and equity

12,408

32,250

(424)

12,832

32,250

\$

# Condensed Consolidated Statement of Operations

	Septembe	r 30,	, 2019		June 30	0, 2019	)	N	Iarch 31, 2019
	e Months nded	N	ine Months Ended	TI	ree Months Ended		Months Ended	Th	ree Months Ended
				(A	As Restated)				
Net revenues:							_		
Site rental	\$ 1,289	\$	3,797	\$	1,264	\$	2,507	\$	1,243
Services and other	197		547		185		351		166
Net revenues	1,486		4,344		1,449		2,858		1,409
Operating expenses:									
Costs of operations <sup>(a)</sup> :									
Site rental	369		1,095		365		726		361
Services and other	147		410		138		263		125
Selling, general and administrative	150		457		155		307		152
Asset write-down charges	2		13		6		12		6
Acquisition and integration costs	4		10		2		6		4
Depreciation, amortization and accretion	389		1,176		393		787		394
Total operating expenses	1,061		3,161		1,059		2,101		1,042
Operating income (loss)	425		1,183		390		757		367
Interest expense and amortization of deferred financing costs	(173)		(510)		(169)		(337)		(168)
Gains (losses) on retirement of long-term obligations	_		(2)		(1)		(2)		(1)
Interest income	2		5		1		3		2
Other income (expense)	(5)		(6)		_		(1)		(1)
Income (loss) before income taxes	 249		670		221		420		199
Benefit (provision) for income taxes	(5)		(15)		(4)		(10)		(6)
Net income (loss)	244		655		217		410		193
Dividends/distributions on preferred stock	(28)		(85)		(28)		(57)		(28)
Net income (loss) attributable to CCIC common stockholders	\$ 216	\$	570	\$	189	\$	353	\$	165
Net income (loss) attributable to CCIC common stockholders, per common share:	,						·		
Net income (loss) attributable to CCIC common stockholders - basic	\$ 0.52	\$	1.37	\$	0.45	\$	0.85	\$	0.40
Net income (loss) attributable to CCIC common stockholders - diluted	\$ 0.52	\$	1.36	\$	0.45	\$	0.85	\$	0.40
Weighted-average common shares outstanding:									
Basic	416		416		416		415		415
Diluted	418		418		418		417		417

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

	December 31, 2018 September 30, 2018					June 30, 2018			June 30, 2018					Iarch 31, 2018
		e Months Inded	Ended Ended Ended		Ended		Months Ended		ee Months Ended					
<b>X</b>						(As Re	stated	)						
Net revenues:	Φ.	1 222	Ф	1.006	Φ.	2.560	Ф	1 100	Φ.	2.262	Ф	1 170		
Site rental	\$	1,232	\$	1,206	\$	3,568	\$	1,189	\$	2,362	\$	1,172		
Services and other		174		157	_	400		131		244		113		
Net revenues		1,406		1,363		3,968		1,320		2,606		1,285		
Operating expenses:														
Costs of operations <sup>(a)</sup> :		2.52		255		1.055		255		700		2.45		
Site rental		353		355		1,057		355		702		347		
Services and other		135		118		301		98		183		85		
Selling, general and administrative		145		145		418		138		273		134		
Asset write-down charges		8		8		18		6		9		3		
Acquisition and integration costs		9		4		18		8		14		6		
Depreciation, amortization and accretion		390		385		1,138		379		753		374		
Total operating expenses		1,040		1,015		2,950		984		1,934		949		
Operating income (loss)		366		348		1,018		336		672		336		
Interest expense and amortization of deferred financing costs		(164)		(160)		(478)		(158)		(318)		(160)		
Gains (losses) on retirement of long- term obligations		_		(32)		(106)		(3)		(74)		(71		
Interest income		2		1		4		1		2		1		
Other income (expense)		1		1						(1)		(1)		
Income (loss) before income taxes		205		158		438		176		281		105		
Benefit (provision) for income taxes		(5)		(5)		(13)		(5)		(9)		(4)		
Net income (loss)		200		153		425		171		272		101		
Dividends/distributions on preferred stock		(28)		(28)		(85)		(28)		(57)		(28)		
Net income (loss) attributable to CCIC common stockholders	\$	172	\$	125	\$	340	\$	143	\$	215	\$	73		
Net income (loss) attributable to CCIC common stockholders, per common share:														
Net income (loss) attributable to CCIC common stockholders - basic	\$	0.41	\$	0.30	\$	0.82	\$	0.34	\$	0.52	\$	0.18		
Net income (loss) attributable to CCIC common stockholders - diluted	\$	0.41	\$	0.30	\$	0.82	\$	0.34	\$	0.52	\$	0.18		
Weighted-average common shares outstanding:														
Basic		415		415		413		415		412		409		
Diluted		417		416		414		416		413		410		

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

The following tables illustrate the estimated Historical Adjustments, where applicable, on the Company's condensed consolidated statement of operations and comprehensive income (loss) for each period presented. Only line items impacted by the Historical Adjustments are presented, and as such, components will not sum to totals.

	Nine Months Ended September 30, 2019										
			Restatement Adjustments		Other Adjustments		As	Restated			
Net revenues:											
Site rental	\$	3,718	\$	79	\$	_	\$	3,797			
Services and other		700		(153)		_		547			
Net revenues		4,418		(74)		_		4,344			
Operating income (loss)		1,257		(74)		_		1,183			
Income (loss) before income taxes		744		(74)		_		670			
Net income (loss)		729		(74)		_		655			
Net income (loss) attributable to CCIC common stockholders	\$	644	\$	(74)	\$	_	\$	570			
Net income (loss) attributable to CCIC common stockholders, per common share:											
Net income (loss) attributable to CCIC common stockholders - basic	\$	1.55	\$	(0.18)	\$	_	\$	1.37			
Net income (loss) attributable to CCIC common stockholders - diluted	\$	1.54	\$	(0.18)	\$	_	\$	1.36			

	Three Months Ended September 30, 2019										
	As Reported		Restatement Adjustments		Other Adjustments		As	s Restated			
Net revenues:											
Site rental	\$	1,260	\$	29	\$	_	\$	1,289			
Services and other		254		(57)		_		197			
Net revenues		1,514		(28)				1,486			
Operating income (loss)		453		(28)		_		425			
Income (loss) before income taxes		277		(28)		_		249			
Net income (loss)		272		(28)		_		244			
Net income (loss) attributable to CCIC common stockholders	\$	244	\$	(28)	\$		\$	216			
Net income (loss) attributable to CCIC common stockholders, per common share:											
Net income (loss) attributable to CCIC common stockholders - basic	\$	0.59	\$	(0.07)	\$	_	\$	0.52			
Net income (loss) attributable to CCIC common stockholders - diluted	\$	0.58	\$	(0.06)	\$	_	\$	0.52			

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

	Six Months Ended June 30, 2019									
	As Reported		Restatement Adjustments		Other Adjustments		As	Restated		
Net revenues:										
Site rental	\$	2,457	\$	50	\$	_	\$	2,507		
Services and other		447		(96)		_		351		
Net revenues		2,904		(46)				2,858		
Operating income (loss)		803		(46)		_		757		
Income (loss) before income taxes		466		(46)		_		420		
Net income (loss)		456		(46)		_		410		
Net income (loss) attributable to CCIC common stockholders	\$	399	\$	(46)	\$	_	\$	353		
Net income (loss) attributable to CCIC common stockholders, per common share:										
Net income (loss) attributable to CCIC common stockholders - basic	\$	0.96	\$	(0.11)	\$	_	\$	0.85		
Net income (loss) attributable to CCIC common stockholders - diluted	\$	0.95	\$	(0.10)	\$	_	\$	0.85		

	Three Months Ended June 30, 2019										
	As	Reported	Restatement Adjustments		Other Adjustments		As	Restated			
Net revenues:											
Site rental	\$	1,238	\$	26	\$	_	\$	1,264			
Services and other		240		(55)		_		185			
Net revenues		1,478		(29)		_		1,449			
Operating income (loss)		419		(29)		_		390			
Income (loss) before income taxes		250		(29)		_		221			
Net income (loss)		246		(29)		_		217			
Net income (loss) attributable to CCIC common stockholders	\$	218	\$	(29)	\$	_	\$	189			
Net income (loss) attributable to CCIC common stockholders, per common share:											
Net income (loss) attributable to CCIC common stockholders - basic	\$	0.52	\$	(0.07)	\$	_	\$	0.45			
Net income (loss) attributable to CCIC common stockholders - diluted	\$	0.52	\$	(0.07)	\$	_	\$	0.45			

	Three Months Ended March 31, 2019										
	As Reported		Restatement Adjustments		Other Adjustments		A	s Restated			
Net revenues:											
Site rental	\$	1,219	\$	24	\$	_	\$	1,243			
Services and other		207		(41)		_		166			
Net revenues		1,426		(17)				1,409			
Operating income (loss)		384		(17)		_		367			
Income (loss) before income taxes		216		(17)		_		199			
Net income (loss)		210		(17)		_		193			
Net income (loss) attributable to CCIC common stockholders	\$	182	\$	(17)	\$		\$	165			
Net income (loss) attributable to CCIC common stockholders, per common share:											
Net income (loss) attributable to CCIC common stockholders - basic	\$	0.44	\$	(0.04)	\$	_	\$	0.40			
Net income (loss) attributable to CCIC common stockholders - diluted	\$	0.44	\$	(0.04)	\$	_	\$	0.40			

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

	Three Months Ended December 31, 2018										
	As Reported		Restatement Adjustments		Other Adjustments		As	Restated			
Net revenues:											
Site rental	\$	1,209	\$	23	\$	_	\$	1,232			
Services and other		210		(36)		_		174			
Net revenues		1,419		(13)		_		1,406			
Operating income (loss)		379		(13)		_		366			
Income (loss) before income taxes		218		(13)		_		205			
Net income (loss)		213		(13)		_		200			
Net income (loss) attributable to CCIC common stockholders	\$	185	\$	(13)	\$		\$	172			
Net income (loss) attributable to CCIC common stockholders, per common share:	_							_			

\$

0.45 \$

0.44 \$

(0.04) \$

(0.03) \$

	Nine Months Ended September 30, 2018											
	As Reported		Restatement Adjustments		Other Adjustments		As	Restated				
Net revenues:												
Site rental	\$	3,507	\$	61	\$	_	\$	3,568				
Services and other		497		(94)		(3)		400				
Net revenues		4,004		(33)		(3)		3,968				
Operating expenses:												
Costs of operations <sup>(a)</sup> :												
Services and other		304		_		(3)		301				
Total operating expenses		2,953				(3)		2,950				
Operating income (loss)		1,051		(33)		_		1,018				
Income (loss) before income taxes		471		(33)		_		438				
Net income (loss)		458		(33)		_		425				
Net income (loss) attributable to CCIC common stockholders	\$	373	\$	(33)	\$	_	\$	340				
Net income (loss) attributable to CCIC common stockholders, per common share:												
Net income (loss) attributable to CCIC common stockholders - basic	\$	0.90	\$	(0.08)	\$	_	\$	0.82				
Net income (loss) attributable to CCIC common stockholders - diluted	\$	0.90	\$	(0.08)	\$	_	\$	0.82				

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

Net income (loss) attributable to CCIC common stockholders - basic

Net income (loss) attributable to CCIC common stockholders -

0.41

0.41

\$

\$

	Three Months Ended September 30, 2018										
	As Reported		Restatement Adjustments		Other Adjustments	As Restated					
Net revenues:											
Site rental	\$	1,184	\$ 2	2 \$	_	\$ 1,206					
Services and other		191	(3	3)	(1)	157					
Net revenues		1,375	(1	1)	(1)	1,363					
Operating expenses:											
Costs of operations <sup>(a)</sup> :											
Services and other		119	-	-	(1)	118					
Total operating expenses		1,016	_	-	(1)	1,015					
Operating income (loss)		359	(1	1)	_	348					
Income (loss) before income taxes		169	(1	1)	_	158					
Net income (loss)		164	(1	1)	_	153					
Net income (loss) attributable to CCIC common stockholders	\$	136	\$ (1	1) \$		\$ 125					
Net income (loss) attributable to CCIC common stockholders, per											

\$

\$

0.33

0.33 \$

\$

(0.03) \$

(0.03) \$

\$

0.30

0.30

	Six Months Ended June 30, 2018										
	As Reported			estatement djustments	Other Adjustments		As	Restated			
Net revenues:											
Site rental	\$	2,323	\$	39	\$	_	\$	2,362			
Services and other		307		(61)		(2)		244			
Net revenues		2,630		(22)		(2)		2,606			
Operating expenses:											
Costs of operations <sup>(a)</sup> :											
Services and other		185		_		(2)		183			
Total operating expenses		1,936		_		(2)		1,934			
Operating income (loss)		694		(22)		_		672			
Income (loss) before income taxes		303		(22)		_		281			
Net income (loss)		294		(22)		_		272			
Net income (loss) attributable to CCIC common stockholders	\$	237	\$	(22)	\$		\$	215			
Net income (loss) attributable to CCIC common stockholders, per common share:											
Net income (loss) attributable to CCIC common stockholders - basic	\$	0.58	\$	(0.06)	\$	_	\$	0.52			
Net income (loss) attributable to CCIC common stockholders - diluted	\$	0.57	\$	(0.05)	\$	_	\$	0.52			

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

Net income (loss) attributable to CCIC common stockholders - basic

Net income (loss) attributable to CCIC common stockholders -

common share:

			Three Mo	onths En	ded June 30,	2018		
	As l	Reported	Restate Adjust		Other Adjustmer	ıts	As I	Restated
Net revenues:								
Site rental	\$	1,169	\$	20	\$	_	\$	1,189
Services and other		161		(29)		(1)		131
Net revenues		1,330		(9)		(1)		1,320
Operating expenses:								
Costs of operations <sup>(a)</sup> :								
Services and other		99		_		(1)		98
Total operating expenses		985				(1)		984
Operating income (loss)		345		(9)		_		336
Income (loss) before income taxes		185		(9)		_		176
Net income (loss)		180		(9)		_		171
Net income (loss) attributable to CCIC common stockholders	\$	152	\$	(9)	\$	_	\$	143
Net income (loss) attributable to CCIC common stockholders, per common share:								
Net income (loss) attributable to CCIC common stockholders - basic	\$	0.37	\$	(0.03)	\$	_	\$	0.34
Net income (loss) attributable to CCIC common stockholders - diluted	\$	0.36	\$	(0.02)	\$	_	\$	0.34

			Three	e Months End	ed Mar	ch 31, 2018	3	
	As	Reported		estatement djustments		ther stments	A	s Restated
Net revenues:								
Site rental	\$	1,153	\$	19	\$	_	\$	1,172
Services and other		146		(32)		(1)		113
Net revenues		1,299		(13)		(1)		1,285
Operating expenses:								
Costs of operations <sup>(a)</sup> :								
Services and other		86		_		(1)		85
Total operating expenses		950				(1)		949
Operating income (loss)		349		(13)				336
Income (loss) before income taxes		118		(13)				105
Net income (loss)		114		(13)		_		101
Net income (loss) attributable to CCIC common stockholders	\$	86	\$	(13)	\$		\$	73
Net income (loss) attributable to CCIC common stockholders, per common share:								
Net income (loss) attributable to CCIC common stockholders - basic	\$	0.21	\$	(0.03)	\$	_	\$	0.18
Net income (loss) attributable to CCIC common stockholders - diluted	\$	0.21	\$	(0.03)	\$	_	\$	0.18

<sup>(</sup>a) Exclusive of depreciation, amortization and accretion shown separately.

	September 30, 2019	9	June 30, 2019	March 31, 2019
	Nine Months Ende	d	Six Months Ended	Three Months Ended
			(As Restated)	
Cash flows from operating activities:				
Net income (loss)	\$ 65	55	\$ 410	\$ 193
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:				
Depreciation, amortization and accretion	1,17	76	787	394
(Gains) losses on retirement of long-term obligations		2	2	1
Amortization of deferred financing costs and other non-cash interest		1	1	1
Stock-based compensation expense	Ģ	91	62	29
Asset write-down charges	1	13	12	(
Deferred income tax (benefit) provision		2	1	
Other non-cash adjustments, net		4	3	2
Changes in assets and liabilities, excluding the effects of acquisitions:				
Increase (decrease) in liabilities	17	75	100	(53
Decrease (increase) in assets	(22	28)	(151)	(62
Net cash provided by (used for) operating activities	1,89	91	1,227	51:
Cash flows from investing activities:				
Capital expenditures	(1,53	38)	(998)	(48)
Payments for acquisitions, net of cash acquired	(1	15)	(13)	(1
Other investing activities, net		3	1	
Net cash provided by (used for) investing activities	(1,55	50)	(1,010)	(48
Cash flows from financing activities:				
Proceeds from issuance of long-term debt	1,89	95	995	99
Principal payments on debt and other long-term obligations	(5	59)	(36)	(2
Purchases and redemptions of long-term debt	(1	12)	(12)	(1)
Borrowings under revolving credit facility	1,58	35	1,195	71
Payments under revolving credit facility	(2,27	70)	(1,785)	(1,14
Net issuances (repayments) under commercial paper program	-	_	500	_
Payments for financing costs	(2	24)	(14)	(1
Purchases of common stock	(4	14)	(43)	(4.
Dividends/distributions paid on common stock	(1,41	15)	(944)	(47
Dividends/distributions paid on preferred stock	(8)	35)	(57)	(2)
Net cash provided by (used for) financing activities	(42	29)	(201)	(28
Net increase (decrease) in cash, cash equivalents, and restricted cash	3)	38)	16	(:
Effect of exchange rate changes on cash	-			_
Cash, cash equivalents, and restricted cash at beginning of period	41	13	413	413
Cash, cash equivalents, and restricted cash at end of period	\$ 32	25	\$ 429	\$ 408

	September 30, 2018	June 30, 2018	March 31, 2018
	Nine Months Ended	Six Months Ended	<b>Three Months Ended</b>
		(As Restated)	
Cash flows from operating activities:			
Net income (loss)	\$ 425	\$ 272	\$ 101
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:			
Depreciation, amortization and accretion	1,138	753	374
(Gains) losses on retirement of long-term obligations	106	74	71
Amortization of deferred financing costs and other non-cash interest	5	4	2
Stock-based compensation expense	79	47	23
Asset write-down charges	18	9	3
Deferred income tax (benefit) provision	2	1	1
Other non-cash adjustments, net	2	1	2
Changes in assets and liabilities, excluding the effects of acquisitions:			
Increase (decrease) in liabilities	177	100	(77
Decrease (increase) in assets	(177)	(150)	(48
Net cash provided by (used for) operating activities	1,775	1,111	452
Cash flows from investing activities:			
Capital expenditures	(1,241)	(763)	(370
Payments for acquisitions, net of cash acquired	(26)	(18)	(14
Other investing activities, net	(14)	3	_
Net cash provided by (used for) investing activities	(1,281)	(778)	(384
Cash flows from financing activities:			
Proceeds from issuance of long-term debt	2,743	1,743	1,743
Principal payments on debt and other long-term obligations	(76)	(47)	(32
Purchases and redemptions of long-term debt	(2,346)	(1,318)	(1,318
Borrowings under revolving credit facility	1,290	485	170
Payments under revolving credit facility	(1,465)	(1,150)	(1,050
Payments for financing costs	(33)	(20)	(15
Net proceeds from issuance of common stock	841	841	843
Purchases of common stock	(34)	(34)	(33
Dividends/distributions paid on common stock	(1,315)	(879)	(443
Dividends/distributions paid on preferred stock	(85)	(57)	(28
Net cash provided by (used for) financing activities	(480)	(436)	(163
Net increase (decrease) in cash, cash equivalents, and restricted cash	14	(103)	(95
Effect of exchange rate changes on cash	(1)	(1)	_
Cash, cash equivalents, and restricted cash at beginning of period	440	440	440
Cash, cash equivalents, and restricted cash at end of period	\$ 453	\$ 336	\$ 345

The following tables illustrate the estimated Historical Adjustments, where applicable, on the Company's condensed consolidated statement of cash flows for each period. Only line items impacted by the Historical Adjustments are presented, and as such, components will not sum to totals.

		N	line Mo	nths Ended	Septem	ber 30, 201	9	
	As Ro	eported		atement stments		ther stments	As F	Restated
Cash flows from operating activities:								
Net income (loss)	\$	729	\$	(74)	\$	_	\$	655
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:								
Increase (decrease) in liabilities		101		74		_		175
Net cash provided by (used for) operating activities		1,891						1,891
Net increase (decrease) in cash, cash equivalents, and restricted cash		(88)		_		_		(88)
Cash, cash equivalents, and restricted cash at beginning of period		413		_				413
Cash, cash equivalents, and restricted cash at end of period	\$	325	\$	_	\$	_	\$	325

		Six M	onths Ende	d June	30, 2019		
As R	Reported			-		As F	Restated
					,		
\$	456	\$	(46)	\$	_	\$	410
	54		46		_		100
	1,227		_				1,227
	16		_		_		16
	413				,		413
\$	429	\$		\$		\$	429
		1,227 16 413	As Reported Restrated \$ 456 \$  54  1,227  16  413	As Reported         Restatement Adjustments           \$ 456         \$ (46)           54         46           1,227         —           16         —           413         —	As Reported         Restatement Adjustments         O Adjustments           \$ 456         \$ (46)         \$           54         46	As Reported         Adjustments         Adjustments           \$ 456         \$ (46)         \$ —           54         46         —           1,227         —         —           16         —         —           413         —         —	As Reported         Restatement Adjustments         Other Adjustments         As F           \$ 456         \$ (46)         \$ —         \$           54         46         —         —           1,227         —         —         —           413         —         —         —

			Three M	onths End	ed Mar	ch 31, 2019		
	As R	eported		ement tments		Other istments	As	Restated
Cash flows from operating activities:								
Net income (loss)	\$	210	\$	(17)	\$	_	\$	193
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:								
Increase (decrease) in liabilities		(70)		17		_		(53)
Net cash provided by (used for) operating activities		512						512
Net increase (decrease) in cash, cash equivalents, and restricted cash		(5)						(5)
Cash, cash equivalents, and restricted cash at beginning of period		413						413
Cash, cash equivalents, and restricted cash at end of period	\$	408	\$		\$		\$	408

		N	line Months E	nded	Septemb	oer 30, 201	8	
	As Ro	eported	Restateme Adjustmen			ther stments	As F	Restated
Cash flows from operating activities:								
Net income (loss)	\$	458	\$	(33)	\$	_	\$	425
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:								
Increase (decrease) in liabilities		144		33		_		177
Net cash provided by (used for) operating activities		1,775		_				1,775
Net increase (decrease) in cash, cash equivalents, and restricted cash		14		_				14
Cash, cash equivalents, and restricted cash at beginning of period		440		_				440
Cash, cash equivalents, and restricted cash at end of period	\$	453	\$	_	\$		\$	453

			Six Mon	ths End	ed June	30, 2018		
	As R	eported	Restate Adjustn			ther stments	As F	Restated
Cash flows from operating activities:								
Net income (loss)	\$	294	\$	(22)	\$	_	\$	272
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:								
Increase (decrease) in liabilities		78		22		_		100
Net cash provided by (used for) operating activities		1,111						1,111
Net increase (decrease) in cash, cash equivalents, and restricted cash		(103)				_		(103)
Cash, cash equivalents, and restricted cash at beginning of period		440						440
Cash, cash equivalents, and restricted cash at end of period	\$	336	\$		\$		\$	336

		•	Three Months E	ided N	March 31, 2018		
	As Re	ported	Restatement Adjustments	A	Other Adjustments	As R	estated
Cash flows from operating activities:							
Net income (loss)	\$	114	\$ (13	) \$	_	\$	101
Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities:							
Increase (decrease) in liabilities		(90)	13		_		(77)
Net cash provided by (used for) operating activities		452	_				452
Net increase (decrease) in cash, cash equivalents, and restricted cash		(95)	_		_		(95)
Cash, cash equivalents, and restricted cash at beginning of period		440	_				440
Cash, cash equivalents, and restricted cash at end of period	\$	345	\$ —	\$		\$	345

## Impact of Restatement on Selected Financial Data

National of Journal of Mark   1988
Net revenues:   Site rental   \$ 5,098   \$ 4,800   \$ 3,737   \$ 3,286   \$ 3,055     Services and other   675   574   521   566   53     Net revenues   5,773   5,374   4,258   3,852   3,595     Operating expenses:
Net revenues:         Site rental         \$ 5,098         \$ 4,800         \$ 3,737         \$ 3,286         \$ 3,05           Services and other         675         574         521         566         53           Net revenues         5,773         5,374         4,258         3,852         3,59           Operating expenses:         Use of operations (b):           Site rental         1,462         1,410         1,144         1,024         96           Services and other         529         434         399         397         35           Total costs of operations         1,991         1,844         1,543         1,421         1,31           Selling, general and administrative         614         563         426         371         31           Asset write-down charges         19         26         17         34         33           Acquisition and integration costs         13         27         61         17         1           Depreciation, amortization and accretion         1,562         1,386         969         900         87           Interest expense and amortization of deferred financing costs         (683)         (642)         (591)         (515)         (52
Site rental         \$ 5,098         \$ 4,800         \$ 3,737         \$ 3,286         \$ 3,050           Services and other         675         574         521         566         53           Net revenues         5,773         5,374         4,258         3,852         3,59           Operating expenses:           Costs of operations (b):           Site rental         1,462         1,410         1,144         1,024         96           Services and other         529         434         399         397         35           Total costs of operations         1,991         1,844         1,543         1,421         1,31           Selling, general and administrative         614         563         426         371         31           Asset write-down charges         19         26         17         34         33           Acquisition and integration costs         13         27         61         17         1           Depreciation, amortization and accretion         1,562         1,386         969         900         87           Interest expense and amortization of deferred financing costs         (683)         (642)         (591)         (515)         (52
Services and other         675         574         521         566         53           Net revenues         5,773         5,374         4,258         3,852         3,59           Operating expenses:           Costs of operations (b):           Site rental         1,462         1,410         1,144         1,024         96           Services and other         529         434         399         397         35           Total costs of operations         1,991         1,844         1,543         1,421         1,31           Selling, general and administrative         614         563         426         371         31           Asset write-down charges         19         26         17         34         33           Acquisition and integration costs         13         27         61         17         1           Depreciation, amortization and accretion         1,574         1,528         1,242         1,109         1,03           Operating income (loss)         1,562         1,386         969         900         87           Interest expense and amortization of deferred financing costs         (683)         (642)         (591)         (515)
Net revenues         5,773         5,374         4,258         3,852         3,59           Operating expenses:         Costs of operations(b):           Site rental         1,462         1,410         1,144         1,024         96           Services and other         529         434         399         397         35           Total costs of operations         1,991         1,844         1,543         1,421         1,31           Selling, general and administrative         614         563         426         371         31           Asset write-down charges         19         26         17         34         3           Acquisition and integration costs         13         27         61         17         1           Depreciation, amortization and accretion         1,574         1,528         1,242         1,109         1,03           Operating income (loss)         1,562         1,386         969         900         87           Interest expense and amortization of deferred financing costs         (683)         (642)         (591)         (515)         (52           Gains (losses) on retirement of long-term obligations         (2)         (106)         (4)         (52)         (6      <
Operating expenses:         Costs of operations(b):       Site rental       1,462       1,410       1,144       1,024       96         Services and other       529       434       399       397       35         Total costs of operations       1,991       1,844       1,543       1,421       1,31         Selling, general and administrative       614       563       426       371       31         Asset write-down charges       19       26       17       34       3         Acquisition and integration costs       13       27       61       17       1         Depreciation, amortization and accretion       1,574       1,528       1,242       1,109       1,03         Operating income (loss)       1,562       1,386       969       900       87         Interest expense and amortization of deferred financing costs       (683)       (642)       (591)       (515)       (52         Gains (losses) on retirement of long-term obligations       (2)       (106)       (4)       (52)       (0         Interest income       6       5       19       1
Costs of operations (b):         Site rental       1,462       1,410       1,144       1,024       96         Services and other       529       434       399       397       35         Total costs of operations       1,991       1,844       1,543       1,421       1,31         Selling, general and administrative       614       563       426       371       31         Asset write-down charges       19       26       17       34       3         Acquisition and integration costs       13       27       61       17       1         Depreciation, amortization and accretion       1,574       1,528       1,242       1,109       1,03         Operating income (loss)       1,562       1,386       969       900       87         Interest expense and amortization of deferred financing costs       (683)       (642)       (591)       (515)       (52         Gains (losses) on retirement of long-term obligations       (2)       (106)       (4)       (52)       (0         Interest income       6       5       19       1
Site rental         1,462         1,410         1,144         1,024         96           Services and other         529         434         399         397         35           Total costs of operations         1,991         1,844         1,543         1,421         1,31           Selling, general and administrative         614         563         426         371         31           Asset write-down charges         19         26         17         34         3           Acquisition and integration costs         13         27         61         17         1           Depreciation, amortization and accretion         1,574         1,528         1,242         1,109         1,03           Operating income (loss)         1,562         1,386         969         900         87           Interest expense and amortization of deferred financing costs         (683)         (642)         (591)         (515)         (52           Gains (losses) on retirement of long-term obligations         (2)         (106)         (4)         (52)         (652)           Interest income         6         5         19         1         1
Services and other         529         434         399         397         35           Total costs of operations         1,991         1,844         1,543         1,421         1,31           Selling, general and administrative         614         563         426         371         31           Asset write-down charges         19         26         17         34         3           Acquisition and integration costs         13         27         61         17         1           Depreciation, amortization and accretion         1,574         1,528         1,242         1,109         1,03           Operating income (loss)         1,562         1,386         969         900         87           Interest expense and amortization of deferred financing costs         (683)         (642)         (591)         (515)         (52           Gains (losses) on retirement of long-term obligations         (2)         (106)         (4)         (52)         (652)           Interest income         6         5         19         1
Total costs of operations         1,991         1,844         1,543         1,421         1,31           Selling, general and administrative         614         563         426         371         31           Asset write-down charges         19         26         17         34         3           Acquisition and integration costs         13         27         61         17         1           Depreciation, amortization and accretion         1,574         1,528         1,242         1,109         1,03           Operating income (loss)         1,562         1,386         969         900         87           Interest expense and amortization of deferred financing costs         (683)         (642)         (591)         (515)         (52           Gains (losses) on retirement of long-term obligations         (2)         (106)         (4)         (52)         (68)           Interest income         6         5         19         1         1
Selling, general and administrative       614       563       426       371       31         Asset write-down charges       19       26       17       34       3         Acquisition and integration costs       13       27       61       17       1         Depreciation, amortization and accretion       1,574       1,528       1,242       1,109       1,03         Operating income (loss)       1,562       1,386       969       900       87         Interest expense and amortization of deferred financing costs       (683)       (642)       (591)       (515)       (52         Gains (losses) on retirement of long-term obligations       (2)       (106)       (4)       (52)       0         Interest income       6       5       19       1
Asset write-down charges       19       26       17       34       3         Acquisition and integration costs       13       27       61       17       1         Depreciation, amortization and accretion       1,574       1,528       1,242       1,109       1,03         Operating income (loss)       1,562       1,386       969       900       87         Interest expense and amortization of deferred financing costs       (683)       (642)       (591)       (515)       (52         Gains (losses) on retirement of long-term obligations       (2)       (106)       (4)       (52)       0         Interest income       6       5       19       1
Acquisition and integration costs       13       27       61       17       1         Depreciation, amortization and accretion       1,574       1,528       1,242       1,109       1,03         Operating income (loss)       1,562       1,386       969       900       87         Interest expense and amortization of deferred financing costs       (683)       (642)       (591)       (515)       (52         Gains (losses) on retirement of long-term obligations       (2)       (106)       (4)       (52)       (60)         Interest income       6       5       19       1
Depreciation, amortization and accretion         1,574         1,528         1,242         1,109         1,03           Operating income (loss)         1,562         1,386         969         900         87           Interest expense and amortization of deferred financing costs         (683)         (642)         (591)         (515)         (52           Gains (losses) on retirement of long-term obligations         (2)         (106)         (4)         (52)         (60)           Interest income         6         5         19         1         1
Operating income (loss)         1,562         1,386         969         900         87           Interest expense and amortization of deferred financing costs         (683)         (642)         (591)         (515)         (52           Gains (losses) on retirement of long-term obligations         (2)         (106)         (4)         (52)         (683)           Interest income         6         5         19         1
Interest expense and amortization of deferred financing costs (683) (642) (591) (515) (52) Gains (losses) on retirement of long-term obligations (2) (106) (4) (52) (106) Interest income 6 5 19 1
Gains (losses) on retirement of long-term obligations (2) (106) (4) (52) (Interest income 6 5 19 1
Interest income 6 5 19 1
Other income (expense) 1 1 1 (9) 5
Income (loss) from continuing operations before income taxes 884 644 394 325 40
Benefit (provision) for income taxes (21) (19) (26)
Income (loss) from continuing operations 863 625 368 308 45
Discontinued operations:
Income (loss) from discontinued operations, net of tax — — — — — 2
Net gain (loss) from disposal of discontinued operations, net of tax — — — 97
Income (loss) from discontinued operations, net of tax — — — — 99
Net income (loss) 863 625 368 308 1,45
Less: Net income (loss) attributable to the noncontrolling interest — — — — —
Net income (loss) attributable to CCIC stockholders 863 625 368 308 1,45
Dividends/distributions on preferred stock (113) (58) (33)
Net income (loss) attributable to CCIC common stockholders \$ 750 \$ 512 \$ 310 \$ 275 \$ 1,40
Income (loss) from continuing operations attributable to CCIC common
stockholders, per common share - basic \$ 1.80 \$ 1.24 \$ 0.81 \$ 0.81 \$ 1.2
Income (loss) from continuing operations attributable to CCIC common stockholders, per common share - diluted \$ 1.80 \$ 1.23 \$ 0.81 \$ 0.81 \$ 1.2
stockholders, per common share - diluted \$ 1.80 \$ 1.23 \$ 0.81 \$ 0.81 \$ 1.20 Weighted-average common shares outstanding (in millions):
Basic 416 413 382 340 33
Diluted 418 415 383 341 33
Diluted 410 413 303 341 33
Other Data <sup>(a)(c)</sup> :
Summary cash flow information:
Net cash provided by (used for) operating activities \$ 2,700 \$ 2,502 \$ 2,043 \$ 1,787 \$ 1,79
Net cash provided by (used for) investing activities (2,083) (1,795) (10,493) (1,429) (1,95)
Net cash provided by (used for) financing activities (692) (733) 8,192 (89) (95
Balance Sheet Data (at period end) <sup>(a)(c)</sup> :
Cash and cash equivalents \$ 196 \\$ 277 \\$ 314 \\$ 568 \\$ 17
Property and equipment, net 14,689 13,676 12,933 9,805 9,58
Total assets 38,480 32,785 32,229 22,685 21,93
Total debt and other long-term obligations 18,121 16,682 16,159 12,171 12,15
Total CCIC stockholders' equity 10,498 11,577 11,928 7,223 6,80

<sup>(</sup>a) Inclusive of the impact of acquisitions.

<sup>(</sup>b) Exclusive of depreciation, amortization and accretion, which are shown separately.

<sup>(</sup>c) Amounts reflect the impact of all applicable adopted accounting pronouncements during the periods presented.